

| TITLE: | FOLDERS AND FLYERS | PAGE 1 OF 4 | CHARTER PRINTING | MCDONALD & EUDY | P. O. G. R. A. M. | I. P. I. GRAPHICS | CURRENT CONTRACTOR: | |
|--------|---|----------------|----------------------|------------------------|--------------------------|-------------------|---------------------|----------|
| TERM: | DATE OF AWARD to JANUARY 31, 2001 | BASIS OF AWARD | Alexandria, Virginia | Temple Hills, Maryland | Upper Marlboro, Maryland | I. P. I. GRAPHICS | I. P. I. GRAPHICS | |
| | DEPARTMENT OF THE TREASURY | UNIT RATE | COST | UNIT RATE | COST | UNIT RATE | COST | |
| | PROGRAM B188-S | | | | | | | |
| I | PREPRESS: | | | | | | | |
| (a) | Film produced from CAMERA COPY... Per Film... | | | | | | | |
| (1) | FORMAT A | 7 | 18.00 | 126.00 | 5.00 | 35.00 | 4.00 | 28.00 |
| (2) | FORMAT B | 15 | 18.00 | 270.00 | 7.00 | 105.00 | 6.00 | 90.00 |
| (3) | FORMAT C | 14 | 18.00 | 252.00 | 15.00 | 210.00 | 13.00 | 182.00 |
| (4) | FORMAT D | 8 | 18.00 | 144.00 | 20.00 | 160.00 | 25.00 | 200.00 |
| (b) | Film produced from ELECTRONIC FILE... Per Film... | | | | | | | |
| (1) | FORMAT A | 7 | 18.00 | 126.00 | 15.00 | 105.00 | 15.00 | 105.00 |
| (2) | FORMAT B | 15 | 18.00 | 270.00 | 20.00 | 300.00 | 20.00 | 300.00 |
| (3) | FORMAT C | 14 | 18.00 | 252.00 | 25.00 | 350.00 | 25.00 | 392.00 |
| (4) | FORMAT D | 7 | 18.00 | 126.00 | 45.00 | 315.00 | 50.00 | 420.00 |
| (c) | Illustrations: | | | | | | | |
| (1) | Line.....per illustration..... | 20 | 9.00 | 180.00 | 7.00 | 140.00 | 10.00 | 200.00 |
| (2) | Square-Finish Halftone.....per halftone..... | 20 | 9.00 | 180.00 | 9.00 | 180.00 | 15.00 | 300.00 |
| (3) | Comb.Line & Halftone.....per halftone..... | 5 | 27.00 | 135.00 | 15.00 | 75.00 | 25.00 | 125.00 |
| (4) | Silhouette Halftone.....per halftone..... | 2 | 18.00 | 36.00 | 20.00 | 40.00 | 35.00 | 80.00 |
| (5) | Trapping Keylines (Rules).....per halftone..... | 22 | 10.00 | 220.00 | 7.00 | 154.00 | 7.00 | 110.00 |
| (6) | Conversion of Transparency to Halftone.....per halftone..... | 5 | 18.00 | 90.00 | 15.00 | 75.00 | 30.00 | 150.00 |
| (7) | Composite Blueprint, Dylux... per side... | 8 | 9.00 | 72.00 | 5.00 | 40.00 | 4.00 | 32.00 |
| (8) | FORMAT A | 16 | 10.00 | 160.00 | 7.00 | 112.00 | 6.00 | 96.00 |
| (9) | FORMAT B | 16 | 11.00 | 176.00 | 10.00 | 160.00 | 8.00 | 128.00 |
| (10) | FORMAT C | 8 | 12.00 | 96.00 | 20.00 | 160.00 | 25.00 | 200.00 |
| (11) | Color Key (3-M or similar) per color, per side... | 4 | 30.00 | 120.00 | 10.00 | 40.00 | 10.00 | 40.00 |
| (12) | FORMAT A | 8 | 30.00 | 240.00 | 10.00 | 80.00 | 12.00 | 96.00 |
