

Program No. C239-S Term August 1, 2003 To July 31, 2004										
Title: SAMHSA PUBLICATIONS										
			GOODWAY GRAPHICS		GRAY GRAPHICS		IPI GRAPHICS		McDONALD & EUDY	
			SPRINGFIELD, VA		CAPITOL HEIGHTS, MD		UPPER MARLBORO, MD		TEMPLE HILLS, MD	
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I. PREPRESS:										
(a)	Trim/Page-size unit produced from camera copy									
	..... per film	2,000	1.50	3,000.00	1.00	2,000.00	3.00	6,000.00	1.25	2,500.00
(b)	Trim/Page-size unit produced from electronic file									
	..... per film	2,800	6.00	16,800.00	4.95	13,860.00	8.00	22,400.00	6.00	16,800.00
(c)	Line..... per illustration	100	5.00	500.00	4.00	400.00	10.00	1,000.00	4.00	400.00
(d)	Square-finish halftone..... per illustration	5	15.00	75.00	8.00	40.00	15.00	75.00	15.00	75.00
(e)	Combo line & halftone..... per illustration	5	20.00	100.00	15.00	75.00	30.00	150.00	25.00	125.00
	Color Corrected Four-color Process Films of									
	Illustrations:									
(f)	To 25 sq. in. image..... per set	110	60.00	6,600.00	50.00	5,500.00	50.00	5,500.00	55.00	6,050.00
(g)	Over 25 to 50 sq. in. image..... per set	75	70.00	5,250.00	75.00	5,625.00	60.00	4,500.00	65.00	4,875.00
(h)	Over 50 to 75 sq. in. image..... per set	25	120.00	3,000.00	100.00	2,500.00	70.00	1,750.00	75.00	1,875.00
(i)	Composite Dylux, or similar..... per trim/page-size unit	3,200	1.25	4,000.00	1.00	3,200.00	1.50	4,800.00	1.00	3,200.00
(j)	Color Keys..... per color/per trim/page-size unit	50	5.00	250.00	4.50	225.00	5.00	250.00	4.50	225.00
(k)	One-pc laminated color proofs..... per trim/pg-size unit	170	35.00	5,950.00	20.00	3,400.00	30.00	5,100.00	20.00	3,400.00
(l)	System Timework..... per hour	5	50.00	250.00	60.00	300.00	120.00	600.00	65.00	325.00
II. PRINTING AND BINDING:										
1. LOOSE-LEAF PRODUCTS:										
	Single Leaf Product: (8-1/2 x 11") Prtg face only or face and back									
(a)	Printing in a single ink color..... per product									
(1)	Makeready and/or Setup	2	100.00	200.00	100.00	200.00	150.00	300.00	175.00	350.00
(2)	Running Per 1,000 Copies	7	20.00	140.00	13.00	91.00	13.00	91.00	15.00	105.00
(b)	Printing in each additional ink color..... per product									
(1)	Makeready and/or Setup	2	100.00	200.00	100.00	200.00	125.00	250.00	175.00	350.00
(2)	Running Per 1,000 Copies	7	20.00	140.00	10.00	70.00	10.00	70.00	15.00	105.00
(c)	Printing in four-color process..... per product									
(1)	Makeready and/or Setup	1	500.00	500.00	400.00	400.00	300.00	300.00	575.00	575.00
(2)	Running Per 1,000 Copies	3	120.00	360.00	40.00	120.00	35.00	105.00	65.00	195.00
	Four Page Product: (17 x 11") includes folding									
(d)	Printing in a single ink color..... per product									
(1)	Makeready and/or Setup	2	150.00	300.00	100.00	200.00	175.00	350.00	150.00	300.00
(2)	Running Per 1,000 Copies	20	30.00	600.00	25.00	500.00	25.00	500.00	30.00	600.00
(e)	Printing in each additional ink color..... per product									
(1)	Makeready and/or Setup	2	150.00	300.00	100.00	200.00	150.00	300.00	150.00	300.00
(2)	Running Per 1,000 Copies	20	30.00	600.00	20.00	400.00	18.00	360.00	20.00	400.00
(f)	Printing in four-color process..... per product									
(1)	Makeready and/or Setup	2	650.00	1,300.00	400.00	800.00	450.00	900.00	575.00	1,150.00
