

Program No B155-S Term 09/01/2003 To 08/31/2004													
TITLE: FOCUS NEWSLETTER													
ITEM NO.	DESCRIPTION	BASIS OF AWARD	ENTERPRISE New York, NY			EVOLUTION IMPRESSIONS Rochester, NY		GRAPHIC VISIONS ASSOC. Gaithersburg, MD		INTERNATIONAL Beltsville, MD		IPI GRAPHICS Upper Marlboro, MD	
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
I.	PREPRESS:												
(a)	Square-finish halftone..per illustration.....	56	8.00	448.00	9.00	504.00	6.00	336.00	9.00	504.00	8.00	448.00	
(b)	Output of pages from diskper page.....	40	10.00	400.00	10.00	400.00	8.50	340.00	12.00	480.00	10.00	400.00	
(c)	System Timeworkper hour.....	5	60.00	300.00	75.00	375.00	75.00	375.00	70.00	350.00	120.00	600.00	
II.	PRINTING AND BINDING:												
(a)	Per pages:												
(1)	Makeready and/or Setup.....	104	39.00	4,056.00	40.00	4,160.00	49.50	5,148.00	40.00	4,160.00	35.00	3,640.00	
(2)	Running Per 1,000 Copies.....	1090	17.00	18,530.00	11.10	12,099.00	14.75	16,077.50	12.00	13,080.00	11.00	11,990.00	
III.	PACKING:												
1.	Bulk shipments:												
(a)	Packing & sealing shipping containers..per con...	54	1.50	81.00	1.00	54.00	1.25	67.50	1.50	81.00	2.00	108.00	
2.	Mailing:												
(a)	Labeling single copies.....per 1,000 labels..	76	27.50	2,090.00	38.00	2,888.00	40.00	3,040.00	35.00	2,660.00	35.00	2,660.00	
(b)	Single or multiple copies in kraft envelope (up to 200 leaves)....per envelope.....	17958	0.25	4,489.50	0.22	3,950.76	0.20	3,591.60	0.25	4,489.50	0.18	3,232.44	
(c)	Multiple copies over 200 leaves, up to 24lbs. (max weight) 27 lbs..per bag, bundle or container....	32	0.93	29.76	1.00	32.00	1.50	48.00	1.50	48.00	2.00	64.00	
	CONTRACTOR TOTALS			\$30,424.26		\$24,462.76		\$29,023.60		\$25,852.50		\$23,142.44	
	DISCOUNT		2.00%	\$608.49	0.25%	\$61.16	2.00%	\$580.47	2.00%	\$517.05	5.00%	\$1,157.12	
	DISCOUNTED TOTALS			\$29,815.77		\$24,401.60		\$28,443.13		\$25,335.45		\$21,985.32	
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TITLE: FOCUS NEWSLETTER													
ITEM NO.	DESCRIPTION	BASIS OF AWARD	MCDONALD & EUDY Temple Hills, MD			PROFILE GRAPHICS, INC. Bartlett, IL		TAMMS LITHO Cedarburg, WI		YORK GRAPHICS York, PA			
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST			
I.	PREPRESS:												
(a)	Square-finish halftone..per illustration.....	56	7.00	392.00	8.00	448.00	10.00	560.00	9.00	504.00			
(b)	Output of pages from diskper page.....	40	9.00	360.00	9.00	360.00	15.00	600.00	10.00	400.00			
(c)	System Timeworkper hour.....	5	50.00	250.00	50.00	250.00	75.00	375.00	60.00	300.00			
II.	PRINTING AND BINDING:												
(a)	Per pages:												
(1)	Makeready and/or Setup.....	104	39.00	4,056.00	30.00	3,120.00	73.10	7,602.40	40.00	4,160.00			
(2)	Running Per 1,000 Copies.....	1090	11.60	12,644.00	14.00	15,260.00	14.38	15,674.20	9.31	10,147.90			
III.	PACKING:												
1.	Bulk shipments:												
(a)	Packing & sealing shipping containers..per con...	54	1.25	67.50	1.25	67.50	1.05	56.70	1.10	59.40			
2.	Mailing:												
(a)	Labeling single copies.....per 1,000 labels..	76	31.00	2,356.00	38.00	2,888.00	85.00	6,460.00	35.00	2,660.00			
(b)	Single or multiple copies in kraft envelope (up to 200 leaves)....per envelope.....	17958	0.18	3,232.44	0.20	3,591.60	0.55	9,876.90	0.20	3,591.60			
(c)	Multiple copies over 200 leaves, up to 24 lbs. (max weight) 27 lbs..per bag, bundle or container....	32	1.50	48.00	1.30	41.60	1.00	32.00	1.50	48.00			
	CONTRACTOR TOTALS			\$23,405.94		\$26,026.70		\$41,237.20		\$21,870.90			
	DISCOUNT		1.00%	\$234.06	2.00%	\$520.53	5.00%	\$2,061.86	2.00%	\$437.42			
	DISCOUNTED TOTALS			\$23,171.88		\$25,506.17		\$39,175.34		\$21,433.48			

