

Program No C-142-S Term SEPTEMBER 1, 2002 To AUGUST 31, 2003												
Title PROCEEDINGS OF THE MARINE SAFETY COUNCIL												
		EVOLUTION IMPRESSIONS			INOVE GRAPHICS		MCDONALD & EUDY		NIAGARA PRINTING CORP		S & S GRAPHICS	
		ROCHESTER, NY			KINGSPORT, TN		TEMPLE HILLS, MD		NIAGARA FALLS, NY		LAUREL, MD	
ITEM NO	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I PREPRESS:												
(a)	Trim/Page-size unit produced from camera copy			0.00		0.00		0.00		0.00		0.00
	.....per page/color.....	40	3.65	146.00	12.00	480.00	3.00	120.00	5.00	200.00	8.00	320.00
(b)	Trim/Page-size unit produced from electronic file			0.00		0.00		0.00		0.00		0.00
	.....per page/color.....	1500	8.75	13,125.00	8.00	12,000.00	6.00	9,000.00	7.00	10,500.00	7.50	11,250.00
(c)	Line.....per illustration.....	128	7.00	896.00	5.50	704.00	4.00	512.00	5.00	640.00	6.55	838.40
(d)	Square-finish halftone.....per illustration.....	10	12.50	125.00	6.75	67.50	8.00	80.00	8.00	80.00	14.25	142.50
Color Corrected 4-color Process Illustrations:				0.00		0.00		0.00		0.00		0.00
(e)	Up to 32 258 mm (to 50 sq.) image..p/illustration	110	55.00	6,050.00	38.00	4,180.00	35.00	3,850.00	35.00	3,850.00	40.00	4,400.00
(f)	Over 32 258 mm (75 sq. in.) image..p/illustration	6	75.00	450.00	48.00	288.00	45.00	270.00	50.00	300.00	65.00	390.00
(g)	Dulux/digital black and white proofs:			0.00		0.00		0.00		0.00		0.00
	.....per trim/page-size unit set.....	800	3.50	2,800.00	2.00	1,600.00	1.00	800.00	2.00	1,600.00	2.80	2,240.00
(h)	One-piece laminated/digital color proofs:			0.00		0.00		0.00		0.00		0.00
	.....per trim/page-size unit	400	20.00	8,000.00	18.00	7,200.00	16.00	6,400.00	18.00	7,200.00	19.75	7,900.00
(i)	System Timework.....per hour.....	36	95.00	3,420.00	60.00	2,160.00	50.00	1,800.00	50.00	1,800.00	85.00	3,060.00
II PRINTING, BINDING, PACKING, & DELIVERY:				0.00		0.00		0.00		0.00		0.00
Self-Cover and text pages:				0.00		0.00		0.00		0.00		0.00
(a)	Self-cover and text pages printing in four-color			0.00		0.00		0.00		0.00		0.00
	process including binding.....per page			0.00		0.00		0.00		0.00		0.00
(1)	Makeready and/or Setup.....	400	39.50	15,800.00	55.00	22,000.00	30.00	12,000.00	39.00	15,600.00	56.00	22,400.00
(2)	Running per 1,000 Copies.....	3184	12.20	38,844.80	10.80	34,387.20	11.36	36,170.24	10.18	32,413.12	11.50	36,616.00
(b)	Varnishing or equal self-cover pages 1 & 4			0.00		0.00		0.00		0.00		0.00
	.....per order			0.00		0.00		0.00		0.00		0.00
(1)	Makeready and/or Setup.....	6	450.00	2,700.00	28.00	168.00	75.00	450.00	125.00	750.00	125.00	750.00
(2)	Running per 1,000 Copies.....	48	2.40	115.20	28.00	1,344.00	7.00	336.00	7.00	336.00	1.80	86.40
Additional operations:				0.00		0.00		0.00		0.00		0.00
(c)	Replay mail-back card: Printing face and back in			0.00		0.00		0.00		0.00		0.00
	black ink including stub & perforating.....per card			0.00		0.00		0.00		0.00		0.00
(1)	Makeready and/or Setup.....	1	95.00	95.00	216.00	216.00	150.00	150.00	70.00	70.00	375.00	375.00
(2)	Running per 1,000 Copies.....	8	38.00	304.00	35.00	280.00	37.00	296.00	22.00	176.00	27.00	216.00
CONTRACTOR TOTALS						\$92,871.00		\$87,074.70		\$72,234.24		\$75,515.12
DISCOUNT				0.25%		\$232.18	1.00%	\$870.75	1.00%	\$722.34	2.00%	\$1,510.30
DISCOUNTED TOTALS						\$92,638.82		\$86,203.95		\$71,511.90		\$74,004.82
