

ITEM NO.	DESCRIPTION	DOCUMENTATION Eau Claire, WI			GRAY GRAPHICS Capitol Heights, MD		IPI GRAPHICS Upper Marlboro, MD		MCDONALD & EUDY Temple Hills, MD		MONTROSE PUBLISHING Montrose, PA	
		AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	PRINTING AND BINDING:											
	Complete Cover:											
(a)	Cover pages 1 and 4 and spine printing in 4-color process (including varnish).per complete cover:											
(1)	Makeready and/or Setup.....	3	225.00	675.00	650.00	1,950.00	1,200.00	3,600.00	1,475.00	4,425.00	1,200.00	3,600.00
(2)	Running Per 1,000 Copies.....	4	140.00	560.00	425.00	1,700.00	280.00	1,120.00	475.00	1,900.00	500.00	2,000.00
	Text:											
(b)	Printing in black ink only.....per page:											
(1)	Makeready and/or Setup.....	792	4.15	3,286.80	4.00	3,168.00	16.00	12,672.00	4.50	3,564.00	12.00	9,504.00
(2)	Running Per 1,000 Copies.....	1047	6.70	7,014.90	4.50	4,711.50	6.50	6,805.50	5.50	5,758.50	6.00	6,282.00
(c)	Printing in 4-color process.....per page:											
(1)	Makeready and/or Setup.....	192	70.00	13,440.00	50.00	9,600.00	90.00	17,280.00	83.00	15,936.00	80.00	15,360.00
(2)	Running Per 1,000 Copies.....	236	26.00	6,136.00	15.00	3,540.00	13.00	3,068.00	27.00	6,372.00	14.00	3,304.00
II.	ADDITIONAL OPERATIONS:											
	Attaching Crack & Peel sleeve inserted with supplied CD-ROM to inside front cover.....per sleeve.....	3875	0.05	193.75	0.15	581.25	0.15	581.25	0.25	968.75	0.20	775.00
III.	PACKING AND DISTRIBUTION:											
(a)	Sgle/mult. copies ov. 200 leaves, up to 5 kg(12lbs) max weight 6 kg (14 lbs.)..per bag or bun.....	2165	0.85	1,840.25	0.65	1,407.25	0.75	1,623.75	0.65	1,407.25	0.75	1,623.75
(b)	Quan. Over 5 kg (12 lbs.) up to 18.1 kg (40 lbs.) max weight 20 kg (45 lbs.).....per bun or con.....	101	1.25	126.25	1.00	101.00	1.80	181.80	1.50	151.50	1.25	126.25
	CONTRACTOR TOTALS			\$33,272.95		\$26,759.00		\$46,932.30		\$40,483.00		\$42,575.00
	DISCOUNT		2.00%	\$665.46	1.00%	\$267.59	5.00%	\$2,346.62	1.00%	\$404.83	0.00%	\$0.00
	DISCOUNTED TOTALS			\$32,607.49		\$26,491.41		\$44,585.68		\$40,078.17		\$42,575.00

AWARDED

Program No B450-S Term 03/01/02 To 02/28/03						
TITLE: FLEET GUIDES						
ITEM NO.	DESCRIPTION	TECHBOOKS/YORK GRAPHIC York, PA			CURRENT CONTRACTOR PATTERSON PRINTING	
		BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST
I.	PRINTING AND BINDING:					
	Complete Cover:					
(a)	Cover pages 1 and 4 and spine printing in 4-color process (including varnish).per complete cover:					
(1)	Makeready and/or Setup.....	3	225.00	675.00	227.00	681.00
(2)	Running Per 1,000 Copies.....	4	150.00	600.00	147.00	588.00
	Text:					
(b)	Printing in black ink only.....per page:					
(1)	Makeready and/or Setup.....	792	4.25	3,366.00	4.18	3,310.56
(2)	Running Per 1,000 Copies.....	1047	6.73	7,046.31	6.74	7,056.78
(c)	Printing in 4-color process.....per page:					
(1)	Makeready and/or Setup.....	192	70.00	13,440.00	75.00	14,400.00
(2)	Running Per 1,000 Copies.....	236	20.25	4,779.00	26.25	6,195.00
II.	ADDITIONAL OPERATIONS:					
	Attaching Crack & Peel sleeve inserted with supplied CD-ROM to inside front cover.....per sleeve.....	3875	0.20	775.00	0.05	193.75
III.	PACKING AND DISTRIBUTION:					
(a)	Sgle/mult. copies ov. 200 leaves, up to 5 kg(12lbs) max weight 6 kg (14 lbs.)..per bag or bun.....	2165	0.63	1,363.95	0.85	1,840.25
(b)	Quan. Over 5 kg (12 lbs.) up to 18.1 kg (40 lbs.) max weight 20 kg (45 lbs.).....per bun or con.....	101	1.10	111.10	1.25	126.25
	CONTRACTOR TOTALS			\$32,156.36		\$34,391.59
	DISCOUNT		3.00%	\$964.69	2.00%	\$687.83
	DISCOUNTED TOTALS			\$31,191.67		\$33,703.76