

| TITLE: | DIRECTIVE & PROCEDURES PRINTING PROGRAM | | | | | | | | | | | | |
|--------|---------------------------------------------------------------------------------------------------------------------------------|-----|----------------------|--------------------|-------------------------|---------------|---------------------------|-------------|-------|-------------|-------|-------------|------|
| TERM: | AUGUST 1, 2006 thru JULY 31, 2007 | | Page 01 | of 03 | P R O G R A M B 4 6 - S | | | | | | | | |
| | DEPT OF HOUSING & URBAN DEVELOPMENT (HUD) | | BEST COPY & PRINTING | FRY COMMUNICATIONS | GOODWAY GRAPHICS | GRAY GRAPHICS | K-B OFFSET PRINTING, INC. | | | | | | |
| | PROGRAM B46-S | | BASIS OF AWARD | UNIT RATE | COST | UNIT RATE | COST | UNIT RATE | COST | UNIT RATE | COST | UNIT RATE | COST |
| | | | Rockville, Maryland | Mechanicsburg, Pa | Springfield, Va. | Capitol HeP | State College, Pa. | | | | | | |
| I. | PRINTING & BINDING: | | | | | | | | | | | | |
| (a) | 2-Page Products . . . per product . . . | | | | | | | | | | | | |
| (1) | MAKEREADY/SETUP | 7 | 70.00 | 490.00 | NC | 0.00 | 125.00 | 875.00 | 50.00 | 350.00 | 60.00 | 420.00 | |
| (2) | RUNNING/1000 COPIES | 42 | 10.55 | 443.10 | 60.00 | 2,520.00 | 20.00 | 840.00 | 16.40 | 688.80 | 14.00 | 588.00 | |
| (b) | 4-Page Products . . . per product . . . | | | | | | | | | | | | |
| (1) | MAKEREADY/SETUP | 4 | 95.00 | 380.00 | NC | 0.00 | 150.00 | 600.00 | 60.00 | 240.00 | 70.00 | 280.00 | |
| (2) | RUNNING/1000 COPIES | 34 | 21.00 | 714.00 | 120.00 | 4,080.00 | 35.00 | 1,190.00 | 26.80 | 911.20 | 25.00 | 850.00 | |
| (c) | Saddle-Stitched Products . . . per page . . . | | | | | | | | | | | | |
| (1) | MAKEREADY/SETUP | 74 | 6.00 | 444.00 | NC | 0.00 | 7.50 | 555.00 | 8.00 | 592.00 | 5.00 | 370.00 | |
| (2) | RUNNING/1000 COPIES | 275 | 6.80 | 1,870.00 | 40.00 | 11,000.00 | 6.50 | 1,787.50 | 18.00 | 4,950.00 | 18.00 | 4,950.00 | |
| (d) | Looseleaf Products . . . per page . . . | | | | | | | | | | | | |
| (1) | MAKEREADY/SETUP | 450 | 5.00 | 2,250.00 | 5.00 | 2,250.00 | 6.50 | 2,925.00 | 6.00 | 2,700.00 | 3.00 | 1,350.00 | |
| (2) | RUNNING/1000 COPIES | 776 | 6.80 | 5,276.80 | 32.00 | 24,832.00 | 6.00 | 4,656.00 | 17.00 | 13,192.00 | 16.00 | 12,416.00 | |
| II. | ADDITIONAL OPERATIONS: | | | | | | | | | | | | |
| (a) | Single-Mailers Only - | | | | | | | | | | | | |
| (a) | Additional Folding to 8-1/2 x 3-2/3" - (2- thru 6-page products)....per 100 copies-- | | | | | | | | | | | | |
| | | 167 | 1.00 | 167.00 | 2.00 | 334.00 | 5.00 | 835.00 | 1.00 | 167.00 | 1.00 | 167.00 | |
| (b) | Self-Mailers Only - | | | | | | | | | | | | |
| (b) | Additional Folding to 8-1/2 x 5-1/2" - (8- & 12-page products)....per 100 copies--- | | | | | | | | | | | | |
| | | 3 | 3.00 | 9.00 | 10.00 | 30.00 | 20.00 | 60.00 | 1.50 | 4.50 | 6.00 | 18.00 | |
| (c) | Shrink-Film Wrapping....per 100 packages-- | | | | | | | | | | | | |
| | | 5 | 12.00 | 60.00 | 40.00 | 200.00 | 30.00 | 150.00 | 20.00 | 100.00 | 25.00 | 125.00 | |
| (d) | Combining Publication Series (up to 6 Publications).....per 100 units----- | | | | | | | | | | | | |
