

Prog:	0265-S									
Title:	Miscellaneous Publications									
Agency:	Department of Commerce									
Date:	Beginning 03.01.07 and ending 02.29.08									
			GRAY GRAPHICS		MCDONALD & EUDY		QUINTESSENTIAL		CURRENT CONTRACTOR	
		BASIS OF AWARD	Capitol Heights, MD		Temple Hills, MD		Upper Marlboro, MD		QUINTESSENTIAL	
ITEM NO.	DESCRIPTION		UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I	ELECTRONIC PREPRESS:									
(a)	Trim/Page-size unit:									
(1)	Produced from camera copy...per color/per page..	2891	1.25	3,613.75	1.00	2,891.00	1.25	3,613.75	1.00	2,891.00
(2)	Produced from electronic media..per color/ page	3373	5.00	16,865.00	5.00	16,865.00	5.00	16,865.00	5.00	16,865.00
(b)	Digital content proofs.....per trim/pg-size unit.....									
(c)	Digital one-piece laminated color proofs.....	4592	5.00	22,960.00	1.00	4,592.00	1.25	5,740.00	3.00	13,776.00
per trim/page-size unit.....	99	40.00	3,960.00	20.00	1,980.00	30.00	2,970.00	50.00	4,950.00
(d)	System Timework.....per hour	4	85.00	340.00	75.00	300.00	120.00	480.00	120.00	480.00
(e)	Press-Optimized PDF.....per CD-R.....	10	100.00	1,000.00	30.00	300.00	25.00	250.00	-----	NEW
II	PRINTING AND BINDING:									
(a)	Perfect Bound Products: prtg. in a single ink color including bindingper page.....									
(1)	Makeready and Setup	2644	4.00	10,576.00	5.00	13,220.00	8.00	21,152.00	8.00	21,152.00
(2)	Running per 100 copies	55145	0.12	6,617.40	0.20	11,029.00	0.40	22,058.00	0.36	19,852.20
(b)	Perfect Bound Products: Printing in 4-color process, including binding.....per page.....									
(1)	Makeready and Setup	610	35.00	21,350.00	40.00	24,400.00	50.00	30,500.00	30.00	18,300.00
(2)	Running per 100 copies	11000	0.60	6,600.00	0.65	7,150.00	0.45	4,950.00	0.45	4,950.00
(c)	Perfect Bound Products: Prtg. In an addtl color,per page.....									
(1)	Makeready and Setup	146	15.00	2,190.00	20.00	2,920.00	15.00	2,190.00	-----	NEW
(2)	Running per 100 copies	2530	0.20	506.00	0.20	506.00	0.15	379.50	-----	NEW
(d)	Looseleaf Products: Prtg. in a single ink color, including bindingper page.....									
(1)	Makeready and Setup	1216	5.00	6,080.00	5.50	6,688.00	10.00	12,160.00	10.00	12,160.00
(2)	Running per 100 copies	21027	0.20	4,205.40	0.20	4,205.40	0.35	7,359.45	0.32	6,728.64
(e)	Looseleaf Products: Prtg. In an addtl color.....per page.....									
(1)	Makeready and Setup	268	15.00	4,020.00	20.00	5,360.00	15.00	4,020.00	-----	NEW
(2)	Running per 100 copies	4636	0.20	927.20	0.20	927.20	0.15	695.40	-----	NEW
(f)	Separate Cover: Printing in a single ink colorper side.....									
(1)	Makeready and Setup	41	75.00	3,075.00	125.00	5,125.00	200.00	8,200.00	50.00	2,050.00
(2)	Running per 100 copies	327	6.00	1,962.00	11.50	3,760.50	3.00	981.00	3.00	981.00
(g)	Separate Cover: Prtg in 4-color process.....per side.....									
(1)	Makeready and Setup	24	175.00	4,200.00	250.00	6,000.00	350.00	8,400.00	100.00	2,400.00
(2)	Running per 100 copies	1733	7.00	12,131.00	7.00	12,131.00	4.00	6,932.00	4.00	6,932.00

(h)	Separate Cover: Prtg in an additional color.....									
per side.....									
(1)	Makeready and Setup	4	50.00	200.00	125.00	500.00	125.00	500.00	----	NEW
(2)	Running per 100 copies	46	3.00	138.00	11.00	506.00	3.00	138.00	----	NEW
(i)	Varnishing.....per side.....									