(2)	Running Per 1,000 Copies	16	150.00	2,400.00	75.00	1,200.00	70.00	1,120.00	80.00	1,280.00
	Four to Eight Pages trim 4 sides and stitch with one stitch upper left corner									
(g)	Printing in a single ink color..... per page									
(1)	Makeready and/or Setup	4	50.00	200.00	70.00	280.00	60.00	240.00	75.00	300.00
(2)	Running Per 1,000 Copies	24	20.00	480.00	20.00	480.00	25.00	600.00	30.00	720.00
(h)	Printing in each additional ink color..... per page									
(1)	Makeready and/or Setup	2	65.00	130.00	35.00	70.00	40.00	80.00	75.00	150.00
(2)	Running Per 1,000 Copies	12	30.00	360.00	20.00	240.00	10.00	120.00	25.00	300.00
(i)	Printing in four-color process..... per page									
(1)	Makeready and/or Setup	4	200.00	800.00	75.00	300.00	150.00	600.00	150.00	600.00
(2)	Running Per 1,000 Copies	24	100.00	2,400.00	25.00	600.00	50.00	1,200.00	80.00	1,920.00

Program No. C239-S Term August 1, 2003 To July 31, 2004										
Title: SAMHSA PUBLICATIONS										
			GOODWAY GRAPHICS		GRAY GRAPHICS		IPI GRAPHICS		McDONALD & EUDY	
			SPRINGFIELD, VA		CAPITOL HEIGHTS, MD		UPPER MARLBORO, MD		TEMPLE HILLS, MD	
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
II. PRINTING AND BINDING:										
2.	SADDLE-STITCH PRODUCT (incl binding):									
(a)	Printing text pages in a single ink color... per page									
(1)	Makeready and/or Setup	24	10.00	240.00	8.00	192.00	25.00	600.00	30.00	720.00
(2)	Running Per 1,000 Copies	144	2.50	360.00	4.50	648.00	4.50	648.00	4.75	684.00
(b)	Printing text pages in each additional ink color. p/pg									
(1)	Makeready and/or Setup	60	15.00	900.00	15.00	900.00	15.00	900.00	25.00	1,500.00
(2)	Running Per 1,000 Copies	360	3.00	1,080.00	2.00	720.00	1.50	540.00	2.00	720.00
(c)	Printing text pages in four color process... per page									
(1)	Makeready and/or Setup	12	100.00	1,200.00	53.50	642.00	50.00	600.00	50.00	600.00
(2)	Running Per 1,000 Copies	72	25.00	1,800.00	15.00	1,080.00	10.00	720.00	16.00	1,152.00
3.	PERFECT BOUND PRODUCT (incl binding):									
(a)	Printing text pages in a single ink color... per page									
(1)	Makeready and/or Setup	3,370	4.00	13,480.00	5.00	16,850.00	10.00	33,700.00	4.25	14,322.50
(2)	Running Per 1,000 Copies	37,130	1.20	44,556.00	1.50	55,695.00	3.00	111,390.00	1.35	50,125.50
(b)	Printing text pages in each additional ink color. p/pg									
(1)	Makeready and/or Setup	198	15.00	2,970.00	10.00	1,980.00	10.00	1,980.00	10.00	1,980.00
(2)	Running Per 1,000 Copies	2,106	2.50	5,265.00	1.00	2,106.00	1.00	2,106.00	1.70	3,580.20
(c)	Printing text pages in four color process... per page									
(1)	Makeready and/or Setup	96	75.00	7,200.00	53.50	5,136.00	50.00	4,800.00	50.00	4,800.00
(2)	Running Per 1,000 Copies	1,770	10.00	17,700.00	4.50	7,965.00	7.00	12,390.00	7.50	13,275.00
4.	COMB BOUND PRODUCT (incl binding):									
(a)	Printing text pages in a single ink color... per page									
(1)	Makeready and/or Setup	70	7.50	525.00	6.50	455.00	25.00	1,750.00	7.50	525.00
(2)	Running Per 1,000 Copies	70	12.00	840.00	9.25	647.50	10.00	700.00	11.00	770.00
(b)	Printing text pages in each additional ink color. p/pg									
(1)	Makeready and/or Setup	70	15.00	1,050.00	15.00	1,050.00	15.00	1,050.00	20.00	1,400.00