| | | 178 | 5.00 | 890.00 | 11.00 | 1,958.00 | 10.00 | 1,780.00 | 5.00 | 890.00 | 2.00 | 356.00 | |
| III. | PACKING & DISTRIBUTION: | | | | | | | | | | | | |
| (a) | Bulk Deliveries - | | | | | | | | | | | | |
| (a) | Packing and Sealing Shipping Containers... per container----- | | | | | | | | | | | | |
| | | 6 | 2.00 | 12.00 | 2.00 | 12.00 | 1.50 | 9.00 | 1.50 | 9.00 | 2.50 | 15.00 | |
| (b) | Mailed Shipments - | | | | | | | | | | | | |
| (b) | Affixing Furnished Labels on Self-Mailers... per 100 labels----- | | | | | | | | | | | | |
| | | 18 | 2.00 | 36.00 | 7.00 | 126.00 | 8.50 | 153.00 | 4.00 | 72.00 | 3.00 | 54.00 | |
| (c) | Single Copy in #10 Style Envelope, incl., Printing and Labeling Envelope. (Up to 3 Leaves).....per 100 envelopes----- | | | | | | | | | | | | |
| | | 342 | 3.00 | 1,026.00 | 10.00 | 3,420.00 | 28.50 | 9,747.00 | 5.00 | 1,710.00 | 2.00 | 684.00 | |
| (d) | Single/Multiple Copies in Kraft Envelopes, incl., Printing and Labeling Envelopes. (Up to 200 Leaves).....per 100 envelopes---- | | | | | | | | | | | | |
| | | 490 | 0.25 | 122.50 | 30.00 | 14,700.00 | 30.00 | 14,700.00 | 8.00 | 3,920.00 | 3.00 | 1,470.00 | |
| (e) | Single/Multiple Copies, over 200 Leaves, up to 36-lbs., (Max., 40-lbs.).... per container----- | | | | | | | | | | | | |
| | | 26 | 1.10 | 28.60 | 1.25 | 32.50 | 1.50 | 39.00 | 1.50 | 39.00 | 2.00 | 52.00 | |
| | CONTRACTOR TOTALS | | | \$14,219.00 | | \$65,494.50 | | \$40,901.50 | | \$30,535.50 | | \$24,165.00 | |
| | DISCOUNT | | 2.00% | \$284.38 | 2.00% | \$1,309.89 | 1.00% | \$409.02 | 1.00% | \$305.36 | 0.00% | \$0.00 | |
| | DISCOUNTED TOTALS | | | \$13,934.62 | | \$64,184.61 | | \$40,492.48 | | \$30,230.14 | | \$24,165.00 | |
| | | | | EIB | | | | | | | | | |
| TITLE: | DIRECTIVE & PROCEDURES PRINTING PROGRAM | | | | | | | | | | | | |
| TERM: | AUGUST 1, 2006 thru JULY 31, 2007 | | Page 02 | of 03 | P R O G R A M B 4 6 - S | | | | | | | | |

| DEPT OF HOUSING & URBAN DEVELOPMENT (HUD) | | MCDONALD & EUDY PRTS | | NPC, INC. | | STEPHANIE'S CONNECTI | | THE PRINTING PRESS, LT | | TPS ENTERPRISES, INC. | | |
|-------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------|----------------------|-------------------|-------------------------|------------|----------------------|------------|------------------------|--------|-----------------------|-------|-------------|
| PROGRAM B46-S | | BASIS OF AWARD | Temple Hills, Md. | Claysburg, Pennsylvania | Jesup, Ga. | Charleston, WV | Newton, II | | | | | |
| | | UNIT RATI | COST | UNIT RATI | COST | UNIT RATI | COST | UNIT RATI | COST | UNIT RATI | COST | |
| I. PRINTING & BINDING: | | | | | | | | | | | | |
| (a) | 2-Page Products . . . per product . . . | | | | | | | | | | | |
| (1) | MAKEREADY/SETUP----- | 7 | 125.00 | 875.00 | 140.00 | 980.00 | 70.00 | 490.00 | 75.00 | 525.00 | 10.50 | 73.50 |
| (2) | RUNNING/1000 COPIES----- | 42 | 12.00 | 504.00 | 16.00 | 672.00 | 13.00 | 546.00 | 0.50 | 21.00 | 10.00 | 420.00 |
| (b) | 4-Page Products . . . per product . . . | | | | | | | | | | | |
| (1) | MAKEREADY/SETUP----- | 4 | 150.00 | 600.00 | 145.00 | 580.00 | 90.00 | 360.00 | 100.00 | 400.00 | 22.00 | 88.00 |
