

Program No. 565-S Term Date of Award To July 31, 2008												
Title: POSTAL CARDS												
VERTIS												
			BOSWORTH PRtg.		McDONALD & EUDY		MONARCH LITHO, INC.		QUINTESSENTIAL		COMMUNICATIONS	
			STOUGHTON, MA		TEMPLE HILLS, MD		MONTEBELLO, CA		UPPER MARLBORO, MD		MANCHESTER, PA	
ITEM NO	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I. PRINTING AND BINDING:												
(a)	Printing in a single ink color.....per side											
	Makeready and/or Setup											
(1)	FORMAT A	5	110.00	550.00	125.00	625.00	335.00	1,675.00	300.00	1,500.00	552.63	2,763.15
(2)	FORMAT B	13	110.00	1,430.00	5.25	68.25	385.00	5,005.00	300.00	3,900.00	552.63	7,184.19
	Running Per 1,000 Copies											
(3)	FORMAT A	50	10.25	512.50	125.00	6,250.00	6.85	342.50	15.00	750.00	15.79	789.50
(4)	FORMAT B	145	11.00	1,595.00	5.25	761.25	8.90	1,290.50	15.00	2,175.00	17.37	2,518.65
(b)	Printing in an additional color.....per color/per side											
	Makeready and/or Setup											
(1)	FORMAT A	4	50.00	200.00	125.00	500.00	145.00	580.00	100.00	400.00	221.05	884.20
(2)	FORMAT B	11	50.00	550.00	2.50	27.50	190.00	2,090.00	100.00	1,100.00	221.05	2,431.55
	Running Per 1,000 Copies											
(3)	FORMAT A	35	6.40	224.00	125.00	4,375.00	3.75	131.25	5.00	175.00	1.42	49.70
(4)	FORMAT B	118	7.20	849.60	2.50	295.00	4.90	578.20	5.00	590.00	2.11	248.98
(c)	Printing in 4-color process.....per side											
	Makeready and/or Setup											
(1)	FORMAT A	5	418.00	2,090.00	250.00	1,250.00	690.00	3,450.00	400.00	2,000.00	1,053.53	5,267.65
(2)	FORMAT B	7	485.00	3,395.00	7.50	52.50	790.00	5,530.00	400.00	2,800.00	1,050.53	7,353.71
	Running Per 1,000 Copies											
(3)	FORMAT A	44	14.80	651.20	250.00	11,000.00	10.90	479.60	22.00	968.00	20.00	880.00
(4)	FORMAT B	87	14.25	1,239.75	7.50	652.50	14.20	1,235.40	22.00	1,914.00	23.16	2,014.92
(d)	Varnishing.....per side											
	Makeready and/or Setup											
(1)	FORMAT A	1	50.00	50.00	100.00	100.00	100.00	100.00	100.00	100.00	221.05	221.05
(2)	FORMAT B	3	50.00	150.00	3.00	9.00	120.00	360.00	100.00	300.00	221.05	663.15
	Running Per 1,000 Copies											
(3)	FORMAT A	5	2.00	10.00	100.00	500.00	3.75	18.75	7.00	35.00	2.11	10.55
(4)	FORMAT B	40	4.00	160.00	3.00	120.00	4.90	196.00	7.00	280.00	23.16	926.40
(e)	Aqueous Coating.....per side											
	Makeready and/or Setup											
(1)	FORMAT A	3	50.00	150.00	75.00	225.00	100.00	300.00	100.00	300.00	221.05	663.15
(2)	FORMAT B	4	50.00	200.00	3.00	12.00	120.00	480.00	100.00	400.00	221.05	884.20
	Running Per 1,000 Copies											
(3)	FORMAT A	32	2.00	64.00	75.00	2,400.00	5.00	160.00	8.00	256.00	5.26	168.32
(4)	FORMAT B	48	4.00	192.00	3.00	144.00	7.00	336.00	8.00	384.00	7.89	378.72
(f)	UV Coating (high gloss).....per side											
	Makeready and/or Setup											
(1)	FORMAT A	1	No Charge	0.00	125.00	125.00	100.00	100.00	250.00	250.00	52.63	52.63
(2)	FORMAT B	3	No Charge	0.00	10.00	30.00	120.00	360.00	250.00	750.00	52.63	157.89
	Running Per 1,000 Copies											
(3)	FORMAT A	10	20.00	200.00	125.00	1,250.00	9.00	90.00	40.00	400.00	18.95	189.50
(4)	FORMAT B	37	26.00	962.00	10.00	370.00	15.00	555.00	40.00	1,480.00	26.32	973.84
II. PAPER: Per 1,000 Cards												
(a)	White No. 1 Coated Cover, Gloss Finish, 80-lb											
(1)	FORMAT A	5	16.50	82.50	20.00	100.00	28.50	142.50	28.00	140.00	30.47	152.35
(2)	FORMAT B	15	16.50	247.50	20.00	300.00	38.00	570.00	28.00	420.00	44.53	667.95