(2)	Running Per 1,000 Copies	70	5.00	350.00	2.50	175.00	3.00	210.00	4.00	280.00
(c)	Printing text pages in four color process... per page									
(1)	Makeready and/or Setup	70	75.00	5,250.00	53.50	3,745.00	60.00	4,200.00	50.00	3,500.00
(2)	Running Per 1,000 Copies	300	25.00	7,500.00	4.50	1,350.00	12.00	3,600.00	7.50	2,250.00
5.	COVERS: incl hinge and spine scoring:									
(a)	Printing regular cover in sgl ink color..... per complete cover									
(1)	Makeready and/or Setup	2	150.00	300.00	100.00	200.00	150.00	300.00	175.00	350.00
(2)	Running Per 1,000 Copies	5	30.00	150.00	25.00	125.00	20.00	100.00	50.00	250.00
(b)	Printing regular cover in each additional ink color..... per side									
(1)	Makeready and/or Setup	1	125.00	125.00	100.00	100.00	125.00	125.00	150.00	150.00
(2)	Running Per 1,000 Copies	5	25.00	125.00	20.00	100.00	15.00	75.00	50.00	250.00
(c)	Printing regular cover in four-color process..... per complete cover									
(1)	Makeready and/or Setup	1	600.00	600.00	400.00	400.00	400.00	400.00	500.00	500.00
(2)	Running Per 1,000 Copies	4	150.00	600.00	75.00	300.00	60.00	240.00	150.00	600.00
(d)	Printing extended cover in a single ink color..... per complete cover									
(1)	Makeready and/or Setup	13	200.00	2,600.00	100.00	1,300.00	150.00	1,950.00	250.00	3,250.00
(2)	Running Per 1,000 Copies	156	30.00	4,680.00	25.00	3,900.00	22.00	3,432.00	45.00	7,020.00
(e)	Printing extended cover in each additional ink color..... per side									
(1)	Makeready and/or Setup	22	150.00	3,300.00	50.00	1,100.00	100.00	2,200.00	125.00	2,750.00
(2)	Running Per 1,000 Copies	264	25.00	6,600.00	20.00	5,280.00	15.00	3,960.00	25.00	6,600.00

Program No. C239-S Term August 1, 2003 To July 31, 2004										
Title: SAMHSA PUBLICATIONS										
			GOODWAY GRAPHICS		GRAY GRAPHICS		IPI GRAPHICS		McDONALD & EUDY	
			SPRINGFIELD, VA		CAPITOL HEIGHTS, MD		UPPER MARLBORO, MD		TEMPLE HILLS, MD	
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
II. PRINTING AND BINDING:										
5.	COVERS: incl hinge and spine scoring:									
(f)	Printing extended cover in four-color process.....									
	.....per complete cover									
(1)	Makeready and/or Setup	6	650.00	3,900.00	200.00	1,200.00	400.00	2,400.00	500.00	3,000.00
(2)	Running Per 1,000 Copies	72	150.00	10,800.00	20.00	1,440.00	50.00	3,600.00	105.00	7,560.00
(g)	Scoring, folding and micro-perforating rolodex card on extended flap.....per cover									
(1)	Makeready and/or Setup	13	400.00	5,200.00	200.00	2,600.00	250.00	3,250.00	550.00	7,150.00
(2)	Running Per 1,000 Copies	156	250.00	39,000.00	200.00	31,200.00	80.00	12,480.00	33.00	5,148.00
(h)	Varnishing cover pages 1, 4 and spine...per cover									
(1)	Makeready and/or Setup	14	75.00	1,050.00	75.00	1,050.00	75.00	1,050.00	75.00	1,050.00
(2)	Running Per 1,000 Copies	168	15.00	2,520.00	20.00	3,360.00	15.00	2,520.00	20.00	3,360.00
6.	TAB DIVIDERS: incl die-cutting, prtng face/back insert and bind with text									
(a)	Printing in a single ink color.....per divider									
(1)	Makeready and/or Setup	13	200.00	2,600.00	50.00	650.00	100.00	1,300.00	125.00	1,625.00
(2)	Running Per 1,000 Copies	104	70.00	7,280.00	50.00	5,200.00	45.00	4,680.00	55.00	5,720.00
(b)	Printing in four-color process.....per divider									
