

TITLE: DAU GUIDEBOOKS		Page 01 of 02		PROGRAM 372 - S							
TERM: DEC. 1, 2005 thru NOV. 30, 2006				GRAY GRAPHICS		P.A. HUTCHISON CO.		STERLING PRESS		WBC, INC.	
Defense Acquisition University Press (Fort Belvoir, VA)		Basis of Award		Capitol Heights, MD		Mayfield, PA		Salt Lake City, UT		d/b/a LITHEXCEL Albuquerque, NM	
PROGRAM 372-S		UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST		
I. PROOFS:											
One-Piece Laminated Color Proofs of											
Selected Pages.....per page-----		176	35.00	6,160.00	10.00	1,760.00	22.00	3,872.00	20.00	3,520.00	
II. PRINTING & BINDING:											
Covers --											
(a) Printing Covers 1 and 4 or Covers 2 and 3 in Four-Color Process, including Varnishing and Hinge Scoring. . . per side. . .											
MAKEREADY/SETUP:											
(1) FORMAT A-----		18	300.00	5,400.00	560.00	10,080.00	150.00	2,700.00	680.00	12,240.00	
(2) FORMAT B-----		5	300.00	1,500.00	560.00	2,800.00	150.00	750.00	680.00	3,400.00	
(3) FORMAT C-----		12	300.00	3,600.00	560.00	6,720.00	150.00	1,800.00	680.00	8,160.00	
RUNNING 1,000 COPIES:											
(4) FORMAT A-----		25	75.00	1,875.00	170.00	4,250.00	75.00	1,875.00	220.00	5,500.00	
(5) FORMAT B-----		6	75.00	450.00	170.00	1,020.00	75.00	450.00	180.00	1,080.00	
(6) FORMAT C-----		28	75.00	2,100.00	170.00	4,760.00	75.00	2,100.00	168.00	4,704.00	
(b) Printing Covers 2 and 3 in Black Ink Only. . . per side. . .											
MAKEREADY/SETUP:											
(1) FORMAT A-----		2	100.00	200.00	200.00	400.00	50.00	100.00	120.00	240.00	
(2) FORMAT B-----		1	100.00	100.00	200.00	200.00	50.00	50.00	120.00	120.00	
(3) FORMAT C-----		2	100.00	200.00	200.00	400.00	50.00	100.00	120.00	240.00	
RUNNING 1,000 COPIES:											
(4) FORMAT A-----		3	10.00	30.00	70.00	210.00	25.00	75.00	168.00	504.00	
(5) FORMAT B-----		1	10.00	10.00	70.00	70.00	25.00	25.00	168.00	168.00	
(6) FORMAT C-----		9	10.00	90.00	70.00	630.00	25.00	225.00	168.00	1,512.00	
(c) Saddle-Stitched: Printing in a Single Ink Color, including Binding. . . per page. . .											
MAKEREADY/SETUP:											
(1) FORMAT A-----		76	5.00	380.00	9.00	684.00	5.00	380.00	9.50	722.00	
(2) FORMAT B-----		176	5.00	880.00	9.00	1,584.00	5.00	880.00	9.50	1,672.00	
(3) FORMAT C-----		496	5.00	2,480.00	8.50	4,216.00	5.00	2,480.00	9.00	4,464.00	
RUNNING 1,000 COPIES:											
(4) FORMAT A-----		152	4.00	608.00	4.25	646.00	20.00	3,040.00	15.00	2,280.00	
(5) FORMAT B-----		193	4.00	772.00	4.25	820.25	20.00	3,860.00	15.00	2,895.00	
(6) FORMAT C-----		1266	4.00	5,064.00	4.00	5,064.00	20.00	25,320.00	15.00	18,990.00	
(d) Perfect-Bound: Printing in a Single Ink Color, including Binding. . . per page. . .											
