

Program No C-103-S Term AUGUST 1, 2002 To JULY 31, 2003												
Title FISH AND WILDLIFE NEWS												
		ALLEN WAYNE LTD			AJ IMAGES, INC		BEAVER PRINTS		DIAMOND PRESS INC		EVOLUTION IMPRESSIONS	
		CHANTILLY, VA			ROSELLE, NJ		BELLWOOD, PA		LINDEN, NJ		ROCHESTER, NY	
ITEM NO	DESCRIPTION	AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
<b>1.</b>	<b>PRINTING AND BINDING:</b>											
(a)	Saddle-Stitched product: Printing in a single ink color, including binding.....per page:			0.00		0.00		0.00		0.00		0.00
(1)	Makeready and/or Setup.....	196	18.00	3,528.00	16.15	3,165.40	18.35	3,596.60	24.875	4,875.50	18.45	3,616.20
(2)	Running per 100 Copies.....	19873	0.98	19,475.54	0.991	19,694.14	1.02	20,270.46	2.3403	46,508.78	1.00	19,873.00
(b)	Saddle-Stitched product: Printing (Special Edition) printing 4-color, including binding.....per page:			0.00		0.00		0.00		0.00		0.00
(1)	Makeready and/or Setup.....	28	42.00	1,176.00	55.96	1,566.88	68.28	1,911.84	102.325	2,865.10	62.70	1,755.60
(2)	Running per 100 Copies.....	3220	1.08	3,477.60	1.88	6,053.60	1.04	3,348.80	2.6122	8,411.28	1.40	4,508.00
<b>II.</b>	<b>PACKING AND SEALING FOR DISTRIBUTION:</b>			0.00		0.00		0.00		0.00		0.00
1.	Bulk shipments (other than by mail):			0.00		0.00		0.00		0.00		0.00
(a)	Packing and sealing shipping containers (up to 45 lbs. capacity).....each container.....	584	1.50	876.00	1.25	730.00	1.00	584.00	41.25	24,090.00	1.25	730.00
2.	Mailing, includes inserting single copies into Government furnished kraft envelopes, creating and affixing labels and delivery to a post office:			0.00		0.00		0.00		0.00		0.00
(a)	Individual copies in kraft envelopes..each enve	11000	0.20	2,200.00	0.25	2,750.00	0.10	1,100.00	0.16	1,760.00	0.25	2,750.00
	CONTRACTOR TOTALS			\$30,733.14		\$33,960.02		\$30,811.70		\$88,510.67		\$33,232.80
	DISCOUNT		5.00%	\$1,536.66	0.00%	\$0.00	5.00%	\$1,540.59	0.00%	\$0.00	0.25%	\$83.08
	DISCOUNTED TOTALS			\$29,196.48		\$33,960.02		\$29,271.11		\$88,510.67		\$33,149.72
		FIVE STAR GRAPHICS			GALLERY GRAPHICS		GRAPHIC VISIONS		GRAY GRAPHICS		K-B OFFSET PRINTING	
		MILFORD, CO			CLEVELAND, OH		GAITHERSBURG, MD		CAPITAL HEIGHTS, MD		STATE COLLEGE, PA	
ITEM NO	DESCRIPTION	AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
<b>1.</b>	<b>PRINTING AND BINDING:</b>											
(a)	Saddle-Stitched product: Printing in a single ink color, including binding.....per page:			0.00		0.00		0.00		0.00		0.00
(1)	Makeready and/or Setup.....	196	28.00	5,488.00	9.00	1,764.00	10.00	1,960.00	15.00	2,940.00	15.00	2,940.00
(2)	Running per 100 Copies.....	19873	1.20	23,847.60	0.85	16,892.05	0.95	18,879.35	0.95	18,879.35	1.00	19,873.00
(b)	Saddle-Stitched product: Printing (Special Edition) printing 4-color, including binding.....per page:			0.00		0.00		0.00		0.00		0.00
(1)	Makeready and/or Setup.....	28	95.00	2,660.00	32.00	896.00	45.00	1,260.00	75.00	2,100.00	60.00	1,680.00
(2)	Running per 100 Copies.....	3220	2.10	6,762.00	6.50	20,930.00	1.23	3,960.60	2.35	7,567.00	1.60	5,152.00
<b>II.</b>	<b>PACKING AND SEALING FOR DISTRIBUTION:</b>			0.00		0.00		0.00		0.00		0.00
1.	Bulk shipments (other than by mail):			0.00		0.00		0.00		0.00		0.00
(a)	Packing and sealing shipping containers (up to 45 lbs. capacity).....each container.....	584	1.50	876.00	1.25	730.00	0.75	438.00	1.00	584.00	1.75	1,022.00
2.	Mailing, includes inserting single copies into Government furnished kraft envelopes, creating and affixing labels and delivery to a post office:			0.00		0.00		0.00		0.00		0.00
(a)	Individual copies in kraft envelopes..each enve	11000	0.20	2,200.00	0.20	2,200.00	0.10	1,100.00	0.20	2,200.00	0.25	2,750.00
	CONTRACTOR TOTALS			\$41,833.60		\$43,412.05		\$27,597.95		\$34,270.35		\$33,417.00