(1)	Makeready and/or Setup	4	450.00	1,800.00	100.00	400.00	300.00	1,200.00	375.00	1,500.00
(2)	Running Per 1,000 Copies	24	200.00	4,800.00	100.00	2,400.00	75.00	1,800.00	85.00	2,040.00
7.	MAIL-BACK CARD: incl prtng face/back									
(a)	Printing in a single ink color and affixing mail-back card to cover.....per complete card									
(1)	Makeready and/or Setup	3	150.00	450.00	125.00	375.00	150.00	450.00	150.00	450.00
(2)	Running Per 1,000 Copies	24	150.00	3,600.00	150.00	3,600.00	150.00	3,600.00	175.00	4,200.00
III. ADDITIONAL OPERATIONS:										
(a)	Perforating text page(s) 3/16" off bind edge.....per 1,000 leaves	176	15.00	2,640.00	5.00	880.00	5.00	880.00	5.00	880.00
(b)	Surface tinting pages.....per 1,000 leaves	340	15.00	5,100.00	5.00	1,700.00	8.00	2,720.00	8.50	2,890.00
(c)	Additional folding of single-leaf items or items of less than 16 pgs to 8-1/2 x 5-1/2".....p/1,000 items	85	10.00	850.00	7.50	637.50	10.00	850.00	8.50	722.50
(d)	Collating from 1 to 3 individual items into sets and insert into envelopes/cushioned bags...p/1,000 set	4	100.00	400.00	75.00	300.00	150.00	600.00	75.00	300.00
(e)	Collating from 4 to 6 individual items into sets and insert into envelopes/cushioned bags...p/1,000 set	1	200.00	200.00	500.00	500.00	240.00	240.00	125.00	125.00
(f)	Scoring/folding & laminating.....per 1,000 dividers	128	150.00	19,200.00	85.00	10,880.00	101.00	12,928.00	9.00	1,152.00
IV. PAPER: Per 1,000 leaves										
(a)	White Offset Book, 60-lb	19,755	7.00	138,285.00	6.00	118,530.00	7.00	138,285.00	6.10	120,505.50
(b)	White Offset Book, 70-lb	12	12.00	144.00	7.00	84.00	10.00	120.00	13.00	156.00
(c)	White Smooth & Fancy-Finish Text, 80-lb	92	45.00	4,140.00	25.00	2,300.00	29.00	2,668.00	35.00	3,220.00
(d)	White Index, 110-lb	96	35.00	3,360.00	30.00	2,880.00	45.00	4,320.00	46.00	4,416.00
(e)	Colored Index, 110-lb	30	45.00	1,350.00	35.00	1,050.00	50.00	1,500.00	51.00	1,530.00
(f)	White Litho Coated Cover, 80-lb	702	40.00	28,080.00	40.00	28,080.00	35.00	24,570.00	37.00	25,974.00
V. PACKING AND DISTRIBUTION:										
1.	Bulk Shipments (other than mail):									
(a)	Pack/seal shipping containers to 45-lbs.....each container	6,237	1.00	6,237.00	1.50	9,355.50	1.50	9,355.50	1.25	7,796.25

Program No. C239-S Term August 1, 2003 To July 31, 2004						
Title: SAMHSA PUBLICATIONS						
			BALMAR PRINTING		CURRENT CONTRACTOR	
			GAITHERSBURG, MD		BALMAR PRINTING	
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST
I. PREPRESS:						
(a)	Trim/Page-size unit produced from camera copy					
	.....per film	2,000	2.50	5,000.00	15.00	30,000.00
(b)	Trim/Page-size unit produced from electronic file					
	.....per film	2,800	8.00	22,400.00	15.00	42,000.00
(c)	Line.....per illustration	100	3.50	350.00	8.00	800.00
(d)	Square-finish halftone.....per illustration	5	9.50	47.50	20.00	100.00
(e)	Combo line & halftone.....per illustration	5	13.00	65.00	35.00	175.00
	Color Corrected Four-color Process Films of					
	Illustrations:					
(f)	To 25 sq. in. image.....per set	110	45.00	4,950.00	45.00	4,950.00
(g)	Over 25 to 50 sq. in. image.....per set	75	65.00	4,875.00	90.00	6,750.00
(h)	Over 50 to 75 sq. in. image.....per set	25	70.00	1,750.00	170.00	4,250.00