| (2) | RUNNING/1000 COPIES----- | 34 | 22.00 | 748.00 | 21.00 | 714.00 | 17.00 | 578.00 | 1.00 | 34.00 | 20.00 | 680.00 |
| (c) | Saddle-Stitched Products . . . per page . . . | | | | | | | | | | | |
| (1) | MAKEREADY/SETUP----- | 74 | 7.00 | 518.00 | 11.00 | 814.00 | 5.00 | 370.00 | 6.00 | 444.00 | 4.68 | 346.32 |
| (2) | RUNNING/1000 COPIES----- | 275 | 5.13 | 1,410.75 | 7.20 | 1,980.00 | 0.60 | 165.00 | 0.06 | 16.50 | 7.81 | 2,147.75 |
| (d) | Looseleaf Products . . . per page . . . | | | | | | | | | | | |
| (1) | MAKEREADY/SETUP----- | 450 | 5.25 | 2,362.50 | 11.00 | 4,950.00 | 4.00 | 1,800.00 | 4.00 | 1,800.00 | 4.68 | 2,106.00 |
| (2) | RUNNING/1000 COPIES----- | 776 | 6.40 | 4,966.40 | 7.00 | 5,432.00 | 0.51 | 395.76 | 0.05 | 38.80 | 7.81 | 6,060.56 |
| II. ADDITIONAL OPERATIONS: | | | | | | | | | | | | |
| <i>Single-Mailers Only -</i> | | | | | | | | | | | | |
| (a) | Additional Folding to 8-1/2 x 3-2/3" - (2- thru 6-page products)....per 100 copies-- | 167 | 4.00 | 668.00 | 5.00 | 835.00 | 1.00 | 167.00 | 0.90 | 150.30 | 5.00 | 835.00 |
| <i>Self-Mailers Only -</i> | | | | | | | | | | | | |
| (b) | Additional Folding to 8-1/2 x 5-1/2" - (8- & 12-page products)....per 100 copies---- | 3 | 7.50 | 22.50 | 15.00 | 45.00 | 1.00 | 3.00 | 1.00 | 3.00 | 5.80 | 17.40 |
| (c) | Shrink-Film Wrapping.....per 100 packages-- | 5 | 25.00 | 125.00 | 15.00 | 75.00 | 10.00 | 50.00 | 12.00 | 60.00 | 15.00 | 75.00 |
| (d) | Combining Publication Series (up to 6 Publications).....per 100 units----- | 178 | 4.00 | 712.00 | 8.00 | 1,424.00 | 5.00 | 890.00 | 5.00 | 890.00 | 8.00 | 1,424.00 |
| III. PACKING & DISTRIBUTION: | | | | | | | | | | | | |
| <i>Bulk Deliveries -</i> | | | | | | | | | | | | |
| (a) | Packing and Sealing Shipping Containers... per container----- | 6 | 1.50 | 9.00 | 1.50 | 9.00 | 8.00 | 48.00 | 1.40 | 8.40 | 1.40 | 8.40 |
| <i>Mailed Shipments -</i> | | | | | | | | | | | | |
| (b) | Affixing Furnished Labels on Self-Mailers... per 100 labels----- | 18 | 8.50 | 153.00 | 17.00 | 306.00 | 2.00 | 36.00 | 2.00 | 36.00 | 4.00 | 72.00 |
| (c) | Single Copy in #10 Style Envelope, incl., Printing and Labeling Envelope. (Up to 3 Leaves).....per 100 envelopes----- | 342 | 7.00 | 2,394.00 | 28.00 | 9,576.00 | 3.00 | 1,026.00 | 2.80 | 957.60 | 18.00 | 6,156.00 |
| (d) | Single/Multiple Copies in Kraft Envelopes, incl., Printing and Labeling Envelopes. (Up to 200 Leaves).....per 100 envelopes---- | 490 | 20.00 | 9,800.00 | 38.00 | 18,620.00 | 20.00 | 9,800.00 | 20.00 | 9,800.00 | 44.00 | 21,560.00 |
| (e) | Single/Multiple Copies, over 200 Leaves, up to 36-lbs., (Max., 40-lbs.).... per container----- | 26 | 2.00 | 52.00 | 2.00 | 52.00 | 1.20 | 31.20 | 1.20 | 31.20 | 1.40 | 36.40 |
| CONTRACTOR TOTALS | | | | \$25,920.15 | | \$47,064.00 | | \$16,755.96 | | \$15,215.80 | | \$42,106.33 |
| DISCOUNT | | | 1.00% | \$259.20 | 0.25% | \$117.66 | 1.25% | \$209.45 | 0.25% | \$38.04 | 1.00% | \$421.06 |
| DISCOUNTED TOTALS | | | | \$25,660.95 | | \$46,946.34 | | \$16,546.51 | | \$15,177.76 | | \$41,685.27 |
| AWARDED | | | | | | | | | | | | |