| (13) | FORMAT B | 8 | 40.00 | 320.00 | 15.00 | 120.00 | 20.00 | 160.00 |
| (14) | FORMAT C | 4 | 60.00 | 240.00 | 25.00 | 100.00 | 40.00 | 160.00 |
| II | PRINTING & BINDING: | | | | | | | |
| (a) | Printing in a Single Ink Color... per side... | | | | | | | |
| (1) | FORMAT A | 9 | 151.00 | 1,359.00 | 90.00 | 810.00 | 125.00 | 1,125.00 |
| (2) | FORMAT B | 18 | 151.00 | 2,718.00 | 100.00 | 1,800.00 | 150.00 | 2,700.00 |
| (3) | FORMAT C | 18 | 151.00 | 2,718.00 | 125.00 | 2,250.00 | 175.00 | 3,150.00 |
| (4) | FORMAT D | 9 | 471.00 | 4,239.00 | 150.00 | 1,350.00 | 200.00 | 1,800.00 |
| (5) | FORMAT A | 149 | 3.00 | 447.00 | 1.50 | 223.50 | 1.50 | 223.50 |
| (6) | FORMAT B | 298 | 3.00 | 894.00 | 1.50 | 447.00 | 1.75 | 894.00 |
| (7) | FORMAT C | 298 | 3.00 | 894.00 | 1.75 | 521.50 | 2.75 | 819.50 |
| (8) | FORMAT D | 149 | 9.00 | 1,341.00 | 3.50 | 521.50 | 4.00 | 596.00 |
| (b) | Each Additional Ink Color... per side... | | | | | | | |
| (1) | FORMAT A | 5 | 80.00 | 400.00 | 50.00 | 250.00 | 60.00 | 300.00 |
| (2) | FORMAT B | 12 | 80.00 | 960.00 | 50.00 | 600.00 | 80.00 | 960.00 |
| (3) | FORMAT C | 10 | 80.00 | 800.00 | 75.00 | 750.00 | 100.00 | 1,000.00 |
| (4) | FORMAT D | 6 | 130.00 | 780.00 | 100.00 | 600.00 | 135.00 | 810.00 |
| (5) | FORMAT A | 75 | 1.00 | 75.00 | 1.00 | 75.00 | 1.00 | 75.00 |
| (6) | FORMAT B | 180 | 1.00 | 180.00 | 1.50 | 270.00 | 1.50 | 270.00 |
| (7) | FORMAT C | 15 | 1.00 | 15.00 | 2.00 | 30.00 | 3.00 | 45.00 |
| (8) | FORMAT D | 90 | 1.00 | 90.00 | 3.00 | 270.00 | 3.50 | 315.00 |
| (c) | Folding/Scoring - Up to 3-Folds (Parallel or Angle or Combination)... | | | | | | | |
| (1) | FORMAT A | 1 | 25.00 | 25.00 | 50.00 | 50.00 | 100.00 | 100.00 |
| (2) | FORMAT B | 6 | 25.00 | 150.00 | 50.00 | 300.00 | 100.00 | 600.00 |
| (3) | FORMAT C | 8 | 25.00 | 200.00 | 50.00 | 400.00 | 100.00 | 800.00 |
| (4) | FORMAT D | 8 | 25.00 | 200.00 | 50.00 | 400.00 | 100.00 | 800.00 |

| TITLE: | FOLDERS AND FLYERS | PAGE 2 OF 4 | CHARTER PRINTING | MCDONALD & EUDY | P. O. G. R. A. M. | B. 1. 8. - S. | CURRENT CONTRACTOR: |
|-------------------------------|---|----------------|----------------------|------------------------|--------------------------|-------------------|---------------------|
| TERM: | DATE OF AWARD to JANUARY 31, 2001 | BASIS OF AWARD | Alexandria, Virginia | Temple Hills, Maryland | Upper Marlboro, Maryland | I. P. I. GRAPHICS | I. P. I. GRAPHICS |
| DEPARTMENT OF THE TREASURY | PROGRAM B188-S | UNIT RATE | COST | UNIT RATE | COST | UNIT RATE | COST |
