

DEPT OF THE ARMY PROGRAM 589-S		BASIS OF AWARD	ADVANTAGE PRINTING Addison, Illinois	A. J. IMAGES Union, New Jersey	GATEWAY PRESS Louisville, Kentucky	GRAFIKSHOP CORP Houston, Texas	GRAY GRAPHICS Capitol Heights, MD					
		UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
I. ELECTRONIC PREPRESS:												
(a)	Trim/Page-size unit....per page/per color----	1125	7.00	7,875.00	10.00	11,250.00	10.00	11,250.00	7.00	7,875.00	4.00	4,500.00
<i>Illustrations:</i>												
(b)	Square-Finish Halftone.....per illustration---	10	10.00	100.00	5.00	50.00	8.00	80.00	8.00	80.00	10.00	100.00
(c)	Combination Line/Halftone...per illustration---	10	20.00	200.00	5.00	50.00	11.00	110.00	10.00	100.00	15.00	150.00
<i>Color Corrected Four-Color Process Films:</i>												
(d)	To 50 Square Inch Image.....per set-----	5	50.00	250.00	25.00	125.00	50.00	250.00	50.00	250.00	50.00	250.00
(e)	Over 50 Square Inch Image.....per set-----	5	70.00	350.00	30.00	150.00	70.00	350.00	60.00	300.00	75.00	375.00
(f)	System Timework.....per hour-----	10	60.00	600.00	20.00	200.00	50.00	500.00	40.00	400.00	65.00	650.00
II. PRINTING & BINDING:												
(a)	Printing in a Single Ink Color. . .per page											
(1)	MAKEREADY/SETUP-----	53	14.00	742.00	17.45	924.85	47.00	2,491.00	25.00	1,325.00	15.00	795.00
(2)	RUNNING/1,000 COPIES-----	1245	5.50	6,847.50	9.00	11,205.00	6.79	8,453.55	6.00	7,470.00	6.50	8,092.50
(b)	Printing in Each Add'l Ink Color. . .per page. . .											
(1)	MAKEREADY/SETUP-----	38	8.00	304.00	8.70	330.60	23.50	893.00	15.00	570.00	20.00	760.00
(2)	RUNNING/1,000 COPIES-----	880	0.50	440.00	0.20	176.00	0.21	184.80	2.00	1,760.00	3.00	2,640.00
(c)	Printing in Four-Color Process. . .per page. . .											
(1)	MAKEREADY/SETUP-----	260	50.00	13,000.00	47.45	12,337.00	109.00	28,340.00	60.00	15,600.00	45.00	11,700.00
(2)	RUNNING/1,000 COPIES-----	6010	7.00	42,070.00	11.30	67,913.00	7.25	43,572.50	9.00	54,090.00	8.50	51,085.00
III. PACKING & DISTRIBUTION:												
1. Bulk Shipments -												
(a)	Packing and Sealing Shipping Containers... per container-----	110	1.25	137.50	1.35	148.50	2.00	220.00	3.00	330.00	1.50	165.00
2. Mailed Shipments -												
(a)	Addressing Single Copies (Self-Mailers)... per 100 copies-----	500	3.00	1,500.00	5.00	2,500.00	5.00	2,500.00	5.00	2,500.00	4.00	2,000.00
(b)	Single/Multiple Copies in Kraft Envelope... (up to 200 Leaves).....per envelope-----	15770	0.20	3,154.00	0.45	7,096.50	0.50	7,885.00	0.15	2,365.50	0.25	3,942.50
(c)	Quantities over 200 Leaves, up to 36-lbs, (Max. 40-lbs).....per bag/container-----	4085	1.00	4,085.00	1.00	4,085.00	0.75	3,063.75	0.50	2,042.50	1.25	5,106.25
CONTRACTOR TOTALS				\$81,655.00		\$118,541.45		\$110,143.60		\$97,058.00		\$92,311.25
DISCOUNT			2.00%	\$1,633.10	0.00%	\$0.00	3.00%	\$3,304.31	1.00%	\$970.58	1.00%	\$923.11