(i)	Composite Dylux, or similar..per trim/page-size unit	3,200	2.00	6,400.00	2.00	6,400.00
(j)	Color Keys.....per color/per trim/page-size unit	50	4.00	200.00	35.00	1,750.00
(k)	One-pc laminated color proofs..p/trim/pg-size unit	170	35.00	5,950.00	35.00	5,950.00
(l)	System Timework.....per hour	5	60.00	300.00	160.00	800.00
II. PRINTING AND BINDING:						
1. LOOSE-LEAF PRODUCTS:						
	Single Leaf Product: (8-1/2 x 11") Prtg face only					
	or face and back					
(a)	Printing in a single ink color.....per product					
(1)	Makeready and/or Setup	2	70.00	140.00	70.00	140.00
(2)	Running Per 1,000 Copies	7	12.00	84.00	20.00	140.00
(b)	Printing in each additional ink color.....per product					
(1)	Makeready and/or Setup	2	45.00	90.00	45.00	90.00
(2)	Running Per 1,000 Copies	7	7.50	52.50	20.00	140.00
(c)	Printing in four-color process.....per product					
(1)	Makeready and/or Setup	1	200.00	200.00	200.00	200.00
(2)	Running Per 1,000 Copies	3	55.00	165.00	112.00	336.00
	Four Page Product: (17 x 11") includes folding					
(d)	Printing in a single ink color.....per product					
(1)	Makeready and/or Setup	2	95.00	190.00	95.00	190.00
(2)	Running Per 1,000 Copies	20	30.00	600.00	30.00	600.00
(e)	Printing in each additional ink color.....per product					
(1)	Makeready and/or Setup	2	60.00	120.00	61.00	122.00
(2)	Running Per 1,000 Copies	20	15.00	300.00	30.00	600.00
(f)	Printing in four-color process.....per product					
(1)	Makeready and/or Setup	2	200.00	400.00	200.00	400.00
(2)	Running Per 1,000 Copies	16	75.00	1,200.00	112.00	1,792.00
	Four to Eight Pages trim 4 sides and stitch with					
	one stitch upper left corner					
(g)	Printing in a single ink color.....per page					
(1)	Makeready and/or Setup	4	10.00	40.00	145.00	580.00
(2)	Running Per 1,000 Copies	24	3.50	84.00	40.00	960.00
(h)	Printing in each additional ink color.....per page					
(1)	Makeready and/or Setup	2	15.00	30.00	95.00	190.00
(2)	Running Per 1,000 Copies	12	2.00	24.00	40.00	480.00
(i)	Printing in four-color process.....per page					
(1)	Makeready and/or Setup	4	35.00	140.00	35.00	140.00
(2)	Running Per 1,000 Copies	24	14.50	348.00	15.00	360.00

Program No. C239-S Term August 1, 2003 To July 31, 2004						
Title: SAMHSA PUBLICATIONS						
			BALMAR PRINTING		CURRENT CONTRACTOR	
			GAITHERSBURG, MD		BALMAR PRINTING	
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST
II. PRINTING AND BINDING:						
2.	SADDLE-STITCH PRODUCT (incl binding):					
(a)	Printing text pages in a single ink color...per page					
(1)	Makeready and/or Setup	24	7.50	180.00	10.00	240.00
(2)	Running Per 1,000 Copies	144	2.75	396.00	1.63	234.72
(b)	Printing text pages in each additional ink color. p/pg					
(1)	Makeready and/or Setup	60	14.50	870.00	15.00	900.00
(2)	Running Per 1,000 Copies	360	1.75	630.00	3.12	1,123.20
(c)	Printing text pages in four color process... per page					
(1)	Makeready and/or Setup	12	45.00	540.00	28.00	336.00
(2)	Running Per 1,000 Copies	72	14.50	1,044.00	7.50	540.00
3.	PERFECT BOUND PRODUCT (incl binding):					
(a)	Printing text pages in a single ink color...per page					
(1)	Makeready and/or Setup	3,370	8.00	26,960.00	10.00	33,700.00
(2)	Running Per 1,000 Copies	37,130	1.87	69,433.10	1.87	69,433.10
(b)	Printing text pages in each additional ink color. p/pg					
