

Program No B256-S Term 07/01/99 To 06/30/2000													
TITLE: WATERFOWL 2000													
ITEM NO	DESCRIPTION	AWARD	AJ IMAGES INC Roselle, NJ	DOLOFF PRINTING Laurel, MD	K-B OFFSET PRINTING State College, PA	MCDONALD & EUDY Temple Hills, MD	MONROE GRAPHICS Rochester, NY	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I. PRINTING, BINDING & DISTRIBUTION:													
(a)	Per Page:												
(1)	Make ready and/or Setup.....	136	25.30	17.00	290.00	16.00							
(2)	Running Per 100 Copies	7684	1.35	1.20	24.00	1.10							
II. PACKING:													
(a)	Affix, furn. labels on sgle copies.....per 100 labx	124	3.50	5.00	3.75	3.00							
(b)	Sgls/Mult. copies kraft envelope....per envelof	102	0.50	1.00	1.25	0.25							
(c)	Sgls/Mult. copies over 200 leaves, up to 5.4 kg												
(d)	(12 lbs) max 6.4 kg (14lbs)..per bag/bundle...	66	1.25	1.50	3.00	1.50							
	Quant. over 5.4 kg (12 lbs) up to 16.3 kg (36 lbs)												
	max weight 18.1kg (40 lbs)...per bun/con.....	18	2.15	2.00	6.00	2.50							
CONTRACTOR TOTALS													
			\$14,420.40	\$12,389.80	\$224,754.50	\$11,169.90							\$15,648.30
	DISCOUNT		0.00%	1.00%	0.00%	1.00%							0.25%
	DISCOUNTED TOTALS		\$14,420.40	\$12,265.90	\$224,754.50	\$11,058.20							\$15,609.18
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TITLE: WATERFOWL 2000													
ITEM NO	DESCRIPTION	AWARD	PS ENTERPRISES, INC. Temple Hills, MD	RC PRINT & GRAPHIC Clearfield, UT	TAMMS LITHO Cedarburg, WI	THORNER PRESS INC Buffalo, NY	PHILLIPS PRESSES PHILLIPS PRESSES	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I. PRINTING, BINDING & DISTRIBUTION:													
(a)	Per Page:												
(1)	Make ready and/or Setup.....	136	17.50	18.50	22.78	24.75							
(2)	Running Per 100 Copies	7684	1.00	0.85	1.66	0.87							
II. PACKING:													
(a)	Affix, furn. labels on sgle copies.....per 100 labx	124	3.25	3.00	6.40	6.00							
(b)	Sgls/Mult. copies kraft envelope....per envelof	102	0.23	0.50	0.55	0.40							
(c)	Sgls/Mult. copies over 200 leaves, up to 5.4 kg												
(d)	(12 lbs) max 6.4 kg (14lbs)..per bag/bundle...	66	0.90	0.75	0.80	0.75							
	Quant. over 5.4 kg (12 lbs) up to 16.3 kg (36 lbs)												
	max weight 18.1kg (40 lbs)...per bun/con.....	18	1.30	1.00	1.00	1.00							
CONTRACTOR TOTALS													
			\$10,573.26	\$9,537.90	\$16,774.02	\$10,903.38							\$10,793.90
	DISCOUNT		1.00%	0.00%	5.00%	2.00%							5.00%
	DISCOUNTED TOTALS		\$105.73	\$0.00	\$838.70	\$218.07							\$539.70
			\$10,467.53	\$9,537.90	\$15,935.32	\$10,685.31							\$10,254.20
AWARDED													