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ITEM NO	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
II. PAPER: Per 1,000 Cards													
(b)	White No. 2 Coated Cover, Gloss Finish, 100-lb												
(1)	FORMAT A	22	19.00	418.00	26.00	572.00	38.65	850.30	30.00	660.00	34.00	748.00	
(2)	FORMAT B	76	19.00	1,444.00	26.00	1,976.00	48.00	3,648.00	30.00	2,280.00	49.68	3,775.68	
(c)	White No. 1 Coated Cover, Dull Finish, 80-lb												
(1)	FORMAT A	10	16.50	165.00	23.00	230.00	30.00	300.00	28.00	280.00	31.00	310.00	
(2)	FORMAT B	10	16.50	165.00	23.00	230.00	40.00	400.00	28.00	280.00	45.26	452.60	
(d)	White No. 2 Coated Cover, Dull Finish, 100-lb												
(1)	FORMAT A	10	19.00	190.00	28.00	280.00	41.00	410.00	30.00	300.00	34.68	346.80	
(2)	FORMAT B	15	19.00	285.00	28.00	420.00	50.00	750.00	30.00	450.00	50.63	759.45	
III. DISTRIBUTION:													
	Addressing each postal card.....per 1,000 cards	163	46.00	7,498.00	30.00	4,890.00	105.00	17,115.00	50.00	8,150.00	72.63	11,838.69	
CONTRACTOR SUBTOTALS				\$25,920.05		\$40,140.00		\$49,629.00		\$36,167.00		\$56,727.12	
TOTALS FOR ITEM II PAPER				\$2,997.00		\$4,108.00		\$7,070.80		\$4,810.00		\$7,212.83	
SUBTOTALS LESS PAPER				\$22,923.05		\$36,032.00		\$42,558.20		\$31,357.00		\$49,514.29	
ACCELERATED SCHEDULE (10%)		10.00%		\$2,292.31		\$3,603.20		\$4,255.82		\$3,135.70		\$4,951.43	
PERCENTAGE INCREASE			10.00%	\$229.23	10.00%	\$360.32	20.00%	\$851.16	5.00%	\$156.79	50.00%	\$2,475.72	
CONTR'S SUBTOTALS + PERCENTAGE INCR				\$26,149.28		\$40,500.32		\$50,480.16		\$36,323.79		\$59,202.84	
DISCOUNT				1.00%	\$261.49	1.00%	\$405.00	2.00%	\$1,009.60	5.00%	\$1,816.19	5.00%	\$2,960.14
DISCOUNTED TOTALS				\$25,887.79		\$40,095.32		\$49,470.56		\$34,507.60		\$56,242.70	

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Title: POSTAL CARDS

		YORK GRAPHIC SVC		
		YORK, PA		
ITEM NO	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST
I. PRINTING AND BINDING:				
(a)	Printing in a single ink color.....per side Makeready and/or Setup			
(1)	FORMAT A	5	99.47	497.35
(2)	FORMAT B	13	99.47	1,293.11
	Running Per 1,000 Copies			
(3)	FORMAT A	50	7.98	399.00
(4)	FORMAT B	145	8.93	1,294.85
(b)	Printing in an additional color.....per color/per side Makeready and/or Setup			
(1)	FORMAT A	4	58.42	233.68
(2)	FORMAT B	11	58.42	642.62
	Running Per 1,000 Copies			
(3)	FORMAT A	35	0.32	11.20
(4)	FORMAT B	118	0.37	43.66
(c)	Printing in 4-color process.....per side Makeready and/or Setup			
(1)	FORMAT A	5	297.89	1,489.45
(2)	FORMAT B	7	297.89	2,085.23
	Running Per 1,000 Copies			
(3)	FORMAT A	44	9.95	437.80
(4)	FORMAT B	87	11.66	1,014.42
(d)	Varnishing.....per side Makeready and/or Setup			
(1)	FORMAT A	1	47.37	47.37
(2)	FORMAT B	3	47.37	142.11
	Running Per 1,000 Copies			
(3)	FORMAT A	5	0.21	1.05
(4)	FORMAT B	40	0.26	10.40
(e)	Aqueous Coating.....per side Makeready and/or Setup			
(1)	FORMAT A	3	68.42	205.26
(2)	FORMAT B	4	68.42	273.68
	Running Per 1,000 Copies			
(3)	FORMAT A	32	0.58	18.56
(4)	FORMAT B	48	0.68	32.64
(f)	UV Coating (high gloss).....per side Makeready and/or Setup			
(1)	FORMAT A	1	78.95	78.95
(2)	FORMAT B	3	78.95	236.85
	Running Per 1,000 Copies			
(3)	FORMAT A	10	5.54	55.40
(4)	FORMAT B	37	7.49	277.13
II. PAPER: Per 1,000 Cards				
(a)	White No. 1 Coated Cover, Gloss Finish, 80-lb			
(1)	FORMAT A	5	13.55	67.75
(2)	FORMAT B	15	18.34	275.10

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YORK GRAPHIC SVC				
YORK, PA				
ITEM NO	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST
II.	PAPER: Per 1,000 Cards			
(b)	White No. 2 Coated Cover, Gloss Finish, 100-lb			
(1)	FORMAT A	22	16.94	372.68
(2)	FORMAT B	76	22.93	1,742.68
(c)	White No. 1 Coated Cover, Dull Finish, 80-lb			
(1)	FORMAT A	10	13.55	135.50
(2)	FORMAT B	10	18.34	183.40
(d)	White No. 2 Coated Cover, Dull Finish, 100-lb			
(1)	FORMAT A	10	16.94	169.40
(2)	FORMAT B	15	22.93	343.95
III.	DISTRIBUTION:			
	Addressing each postal card.....per 1,000 cards	163	36.84	6,004.92
	CONTRACTOR SUBTOTALS			\$20,117.15
	TOTALS FOR ITEM II PAPER			\$3,290.46
	SUBTOTALS LESS PAPER			\$16,826.69
	ACCELERATED SCHEDULE (10%)	10.00%		\$1,682.67
IV.	PERCENTAGE INCREASE		25.00%	\$420.67
	CONTR'S SUBTOTALS + PERCENTAGE INCR			\$20,537.82
	DISCOUNT		5.00%	\$1,026.89
	DISCOUNTED TOTALS			\$19,510.93
				AWARDED