(1)	Makeready and Setup	9	75.00	675.00	75.00	675.00	100.00	900.00	----	NEW
(2)	Running per 100 copies	462	3.00	1,386.00	2.00	924.00	2.00	924.00	----	NEW
III	PAPER:									
	Per 100 leaves									
	Text:									
(a)	White Offset Book(60-lb)	22015	0.68	14,970.20	0.66	14,529.90	0.82	18,052.30	0.61	13,429.15
(b)	White Litho (Gloss) Coated Book (70-lb.).....	1800	1.30	2,340.00	1.20	2,160.00	1.20	2,160.00	1.15	2,070.00
(c)	White Matte Coated Offset Book (70-lbs.)	754	1.30	980.20	1.20	904.80	1.20	904.80	1.15	867.10
(d)	White Dull Coated Offset Book (70-lbs.).....	5601	1.40	7,841.40	1.20	6,721.20	1.20	6,721.20	1.15	6,441.15
	Cover:									
(e)	White Index (110-lb).....	138	3.50	483.00	4.75	655.50	6.00	828.00	4.50	621.00
(f)	Colored Index (110-lb).....	4	3.75	15.00	8.75	35.00	10.00	40.00	5.00	20.00
(g)	White Litho (Gloss) Coated Cover (80-lb.)	84	5.00	420.00	5.75	483.00	5.00	420.00	4.00	336.00
(h)	White Matte Coated Cover (80-lbs.)	3	5.00	15.00	6.00	18.00	6.00	18.00	4.00	12.00
(i)	White Dull Coated Cover (80lbs.)	149	5.50	819.50	6.50	968.50	5.00	745.00	4.50	670.50
IV	ADDITIONAL OPERATIONS:									
(a)	Shrink Wrap.....per 100 copies.....	64	25.00	1,600.00	22.00	1,408.00	20.00	1,280.00	17.00	1,088.00
(b)	Perforating.....per 100 leaves.....	186	2.00	372.00	1.75	325.50	2.00	372.00	1.50	279.00
(c)	Drilling.....per 100 leaves.....	15473	0.05	773.65	0.05	773.65	0.07	1,083.11	0.07	1,083.11
(d)	Creating mailing labels from finished diskettes utilizing CASS.....per 100 labels.....	22	4.00	88.00	10.50	231.00	10.00	220.00	12.00	264.00
V	PACKING AND DISTRIBUTION:									
1.	Bulk shipments (other than by mail):									
(a)	Pack/sealing shipping containers....per container	1479	1.50	2,218.50	1.65	2,440.35	1.50	2,218.50	1.50	2,218.50
(b)	Palletizing.....per pallet.....	31	12.00	372.00	10.00	310.00	15.00	465.00	15.00	465.00
(c)	Individual mailing cartons (incl'd prtg on spine)....per carton.....	250	1.50	375.00	2.50	625.00	6.00	1,500.00	8.00	875.00
2.	Mailing (includes internal dist. & affixing labels):									
(a)	Single / multiple copies in kraft envelope (up to 200 leaves).....per envelope.....	1958	0.50	979.00	0.50	979.00	0.35	685.30	1.00	1,958.00
(b)	Copies over 200 leaves, up to 36lbs.(MGW 40lbs.) packed in cushioned shipping bags, or containers.....per shipping bag /container.....	99	1.50	148.50	2.25	222.75	3.00	297.00	4.00	396.00
	CONTRACTOR SUBTOTALS			\$170,388.70		\$166,746.25		\$200,368.31		\$167,561.35
	CONTRACTOR'S PAPER PRICE			\$27,884.30		\$26,475.90		\$29,889.30		\$24,466.90
	SUBTOTAL LESS PAPER			\$142,504.40		\$140,270.35		\$170,479.01		\$143,094.45
VI	ACCELERATED SCHEDULE	25.00%		\$35,626.10		\$35,067.59		\$42,619.75		\$35,773.61
	PREMIUM PAYMENTS:		10.00%	\$3,562.61	10.00%	\$3,506.76	5.00%	\$2,130.99	5.00%	\$1,788.68
	CONTRACTOR'S TOTALS + PERCENTAGE INCREASE			\$173,951.31		\$170,253.01		\$202,499.30		\$169,350.03
	DISCOUNT		1.00%	\$1,739.51	1.00%	\$1,702.53	5.00%	\$10,124.96	1.00%	\$1,693.50
	DISCOUNTED TOTALS			\$172,211.80		\$168,550.48		\$192,374.33		\$167,656.53