| PRINTING & BINDING: (cont'd.) | | | | | | | |
| II | | | | | | | |
| (c) | RUNNING 100 COPIES: | | | | | | |
| (5) | FORMAT A----- | 15 | 1.50 | 22.50 | 1.50 | 22.50 | 26.25 |
| (6) | FORMAT B----- | 90 | 1.50 | 135.00 | 2.00 | 180.00 | 202.50 |
| (7) | FORMAT C----- | 120 | 1.50 | 180.00 | 2.50 | 300.00 | 330.00 |
| (8) | FORMAT D----- | 120 | 1.50 | 180.00 | 3.00 | 360.00 | 420.00 |
| (d) | Folding/Scoring - Over 3 up to 6-Folds (Parallel, or Angle or Combination). . . | | | | | | |
| | MAKEREADY/SETUP: | | | | | | |
| (3) | FORMAT C----- | 2 | 25.00 | 50.00 | 50.00 | 100.00 | 250.00 |
| (4) | FORMAT D----- | 2 | 25.00 | 50.00 | 50.00 | 100.00 | 250.00 |
| (7) | FORMAT C----- | 30 | 1.75 | 52.50 | 2.50 | 75.00 | 120.00 |
| (8) | FORMAT D----- | 30 | 1.75 | 52.50 | 3.50 | 105.00 | 150.00 |
| III | PAPER: (PER 100 LEAVES). | | | | | | |
| (a) | White Smooth and Fancy Finish Writing | | | | | | |
| (1) | 90 g/m2 (24-lbs). . . | | | | | | |
| (2) | FORMAT A----- | 7 | 2.90 | 20.30 | 3.00 | 21.00 | 24.50 |
| (3) | FORMAT B----- | 14 | 2.90 | 40.60 | 3.00 | 42.00 | 52.50 |
| (4) | FORMAT C----- | 14 | 5.80 | 81.20 | 4.00 | 56.00 | 63.00 |
| (5) | FORMAT D----- | 7 | 11.60 | 81.20 | 8.00 | 56.00 | 63.00 |
| (b) | Colored Smooth and Fancy Finish Writing | | | | | | |
| (1) | 90 g/m2 (24-lbs). . . | | | | | | |
| (2) | FORMAT A----- | 7 | 2.90 | 20.30 | 4.00 | 28.00 | 35.00 |
| (3) | FORMAT B----- | 14 | 2.90 | 40.60 | 4.00 | 56.00 | 77.00 |
| (4) | FORMAT C----- | 14 | 5.80 | 81.20 | 6.50 | 91.00 | 105.00 |
| (5) | FORMAT D----- | 7 | 11.60 | 81.20 | 14.00 | 98.00 | 119.00 |
| (c) | White Opacified Offset 90 g/m2 (60-lbs). . . | | | | | | |
| (1) | FORMAT A----- | 13 | 0.70 | 9.10 | 0.75 | 9.75 | 16.25 |
| (2) | FORMAT B----- | 26 | 1.25 | 32.50 | 1.50 | 39.00 | 45.50 |
| (3) | FORMAT C----- | 26 | 2.50 | 65.00 | 2.50 | 65.00 | 78.00 |
| (4) | FORMAT D----- | 13 | 5.00 | 65.00 | 4.00 | 52.00 | 63.00 |
| (d) | White Offset Book 75 g/m2 (50-lbs). . . | | | | | | |
| (1) | FORMAT A----- | 26 | 0.55 | 14.30 | 0.65 | 16.90 | 26.00 |
| (2) | FORMAT B----- | 52 | 0.95 | 49.40 | 1.00 | 52.00 | 65.00 |
| (3) | FORMAT C----- | 52 | 1.90 | 98.80 | 1.50 | 78.00 | 104.00 |
| (4) | FORMAT D----- | 26 | 3.80 | 98.80 | 3.00 | 78.00 | 156.00 |
| (e) | Colored Offset Book 75 g/m2 (50-lbs). . . | | | | | | |
| (1) | FORMAT A----- | 7 | 0.65 | 4.55 | 1.00 | 7.00 | 11.50 |
| (2) | FORMAT B----- | 14 | 1.15 | 16.10 | 1.50 | 21.00 | 31.50 |
| (3) | FORMAT C----- | 14 | 2.30 | 32.20 | 2.00 | 28.00 | 42.00 |
