

Program No C-168-S Term AUGUST 1, 2002 To JULY 31, 2003								
Title FAA AVIATION NEWS								
ITEM NO	DESCRIPTION	BASIS OF AWARD	COLONIAL PRESS INTER'L		IPI GRAPHICS		MCDONALD & EUDY	
			UNIT RATE	MIAMI, FL COST	UNIT RATE	UPPER MARLBORO, MD COST	UNIT RATE	TEMPLE HILLS, MD COST
I.	PHOTOCOMPOSITION:							
	Electronic photocomposition page output..P/pg	203	8.00	1,624.00	10.00	2,030.00	7.00	1,421.00
II.	FILMS: Trim/Page-Size Film:			0.00		0.00		0.00
(a)	Trim/Page-size unit.....per film.....	797	8.00	6,376.00	8.00	6,376.00	4.00	3,188.00
(b)	Line.....per illustration.....	1	6.00	6.00	12.00	12.00	8.00	8.00
(c)	Square-finish halftone.....per illustration.....	1	8.00	8.00	20.00	20.00	15.00	15.00
(d)	Strip-ins (including film).....per strip-in.....	1	3.00	3.00	12.00	12.00	10.00	10.00
(e)	Laminated page proofs per color;per trim/page-size unit.....	795	6.00	4,770.00	10.00	7,950.00	5.00	3,975.00
(f)	Progressive proofs...per trim/page-size unit.....	17	35.00	595.00	50.00	850.00	75.00	1,275.00
	Color Corrected 4-color Process Films of Illustr:			0.00		0.00		0.00
(g)	To 25 sq. in. image.....per set.....	1	50.00	50.00	80.00	80.00	50.00	50.00
(h)	Over 25 to 50 sq. in. image...per set.....	1	70.00	70.00	100.00	100.00	65.00	65.00
(i)	Over 50 to 75 sq. in. image...per set.....	1	100.00	100.00	120.00	120.00	75.00	75.00
(j)	Over 75 to 100 sq. in. image...per set.....	1	125.00	125.00	140.00	140.00	100.00	100.00
(k)	each additional sq. in. over 100 sq. in....per set.	1	2.00	2.00	5.00	5.00	5.00	5.00
(l)	Plate change for 2nd mailing indicia.P/change	2	120.00	240.00	140.00	280.00	125.00	250.00
(m)	Electronic image processing.....per hour.....	1	75.00	75.00	120.00	120.00	75.00	75.00
III.	PRINTING AND BINDING:			0.00		0.00		0.00
	Covers:			0.00		0.00		0.00
	Periodicals and Reprints:			0.00		0.00		0.00
(a)	Complete Covers on 60# Litho Coated cover stock (including coating);			0.00		0.00		0.00
	Printing in Four-Color Process			0.00		0.00		0.00
(1)	Makeready and Setup Charges.....	6	1,000.00	6,000.00	700.00	4,200.00	750.00	4,500.00
(2)	Per 1,000 Copies.....	135	80.00	10,800.00	100.00	13,500.00	96.00	12,960.00
	Each Additional Color of Ink			0.00		0.00		0.00
(3)	Makeready and Setup Charges.....	1	150.00	150.00	300.00	300.00	200.00	200.00
(4)	Per 1,000 Copies.....	1	5.40	5.40	20.00	20.00	20.00	20.00
(b)	Complete Covers on 50# Vellum Finish cover stock (including coating);			0.00		0.00		0.00
	Printing in Four-Color Process			0.00		0.00		0.00
(1)	Makeready and Setup Charges.....	1	1,000.00	1,000.00	800.00	800.00	750.00	750.00
(2)	Per 1,000 Copies.....	1	75.00	75.00	130.00	130.00	85.00	85.00
	Each Additional Color of Ink			0.00		0.00		0.00
(3)	Makeready and Setup Charges.....	1	150.00	150.00	300.00	300.00	200.00	200.00