MAKEREADY/SETUP:											
(1) FORMAT A-----		1888	4.00	7,552.00	7.00	13,216.00	4.50	8,496.00	10.50	19,824.00	
(2) FORMAT B-----		192	4.00	768.00	8.00	1,536.00	4.50	864.00	10.50	2,016.00	
(3) FORMAT C-----		112	4.00	448.00	8.00	896.00	4.50	504.00	9.50	1,064.00	
RUNNING 1,000 COPIES:											
(4) FORMAT A-----		2663	3.80	10,119.40	4.00	10,652.00	12.00	31,956.00	15.50	41,276.50	
(5) FORMAT B-----		326	4.00	1,304.00	4.15	1,352.90	12.00	3,912.00	15.50	5,053.00	
(6) FORMAT C-----		336	4.00	1,344.00	4.15	1,394.40	12.00	4,032.00	15.50	5,208.00	
III. PACKING & DISTRIBUTION:											
Packing and Sealing Shipping Containers... per container-----											
		498	1.50	747.00	1.00	498.00	1.25	622.50	2.00	996.00	
CONTRACTOR TOTALS					\$54,181.40		\$75,859.55		\$100,468.50		\$147,848.50
DISCOUNT			1.00%	\$541.81	3.00%	\$2,275.79	1.00%	\$1,004.69	2.00%	\$2,956.97	
DISCOUNTED TOTALS					\$53,639.59		\$73,583.76		\$99,463.81		\$144,891.53
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Defense Acquisition University Press (Fort Belvoir, VA) PROGRAM 372-S		BASIS OF AWARD	MCDONALD & EUDY Temple Hills, MD	CURRENT CONTRACTOR: MCDONALD & EUDY		
			UNIT RATE	COST	UNIT RATE	COST
I.	PROOFS: One-Piece Laminated Color Proofs of Selected Pages.....per page-----	176	4.00	704.00	4.00	704.00
II.	PRINTING & BINDING: Covers --					
(a)	Printing Covers 1 and 4 or Covers 2 and 3 in Four-Color Process, including Varnishing and Hinge Scoring. . .per side. . . MAKEREADY/SETUP:					
(1)	FORMAT A-----	18	500.00	9,000.00	500.00	9,000.00
(2)	FORMAT B-----	5	500.00	2,500.00	500.00	2,500.00
(3)	FORMAT C-----	12	500.00	6,000.00	500.00	6,000.00
	RUNNING 1,000 COPIES:					
(4)	FORMAT A-----	25	175.00	4,375.00	175.00	4,375.00
(5)	FORMAT B-----	6	175.00	1,050.00	175.00	1,050.00
(6)	FORMAT C-----	28	175.00	4,900.00	175.00	4,900.00
(b)	Printing Covers 2 and 3 in Black Ink Only. . . per side. . . MAKEREADY/SETUP:					
(1)	FORMAT A-----	2	75.00	150.00	75.00	150.00
(2)	FORMAT B-----	1	75.00	75.00	75.00	75.00
(3)	FORMAT C-----	2	75.00	150.00	75.00	150.00
	RUNNING 1,000 COPIES:					
(4)	FORMAT A-----	3	20.00	60.00	20.00	60.00
(5)	FORMAT B-----	1	20.00	20.00	20.00	20.00
(6)	FORMAT C-----	9	20.00	180.00	20.00	180.00
	Text --					
(c)	Saddle-Stitched: Printing in a Single Ink Color, including Binding. . .per page. . . MAKEREADY/SETUP:					
(1)	FORMAT A-----	76	5.50	418.00	5.50	418.00
(2)	FORMAT B-----	176	5.50	968.00	5.50	968.00
(3)	FORMAT C-----	496	5.50	2,728.00	5.50	2,728.00
	RUNNING 1,000 COPIES:					
(4)	FORMAT A-----	152	4.25	646.00	4.25	646.00
(5)	FORMAT B-----	193	4.25	820.25	4.00	772.00
(6)	FORMAT C-----	1266	4.00	5,064.00	4.00	5,064.00
(d)	Perfect-Bound: Printing in a Single Ink Color, including Binding. . .per page. . . MAKEREADY/SETUP:					
(1)	FORMAT A-----	1888	4.50	8,496.00	4.25	8,024.00
(2)	FORMAT B-----	192	4.50	864.00	4.25	816.00
(3)	FORMAT C-----	112	4.50	504.00	4.25	476.00
	RUNNING 1,000 COPIES:					
(4)	FORMAT A-----	2663	4.15	11,051.45	4.25	11,317.75
(5)	FORMAT B-----	326	4.00	1,304.00	4.25	1,385.50
(6)	FORMAT C-----	336	4.00	1,344.00	4.25	1,428.00
III.	PACKING & DISTRIBUTION: Packing and Sealing Shipping Containers... per container-----	498	1.50	747.00	1.50	747.00
	CONTRACTOR TOTALS			\$64,118.70		\$63,954.25
	DISCOUNT		1.00%	\$641.19	1.00%	\$639.54
	DISCOUNTED TOTALS			\$63,477.51		\$63,314.71
				AWARDED		