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|--------|---------------------------------------------------------------------------------------------------------------------------------------|-------------------|-----------------------------|-------------------------|-------------------------------------------|-------------|
| TITLE: | DIRECTIVE & PROCEDURES PRINTING PROGRAM | | | | | |
| TERM: | AUGUST 1, 2006 thru JULY 31, 2007 | Page 03 | of 03 | P R O G R A M B 4 6 - S | | |
| | DEPT OF HOUSING & URBAN DEVELOPMENT (HUD) PROGRAM B46-S | BASIS OF AWARD | St. Louis, Mo. UNIT RATE | CENVEO COST | CURRENT CONTRACTOR CENVEO UNIT RATE | COST |
| I. | PRINTING & BINDING: | | | | | |
| (a) | 2-Page Products . . . per product . . . | | | | | |
| (1) | MAKEREADY/SETUP----- | 7 | 103.58 | 725.06 | 85.00 | 595.00 |
| (2) | RUNNING/1000 COPIES----- | 42 | 9.15 | 384.30 | 7.50 | 315.00 |
| (b) | 4-Page Products . . . per product . . . | | | | | |
| (1) | MAKEREADY/SETUP----- | 4 | 152.26 | 609.04 | 125.00 | 500.00 |
| (2) | RUNNING/1000 COPIES----- | 34 | 12.80 | 435.20 | 10.50 | 357.00 |
| (c) | Saddle-Stitched Products . . . per page . . . | | | | | |
| (1) | MAKEREADY/SETUP----- | 74 | 4.86 | 359.64 | 4.00 | 296.00 |
| (2) | RUNNING/1000 COPIES----- | 275 | 3.54 | 973.50 | 3.05 | 838.75 |
| (d) | Looseleaf Products . . . per page . . . | | | | | |
| (1) | MAKEREADY/SETUP----- | 450 | 2.89 | 1,300.50 | 2.50 | 1,125.00 |
| (2) | RUNNING/1000 COPIES----- | 776 | 3.42 | 2,653.92 | 2.95 | 2,289.20 |
| II. | ADDITIONAL OPERATIONS: | | | | | |
| | <i>Single-Mailers Only -</i> | | | | | |
| (a) | Additional Folding to 8-1/2 x 3-2/3" - (2- thru 6-page products)....per 100 copies-- | | | | | |
| | <i>Self-Mailers Only -</i> | 167 | 11.58 | 1,933.86 | 10.00 | 1,670.00 |
| (b) | Additional Folding to 8-1/2 x 5-1/2" - (8- & 12-page products)....per 100 copies---- | | | | | |
| (c) | Shrink-Film Wrapping.....per 100 packages-- | 5 | 13.89 | 69.45 | 12.00 | 60.00 |
| (d) | Combining Publication Series (up to 6 Publications).....per 100 units----- | | | | | |
| | | 178 | 5.79 | 1,030.62 | 5.00 | 890.00 |
| III. | PACKING & DISTRIBUTION: | | | | | |
| | <i>Bulk Deliveries -</i> | | | | | |
| (a) | Packing and Sealing Shipping Containers... per container----- | | | | | |
| | <i>Mailed Shipments -</i> | 6 | 11.58 | 69.48 | 0.85 | 5.10 |
| (b) | Affixing Furnished Labels on Self-Mailers... per 100 labels----- | | | | | |
| | | 18 | 8.11 | 145.98 | 15.00 | 270.00 |
| (c) | Single Copy in #10 Style Envelope, incl., Printing and Labeling Envelope. (Up to 3 Leaves).....per 100 envelopes----- | | | | | |
| | | 342 | 4.63 | 1,583.46 | 25.00 | 8,550.00 |
| (d) | Single/Multiple Copies in Kraft Envelopes, incl., Printing and Labeling Envelopes. (Up to 200 Leaves).....per 100 envelopes---- | | | | | |
| | | 490 | 23.16 | 11,348.40 | 35.00 | 17,150.00 |
| (e) | Single/Multiple Copies, over 200 Leaves, up to 36-lbs., (Max., 40-lbs.).... per container----- | | | | | |
| | | 26 | 2.32 | 60.32 | 2.00 | 52.00 |
| | CONTRACTOR TOTALS | | | \$23,734.84 | | \$35,008.05 |
| | DISCOUNT | | 5.00% | \$1,186.74 | 2.00% | \$700.16 |
| | DISCOUNTED TOTALS | | | \$22,548.10 | | \$34,307.89 |