| (4) | FORMAT D----- | 7 | 4.60 | 32.20 | 4.00 | 28.00 | 42.00 |
| (f) | White Vellum-Finish Book grammage 75 g/m2 (50-lbs). . . | | | | | | |
| (1) | FORMAT A----- | 7 | 0.68 | 4.76 | 0.75 | 5.25 | 7.70 |
| (2) | FORMAT B----- | 14 | 1.20 | 16.80 | 1.50 | 21.00 | 31.50 |
| (3) | FORMAT C----- | 14 | 2.40 | 33.60 | 1.60 | 22.40 | 33.60 |
| (4) | FORMAT D----- | 7 | 4.80 | 33.60 | 3.00 | 21.00 | 33.60 |
| (g) | Colored Vellum-Finish Book grammage 75 g/m2 (50-lbs). . . | | | | | | |
| (1) | FORMAT A----- | 7 | 0.80 | 5.60 | 1.00 | 7.00 | 11.50 |
| (2) | FORMAT B----- | 14 | 1.40 | 19.60 | 1.50 | 21.00 | 31.50 |
| (3) | FORMAT C----- | 14 | 2.80 | 39.20 | 2.00 | 28.00 | 42.00 |
| (4) | FORMAT D----- | 7 | 5.60 | 39.20 | 4.00 | 28.00 | 42.00 |
| (h) | White Opacified Book grammage 75 g/m2 (70-lbs). . . | | | | | | |
| (1) | FORMAT A----- | 7 | 0.85 | 5.95 | 0.75 | 5.25 | 7.70 |
| (2) | FORMAT B----- | 14 | 1.50 | 11.90 | 1.50 | 21.00 | 31.50 |
| (3) | FORMAT C----- | 14 | 3.00 | 23.80 | 2.50 | 35.00 | 52.50 |
| (4) | FORMAT D----- | 7 | 6.00 | 23.80 | 4.00 | 28.00 | 42.00 |

| TITLE: FOLDERS AND FLYERS | | PAGE 3 OF 4 | | P R O G R A M B 1 8 - S | | CURRENT CONTRACTOR: | |
|---|--|----------------------|-------|--------------------------|-------|---------------------|-------|
| TERM: DATE OF AWARD to JANUARY 31, 2001 | | CHARTER PRINTING | | I. P. I. GRAPHICS | | I. P. I. GRAPHICS | |
| DEPARTMENT OF THE TREASURY | | Alexandria, Virginia | | Upper Marlboro, Maryland | | I. P. I. GRAPHICS | |
| PROGRAM B188-S | | UNIT RATE COST | | UNIT RATE COST | | UNIT RATE COST | |
| PAPER: (PER 100 LEAVES). (cont'd.) | | UNIT RATE COST | | UNIT RATE COST | | UNIT RATE COST | |
| COVERS: | | UNIT RATE COST | | UNIT RATE COST | | UNIT RATE COST | |
| (i) | White No. 2 Coated, Gloss Finish grammage | | | | | | |
| | 150 g/m2 (100-lbs)... | | | | | | |
| (1) | FORMAT A | 7 | 1.55 | 10.85 | 1.25 | 8.75 | 4.50 |
| (2) | FORMAT B | 14 | 2.69 | 37.66 | 2.25 | 31.50 | 5.50 |
| (3) | FORMAT C | 14 | 5.40 | 75.60 | 4.25 | 59.50 | 7.50 |
| (4) | FORMAT D | 7 | 10.80 | 75.60 | 7.50 | 52.50 | 17.00 |
| (i) | White No. 2 Coated, Dull Finish grammage | | | | | | |
| | 150 g/m2 (100-lbs)... | | | | | | |
| (1) | FORMAT A | 7 | 1.60 | 11.20 | 1.25 | 8.75 | 4.75 |
| (2) | FORMAT B | 14 | 2.75 | 38.50 | 2.25 | 31.50 | 6.00 |
| (3) | FORMAT C | 14 | 5.50 | 77.00 | 4.25 | 59.50 | 9.00 |
| (4) | FORMAT D | 7 | 10.80 | 75.60 | 7.50 | 52.50 | 19.00 |
| (k) | White Vellum-Finish Cover, grammage | | | | | | |
| | 135 g/m2 (50-lbs)... | | | | | | |