(1)	Makeready and/or Setup	198	10.00	1,980.00	15.00	2,970.00
(2)	Running Per 1,000 Copies	2,106	1.75	3,685.50	3.12	6,570.72
(c)	Printing text pages in four color process... per page					
(1)	Makeready and/or Setup	96	45.00	4,320.00	28.00	2,688.00
(2)	Running Per 1,000 Copies	1,770	7.50	13,275.00	7.50	13,275.00
4.	COMB BOUND PRODUCT (incl binding):					
(a)	Printing text pages in a single ink color...per page					
(1)	Makeready and/or Setup	70	7.00	490.00	10.00	700.00
(2)	Running Per 1,000 Copies	70	2.85	199.50	2.87	200.90
(b)	Printing text pages in each additional ink color. p/pg					
(1)	Makeready and/or Setup	70	14.50	1,015.00	15.00	1,050.00
(2)	Running Per 1,000 Copies	70	2.00	140.00	4.12	288.40
(c)	Printing text pages in four color process... per page					
(1)	Makeready and/or Setup	70	28.00	1,960.00	28.00	1,960.00
(2)	Running Per 1,000 Copies	300	7.00	2,100.00	8.50	2,550.00
5.	COVERS: incl hinge and spine scoring:					
(a)	Printing regular cover in sgl ink color..... per complete cover					
(1)	Makeready and/or Setup	2	145.00	290.00	115.00	230.00
(2)	Running Per 1,000 Copies	5	25.00	125.00	45.00	225.00
(b)	Printing regular cover in each additional ink color per side					
(1)	Makeready and/or Setup	1	95.00	95.00	115.00	115.00
(2)	Running Per 1,000 Copies	5	25.00	125.00	45.00	225.00
(c)	Printing regular cover in four-color process per complete cover					
(1)	Makeready and/or Setup	1	275.00	275.00	280.00	280.00
(2)	Running Per 1,000 Copies	4	45.00	180.00	70.00	280.00
(d)	Printing extended cover in a single ink color per complete cover					
(1)	Makeready and/or Setup	13	145.00	1,885.00	115.00	1,495.00
(2)	Running Per 1,000 Copies	156	25.00	3,900.00	45.00	7,020.00
(e)	Printing extended cover in each additional ink color per side					
(1)	Makeready and/or Setup	22	95.00	2,090.00	115.00	2,530.00
(2)	Running Per 1,000 Copies	264	25.00	6,600.00	45.00	11,880.00

Program No. C239-S Term August 1, 2003 To July 31, 2004						
Title: SAMHSA PUBLICATIONS						
			BALMAR PRINTING		CURRENT CONTRACTOR	
			GAITHERSBURG, MD		BALMAR PRINTING	
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST
II. PRINTING AND BINDING:						
5.	COVERS: incl hinge and spine scoring:					
(f)	Printing extended cover in four-color process.....					
	.....per complete cover					
(1)	Makeready and/or Setup	6	275.00	1,650.00	280.00	1,680.00
(2)	Running Per 1,000 Copies	72	45.00	3,240.00	70.00	5,040.00
(g)	Scoring, folding and micro-perforating rolodex card on extended flap.....per cover					
(1)	Makeready and/or Setup	13	615.00	7,995.00	727.00	9,451.00
(2)	Running Per 1,000 Copies	156	80.35	12,534.60	80.35	12,534.60
(h)	Varnishing cover pages 1, 4 and spine...per cover					
(1)	Makeready and/or Setup	14	145.00	2,030.00	115.00	1,610.00
(2)	Running Per 1,000 Copies	168	25.00	4,200.00	45.00	7,560.00
6.	TAB DIVIDERS: incl die-cutting, prtng face/back insert and bind with text					
(a)	Printing in a single ink color.....per divider					
(1)	Makeready and/or Setup	13	70.00	910.00	70.00	910.00
(2)	Running Per 1,000 Copies	104	90.00	9,360.00	90.00	9,360.00
(b)	Printing in four-color process.....per divider					
(1)	Makeready and/or Setup	4	115.00	460.00	200.00	800.00