								AWARDED				

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			THORNER PRESS			UNIVERSAL PRINTING		YORK GRAPHICS SERVICES		IPI GRAPHICS		CURRENT CONTRACTOR	
			BUFFALO, NY			ST. LOUIS, MO		YORK, PA		UPPER MARLBORO, MD		IPI GRAPHICS	
ITEM NO	DESCRIPTION	AWARD BASIS OF	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
I	PREPRESS:												
(a)	Trim/Page-size unit produced from camera copy			0.00		0.00		0.00		0.00		0.00	
	.....per page/color.....	40	3.15	126.00	7.68	307.20	4.00	160.00	2.00	80.00	4.00	160.00
(b)	Trim/Page-size unit produced from electronic file			0.00		0.00		0.00		0.00		0.00	
	.....per page/color.....	1500	7.02	10,530.00	7.68	11,520.00	6.00	9,000.00	8.00	12,000.00	9.00	13,500.00
(c)	Line.....per illustration.....	128	7.80	998.40	20.10	2,572.80	9.00	1,152.00	5.00	640.00	10.00	1,280.00	
(d)	Square-finish halftone.....per illustration.....	10	10.00	100.00	20.10	201.00	15.00	150.00	8.00	80.00	15.00	150.00	
	Color Corrected 4-color Process Illustrations:			0.00		0.00		0.00		0.00		0.00	
(e)	Up to 32 258 mm (to 50 sq.) image..p/illustration	110	60.00	6,600.00	20.10	2,211.00	65.00	7,150.00	40.00	4,400.00	75.00	8,250.00	
(f)	Over 32 258 mm (75 sq. in.) image..p/illustration	6	80.00	480.00	39.19	235.14	90.00	540.00	60.00	360.00	100.00	600.00	
(g)	Dulux/digital black and white proofs:			0.00		0.00		0.00		0.00		0.00	
	.....per trim/page-size unit set.....	800	1.95	1,560.00	2.02	1,616.00	2.50	2,000.00	2.00	1,600.00	2.50	2,000.00
(h)	One-piece laminated/digital color proofs:			0.00		0.00		0.00		0.00		0.00	
	.....per trim/page-size unit	400	15.60	6,240.00	21.67	8,668.00	20.00	8,000.00	20.00	8,000.00	20.00	8,000.00
(i)	System Timework.....per hour.....	36	60.00	2,160.00	80.30	2,890.80	65.00	2,340.00	80.00	2,880.00	120.00	4,320.00	
II	PRINTING, BINDING, PACKING, & DELIVERY:			0.00		0.00		0.00		0.00		0.00	
	Self-Cover and text pages:			0.00		0.00		0.00		0.00		0.00	
(a)	Self-cover and text pages printing in four-color process including binding.....per page			0.00		0.00		0.00		0.00		0.00	
(1)	Makeready and/or Setup.....	400	39.75	15,900.00	91.18	36,472.00	50.00	20,000.00	45.00	18,000.00	45.00	18,000.00	
(2)	Running per 1,000 Copies.....	3184	9.53	30,343.52	7.14	22,733.76	9.00	28,656.00	12.00	38,208.00	12.00	38,208.00	
(b)	Varnishing or equal self-cover pages 1 & 4.....per order			0.00		0.00		0.00		0.00		0.00	
(1)	Makeready and/or Setup.....	6	15.00	90.00	0.00	0.00	100.00	600.00	100.00	600.00	100.00	600.00	
(2)	Running per 1,000 Copies.....	48	2.00	96.00	0.00	0.00	6.00	288.00	5.00	240.00	5.00	240.00	
	Additional operations:			0.00		0.00		0.00		0.00		0.00	
(c)	Replay mail-back card: Printing face and back in black ink including stub & perforating.....per card			0.00		0.00		0.00		0.00		0.00	
(1)	Makeready and/or Setup.....	1	150.00	150.00	222.22	222.22	350.00	350.00	350.00	350.00	350.00	350.00	
(2)	Running per 1,000 Copies.....	8	43.75	350.00	65.86	526.88	37.00	296.00	55.00	440.00	55.00	440.00	
	CONTRACTOR TOTALS			\$75,723.92		\$90,176.80		\$80,682.00		\$87,878.00		\$96,098.00	
	DISCOUNT		2.00%	\$1,514.48	1.00%	\$901.77	5.00%	\$4,034.10	5.00%	\$4,393.90	5.00%	\$4,804.90	
	DISCOUNTED TOTALS			\$74,209.44		\$89,275.03		\$76,647.90		\$83,484.10		\$91,293.10	