(4)	Per 1,000 Copies.....	1	5.40	5.40	20.00	20.00	20.00	20.00
	Text:			0.00		0.00		0.00
	Periodicals and Reprints: (including paper/stock)			0.00		0.00		0.00
(c)	Per 4-page signature on 60# White Litho Coated			0.00		0.00		0.00
	Printing in Four-Color Process			0.00		0.00		0.00
(1)	Makeready and Setup Charges.....	54	250.00	13,500.00	325.00	17,550.00	175.00	9,450.00
(2)	Per 1,000 Copies.....	916	30.00	27,480.00	35.00	32,060.00	36.00	32,976.00
	Each Additional Color of Ink			0.00		0.00		0.00
(3)	Makeready and Setup Charges.....	1	10.00	10.00	325.00	325.00	150.00	150.00
(4)	Per 1,000 Copies.....	1	3.10	3.10	25.00	25.00	20.00	20.00
	Envelopes:			0.00		0.00		0.00
(d)	Envelopes with detachable form;			0.00		0.00		0.00
(1)	Makeready and/or Setup Charges.....	6	300.00	1,800.00	400.00	2,400.00	250.00	1,500.00
(2)	Per 1,000 Copies.....	135	51.00	6,885.00	53.00	7,155.00	47.00	6,345.00
IV.	PACKING AND DISTRIBUTION:			0.00		0.00		0.00
1.	Bulk shipments (other than by mail):			0.00		0.00		0.00
(a)	Pack. and seal. shipping containers..P/containe	829	0.60	497.40	1.50	1,243.50	1.00	829.00
(b)	Palletizing.....per pallet.....	20	20.00	400.00	15.00	300.00	7.00	140.00
	CONTRACTOR TOTALS			\$82,805.30		\$98,423.50		\$80,657.00
	DISCOUNT		1.00%	\$828.05	5.00%	\$4,921.18	1.00%	\$806.57
	DISCOUNTED TOTALS			\$81,977.25		\$93,502.32		\$79,850.43
								AWARDED

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Title FAA AVIATION NEWS								
		UNIVERSAL PRINTING CO			JOHN D. LUCAS PRT		CURRENT CONTRACTOR	
		ST LOUIS, MO			BALTIMORE, MD		JOHN D. LUCAS PRT	
ITEM NO	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	PHOTOCOMPOSITION:							
	Electronic photocomposition page output..P/pg	203	7.07	1,435.21	10.50	2,131.50	9.70	1,969.10
II.	FILMS: Trim/Page-Size Film:			0.00		0.00		0.00
(a)	Trim/Page-size unit.....per film.....	797	8.94	7,125.18	12.00	9,564.00	11.05	8,806.85
(b)	Line.....per illustration.....	1	35.35	35.35	7.50	7.50	6.90	6.90
(c)	Square-finish halftone.....per illustration.....	1	35.35	35.35	10.00	10.00	9.20	9.20
(d)	Strip-ins (including film).....per strip-in.....	1	4.04	4.04	3.50	3.50	3.25	3.25
(e)	Laminated page proofs per color;per trim/page-size unit.....	795	4.86	3,863.70	7.50	5,962.50	6.90	5,485.50
(f)	Progressive proofs...per trim/page-size unit.....	17	150.25	2,554.25	35.00	595.00	32.25	548.25
	Color Corrected 4-color Process Films of Illustr:			0.00		0.00		0.00
(g)	To 25 sq. in. image.....per set.....	1	35.35	35.35	70.00	70.00	64.50	64.50
(h)	Over 25 to 50 sq. in. image...per set.....	1	35.35	35.35	85.00	85.00	78.30	78.30
(i)	Over 50 to 75 sq. in. image...per set.....	1	35.35	35.35	120.00	120.00	110.50	110.50
