

TITLE:	Potomac Air Militia												
TERM:	Date of Award thru March 31, 2008												
	Page 01	of 01	P R O G R A M 1 5 7 - S										
	Air Force/DC Air National Guard	BASIS OF AWARD	ALLEN WAYNE LTD Chantilly, VA	GRAY GRAPHICS Capitol Heights, MD	QUINTESSENTIAL COLOR Upper Marlboro, MD	MCDONALD & EUDY Temple Hills, MD	CURRENT CONTRACTOR: MCDONALD & EUDY						
	Program 157-S		UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
I.	PRINTING & BINDING:												
(a)	Text printing in four-color process. . . per page. . .												
(1)	MAKEREADY/SETUP-----	48	88.00	4,224.00	95.00	4,560.00	100.00	4,800.00	80.00	3,840.00	80.00	3,840.00	
(2)	RUNNING/100 COPIES-----	576	1.68	967.68	1.70	979.20	1.50	864.00	1.70	979.20	1.70	979.20	
(b)	Cover printing in four-color process. . . per complete cover. . .												
(1)	MAKEREADY/SETUP-----	4	468.00	1,872.00	650.00	2,600.00	580.00	2,320.00	625.00	2,500.00	500.00	2,000.00	
(2)	RUNNING/100 COPIES-----	48	12.00	576.00	25.00	1,200.00	20.00	960.00	20.00	960.00	23.00	1,104.00	
II.	PACKING & DISTRIBUTION:												
(a)	Addressing single copies (self-mailers)... per 100 copies-----												
		45	12.00	540.00	6.00	270.00	9.00	405.00	8.50	382.50	7.50	337.50	
(b)	Single or multiple copies in kraft envelope (up to 200 leaves).....per 100 envelopes-----												
		5	25.00	125.00	27.00	135.00	35.00	175.00	35.00	175.00	30.00	150.00	
(c)	Shipping containers for bulk delivery (including packing of mailed shipments for delivery to bulk mail facility)...per container-----												
		20	4.00	80.00	2.00	40.00	4.00	80.00	2.50	50.00	1.75	35.00	
	CONTRACTOR TOTALS			\$8,384.68	\$9,784.20	\$9,604.00	\$8,886.70	\$8,445.70					
	DISCOUNT			5.00%	\$419.23	1.00%	\$97.84	5.00%	\$480.20	1.00%	\$88.87	1.00%	\$84.46
	DISCOUNTED TOTALS			\$7,965.45	\$9,686.36	\$9,123.80	\$8,797.83	\$8,361.24					
	AWARDED												