| (1) | FORMAT A | 7 | 2.00 | 14.00 | 1.50 | 10.50 | 2.00 |
| (2) | FORMAT B | 14 | 3.60 | 50.40 | 3.00 | 42.00 | 3.00 |
| (3) | FORMAT C | 14 | 7.20 | 100.80 | 6.00 | 84.00 | 6.25 |
| (4) | FORMAT D | 7 | 14.40 | 100.80 | 7.50 | 52.50 | 10.00 |
| (l) | Colored Vellum-Finish Cover, grammage | | | | | | |
| | 135 g/m2 (50-lbs)... | | | | | | |
| (1) | FORMAT A | 7 | 2.00 | 14.00 | 2.50 | 17.50 | 3.25 |
| (2) | FORMAT B | 14 | 3.60 | 50.40 | 4.50 | 63.00 | 7.00 |
| (3) | FORMAT C | 14 | 7.20 | 100.80 | 7.50 | 105.00 | 12.00 |
| (4) | FORMAT D | 7 | 14.40 | 100.80 | 8.50 | 59.50 | 19.00 |
| (m) | White Vellum-Finish Cover, grammage | | | | | | |
| | 175 g/m2 (65-lbs)... | | | | | | |
| (1) | FORMAT A | 7 | 2.00 | 14.00 | 1.75 | 12.25 | 2.50 |
| (2) | FORMAT B | 14 | 3.60 | 50.40 | 3.25 | 45.50 | 3.50 |
| (3) | FORMAT C | 14 | 7.20 | 100.80 | 6.25 | 87.50 | 7.00 |
| (4) | FORMAT D | 7 | 14.40 | 100.80 | 7.75 | 54.25 | 21.00 |
| (n) | Colored Vellum-Finish Cover, grammage | | | | | | |
| | 175 g/m2 (65-lbs)... | | | | | | |
| (1) | FORMAT A | 7 | 2.00 | 14.00 | 3.50 | 24.50 | 4.00 |
| (2) | FORMAT B | 14 | 3.60 | 50.40 | 6.00 | 84.00 | 9.00 |
| (3) | FORMAT C | 14 | 7.20 | 100.80 | 10.50 | 147.00 | 15.00 |
| (4) | FORMAT D | 7 | 14.40 | 100.80 | 17.00 | 119.00 | 24.00 |
| (o) | White Litho (Gloss) Coated Cover, grammage | | | | | | |
| | 215 g/m2 (80-lbs)... | | | | | | |
| (1) | FORMAT A | 13 | 2.20 | 28.60 | 3.00 | 39.00 | 3.00 |
| (2) | FORMAT B | 26 | 3.95 | 102.70 | 4.00 | 104.00 | 4.00 |
| (3) | FORMAT C | 26 | 7.90 | 205.40 | 7.50 | 195.00 | 6.00 |
| (4) | FORMAT D | 13 | 15.80 | 205.40 | 13.00 | 169.00 | 18.00 |
| (p) | White Dull Coated Cover, grammage | | | | | | |
| | 215 g/m2 (80-lbs)... | | | | | | |
| (1) | FORMAT A | 13 | 2.20 | 28.60 | 3.00 | 39.00 | 3.25 |
| (2) | FORMAT B | 26 | 3.95 | 102.70 | 5.00 | 130.00 | 4.50 |
| (3) | FORMAT C | 26 | 7.90 | 205.40 | 8.50 | 221.00 | 7.00 |
| (4) | FORMAT D | 13 | 15.80 | 205.40 | 14.00 | 182.00 | 20.00 |
| IV | ADDITIONAL OPERATIONS: | | | | | | |
| (a) | Shrink-Film Packaging.....per | 4 | 25.00 | 100.00 | 30.00 | 120.00 | 40.00 |
| (b) | Collating with Additional Items...per | 150 | 3.00 | 450.00 | 2.00 | 300.00 | 6.00 |
| V | PACKING, SEALING, & DISTRIBUTION: | | | | | | |
| (1) | Bulk Shipments (Other Than By Mail): | | | | | | |
| (a) | Packing and Sealing Shipping Containers (up to approx., 45-lbs).....each container | 30 | 1.50 | 45.00 | 3.00 | 90.00 | 3.00 |

| TITLE: FOLDERS AND FLYERS | | PAGE 4 OF 4 | | P R O G R A M B 1 8 8 - S | | | | | | |
