

Program No. 065-S Term July 1, 2005 To June 30, 2006

Title: VISUAL INFORMATION GRAPHIC ARTIST SERVICES

		BUSINESS SUPPORT			DROIDAN, INC.		FISHER-CAL INDUSTRIES, INC.		GRAPHIC VISIONS ASSOCIATES		GRAY GRAPHICS		
		RACINE, WI			ALEXANDRIA, VA		WILLINGBORO, NJ		GAITHERSBURG, MD		CAPITOL HEIGHTS, MD		
ITEM NO	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
I. (a)	Price for visual information specialist/graphic artist or electronic publishing/composition specialist.....per hour/per artist/specialist	14,000	82.00	1,148,000.00	41.51	581,140.00	37.96	531,440.00	47.21	660,940.00	72.50	1,015,000.00	
CONTRACTOR TOTALS				\$1,148,000.00		\$581,140.00		\$531,440.00		\$660,940.00		\$1,015,000.00	
DISCOUNT				2.00%	\$22,960.00	0.00%	\$0.00	0.00%	\$0.00	10.00%	\$66,094.00	1.00%	\$10,150.00
DISCOUNTED TOTALS				\$1,125,040.00		\$581,140.00		\$531,440.00		\$594,846.00		\$1,004,850.00	
AWARDED													

		LANGO'S GRAPHIC DESIGN SERVICES			ONE CREATIVE SOURCE		ONE STOP FARM MART		SCHATZ PUBLISHING GROUP			
		FREDERICK, MD			WASHINGTON, DC		RHODES, MI		WASHINGTON, DC			
ITEM NO	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST		
I. (a)	Price for visual information specialist/graphic artist or electronic publishing/composition specialist.....per hour/per artist/specialist	14,000	13.50	189,000.00	70.00	980,000.00	22.80	319,200.00	43.74	612,360.00		
CONTRACTOR TOTALS				\$189,000.00		\$980,000.00		\$319,200.00		\$612,360.00		
DISCOUNT				2.00%	\$3,780.00	0.00%	\$0.00	5.00%	\$15,960.00	1.00%	\$6,123.60	
DISCOUNTED TOTALS				\$185,220.00		\$980,000.00		\$303,240.00		\$606,236.40		

		NORTHPOINT GRAPHIC STUDIOS			CURRENT CONTRACTOR		
		ANNAPOLIS JUNCTION, MD			NORTHPOINT GRAPHIC		
ITEM NO	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	
I. (a)	Price for visual information specialist/graphic artist or electronic publishing/composition specialist.....per hour/per artist/specialist	14,000	51.50	721,000.00	45.00	630,000.00	
CONTRACTOR TOTALS				\$721,000.00		\$630,000.00	
DISCOUNT				0.00%	\$0.00	1.00%	\$6,300.00
DISCOUNTED TOTALS				\$721,000.00		\$623,700.00	