

| Title Compact Discs - Read Only Memory (CD-ROM) | | | | | | | | |
|---|--|----------------|----------------|--------------------|--------------------------|--------------------|---------------------|--------------------|
| ITEM NO | DESCRIPTION | BASIS OF AWARD | IMATEK | | AMERICAN MULTIMEDIA, INC | | CURRENT CONTRACTOR | |
| | | | GERMANTOWN, MD | COST | BURLINGTON, NC | COST | AMERICAN MULTIMEDIA | |
| | | | UNIT RATE | | UNIT RATE | | UNIT RATE | COST |
| I (1) | CD-ROMs: | | | | | | | |
| (a) | Mastering.....per master..... | 21 | 135.00 | 2,835.00 | 171.55 | 3,602.55 | 195.00 | 4,095.00 |
| (b) | Replication of CD-ROM discs....per 100 discs..... | 187 | 27.00 | 5,049.00 | 40.88 | 7,644.56 | 38.22 | 7,147.14 |
| (c) | Set-up Charge.....per stored master..... | 1 | 25.00 | 25.00 | 315.00 | 315.00 | 199.00 | 199.00 |
| I (2) | DVD-ROM: | | | | | | | |
| | Single-side, single layer: | | | | | | | |
| (a) | Mastering.....per master..... | 1 | 275.00 | 275.00 | 215.00 | 215.00 | 215.00 | 215.00 |
| (b) | Replication of CD-ROM discs....per 100 discs..... | 20 | 47.00 | 940.00 | 48.00 | 960.00 | 48.00 | 960.00 |
| (c) | Set-up Charge.....per stored master..... | 1 | 25.00 | 25.00 | No Charge | 0.00 | No Charge | 0.00 |
| I (3) | DVD-ROM: | | | | | | | |
| | Single-side, double layer: | | | | | | | |
| (a) | Mastering.....per master..... | 1 | 375.00 | 375.00 | 266.00 | 266.00 | 266.00 | 266.00 |
| (b) | Replication of DVD-ROM discs.....per 100 discs.. | 5 | 88.00 | 440.00 | 63.00 | 315.00 | 63.00 | 315.00 |
| (c) | Set-up Charge.....per stored master..... | 1 | 185.00 | 185.00 | No Charge | 0.00 | No Charge | 0.00 |
| II | PRINTING, BINDING AND DISTRIBUTION: | | | | | | | |
| | Black Ink or a Color other Than Black | | | | | | | |
| (a) | Bookletper page..... | | | | | | | |
| ..(1) | Make ready and/or Setup..... | 444 | 13.00 | 5,772.00 | 28.19 | 12,516.36 | 17.50 | 7,770.00 |
| ..(2) | Per 100 Copies | 3568 | 2.19 | 7,813.92 | 1.96 | 6,993.28 | 2.49 | 8,884.32 |
| | Each Additional Color of Ink | | | | | | | |
| ..(3) | Make ready and/or Setup..... | 15 | 13.00 | 195.00 | 27.10 | 406.50 | 15.00 | 225.00 |
| ..(4) | Per 100 Copies | 84 | 1.19 | 99.96 | 1.42 | 119.28 | 1.25 | 105.00 |
| (b) | Postal Card Insert.....per insert..... | | | | | | | |
| | Black Ink or a Color other Than Black | | | | | | | |
| ..(1) | Make ready and/or Setup..... | 12 | 59.00 | 708.00 | 48.00 | 576.00 | 80.40 | 964.80 |
| ..(2) | Per 100 Copies | 67 | 7.90 | 529.30 | 13.66 | 915.22 | 8.80 | 589.60 |
| (c) | Bottom Inlayper printed side..... | | | | | | | |
| ..(1) | Make ready and/or Setup..... | 15 | 51.00 | 765.00 | 48.00 | 720.00 | 54.73 | 820.95 |
| ..(2) | Per 100 Copies | 118 | 4.54 | 535.72 | 6.48 | 764.64 | 5.65 | 666.70 |
| | Each Additional Color of Ink | | | | | | | |
| ..(3) | Make ready and/or Setup..... | 5 | 14.00 | 70.00 | 13.73 | 68.65 | 15.00 | 75.00 |
| ..(4) | Per 100 Copies | 125 | 1.19 | 148.75 | 1.14 | 142.50 | 1.25 | 156.25 |
| III | ADDITIONAL OPERATIONS: | | | | | | | |
| (a) | Single disc Jewel box....per 100 boxes..... | 196 | 17.00 | 3,332.00 | 16.50 | 3,234.00 | 18.00 | 3,528.00 |
| (b) | Collation multiple disc into sets... per 100 sets..... | 40 | 12.00 | 480.00 | 13.66 | 546.40 | 16.58 | 663.20 |
| IV | PACK AND DISTRIBUTION: | | | | | | | |
| 1. | Bulk shipments: | | | | | | | |
| (a) | Pack & Seal shipping containers...per container... | 123 | 0.55 | 67.65 | 1.01 | 124.23 | 0.73 | 89.79 |
| 2. | Mailing: | | | | | | | |
| (a) | Single copy in jiffy bag...per bag..... | 1557 | 0.23 | 358.11 | 0.29 | 451.53 | 0.36 | 560.52 |
| V | PREMIUM PAYMENT | | | | | | | |
| | CONTRACTOR SUBTOTALS | | | \$31,024.41 | | \$40,896.70 | | \$38,296.27 |
| | ACCELERATED SCHEDULE....(20%) | 20.00% | | \$6,204.88 | | \$8,179.34 | | \$7,659.25 |
| | PERCENTAGE INCREASE | | 23.00% | \$1,427.12 | 25.00% | \$2,044.84 | 33.00% | \$2,527.55 |
| | CONTR'S TOTALS + PERCENTAGE INCR | | | \$32,451.53 | | \$42,941.54 | | \$40,823.82 |
| | DISCOUNT | | 5.00% | \$1,622.58 | 5.00% | \$2,147.08 | 5.00% | \$2,041.19 |
| | DISCOUNTED TOTALS | | | \$30,828.95 | | \$40,794.46 | | \$38,782.63 |



