Program No C61-S Term 12/01/98 To 11/30/99										
Title:	Army Research Laboratory Newspaper "FOCUS"									
									Price Comparison Only	
			GRAY GRAPHICS		MCDONALD & EUDY		IPI GRAPHICS		CURRENT CONTRACTOR	
		BASIS OF	CAPITOL HEIGHTS, MD		TEMPLE HILLS, MD		UPPER MARLBORO, MD		IPI GRAPHICS	
ITEM NO.	DESCRIPTION	AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	**ELECTRONIC PRESS:**									
(a)	Trim/Page-size unit.....per page	194	20.00	**3,880.00**	20.00	**3,880.00**	23.00	**4,462.00**	23.00	**4,462.00**
(b)	Square-finish halftone.....per illustration	346	10.00	**3,460.00**	8.00	**2,768.00**	8.00	**2,768.00**	8.00	**2,768.00**
(c)	Combo line and halftone.....per illustration	12	15.00	**180.00**	20.00	**240.00**	25.00	**300.00**	25.00	**300.00**
(d)	Create borders around illustrations..per illustr	24	4.00	**96.00**	5.00	**120.00**	3.00	**72.00**	3.00	**72.00**
(e)	Color Key/digital color proofs....p/trim/pg-sz ut	24	20.00	**480.00**	10.00	**240.00**	10.00	**240.00**	10.00	**240.00**
(f)	System Timework.....per hour	3	50.00	**150.00**	75.00	**225.00**	120.00	**360.00**	100.00	**300.00**
II.	**PRINTING AND BINDING:**									
(a)	Prtg in black ink or color other than black..p/pg									
(1)	**Makeready and/or Setup**	184	45.00	**8,280.00**	45.00	**8,280.00**	50.00	**9,200.00**	50.00	**9,200.00**
(2)	**Running Per 1,000 Copies**	561	18.00	**10,098.00**	17.00	**9,537.00**	17.00	**9,537.00**	17.50	**9,817.50**
(b)	Prtg each additional color of ink.....per pg									
(1)	**Makeready and/or Setup**	12	90.00	**1,080.00**	75.00	**900.00**	100.00	**1,200.00**	100.00	**1,200.00**
(2)	**Running Per 1,000 Copies**	37	12.00	**444.00**	7.50	**277.50**	15.00	**555.00**	12.00	**444.00**
III.	**PACKING AND DISTRIBUTION:**									
	Bulk and Mailing:									
(a)	Create/affix lbls sgl cps (self-mailer)..p/100 lbls	20	4.00	**80.00**	25.00	**500.00**	25.00	**500.00**	25.00	**500.00**
(b)	Mult cps kft env to 200 lvs.....per envelope	204	0.35	**71.40**	0.30	**61.20**	0.35	**71.40**	0.35	**71.40**
(c)	Sgl/mult cps ovr 200 lvs to 12-lbs..per bg/bdl	78	0.85	**66.30**	1.50	**117.00**	1.50	**117.00**	1.50	**117.00**
(d)	Quantities ovr 12-lbs to 36-lbs.....per container	292	1.25	**365.00**	1.75	**511.00**	1.75	**511.00**	2.00	**584.00**
	CONTRACTOR TOTALS			**$28,730.70**		**$27,656.70**		**$29,893.40**		**$30,075.90**
	DISCOUNT		1.00%	**$287.31**	1.00%	**$276.57**	5.00%	**$1,494.67**	5.00%	**$1,503.80**
	DISCOUNTED TOTALS			**$28,443.39**		**$27,380.13**		**$28,398.73**		**$28,572.10**
						AWARDED				