





Program No. 871-S Term Date of Award To December 31, 2008						
Title: POSTERS						
			QUINTESSENTIAL COLOR		PRINT 2000	
			UPPER MARLBORO, MD		MONTEREY PARK, CA	
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST
<b>I. PROOFS: Per Poster</b>						
	One-piece composite laminated color proofs.....					
(1)	Format A	10	200.00	2,000.00	75.00	750.00
(2)	Format B	12	250.00	3,000.00	95.00	1,140.00
(3)	Format C	6	500.00	3,000.00	120.00	720.00
<b>II. PRINTING AND BINDING:</b>						
(a)	Printing in a single ink color.....per poster					
	Makeready and/or Setup					
(1)	Format A	3	400.00	1,200.00	42.00	126.00
(2)	Format B	2	600.00	1,200.00	96.00	192.00
(3)	Format C	1	800.00	800.00	300.00	300.00
	Running Per 1,000 Copies					
(4)	Format A	48	25.00	1,200.00	46.00	2,208.00
(5)	Format B	16	40.00	640.00	58.00	928.00
(6)	Format C	20	55.00	1,100.00	73.00	1,460.00
(b)	Printing in 4-color process.....per poster					
	Makeready and/or Setup					
(1)	Format A	2	600.00	1,200.00	96.00	192.00
(2)	Format B	4	800.00	3,200.00	150.00	600.00
(3)	Format C	2	1,000.00	2,000.00	300.00	600.00
	Running Per 1,000 Copies					
(4)	Format A	35	35.00	1,225.00	73.00	2,555.00
(5)	Format B	43	55.00	2,365.00	147.00	6,321.00
(6)	Format C	24	75.00	1,800.00	176.00	4,224.00
(c)	Each additional color.....per color/per poster					
	Makeready and/or Setup					
(1)	Format A	4	150.00	600.00	42.00	168.00
(2)	Format B	4	225.00	900.00	60.00	240.00
(3)	Format C	1	300.00	300.00	100.00	100.00
	Running Per 1,000 Copies					
(4)	Format A	58	10.00	580.00	0.00	0.00
(5)	Format B	32	15.00	480.00	0.00	0.00
(6)	Format C	20	20.00	400.00	0.00	0.00
(d)	Varnishing/Aqueous Coating, at contractor's option.....per poster					
	Makeready and/or Setup					
(1)	Format A	4	100.00	400.00	0.00	0.00
(2)	Format B	3	150.00	450.00	0.00	0.00
(3)	Format C	3	175.00	525.00	0.00	0.00
	Running Per 1,000 Copies					
(4)	Format A	73	10.00	730.00	0.00	0.00
(5)	Format B	23	15.00	345.00	0.00	0.00
(6)	Format C	44	20.00	880.00	0.00	0.00

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<b>III. PAPER: Per 1,000 Leaves</b>						
(a)	White No. 1 Gloss Coated Cover, 80-lb					
(1)	Format A	83	120.00	9,960.00	119.00	9,877.00
(2)	Format B	59	200.00	11,800.00	222.00	13,098.00
(3)	Format C	44	360.00	15,840.00	444.00	19,536.00
(b)	White Gator Foamcore, 3/16"					
(1)	Format A	25	2,850.00	71,250.00	834.00	20,850.00
(2)	Format B	23	3,580.00	82,340.00	1,690.00	38,870.00
(3)	Format C	24	5,890.00	141,360.00	3,000.00	72,000.00
<b>IV. ADDITIONAL OPERATIONS:</b>						
	Double Easel-backs.....per poster					
	Makeready and/or Setup					
(1)	Format A	1	900.00	900.00	0.00	0.00
(2)	Format B	3	1,200.00	3,600.00	0.00	0.00
(3)	Format C	2	1,500.00	3,000.00	0.00	0.00
	Running Per 1,000 Copies					
(4)	Format A	25	2,850.00	71,250.00	350.00	8,750.00
(5)	Format B	23	3,580.00	82,340.00	600.00	13,800.00
(6)	Format C	24	5,890.00	141,360.00	750.00	18,000.00
<b>V. PACKING AND DISTRIBUTION:</b>						
(a)	Creating duplicate address labels for more than one parcel per destination.....per label	500	2.00	1,000.00	0.00	0.00
(b)	Packing/sealing.....per container					
(1)	Format A	6,791	2.50	16,977.50	8.00	54,328.00
(2)	Format B	4,951	4.00	19,804.00	10.00	49,510.00
(3)	Format C	5,946	5.50	32,703.00	12.00	71,352.00
<b>CONTR'S TOTALS + PERCENTAGE INCR</b>				<b>\$738,004.50</b>		<b>\$412,795.00</b>
<b>DISCOUNT</b>				1.00%		<b>\$7,380.05</b>
<b>DISCOUNTED TOTALS</b>						<b>\$412,795.00</b>