(2)	Running Per 1,000 Copies	24	85.00	2,040.00	112.00	2,688.00
7.	MAIL-BACK CARD: incl prtng face/back					
(a)	Printing in a single ink color and affixing mail-back card to cover.....per complete card					
(1)	Makeready and/or Setup	3	70.00	210.00	70.00	210.00
(2)	Running Per 1,000 Copies	24	95.00	2,280.00	510.00	12,240.00
III. ADDITIONAL OPERATIONS:						
(a)	Perforating text page(s) 3/16" off bind edge.....per 1,000 leaves	176	15.00	2,640.00	18.00	3,168.00
(b)	Surface tinting pages.....per 1,000 leaves	340	15.00	5,100.00	15.00	5,100.00
(c)	Additional folding of single-leaf items or items of less than 16 pgs to 8-1/2 x 5-1/2".....p/1,000 items	85	8.00	680.00	65.00	5,525.00
(d)	Collating from 1 to 3 individual items into sets and insert into envelopes/cushioned bags.....p/1,000 set	4	40.00	160.00	40.00	160.00
(e)	Collating from 4 to 6 individual items into sets and insert into envelopes/cushioned bags.....p/1,000 set	1	60.00	60.00	60.00	60.00
(f)	Scoring/folding & laminating.....per 1,000 dividers	128	20.00	2,560.00	20.00	2,560.00
IV. PAPER: Per 1,000 leaves						
(a)	White Offset Book, 60-lb	19,755	7.00	138,285.00	7.50	148,162.50
(b)	White Offset Book, 70-lb	12	7.50	90.00	10.80	129.60
(c)	White Smooth & Fancy-Finish Text, 80-lb	92	20.00	1,840.00	43.00	3,956.00
(d)	White Index, 110-lb	96	45.00	4,320.00	45.00	4,320.00
(e)	Colored Index, 110-lb	30	25.00	750.00	45.00	1,350.00
(f)	White Litho Coated Cover, 80-lb	702	40.00	28,080.00	80.00	56,160.00
V. PACKING AND DISTRIBUTION:						
1.	Bulk Shipments (other than mail):					
(a)	Pack/seal shipping containers to 45-lbs.....each container	6,237	2.50	15,592.50	2.50	15,592.50

Program No. C239-S Term August 1, 2003 To July 31, 2004						
Title: SAMHSA PUBLICATIONS						
			BALMAR PRINTING		CURRENT CONTRACTOR	
			GAITHERSBURG, MD		BALMAR PRINTING	
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST
V.	PACKING AND DISTRIBUTION:					
2.	Mailing:					
(a)	Tab seal (1 or 2 tabs) individual items for mailing..... per 1,000 items	4	30.00	120.00	30.00	120.00
(b)	Affix address labels created from furnished distribution list onto sgl (self-mailer) ..per 1,000 lbl	4	35.00	140.00	35.00	140.00
(c)	Sgl/mult copies in 9-1/2 x 12" or 10 x 15" kraft envelopes..... per envelope	750	0.25	187.50	1.00	750.00
(d)	Sgl/mult copies 9-1/4 x 12-1/4" #4 cushioned shipping bags..... per shipping bag	750	0.60	450.00	2.00	1,500.00
(e)	Sgl/mult copies 10-1/4 x 13-3/4" #5 cushioned shipping bags..... per shipping bag	750	0.80	600.00	2.00	1,500.00
(f)	Sgl/mult copies 12-1/4 x 16-3/4" #6 cushioned shipping bags..... per shipping bag	750	1.20	900.00	2.50	1,875.00
(g)	Sgl/mult copies 14 x 1-3/4" #7 cushioned shipping bags..... per shipping bag	750	1.45	1,087.50	2.50	1,875.00
(h)	Quantities packed in shipping containers..... per container	35	1.00	35.00	1.00	35.00
	CONTRACTOR SUBTOTALS			\$451,865.20		\$592,547.24
	TOTALS FOR ITEM II PAPER			\$173,365.00		\$214,078.10
	SUBTOTALS LESS PAPER			\$278,500.20		\$378,469.14
	ACCELERATED SCHEDULE (33%)	33.00%		\$91,905.07		\$124,894.82
VI.	PERCENTAGE INCREASE		0.00%	\$0.00	35.00%	\$43,713.19
	CONTR'S SUBTOTALS + PERCENTAGE INCR			\$451,865.20		\$636,260.43
	DISCOUNT		0.50%	\$2,259.33	0.50%	\$3,181.30
	DISCOUNTED TOTALS			\$449,605.87		\$633,079.13