|---|---|----------------------|-----------|---------------------------|-----------|--------------------------|-----------|---------------------|--------|-------------|
| TERM: DATE OF AWARD to JANUARY 31, 2001 | | CHARTER PRINTING | | MCDONALD & EUDY | | I. P. I. GRAPHICS | | CURRENT CONTRACTOR: | | |
| DEPARTMENT OF THE TREASURY | | Alexandria, Virginia | | Temple Hills, Maryland | | Upper Marlboro, Maryland | | I. P. I. GRAPHICS | | |
| PROGRAM B188-S | | AWARD | UNIT RATE | COST | UNIT RATE | COST | UNIT RATE | COST | | |
| V PACKING, SEALING, & DISTRIBUTION: (cont'd.) | | | | | | | | | | |
| (2) | Mailing: | | | | | | | | | |
| (a) | Affixing Furnished Labels on Single Copies (Self-Mailer).....per 100 labels----- | 22 | 3.00 | 66.00 | 4.00 | 88.00 | 16.00 | 352.00 | 25.00 | 550.00 |
| (b) | Single/Multiple copies in #10 Envelopes... per 100 envelopes----- | 400 | 40.00 | 16,000.00 | 12.00 | 4,800.00 | 18.00 | 7,200.00 | 18.00 | 7,200.00 |
| (c) | Single/Multiple copies in 6 x 9" Kraft Envelopes.....per 100 envelopes----- | 50 | 40.00 | 2,000.00 | 18.00 | 900.00 | 22.00 | 1,100.00 | 22.00 | 1,100.00 |
| (d) | Single/Multiple copies in 9-1/2 x 12-5/8" Kraft Envelopes (up to 200 leaves).....per 100 envelopes----- | 200 | 40.00 | 8,000.00 | 18.00 | 3,600.00 | 30.00 | 6,000.00 | 30.00 | 6,000.00 |
| (e) | Single/Multiple copies over 200 leaves, up to 5.4 kg (12-lbs), Max., 6.3 kg (14-lbs)... per bag/bundle----- | 30 | 1.50 | 45.00 | 1.25 | 37.50 | 4.00 | 120.00 | 1.50 | 45.00 |
| (f) | Quantities over 5.4 kg (12-lbs), up to 16.3 kg (36-lbs), Max., 18.1 kg (40-lbs)... per container----- | 5 | 2.50 | 12.50 | 2.50 | 12.50 | 5.00 | 25.00 | 4.00 | 20.00 |
| VI | PREMIUM PAYMENTS: (SEE % INCREASE). | | | | | | | | | |
| | CONTRACTOR'S SUBTOTAL | | | \$53,575.07 | | \$29,722.05 | | \$43,642.80 | | \$42,112.20 |
| | CONTRACTOR'S PAPER PRICE | | | \$3,818.07 | | \$3,557.05 | | \$5,420.55 | | \$4,105.20 |
| | SUBTOTAL LESS PAPER PRICE | | | \$49,757.00 | | \$26,165.00 | | \$38,222.25 | | \$38,007.00 |
| | ACCELERATED SCHEDULE | 35.00% | | 17,414.95 | | 9,157.75 | | 13,377.79 | | 13,302.45 |
| | PERCENTAGE INCREASE | | 20.00% | 3,482.99 | 10.00% | 915.78 | 20.00% | 2,675.56 | 20.00% | 2,660.49 |
| | SUBTOTAL PLUS PERCENTAGE INCREASE | | | 57,058.06 | | 30,637.83 | | 46,318.36 | | 44,772.69 |
| | DISCOUNT | | 10.00% | 5,705.81 | 1.00% | 306.38 | 5.00% | 2,315.92 | 5.00% | 2,238.63 |
| | DISCOUNTED TOTALS | | | 51,352.25 | | 30,331.45 | | 44,002.44 | | 42,534.06 |
| | | | | | | AWARDED | | | | |