

Program 137-S - Term 4/1/06 - 3/31/07											
RURAL COOPERATIVES											
			COLOR Q		DIGITAL INK		EVOLUTION		GRAY GRAPHICS		
			DAYTON, OH		DILLBURG, PA		ROCHESTER, NY		CAPITOL HEIGHTS, MD		
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
<b>I PREPRESS:</b>											
(a)	Trim/Page-size unit from electronic file - per color/per page	1,109	9.00	9,981.00	6.75	7,485.75	7.75	8,594.75	5.00	5,545.00	
(b)	Trim/Page-size unit from camera copy - per color/per page	32	5.00	160.00	4.00	128.00	4.50	144.00	3.00	96.00	
(c)	Graphic - per each	20	30.00	600.00	1.00	20.00	80.00	1,600.00	10.00	200.00	
(d)	Digital color-content proofs - per color/per page	528	10.00	5,280.00	10.00	5,280.00	2.00	1,056.00	5.00	2,640.00	
(e)	Digital laminated color proofs - per color/per page	264	25.00	6,600.00	25.00	6,600.00	20.50	5,412.00	30.00	7,920.00	
(f)	System Timework - per hour	5	70.00	350.00	N/C	0.00	85.00	425.00	85.00	425.00	
<b>II PRINTING, BINDING, PACKING AND DISTRIBUTION:</b>											
(a)	Pages printing in 4-color process + varnish										
(1)	Makeready and Setup	264	100.00	26,400.00	100.00	26,400.00	66.00	17,424.00	85.00	22,440.00	
(2)	Per 1,000 Copies	2,161	21.00	45,381.00	33.00	71,313.00	14.15	30,578.15	13.00	28,093.00	
(b)	Each Additional Color of Ink (5th color)										
(1)	Makeready and Setup	24	20.00	480.00	10.00	240.00	17.00	408.00	20.00	480.00	
(2)	Per 1,000 Copies	204	4.00	816.00	1.00	204.00	0.60	122.40	3.00	612.00	
<b>III. PACKING, SEALING, &amp; DISTRIBUTION:</b>											
(a)	Packing & sealing shipping containers	12	20.00	240.00	1.00	12.00	1.00	12.00	1.50	18.00	
(b)	Generating & affixing labels & tabs - self-mailers	185	5.00	925.00	5.00	925.00	7.85	1,452.25	4.00	740.00	
(c)	Single or multiple copies in Jiffy bags	194	6.00	1,164.00	85.00	16,490.00	82.00	15,908.00	100.00	19,400.00	
<b>CONTRACTOR TOTALS</b>				<b>\$98,377.00</b>		<b>\$135,097.75</b>		<b>\$83,136.55</b>		<b>\$88,609.00</b>	
<b>DISCOUNT</b>				<b>2.00%</b>	<b>\$1,967.54</b>	<b>1.00%</b>	<b>\$1,350.98</b>	<b>0.25%</b>	<b>\$207.84</b>	<b>1.00%</b>	<b>\$886.09</b>
<b>DISCOUNTED TOTALS</b>				<b>\$96,409.46</b>		<b>\$133,746.77</b>		<b>\$82,928.71</b>		<b>\$87,722.91</b>	
<b>IPI GRAPHICS</b>											
<b>MC DONALD &amp; EUDY</b>											
<b>MONARCH LITH INC.</b>											
<b>NIAGARA PRINTING CORP</b>											
			UPPER MARLBORO, MD		TEMPLE HILLS, MD		MONTEBELLO, CA		NIAGARA FALLS, NY		
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
<b>I PREPRESS:</b>											
(a)	Trim/Page-size unit from electronic file - per color/per page	1,109	6.00	6,654.00	4.00	4,436.00	7.00	7,763.00	6.00	6,654.00	
(b)	Trim/Page-size unit from camera copy - per color/per page	32	4.00	128.00	3.00	96.00	8.00	256.00	8.00	256.00	
(c)	Graphic - per each	20	40.00	800.00	15.00	300.00	50.00	1,000.00	20.00	400.00	
(d)	Digital color-content proofs - per color/per page	528	2.00	1,056.00	1.75	924.00	3.50	1,848.00	2.50	1,320.00	
(e)	Digital laminated color proofs - per color/per page	264	40.00	10,560.00	20.00	5,280.00	30.00	7,920.00	25.00	6,600.00	