DISCOUNTED TOTALS				\$80,021.90		\$118,541.45		\$106,839.29		\$96,087.42		\$91,388.14

AWARDED

DEPT OF THE ARMY PROGRAM 589-S		BASIS OF AWARD	I.P.I. GRAPHICS Upper Marlboro, MD UNIT RATE COST	MCDONALD & EUDY Temple Hills, Maryland UNIT RATE COST	NIAGARA PRINTING Niagara Falls, New York UNIT RATE COST	PBM GRAPHICS Raleigh, North Carolina UNIT RATE COST	PRINTWELL ACQNS. Taylor, Michigan UNIT RATE COST
I. ELECTRONIC PREPRESS:							
(a)	Trim/Page-size unit....per page/per color----	1125	6.00 6,750.00	5.00 5,625.00	9.00 10,125.00	1.15 1,293.75	7.00 7,875.00
<i>Illustrations:</i>							
(b)	Square-Finish Halftone.....per illustration---	10	12.00 120.00	10.00 100.00	8.00 80.00	3.25 32.50	8.00 80.00
(c)	Combination Line/Halftone...per illustration---	10	15.00 150.00	20.00 200.00	16.00 160.00	1.50 15.00	12.00 120.00
<i>Color Corrected Four-Color Process Films:</i>							
(d)	To 50 Square Inch Image.....per set-----	5	40.00 200.00	75.00 375.00	60.00 300.00	12.35 61.75	40.00 200.00
(e)	Over 50 Square Inch Image.....per set-----	5	60.00 300.00	100.00 500.00	75.00 375.00	15.00 75.00	60.00 300.00
(f)	System Timework.....per hour-----	10	120.00 1,200.00	65.00 650.00	70.00 700.00	60.00 600.00	60.00 600.00
II. PRINTING & BINDING:							
(a)	Printing in a Single Ink Color. . .per page						
(1)	MAKEREADY/SETUP-----	53	20.00 1,060.00	16.00 848.00	15.00 795.00	22.50 1,192.50	26.82 1,421.46
(2)	RUNNING/1,000 COPIES-----	1245	8.00 9,960.00	6.25 7,781.25	2.80 3,486.00	5.68 7,071.60	5.43 6,760.35
(b)	Printing in Each Add'l Ink Color. . .per page. . .						
(1)	MAKEREADY/SETUP-----	38	25.00 950.00	20.00 760.00	8.00 304.00	7.35 279.30	11.93 453.34
(2)	RUNNING/1,000 COPIES-----	880	0.10 88.00	2.50 2,200.00	0.50 440.00	0.44 387.20	0.66 580.80
(c)	Printing in Four-Color Process. . .per page. . .						
(1)	MAKEREADY/SETUP-----	260	55.00 14,300.00	48.00 12,480.00	56.00 14,560.00	99.37 25,836.20	90.95 23,647.00
(2)	RUNNING/1,000 COPIES-----	6010	9.00 54,090.00	9.50 57,095.00	10.89 65,448.90	8.03 48,260.30	6.62 39,786.20
III. PACKING & DISTRIBUTION:							
1. Bulk Shipments -							
(a)	Packing and Sealing Shipping Containers... per container-----	110	1.50 165.00	1.75 192.50	1.25 137.50	1.35 148.50	1.25 137.50
2. Mailed Shipments -							
(a)	Addressing Single Copies (Self-Mailers)... per 100 copies-----	500	4.00 2,000.00	4.50 2,250.00	3.50 1,750.00	2.50 1,250.00	6.00 3,000.00
(b)	Single/Multiple Copies in Kraft Envelope... (up to 200 Leaves).....per envelope-----	15770	0.20 3,154.00	0.20 3,154.00	0.20 3,154.00	0.75 11,827.50	0.25 3,942.50
(c)	Quantities over 200 Leaves, up to 36-lbs, (Max. 40-lbs).....per bag/container-----	4085	1.00 4,085.00	1.15 4,697.75	0.86 3,513.10	1.35 5,514.75	0.71 2,900.35
CONTRACTOR TOTALS			\$98,572.00	\$98,908.50	\$105,328.50	\$103,845.85	\$91,804.50
DISCOUNT			5.00% \$4,928.60	1.00% \$989.09	5.00% \$5,266.43	0.00% \$0.00	2.00% \$1,836.09