	DISCOUNT		1.00%	\$418.34	2.00%	\$868.24	2.00%	\$551.96	1.00%	\$342.70	0.00%	\$0.00
	DISCOUNTED TOTALS			\$41,415.26		\$42,543.81		\$27,045.99		\$33,927.65		\$33,417.00

Program No C-103-S Term AUGUST 1, 2002 To JULY 31, 2003												
Title FISH AND WILDLIFE NEWS												
ITEM NO	DESCRIPTION	BASIS OF AWARD	MCDONALD & EUDY TEMPLE HILLS, MD		NIAGARA PRINTING NIAGARA FALLS, NY		PAPER CHASE AURORA, CO		RIBBON CO. HOUSTON, TX		THORNER PRESS BUFFALO, NY	
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
<b>1.</b>	<b>PRINTING AND BINDING:</b>											
(a)	Saddle-Stitched product: Printing in a single ink color, including binding.....per page:			0.00		0.00		0.00		0.00		0.00
(1)	Makeready and/or Setup.....	196	7.00	1,372.00	18.00	3,528.00	10.71	2,099.16	10.00	1,960.00	14.00	2,744.00
(2)	Running per 100 Copies.....	19873	0.90	17,885.70	0.80	15,898.40	1.62	32,194.26	0.89	17,686.97	0.86	17,090.78
(b)	Saddle-Stitched product: Printing (Special Edition) printing 4-color, including binding.....per page:			0.00		0.00		0.00		0.00		0.00
(1)	Makeready and/or Setup.....	28	34.00	952.00	46.00	1,288.00	32.43	908.04	25.00	700.00	56.00	1,568.00
(2)	Running per 100 Copies.....	3220	1.35	4,347.00	1.12	3,606.40	2.49	8,017.80	1.00	3,220.00	1.14	3,670.80
<b>II.</b>	<b>PACKING AND SEALING FOR DISTRIBUTION:</b>			0.00		0.00		0.00		0.00		0.00
1.	Bulk shipments (other than by mail):			0.00		0.00		0.00		0.00		0.00
(a)	Packing and sealing shipping containers (up to 45 lbs. capacity).....each container.....	584	1.00	584.00	1.00	584.00	1.25	730.00	1.50	876.00	1.45	846.80
2.	Mailing, includes inserting single copies into Government furnished kraft envelopes, creating and affixing labels and delivery to a post office:			0.00		0.00		0.00		0.00		0.00
(a)	Individual copies in kraft envelopes..each enve	11000	0.16	1,760.00	0.25	2,750.00	0.20	2,200.00	0.22	2,420.00	0.19	2,090.00
	CONTRACTOR TOTALS			\$26,900.70		\$27,654.80		\$46,149.26		\$26,862.97		\$28,010.38
	DISCOUNT		1.00%	\$269.01	2.00%	\$553.10	2.00%	\$922.99	1.00%	\$268.63	2.00%	\$560.21
	DISCOUNTED TOTALS			\$26,631.69		\$27,101.70		\$45,226.27		\$26,594.34		\$27,450.17
				AWARDED								
ITEM NO	DESCRIPTION	BASIS OF AWARD	YORK GRAPHICS YORK, PA		IPI GRAPHICS UPPER MARLBORO, MD		CURRENT CONTRACTOR IPI GRAPHICS					
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST				
<b>1.</b>	<b>PRINTING AND BINDING:</b>											
(a)	Saddle-Stitched product: Printing in a single ink color, including binding.....per page:			0.00		0.00		0.00		0.00		0.00
(1)	Makeready and/or Setup.....	196	15.00	2,940.00	15.00	2,940.00	15.00	2,940.00				
(2)	Running per 100 Copies.....	19873	1.00	19,873.00	0.87	17,289.51	0.90	17,885.70				
(b)	Saddle-Stitched product: Printing (Special Edition) printing 4-color, including binding.....per page:			0.00		0.00		0.00		0.00		0.00
(1)	Makeready and/or Setup.....	28	49.00	1,372.00	60.00	1,680.00	60.00	1,680.00				
(2)	Running per 100 Copies.....	3220	1.40	4,508.00	1.25	4,025.00	1.25	4,025.00				
<b>II.</b>	<b>PACKING AND SEALING FOR DISTRIBUTION:</b>			0.00		0.00		0.00		0.00		0.00
1.	Bulk shipments (other than by mail):			0.00		0.00		0.00		0.00		0.00
(a)	Packing and sealing shipping containers (up to 45 lbs. capacity).....each container.....	584	1.25	730.00	1.50	876.00	1.50	876.00				
2.	Mailing, includes inserting single copies into Government furnished kraft envelopes, creating and affixing labels and delivery to a post office:			0.00		0.00		0.00		0.00		0.00
(a)	Individual copies in kraft envelopes..each enve	11000	0.25	2,750.00	0.20	2,200.00	0.20	2,200.00				
	CONTRACTOR TOTALS			\$32,173.00		\$29,010.51		\$29,606.70				
	DISCOUNT		2.50%	\$804.33	5.00%	\$1,450.53	5.00%	\$1,480.34				
	DISCOUNTED TOTALS			\$31,368.67		\$27,559.98		\$28,126.36				