(j)	Over 75 to 100 sq. in. image...per set.....	1	35.35	35.35	140.00	140.00	130.00	130.00
(k)	each additional sq. in. over 100 sq. in....per set.	1	0.36	0.36	2.00	2.00	2.00	2.00
(l)	Plate change for 2nd mailing indicia.P/change	2	548.40	1,096.80	300.00	600.00	140.00	280.00
(m)	Electronic image processing.....per hour.....	1	133.84	133.84	85.00	85.00	80.00	80.00
III.	PRINTING AND BINDING:			0.00		0.00		0.00
	Covers:			0.00		0.00		0.00
	Periodicals and Reprints:			0.00		0.00		0.00
(a)	Complete Covers on 60# Litho Coated cover stock (including coating);			0.00		0.00		0.00
	Printing in Four-Color Process			0.00		0.00		0.00
(1)	Makeready and Setup Charges.....	6	0.00	0.00	1,173.00	7,038.00	1,220.00	7,320.00
(2)	Per 1,000 Copies.....	135	0.00	0.00	74.00	9,990.00	83.80	11,313.00
	Each Additional Color of Ink			0.00		0.00		0.00
(3)	Makeready and Setup Charges.....	1	548.40	548.40	241.00	241.00	272.00	272.00
(4)	Per 1,000 Copies.....	1	0.00	0.00	8.00	8.00	7.60	7.60
(b)	Complete Covers on 50# Vellum Finish cover stock (including coating);			0.00		0.00		0.00
	Printing in Four-Color Process			0.00		0.00		0.00
(1)	Makeready and Setup Charges.....	1	1,796.65	1,796.65	1,173.00	1,173.00	1,220.00	1,220.00
(2)	Per 1,000 Copies.....	1	38.38	38.38	66.00	66.00	80.15	80.15
	Each Additional Color of Ink			0.00		0.00		0.00
(3)	Makeready and Setup Charges.....	1	196.89	196.89	200.00	200.00	272.00	272.00
(4)	Per 1,000 Copies.....	1	0.25	0.25	8.10	8.10	7.60	7.60
	Text:			0.00		0.00		0.00
	Periodicals and Reprints: (including paper/stock)			0.00		0.00		0.00
(c)	Per 4-page signature on 60# White Litho Coated			0.00		0.00		0.00
	Printing in Four-Color Process			0.00		0.00		0.00
(1)	Makeready and Setup Charges.....	54	764.02	41,257.08	373.00	20,142.00	325.00	17,550.00
(2)	Per 1,000 Copies.....	916	32.70	29,953.20	26.00	23,816.00	33.90	31,052.40
	Each Additional Color of Ink			0.00		0.00		0.00
(3)	Makeready and Setup Charges.....	1	53.89	53.89	12.00	12.00	9.75	9.75
(4)	Per 1,000 Copies.....	1	0.16	0.16	2.00	2.00	3.50	3.50
	Envelopes:			0.00		0.00		0.00
(d)	Envelopes with detachable form;			0.00		0.00		0.00
(1)	Makeready and/or Setup Charges.....	6	414.14	2,484.84	425.00	2,550.00	395.00	2,370.00
(2)	Per 1,000 Copies.....	135	29.00	3,915.00	57.00	7,695.00	52.50	7,087.50
IV.	PACKING AND DISTRIBUTION:			0.00		0.00		0.00
1.	Bulk shipments (other than by mail):			0.00		0.00		0.00
(a)	Pack. and seal. shipping containers..P/containe	829	0.51	422.79	0.75	621.75	0.70	580.30
(b)	Palletizing.....per pallet.....	20	0.00	0.00	18.00	360.00	15.00	300.00
	CONTRACTOR TOTALS			\$97,093.01		\$93,298.85		\$97,020.15
	DISCOUNT		1.00%	\$970.93	5.00%	\$4,664.94	2.00%	\$1,940.40
	DISCOUNTED TOTALS			\$96,122.08		\$88,633.91		\$95,079.75