(f)	System Timework - per hour	5	120.00	600.00	75.00	375.00	75.00	375.00	70.00	350.00	
<b>II PRINTING, BINDING, PACKING AND DISTRIBUTION:</b>											
(a)	Pages printing in 4-color process + varnish										
(1)	Makeready and Setup	264	70.00	18,480.00	40.00	10,560.00	56.00	14,784.00	60.00	15,840.00	
(2)	Per 1,000 Copies	2,161	12.00	25,932.00	17.00	36,737.00	12.50	27,012.50	13.51	29,195.11	
(b)	Each Additional Color of Ink (5th color)										
(1)	Makeready and Setup	24	50.00	1,200.00	15.00	360.00	90.00	2,160.00	25.00	600.00	
(2)	Per 1,000 Copies	204	5.00	1,020.00	2.00	408.00	3.50	714.00	1.50	306.00	
<b>III. PACKING, SEALING, &amp; DISTRIBUTION:</b>											
(a)	Packing & sealing shipping containers	12	5.00	60.00	2.50	30.00	3.00	36.00	1.25	15.00	
(b)	Generating & affixing labels & tabs - self-mailers	185	6.00	1,110.00	6.50	1,202.50	45.00	8,325.00	7.50	1,387.50	
(c)	Single or multiple copies in Jiffy bags	194	40.00	7,760.00	65.00	12,610.00	68.00	13,192.00	125.00	24,250.00	
<b>CONTRACTOR TOTALS</b>				<b>\$75,360.00</b>		<b>\$73,318.50</b>		<b>\$85,385.50</b>		<b>\$87,173.61</b>	
<b>DISCOUNT</b>				<b>5.00%</b>	<b>\$3,768.00</b>	<b>1.00%</b>	<b>\$733.19</b>	<b>2.00%</b>	<b>\$1,707.71</b>	<b>5.00%</b>	<b>\$4,358.68</b>
<b>DISCOUNTED TOTALS</b>				<b>\$71,592.00</b>		<b>\$72,585.32</b>		<b>\$83,677.79</b>		<b>\$82,814.93</b>	

Program 137-S - Term 4/1/06 - 3/31/07						
RURAL COOPERATIVES						
ITEM NO.	DESCRIPTION	BASIS OF AWARD	YORK GRAPHIC SERVICES		CURRENT CONTRACTOR	
			UNIT RATE	YORK, PA COST	UNIT RATE	YORK GRAPHIC SERVICES COST
<b>I</b>	<b>PREPRESS:</b>					
(a)	Trim/Page-size unit from electronic file - per color/per page	1,109	7.00	7,763.00	7.00	7,763.00
(b)	Trim/Page-size unit from camera copy - per color/per page	32	12.00	384.00	4.00	128.00
(c)	Graphic - per each	20	44.00	880.00	44.00	880.00
(d)	Digital color-content proofs - per color/per page	528	4.00	2,112.00	4.00	2,112.00
(e)	Digital laminated color proofs - per color/per page	264	20.00	5,280.00	20.00	5,280.00
(f)	System Timework - per hour	5	65.00	325.00	65.00	325.00
<b>II</b>	<b>PRINTING, BINDING, PACKING AND DISTRIBUTION:</b>					
(a)	<b>Pages printing in 4-color process + varnish</b>					
(1)	Makeready and Setup	264	80.00	21,120.00	81.25	21,450.00
(2)	Per 1,000 Copies	2,161	13.50	29,173.50	13.88	29,994.68
(b)	<b>Each Additional Color of Ink (5th color)</b>					
(1)	Makeready and Setup	24	15.00	360.00	10.00	240.00
(2)	Per 1,000 Copies	204	4.00	816.00	1.00	204.00
<b>III.</b>	<b>PACKING, SEALING, &amp; DISTRIBUTION:</b>					
(a)	Packing & sealing shipping containers	12	4.00	48.00	4.00	48.00
(b)	Generating & affixing labels & tabs - self-mailers	185	21.00	3,885.00	30.00	5,550.00
(c)	Single or multiple copies in Jiffy bags	194	26.00	5,044.00	26.00	5,044.00
	<b>CONTRACTOR TOTALS</b>			<b>\$77,190.50</b>		<b>\$79,018.68</b>
	<b>DISCOUNT</b>		<b>1.00%</b>	<b>\$771.91</b>	<b>5.00%</b>	<b>\$3,950.93</b>
	<b>DISCOUNTED TOTALS</b>			<b>\$76,418.60</b>		<b>\$75,067.75</b>