

Program No C-429-S Term October 1, 2002 To September 30, 2003													
Title R & D FLYERS													
		ALLEN WAYNE LTD			GRAY GRAPHICS		IMAGE GRAPHICS		IPI GRAPHICS		MCDONALD & EUDY		
		CHANTILLY, VA			CAPITOL HEIGHTS, MD		BELTSVILLE, MD		UPPER MARLBORO, MD		TEMPLE HILLS, MD		
ITEM NO	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
I. PREPRESS:													
(a)	Trim/Page-size unit produced from electronic file;per page.....	125	12.00	1,500.00	5.00	625.00	9.00	1,125.00	10.00	1,250.00	8.00	1,000.00	
(b)	Trim/Page-size unit produced from camera copy;per page.....	20	16.00	320.00	2.00	40.00	2.50	50.00	5.00	100.00	2.00	40.00	
(c)	Line.....per illustration.....	60	2.00	120.00	4.00	240.00	4.10	246.00	4.00	240.00	4.00	240.00	
(d)	Square-finish halftone.....per illustration.....	15	6.00	90.00	8.00	120.00	8.00	120.00	10.00	150.00	9.00	135.00	
II. PRINTING AND BINDING:													
(a)	Single-Leaf Product: Printing face and back in two ink colors (8-1/2 X 11").....Per Product:			0.00		0.00		0.00		0.00		0.00	
(1)	Makeready and/or Setup.....	16	180.00	2,880.00	100.00	1,600.00	155.00	2,480.00	150.00	2,400.00	125.00	2,000.00	
(2)	Running per 100 Copies.....	320	4.50	1,440.00	2.00	640.00	2.60	832.00	2.60	832.00	2.50	800.00	
(b)	Single-Leaf Product: Printing face and back in two ink colors(14 X 8-1/2").....Per Product:			0.00		0.00		0.00		0.00		0.00	
(1)	Makeready and/or Setup.....	2	195.00	390.00	125.00	250.00	201.00	402.00	180.00	360.00	150.00	300.00	
(2)	Running per 100 Copies.....	40	5.50	220.00	2.00	80.00	4.57	182.80	5.00	200.00	4.50	180.00	
(c)	4-Page Product: Printing face and back in two ink colors.....Per Product:			0.00		0.00		0.00		0.00		0.00	
(1)	Makeready and/or Setup.....	7	225.00	1,575.00	150.00	1,050.00	250.00	1,750.00	220.00	1,540.00	200.00	1,400.00	
(2)	Running per 100 Copies.....	140	7.50	1,050.00	4.00	560.00	6.00	840.00	6.00	840.00	6.00	840.00	
(d)	6-Page Product: Printing face and back in two ink colors.....Per Product:			0.00		0.00		0.00		0.00		0.00	
(1)	Makeready and/or Setup.....	3	350.00	1,050.00	150.00	450.00	270.00	810.00	350.00	1,050.00	325.00	975.00	
(2)	Running per 100 Copies.....	6	7.50	45.00	5.00	30.00	7.10	42.60	10.00	60.00	8.50	51.00	
(e)	Single-Leaf Product: Printing face and back in four color process(8-1/2 X 11").....Per Product.....			0.00		0.00		0.00		0.00		0.00	
(1)	Makeready and/or Setup.....	1	800.00	800.00	275.00	275.00	450.00	450.00	500.00	500.00	500.00	500.00	
(2)	Running per 100 Copies.....	2	20.00	40.00	10.00	20.00	14.00	28.00	10.00	20.00	15.00	30.00	
(f)	Single-Leaf Product: Printing face and back in four color process(14 X 8-1/2").....Per Product.....			0.00		0.00		0.00		0.00		0.00	
(1)	Makeready and/or Setup.....	1	850.00	850.00	375.00	375.00	500.00	500.00	750.00	750.00	500.00	500.00	
(2)	Running per 100 Copies.....	2	25.00	50.00	20.00	40.00	19.00	38.00	20.00	40.00	20.00	40.00	
(g)	4-Page Product: Printing face & back in 4 color process.P/Product			0.00		0.00		0.00		0.00		0.00	
(1)	Makeready and/or Setup.....	1	875.00	875.00	425.00	425.00	500.00	500.00	750.00	750.00	500.00	500.00	
(2)	Running per 100 Copies.....	2	30.00	60.00	20.00	40.00	29.00	58.00	20.00	40.00	30.00	60.00	
(h)	6-Page Product: Printing face & back in 4 color process.P/Product			0.00		0.00		0.00		0.00		0.00	
(1)	Makeready and/or Setup.....	1	1,200.00	1,200.00	450.00	450.00	500.00	500.00	800.00	800.00	500.00	500.00	
(2)	Running per 100 Copies.....	2	75.00	150.00	30.00	60.00	40.00	80.00	26.00	52.00	40.00	80.00	
III. ADDITIONAL OPERATIONS:													
(a)	Drilling.....Per 100 Leaves.....	238	0.00	0.00	0.05	11.90	0.50	119.00	0.20	47.60	0.05	11.90	
(b)	Additional folding.....per 100 copies.....	50	4.00	200.00	2.00	100.00	1.10	55.00	1.25	62.50	2.00	100.00	
IV. PAPER: Per 100 Leaves													
(a)	White Vellum-Finish Cover (50-lbs).....	338	1.50	507.00	2.50	845.00	2.80	946.40	1.00	338.00	2.25	760.50	
(b)	White Dull Coated Offset Book (80-lbs.).....	233	2.50	582.50	2.50	582.50	2.00	466.00	2.00	466.00	1.95	454.35	
(c)	White Litho (Gloss) Coated Cover (60-lbs.).....	27	3.75	101.25	3.25	87.75	3.50	94.50	6.00	162.00	3.50	94.50	
(d)	White Litho (Gloss) Coated Cover (80-lbs.).....	40	4.88	195.20	3.50	140.00	3.50	140.00	5.50	220.00	3.50	140.00	
(e)	White Laid-Antique Finish Cover (65-lbs.).....	34	5.50	187.00	4.50	153.00	5.00	170.00	6.00	204.00	4.75	161.50	
CONTRACTOR TOTALS				\$16,477.95		\$9,290.15		\$13,025.30		\$13,474.10		\$11,893.75	
DISCOUNT				5.00%	\$823.90	1.00%	\$92.90	2.00%	\$260.51	5.00%	\$673.71	1.00%	\$118.94
DISCOUNTED TOTALS				\$15,654.05		\$9,197.25		\$12,764.79		\$12,800.39		\$11,774.81	
AWARDED													

