

| Program No. 873-S Term August 1, 2007 To July 31, 2008 | | | | | | | | | | | | |
|---|---|----------------|----------------------------------|----------|------------------------------|-----------|-------------------------------|----------|------------------------------|----------|-------------------------------|----------|
| Title: DOT-BOOKS AND PAMPHLETS | | | | | | | | | | | | |
| | | | GRAY GRAPHICS | | LITHEXCEL COMM. | | McDONALD & EUDY | | GOODWAY GRAPHICS | | CURRENT CONTRACTOR | |
| ITEM NO | DESCRIPTION | BASIS OF AWARD | Capitol Heights, MD UNIT RATE | COST | Albuquerque, NM UNIT RATE | COST | Temple Hills, MD UNIT RATE | COST | Springfield, VA UNIT RATE | COST | GOODWAY GRAPHICS UNIT RATE | COST |
| I. ELECTRONIC PREPRESS: | | | | | | | | | | | | |
| (a) | Trim/Page-size unit produced from camera copy | | | | | | | | | | | |
| |per color/per page | 249 | 1.00 | 249.00 | 5.00 | 1,245.00 | 1.00 | 249.00 | 1.00 | 249.00 | 1.00 | 249.00 |
| (b) | Trim/Page-size unit produced from electronic files.....per color/per page | 1,232 | 5.00 | 6,160.00 | 0.00 | 0.00 | 2.00 | 2,464.00 | 3.00 | 3,696.00 | 4.00 | 4,928.00 |
| (c) | Line.....per illustration | 1 | 5.00 | 5.00 | 3.00 | 3.00 | 7.00 | 7.00 | 3.00 | 3.00 | 5.00 | 5.00 |
| (d) | Square-finish halftone.....per illustration | 1 | 10.00 | 10.00 | 6.00 | 6.00 | 12.00 | 12.00 | 8.00 | 8.00 | 10.00 | 10.00 |
| (e) | Dylux/digital black and white proofs.....per trim/page-size unit | 1,428 | 1.50 | 2,142.00 | 2.00 | 2,856.00 | 0.75 | 1,071.00 | 1.00 | 1,428.00 | 1.00 | 1,428.00 |
| (f) | Color Keys/digital color proofs.....per color/per trim-page-size unit | 20 | 6.00 | 120.00 | 5.00 | 100.00 | 6.50 | 130.00 | 6.00 | 120.00 | 5.00 | 100.00 |
| II. PRINTING, BINDING, PACKING AND DISTRIBUTION: | | | | | | | | | | | | |
| (a) | Text.....per page | | | | | | | | | | | |
| <i>Black Ink or a Color Other Than Black</i> | | | | | | | | | | | | |
| (1) | Makeready and Setup Charges | 1,406 | 6.00 | 8,436.00 | 6.00 | 8,436.00 | 3.25 | 4,569.50 | 3.50 | 4,921.00 | 3.50 | 4,921.00 |
| (2) | Per 1,000 Copies | 1,400 | 1.20 | 1,680.00 | 8.00 | 11,200.00 | 1.00 | 1,400.00 | 1.20 | 1,680.00 | 1.10 | 1,540.00 |
| <i>Each Additional Color of Ink</i> | | | | | | | | | | | | |
| (3) | Makeready and Setup Charges | 4 | 15.00 | 60.00 | 18.00 | 72.00 | 25.00 | 100.00 | 15.00 | 60.00 | 15.00 | 60.00 |
| (4) | Per 1,000 Copies | 2 | 2.50 | 5.00 | 6.00 | 12.00 | 3.50 | 7.00 | 2.50 | 5.00 | 2.50 | 5.00 |
| (b) | Complete Cover | | | | | | | | | | | |
| <i>Black Ink or a Color Other Than Black</i> | | | | | | | | | | | | |
| (1) | Makeready and Setup Charges | 10 | 150.00 | 1,500.00 | 48.00 | 480.00 | 125.00 | 1,250.00 | 90.00 | 900.00 | 80.00 | 800.00 |
| (2) | Per 1,000 Copies | 9 | 65.00 | 585.00 | 20.00 | 180.00 | 75.00 | 675.00 | 30.00 | 270.00 | 20.00 | 180.00 |
| <i>Each Additional Color of Ink</i> | | | | | | | | | | | | |
| (3) | Makeready and Setup Charges | 4 | 75.00 | 300.00 | 80.00 | 320.00 | 125.00 | 500.00 | 50.00 | 200.00 | 50.00 | 200.00 |
| (4) | Per 1,000 Copies | 4 | 30.00 | 120.00 | 20.00 | 80.00 | 30.00 | 120.00 | 20.00 | 80.00 | 20.00 | 80.00 |
| (c) | Varnishing Covers 1 & 4 | | | | | | | | | | | |
| (1) | Makeready and Setup Charges | 5 | 75.00 | 375.00 | 180.00 | 900.00 | 50.00 | 250.00 | 50.00 | 250.00 | 50.00 | 250.00 |
| (2) | Per 1,000 Copies | 5 | 20.00 | 100.00 | 15.00 | 75.00 | 20.00 | 100.00 | 50.00 | 250.00 | 50.00 | 250.00 |
| III. PAPER: Per 1,000 Leaves | | | | | | | | | | | | |
| <i>Text Paper:</i> | | | | | | | | | | | | |
