

I.	PREPRESS OPERATIONS:												
(a)	PDF soft proofs.....per file-----	8	80.00	640.00	150.00	1,200.00	35.35	282.80	65.00	520.00	65.00	520.00	
(b)	Color content proofs.....per page-----	212	2.00	424.00	5.00	1,060.00	4.29	909.48	8.00	1,696.00	8.00	1,696.00	
(c)	SWOP certified proofs.....per trim/ page-size unit-----	76	15.00	1,140.00	27.50	2,090.00	25.25	1,919.00	16.00	1,216.00	16.00	1,216.00	
II.	PRINTING AND BINDING:												
(a)	<i>Text:</i> Printing in four-color process, including binding . . . per page . . .												
(1)	MAKEREADY/SETUP-----	188	50.00	9,400.00	150.20	28,237.60	48.39	9,097.32	25.00	4,700.00	16.00	3,008.00	
(2)	RUNNING/1,000 COPIES-----	6580	9.50	62,510.00	6.37	41,914.60	7.54	49,613.20	9.90	65,142.00	1.10	7,238.00	
(b)	<i>Complete Cover:</i> Printing in four-color process, including binding, scoring, and varnishing . . . per complete cover . . .												
(1)	MAKEREADY/SETUP-----	6	500.00	3,000.00	1533.38	9,200.28	3744.19	22,465.14	300.00	1,800.00	120.00	720.00	
(2)	RUNNING/1,000 COPIES-----	210	110.00	23,100.00	108.21	22,724.10	102.22	21,466.20	95.00	19,950.00	60.00	12,600.00	
(c)	<i>4-Page Center Spread:</i> Printing in four-color process, including inserting and attaching to publication . . .per product . . .												
(1)	MAKEREADY/SETUP-----	1	300.00	300.00	1958.04	1,958.04	193.56	193.56	65.00	65.00	60.00	60.00	
(2)	RUNNING/1,000 COPIES-----	35	30.00	1,050.00	36.81	1,288.35	30.16	1,055.60	25.00	875.00	60.00	2,100.00	
III.	PACKING AND DISTRIBUTION:												
1.	<i>Bulk Shipments --</i> Packing and sealing shipping containers...												
	per container-----	342	2.00	684.00	2.25	769.50	7.32	2,503.44	2.50	855.00	2.00	684.00	
2.	<i>Mailed Shipments --</i>												
(a)	Addressing single copies (self-mailers)...												
	per copy-----	79436	0.03	2,383.08	0.063	5,004.47	0.07	5,560.52	0.03	2,383.08	0.02	1,588.72	
(b)	Single copies in kraft envelope...												
	per envelope-----	120	0.80	96.00	0.45	54.00	0.58	69.60	1.00	120.00	0.20	24.00	
(c)	Multiple copies, up to 12-lbs. (max. 14-lbs.)												
	per bag/bundle-----	8902	0.75	6,676.50	1.00	8,902.00	1.71	15,222.42	1.75	15,578.50	0.90	8,011.80	
(d)	Quantities over 12-lbs., up to 36-lbs., (max. 40-lbs.).....per container-----												
		412	2.00	824.00	2.25	927.00	1.71	704.52	2.00	824.00	2.00	824.00	
	CONTRACTOR TOTALS			\$112,227.58		\$125,329.94		\$131,062.80		\$115,724.58		\$40,290.52	
	DISCOUNT			5.00%	\$5,611.38	2.00%	\$2,506.60	1.00%	\$1,310.63	0.00%	\$0.00	0.00%	\$0.00
	DISCOUNTED TOTALS			\$106,616.20		\$122,823.34		\$129,752.17		\$115,724.58		\$40,290.52	





