

Title: DISPATCH

ITEM NO.	DESCRIPTION	AMERIPRINT INC. VIENNA, VA UNIT RATE	EAGLE PRINTING ALBANY, NY UNIT RATE	GRAY GRAPHICS C. HEIGHTS, MD UNIT RATE	MCDONALD & EUDY TEMPLE HILLS, MD UNIT RATE	MONROE GRAPHICS ROCHESTER, NY UNIT RATE
III FILMS:						
(a)	Line.....per illustration.....	215	5.00	5.00	4.00	4.75
(b)	Square-finish halftone.....per illustration.....	32	10.00	10.00	9.00	9.75
III PRINTING AND BINDING:						
(a)	Complete cover.....per cover.....					
..(1).....	Black Ink or a Color other than Black					
..(2).....	Running Per 1,000 copies.....	12	295.00	3540.00	3000.00	2100.00
..(3).....	Each Additional Color of Ink	53	112.00	5936.00	6360.00	4399.00
..(4).....	Running Per 1,000 copies.....	24	105.00	2520.00	3600.00	1800.00
(b)	Text.....per page.....	105	12.00	1260.00	1575.00	2100.00
..(1).....	Black Ink or a Color other than Black					
..(2).....	Running Per 1,000 copies.....	332	20.00	6640.00	4980.00	3320.00
..(3).....	Each Additional Color of Ink	1458	10.00	14580.00	13122.00	10935.00
..(4).....	Running Per 1,000 copies.....	312	10.00	3120.00	3744.00	2496.00
IV PACKING AND DISTRIBUTION:						
..(1).....	Bulk shipments w/pallets (other than by mail)	1370	0.40	548.00	1370.00	753.50
..(2).....	Packing/Sealing shipping containers....per container....	169	1.50	253.50	211.25	253.50
(a)	Printing/affixing addresses or labels on sg. copies (self-mailer)....per 1,000 copies.....	30	0.95	28.50	1500.00	42.00
(b)	Sgl. copy in kraft env. (up to 200 leaves)....per env....	305	0.30	91.50	76.25	0.25
(c)	Mult. copies in kraft env. (up to 200 leaves)....per env....	705	0.30	211.50	599.25	0.30
(d)	Mult. copies over 200 leaves, over to 5.4 kg (12lbs) up to 10.9 kg(24lbs), packed in shipping containers (max. gross wght. 12.2 kg(27lbs.)....per container....	1533	1.10	1686.30	1533.00	1.15
CONTRACTOR TOTALS						
DISCOUNT		\$40,139.90	\$42,067.55	\$43,065.75	\$32,615.70	\$44,853.60
DISCOUNTED TOTALS		\$401.40	\$841.35	\$430.66	\$326.16	\$112.13
		\$39,738.50	\$41,226.20	\$42,635.09	\$32,289.54	\$44,741.47
AWARDED						

Program No.: C191S Term: DATE OF AWARD To JANUARY 31, 2000		DISPATCH		MARK IV PRINTING FAIRFAX, VA.		IPI GRAPHICS Upper Marlboro, MD		CURRENT CONTRACTOR IPI GRAPHICS	
ITEM NO.	DESCRIPTION	AWARD BASIS OF	P S ENTERPRISES, INC T. HILLS, MD.	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I FILMS:									
(a)	Line.....per illustration.....	215	4.00	1.50	322.50	5.00	1075.00	5.00	1075.00
(b)	Square-finish halftone....per illustration.....	32	8.00	4.50	144.00	8.00	256.00	9.00	288.00
III PRINTING AND BINDING:									
(a)	Complete cover.....per cover.....								
	Black Ink or a Color other than Black								
..(1).....	Make ready and/or Setup.....	12	152.00	25.07	300.84	300.00	3600.00	300.00	3600.00
..(2).....	Running Per 1,000 copies.....	53	93.55	260.00	13780.00	120.00	6360.00	115.00	6095.00
	Each Additional Color of Ink								
..(3).....	Make ready and/or Setup.....	24	142.00	25.00	600.00	100.00	2400.00	115.00	2760.00
..(4).....	Running Per 1,000 copies.....	105	10.00	90.00	9450.00	10.00	1050.00	10.00	1050.00
(b)	Text.....per page.....								
	Black Ink or a Color other than Black								
..(1).....	Make ready and/or Setup.....	332	18.20	0.007	2.32	18.00	5976.00	18.00	5976.00
..(2).....	Running Per 1,000 copies.....	1458	8.20	110.00	160380.00	9.00	13122.00	8.50	12393.00
	Each Additional Color of Ink								
..(3).....	Make ready and/or Setup.....	312	11.65	0.007	2.18	10.00	3120.00	10.00	3120.00
..(4).....	Running Per 1,000 copies.....	1370	0.95	45.00	61650.00	0.50	685.00	0.25	342.50
IV PACKING AND DISTRIBUTION:									
..(1).....	Bulk shipments w/pallets (other than by mail)								
	Packing/Sealing shipping containers....per container....	169	1.50	0.40	67.60	2.00	338.00	1.50	253.50
..(2).....	Mailing:								
(a)	Printing/affixing addresses or labels on sg. copies (self-mailer)....per 1,000 copies.....	30	46.00	23.00	690.00	65.00	1950.00	65.00	1950.00
(b)	Sgl. copy in kraft env. (up to 200 leaves)....per env....	305	0.23	0.40	122.00	0.50	152.50	0.30	91.50
(c)	Mult. copies in kraft env. (up to 200 leaves)....per env....	705	0.28	0.40	282.00	0.60	423.00	0.40	282.00
(d)	Mult. copies over 200 leaves, over to 5.4 kg (12lbs) up to 10.9 kg(24lbs), packed in shipping containers (max. gross wght. 12.2 kg(27lbs))....per container....	1533	1.20	0.00	0.00	1.00	1533.00	1.00	1533.00
CONTRACTOR TOTALS					\$247,793.45		\$42,040.50		\$40,809.50
DISCOUNT					\$4,955.87		\$2,102.03		\$2,040.48
DISCOUNTED TOTALS					\$242,837.58		\$39,938.48		\$38,769.03