DISCOUNTED TOTALS			\$93,643.40	\$97,919.41	\$100,062.07	\$103,845.85	\$89,968.41
TITLE: ARMY LOGISTICIAN (PB 700 SERIES)							
TERM: DATE OF AWARD thru FEBRUARY 28, 2007							
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DEPT OF THE ARMY		BASIS OF	STEPHENSON PRINTING	UNIVERSAL PRINTING	WBC, INC./LITHEXCEL	CURRENT CONTRACTOR:	
PROGRAM 589-S		AWARD	Alexandria, Virginia	St. Louis, Missouri	Albuquerque, NM	THORNER PRESS	
						Buffalo, New York	

I.	ELECTRONIC PREPRESS:									
(a)	Trim/Page-size unit....per page/per color----	1125	10.00	11,250.00	7.88	8,865.00	2.00	2,250.00	8.00	9,000.00
	<i>Illustrations:</i>									
(b)	Square-Finish Halftone.....per illustration---	10	25.00	250.00	22.12	221.20	6.00	60.00	8.00	80.00
(c)	Combination Line/Halftone...per illustration-	10	35.00	350.00	22.12	221.20	10.00	100.00	10.00	100.00
	<i>Color Corrected Four-Color Process Films:</i>									
(d)	To 50 Square Inch Image.....per set-----	5	50.00	250.00	22.12	110.60	40.00	200.00	40.00	200.00
(e)	Over 50 Square Inch Image.....per set-----	5	75.00	375.00	22.12	110.60	70.00	350.00	80.00	400.00
(f)	System Timework.....per hour-----	10	75.00	750.00	68.69	686.90	65.00	650.00	60.00	600.00
II.	PRINTING & BINDING:									
(a)	Printing in a Single Ink Color. . .per page									
(1)	<i>MAKEREADY/SETUP</i> -----	53	85.57	4,535.21	102.43	5,428.79	40.00	2,120.00	15.00	795.00
(2)	<i>RUNNING/1,000 COPIES</i> -----	1245	5.38	6,698.10	5.60	6,972.00	21.00	26,145.00	5.90	7,345.50
(b)	Printing in Each Add'l Ink Color. . .per page. . .									
(1)	<i>MAKEREADY/SETUP</i> -----	38	21.81	828.78	97.22	3,694.36	30.00	1,140.00	8.50	323.00
(2)	<i>RUNNING/1,000 COPIES</i> -----	880	0.27	237.60	0.30	264.00	6.00	5,280.00	0.35	308.00
(c)	Printing in Four-Color Process. . .per page. . .									
(1)	<i>MAKEREADY/SETUP</i> -----	260	151.00	39,260.00	102.43	26,631.80	118.00	30,680.00	55.00	14,300.00
(2)	<i>RUNNING/1,000 COPIES</i> -----	6010	5.86	35,218.60	5.60	33,656.00	30.00	180,300.00	7.60	45,676.00
III.	PACKING & DISTRIBUTION:									
1.	<i>Bulk Shipments -</i>									
(a)	Packing and Sealing Shipping Containers... per container-----	110	1.50	165.00	NC	0.00	1.50	165.00	1.25	137.50
2.	<i>Mailed Shipments -</i>									
(a)	Addressing Single Copies (Self-Mailers)... per 100 copies-----	500	5.82	2,910.00	5.68	2,840.00	3.50	1,750.00	3.00	1,500.00
(b)	Single/Multiple Copies in Kraft Envelope... (up to 200 Leaves).....per envelope-----	15770	0.45	7,096.50	0.58	9,146.60	1.50	23,655.00	0.20	3,154.00
(c)	Quantities over 200 Leaves, up to 36-lbs, (Max. 40-lbs).....per bag/container-----	4085	1.50	6,127.50	1.72	7,026.20	2.00	8,170.00	1.25	5,106.25
	CONTRACTOR TOTALS			\$116,302.29		\$105,875.25		\$283,015.00		\$89,025.25
	DISCOUNT		2.00%	\$2,326.05	1.00%	\$1,058.75	2.00%	\$5,660.30	2.00%	\$1,780.51
	DISCOUNTED TOTALS			\$113,976.24		\$104,816.50		\$277,354.70		\$87,244.74