

ITEM NO.	DESCRIPTION	BASIS OF AWARD	CUSTOM PRINTING FREDERICK, MD		NEWS PRINTING CLAYSBURG, PA		FRY COMMUNICATIONS MECHANICSBURG, PA		CURRENT CONTRACTOR FYR COMMUNICATIONS	
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I. DATA BASE MAINTENANCE, UPDATING, AND PHOTO COMPOSITION:										
(a)	Updates.....per transaction (including coding).....	25074	1.00	25,074.00	1.00	25,074.00	1.00	25,074.00	0.80	20,059.20
(b)	Adding new tags.....per tag.....	50	52.50	2,625.00	50.00	2,500.00	30.00	1,500.00	7.00	350.00
(c)	Keyboarding:			0.00		0.00		0.00		0.00
(1)	Text.....per 1,000 characters.....	769	2.50	1,922.50	4.50	3,460.50	4.14	3,183.66	10.00	7,690.00
(2)	Tabular.....per 1,000 characters.....	9	5.00	45.00	10.00	90.00	13.46	121.14	12.00	108.00
(d)	Photocomposition.....per 1,000 characters.....	43016	1.50	64,524.00	1.37	58,931.92	1.44	61,943.04	1.15	49,468.40
(e)	Space allowance and positioning of illustrations;per illustration.....			0.00		0.00		0.00		0.00
(f)	Tinework.....per hour.....	1896	1.00	1,896.00	0.75	1,422.00	1.05	1,990.80	1.00	1,896.00
(g)	Page proofs.....per page.....	5	50.00	250.00	60.00	300.00	54.10	270.50	15.00	75.00
(h)	Advance Press Sheets.....per book/of all pages.....	480	5.00	2,400.00	0.75	360.00	0.01	4.80	0.01	4.80
(i)	Trim/Page-size unit.....per film;	1344	5.00	6,720.00	0.00	0.00	0.40	537.60	0.40	537.60
II. FILMS: Trim/Page-size unit.....per film;										
(a)	Trim/Page-size unit.....per film.....	15072	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
(b)	Strip-ins (including film).....per strip-in.....	1507	1.00	1,507.00	1.00	1,507.00	0.00	0.00	4.00	6,028.00
(c)	Duplicate negatives.....per film.....	25	10.00	250.00	5.00	125.00	6.00	150.00	6.00	150.00
III. PRINTING AND BINDING:										
(a)	Complete cover;			0.00		0.00		0.00		0.00
(1)	Makeready and/or Setup.....	54	300.00	16,200.00	100.00	5,400.00	180.00	9,720.00	170.00	9,180.00
(2)	Running per 1,000 Copies.....	694	10.11	7,016.34	7.40	5,135.60	37.00	25,678.00	83.00	57,602.00
(b)	Text.....per page;			0.00		0.00		0.00		0.00
(1)	Makeready and/or Setup.....	15072	6.11	92,089.92	1.93	29,088.96	6.15	92,682.80	3.30	49,737.60
(2)	Running per 1,000 Copies.....	202662	0.797	161,521.61	0.50	101,331.00	0.30	60,798.60	0.19	38,905.78
IV. STOCK/PAPER: PER 1,000 LEAVES										
(a)	White Flexural Book (27-lbs.).....	101331	1.42	143,890.02	2.35	238,127.85	1.60	162,129.60	1.21	122,610.51
(b)	Colored Index (110-lbs.).....	1388	17.55	24,359.40	17.25	23,943.00	12.50	17,350.00	12.00	16,656.00
V. PACKING:										
1.	Bulk shipments (other than by USPS and UPS):			0.00		0.00		0.00		0.00
(a)	Packing and sealing shipping containers per container	2097	6.50	13,630.50	1.00	2,097.00	1.50	3,145.50	1.30	2,726.10
(b)	Palletizing.....per pallet or skid.....	51	15.00	765.00	20.00	1,020.00	0.00	0.00	0.00	0.00
VI. ADDITIONAL OPERATIONS:										
(a)	Gathering volumes into sets.....per address.....	80961	0.00	0.00	0.55	44,528.55	0.325	26,312.33	0.00	0.00
(b)	Removing returned package labels and returning labels to Silver Spring, MD.....per returned package.....	246	2.00	492.00	1.00	246.00	0.00	0.00	0.00	0.00
(c)	Floppy diskette (as described on pg. 12 of 28 of the contract).....per floppy diskette.....	27	50.00	1,350.00	20.00	540.00	15.00	405.00	15.00	405.00
(d)	Prepare postscript files each cycle.....per hour.....	12	50.00	600.00	20.00	240.00	50.00	600.00	50.00	600.00
(e)	Producing copy whites.....per page.....	20	20.00	400.00	2.50	50.00	1.90	38.00	1.90	38.00
CONTRACTOR TOTALS										
			1.00%	\$569,528.29		\$545,518.38		\$493,645.37		\$384,427.99
DISCOUNT				\$5,695.28	0.25%	\$1,363.80	2.00%	\$9,872.91	2.00%	\$7,688.56
DISCOUNTED TOTALS				\$563,833.01		\$544,154.58		\$483,772.46		\$376,739.43
AWARDED										