Title R & D FLYERS

ITEM NO	DESCRIPTION	BASIS OF AWARD	GRAPHIC VISIONS		CURRENT CONTRACTOR	
			GAITHERSBURG, MD		GRAPHIC VISIONS	
			UNIT RATE	COST	UNIT RATE	COST
I. PREPRESS:						
(a)	Trim/Page-size unit produced from electronic file;per page.....	125	6.00	0.00 750.00	6.00	0.00 750.00
(b)	Trim/Page-size unit produced from camera copy;per page.....	20	2.00	0.00 40.00	2.00	0.00 40.00
(c)	Line.....per illustration.....	60	1.00	0.00 60.00	1.00	0.00 60.00
(d)	Square-finish halftone.....per illustration.....	15	8.00	0.00 120.00	6.00	0.00 90.00
II. PRINTING AND BINDING:						
(a)	Single-Leaf Product: Printing face and back in two ink colors (8-1/2 X 11").....Per Product:			0.00 0.00		0.00 0.00
(1)	Makeready and/or Setup.....	16	160.00	2,560.00	100.00	1,600.00
(2)	Running per 100 Copies.....	320	2.50	800.00	2.50	800.00
(b)	Single-Leaf Product: Printing face and back in two ink colors(14 X 8-1/2").....Per Product:			0.00 0.00		0.00 0.00
(1)	Makeready and/or Setup.....	2	195.00	390.00	135.00	270.00
(2)	Running per 100 Copies.....	40	4.50	180.00	5.00	200.00
(c)	4-Page Product: Printing face and back in two ink colors.....Per Product:			0.00 0.00		0.00 0.00
(1)	Makeready and/or Setup.....	7	225.00	1,575.00	225.00	1,575.00
(2)	Running per 100 Copies.....	140	5.00	700.00	5.50	770.00
(d)	6-Page Product: Printing face and back in two ink colors.....Per Product:			0.00 0.00		0.00 0.00
(1)	Makeready and/or Setup.....	3	300.00	900.00	375.00	1,125.00
(2)	Running per 100 Copies.....	6	8.00	48.00	9.50	57.00
(e)	Single-Leaf Product: Printing face and back in four color process(8-1/2 X 11")...Per Product.....			0.00 0.00		0.00 0.00
(1)	Makeready and/or Setup.....	1	600.00	600.00	700.00	700.00
(2)	Running per 100 Copies.....	2	50.00	100.00	20.00	40.00
(f)	Single-Leaf Product: Printing face and back in four color process14 X 8-1/2")...Per Product.....			0.00 0.00		0.00 0.00
(1)	Makeready and/or Setup.....	1	650.00	650.00	800.00	800.00
(2)	Running per 100 Copies.....	2	50.00	100.00	25.00	50.00
(g)	4-Page Product: Printing face & back in 4 color process..P/Product			0.00 0.00		0.00 0.00
(1)	Makeready and/or Setup.....	1	650.00	650.00	800.00	800.00
(2)	Running per 100 Copies.....	2	50.00	100.00	30.00	60.00
(h)	6-Page Product: Printing face & back in 4 color process..P/Product			0.00 0.00		0.00 0.00
(1)	Makeready and/or Setup.....	1	700.00	700.00	900.00	900.00
(2)	Running per 100 Copies.....	2	55.00	110.00	33.00	66.00
III. ADDITIONAL OPERATIONS:						
(a)	Drilling.....Per 100 Leaves.....	238	0.20	47.60	0.20	47.60
(b)	Additional folding.....per 100 copies.....	50	1.00	50.00	1.00	50.00
IV. PAPER: Per 100 Leaves						
(a)	White Vellum-Finish Cover (50-lbs).....	338	1.90	642.20	0.90	304.20
(b)	White Dull Coated Offset Book (80-lbs.).....	233	1.80	419.40	2.00	466.00
(c)	White Litho (Gloss) Coated Cover (60-lbs.).....	27	5.00	135.00	6.50	175.50
(d)	White Litho (Gloss) Coated Cover (80-lbs.).....	40	5.00	200.00	5.00	200.00
(e)	White Laid-Antique Finish Cover (65-lbs.).....	34	4.00	136.00	2.50	85.00
CONTRACTOR TOTALS				\$12,763.20		\$12,081.30
DISCOUNT				2.00%	\$255.26	2.00% \$241.63
DISCOUNTED TOTALS				\$12,507.94		\$11,839.67