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TITLE: FOCUS NEWSLETTER						
		GRAY GRAPHICS			CURRENT CONTRACTOR	
		Capitol Heights, MD			GRAY GRAPHICS	
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST
I.	PREPRESS:					
(a)	Square-finish halftone..per illustration.....	56	6.00	336.00	8.00	448.00
(b)	Output of pages from diskper page.....	40	8.00	320.00	10.00	400.00
(c)	System Timeworkper hour.....	5	65.00	325.00	65.00	325.00
II.	PRINTING AND BINDING:					
(a)	Per pages:					
(1)	Makeready and/or Setup.....	104	20.00	2,080.00	25.00	2,600.00
(2)	Running Per 1,000 Copies.....	1090	11.00	11,990.00	11.00	11,990.00
III.	PACKING:					
1.	Bulk shipments:					
(a)	Packing & sealing shipping containers..per con...	54	1.00	54.00	1.00	54.00
2.	Mailing:					
(a)	Labeling single copies.....per 1,000 labels..	76	34.00	2,584.00	35.00	2,660.00
(b)	Single or multiple copies in kraft envelope (up to 200 leaves)....per envelope.....	17958	0.20	3,591.60	0.25	4,489.50
(c)	Multiple copies over 200 leaves, up to 24 lbs. (max weight) 27 lbs..per bag, bundle or container...	32	1.00	32.00	0.75	24.00
CONTRACTOR TOTALS				\$21,312.60		\$22,990.50
DISCOUNT				2.00%	\$426.25	1.00%
DISCOUNTED TOTALS				\$20,886.35		\$22,760.59
				AWARDED		

Program No B155-S Term 09/01/97 To 08/31/98												
TITLE: FOCUS NEWSLETTER												
				(Contr #11 - E4)		(Contr #12 - G4)		(Contr #13 - I4)		(Contr #14 - K4)		(Contr #15 - M4)
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	Illustrations:											
(a)	Square-finish halftone .per illustration.....	42										
II.	PRINTING AND BINDING:											
(a)	Per pages:											
(1)	Makeready and/or Setup.....	100										
(2)	Running Per 1,000 Copies.....	1127										
III.	PACKING:											
1.	Bulk shipments:											
(a)	Packing & sealing shipping containers .per con...	90										
2.	Mailing:											
(a)	Affix. furnished labels sgle copies .per 1,000 lab..	104										
(b)	Single or multiple copies in kraft envelope (up to 200 leaves)....per envelope.....	282										
(c)	Multiple copies over 200 leaves, up to 10.9 kg (24 lbs.) (max weight 12.2 kg (27 lbs.) .per bag, bundle or container.....	31										
	CONTRACTOR TOTALS											
	DISCOUNT											
	DISCOUNTED TOTALS											