

Program No. C194-S Term July 1, 2002 To June 30, 2003											
Title: NEA APPLICATION GUIDELINES											
									Price Comparison Only		
			GRAY GRAPHICS		IPI GRAPHICS		McDONALD & EUDY		CURRENT CONTRACTOR		
			CAPITOL HEIGHTS, MD		UPPER MARLBORO, MD		TEMPLE HILLS, MD		McDONALD & EUDY		
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
<b>I. FILMS:</b>											
<i>Base Negatives:</i>											
(a)	Trim/Page-size unit..... per film	605	5.00	3,025.00	8.00	4,840.00	6.00	3,630.00	8.00	4,840.00	
(b)	Square finish halftones..... per film	1	7.50	7.50	15.00	15.00	15.00	15.00	15.00	15.00	
<b>II. PRINTING, BINDING, PACKING &amp; DISTRIBUTION:</b>											
(a)	Six-Page Product..... per product										
(1)	<b>Makeready and/or Setup</b>	1	350.00	350.00	200.00	200.00	150.00	150.00	150.00	150.00	
(2)	<b>Running Per 1,000 Copies</b>	5	150.00	750.00	140.00	700.00	150.00	750.00	150.00	750.00	
(b)	Saddle-Stitched Pages: Printed in single ink including binding..... per page										
(1)	<b>Makeready and/or Setup</b>	281	10.00	2,810.00	15.00	4,215.00	15.00	4,215.00	16.50	4,636.50	
(2)	<b>Running Per 1,000 Copies</b>	5,450	5.75	31,337.50	6.00	32,700.00	5.30	28,885.00	6.00	32,700.00	
(c)	Separate Cover: Prtd sgl ink, incl bind.... per page										
(1)	<b>Makeready and/or Setup</b>	28	35.00	980.00	50.00	1,400.00	75.00	2,100.00	60.00	1,680.00	
(2)	<b>Running Per 1,000 Copies</b>	465	25.00	11,625.00	25.00	11,625.00	26.00	12,090.00	26.00	12,090.00	
(d)	Each additional color (incl prtng text/covers and/or six-pg products..... per page										
(1)	<b>Makeready and/or Setup</b>	279	15.00	4,185.00	15.00	4,185.00	13.00	3,627.00	15.00	4,185.00	
(2)	<b>Running Per 1,000 Copies</b>	5,385	0.50	2,692.50	0.30	1,615.50	0.35	1,884.75	0.50	2,692.50	
(f)	Perforation on/off-the-fold..... per 1,000 lvs	1,378	3.00	4,134.00	2.00	2,756.00	1.50	2,067.00	2.00	2,756.00	
<b>CONTRACTOR TOTALS</b>				\$61,896.50		\$64,251.50		\$59,413.75		\$66,495.00	
<b>DISCOUNT</b>				1.00%	\$618.97	5.00%	\$3,212.58	1.00%	\$594.14	1.00%	\$664.95
<b>DISCOUNTED TOTALS</b>				\$61,277.54		\$61,038.93		\$58,819.61		\$65,830.05	
<b>AWARDED</b>											