| (a) | White Matte Coated Book, 60-lb | 4 | 14.00 | 56.00 | 22.00 | 88.00 | 17.00 | 68.00 | 12.00 | 48.00 | 12.00 | 48.00 |
| (b) | White Matte Coated Book, 70-lb | 5 | 15.00 | 75.00 | 20.00 | 100.00 | 20.00 | 100.00 | 14.00 | 70.00 | 14.00 | 70.00 |
| (c) | White Dull Coated Book, 60-lb | 4 | 16.00 | 64.00 | 22.00 | 88.00 | 20.00 | 80.00 | 13.00 | 52.00 | 13.00 | 52.00 |
| (d) | White Dull Coated Book, 70-lb | 101 | 15.00 | 1,515.00 | 20.00 | 2,020.00 | 17.00 | 1,717.00 | 15.00 | 1,515.00 | 15.00 | 1,515.00 |
| (e) | White Writing, 20-lb | 4 | 6.80 | 27.20 | 10.00 | 40.00 | 7.50 | 30.00 | 7.40 | 29.60 | 5.50 | 22.00 |
| (f) | White Opacified Offset Book, 60-lb | 132 | 8.00 | 1,056.00 | 28.00 | 3,696.00 | 7.25 | 957.00 | 10.70 | 1,412.40 | 9.00 | 1,188.00 |
| (g) | White Offset Book, 50-lb | 256 | 6.80 | 1,740.80 | 8.00 | 2,048.00 | 6.75 | 1,728.00 | 7.40 | 1,894.40 | 5.50 | 1,408.00 |
| (h) | White Offset Book, 60-lb | 192 | 7.40 | 1,420.80 | 10.00 | 1,920.00 | 7.75 | 1,488.00 | 8.50 | 1,632.00 | 6.80 | 1,305.60 |
| (i) | White Litho Coated Book, 70-lb | 2 | 14.50 | 29.00 | 16.00 | 32.00 | 20.00 | 40.00 | 14.00 | 28.00 | 14.00 | 28.00 |

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| | | | GRAY GRAPHICS | | LITHEXCEL COMM. | | McDONALD & EUDY | | GOODWAY GRAPHICS | | CURRENT CONTRACTOR | |
| | | | Capitol Heights, MD | | Albuquerque, NM | | Temple Hills, MD | | Springfield, VA | | GOODWAY GRAPHICS | |
| ITEM NO | DESCRIPTION | BASIS OF AWARD | UNIT RATE | COST | UNIT RATE | COST | UNIT RATE | COST | UNIT RATE | COST | UNIT RATE | COST |
| III. | PAPER: Per 1,000 Leaves | | | | | | | | | | | |
| | <i>Cover Paper:</i> | | | | | | | | | | | |
| (j) | White Vellum-Finish Cover, 50-lb | 4 | 35.00 | 140.00 | 35.00 | 140.00 | 35.00 | 140.00 | 30.00 | 120.00 | 30.00 | 120.00 |
| (k) | Colored Vellum-Finish Cover, 50-lb | 2 | 45.00 | 90.00 | 42.00 | 84.00 | 60.00 | 120.00 | 40.00 | 80.00 | 40.00 | 80.00 |
| (l) | White Index, 110-lb | 1 | 38.00 | 38.00 | 46.00 | 46.00 | 60.00 | 60.00 | 30.00 | 30.00 | 30.00 | 30.00 |
| (m) | Colored Index, 110-lb | 1 | 48.00 | 48.00 | 55.00 | 55.00 | 65.00 | 65.00 | 40.00 | 40.00 | 40.00 | 40.00 |
| (n) | White Litho Coated Cover, 80-lb | 4 | 50.00 | 200.00 | 56.00 | 224.00 | 50.00 | 200.00 | 50.00 | 200.00 | 35.00 | 140.00 |
| (o) | White Matte Coated Cover, 80-lb | 2 | 55.00 | 110.00 | 56.00 | 112.00 | 55.00 | 110.00 | 55.00 | 110.00 | 55.00 | 110.00 |
| (p) | White Dull Coated Cover, 80-lb | 4 | 60.00 | 240.00 | 60.00 | 240.00 | 60.00 | 240.00 | 60.00 | 240.00 | 65.00 | 260.00 |
| | CONTRACTOR SUBTOTALS | | | \$28,696.80 | | \$36,898.00 | | \$20,047.50 | | \$21,621.40 | | \$21,422.60 |
| | TOTALS FOR ITEM III PAPER | | | \$6,849.80 | | \$10,933.00 | | \$7,143.00 | | \$7,501.40 | | \$6,416.60 |
| | SUBTOTALS LESS PAPER | | | \$21,847.00 | | \$25,965.00 | | \$12,904.50 | | \$14,120.00 | | \$15,006.00 |
| | ACCELERATED SCHEDULE (10%) | 10.00% | | \$2,184.70 | | \$2,596.50 | | \$1,290.45 | | \$1,412.00 | | \$1,500.60 |
| VI. | PERCENTAGE INCREASE | | 10.00% | \$218.47 | 25.00% | \$649.13 | 5.00% | \$64.52 | 15.00% | \$211.80 | 15.00% | \$225.09 |
| | CONTR'S SUBTOTALS + PERCENTAGE INCR | | | \$28,915.27 | | \$37,547.13 | | \$20,112.02 | | \$21,833.20 | | \$21,647.69 |
| | DISCOUNT | | 1.00% | \$289.15 | 1.00% | \$375.47 | 1.00% | \$201.12 | 1.00% | \$218.33 | 1.00% | \$216.48 |
| | DISCOUNTED TOTALS | | | \$28,626.12 | | \$37,171.66 | | \$19,910.90 | | \$21,614.87 | | \$21,431.21 |
| | | | | | | | | AWARDED | | | | |