

Program No. C035-S Term June 1, 2002 To May 31, 2003													
Title: AGRICULTURAL OUTLOOK													
			AJ IMAGES, INC.		GOODWAY GRAPHICS		GRAPHIC VISIONS		GRAY GRAPHICS		IPI GRAPHICS		
			ROSELLE, NJ		SPRINGFIELD, VA		GAITHERSBURG, MD		CAPITOL HEIGHTS, MD		UPPER MARLBORO, MD		
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
I. PREPRESS:													
(a)	Trim/Page-size unit produced from electronic media.....per color/per page	1272	8.25	10,494.00	9.00	11,448.00	8.00	10,176.00	5.00	6,360.00	8.00	10,176.00	
(b)	Square-finish halftone.....per illustration	102	7.00	714.00	15.00	1,530.00	8.00	816.00	7.50	765.00	8.00	816.00	
(b)	Combo line/halftone.....per illustration	12	7.00	84.00	25.00	300.00	17.00	204.00	15.00	180.00	20.00	240.00	
II. PRINTING, BINDING, PACKING AND DISTRIBUTION:													
(a)	Complete cover.....per cover												
(1)	Makeready and/or Setup	10	295.00	2,950.00	400.00	4,000.00	375.00	3,750.00	300.00	3,000.00	350.00	3,500.00	
(2)	Running Per 1,000 Copies	31	237.10	7,350.10	150.00	4,650.00	120.00	3,720.00	99.50	3,084.50	110.00	3,410.00	
(b)	Text.....per page												
(1)	Makeready and/or Setup	596	34.91	20,806.36	18.00	10,728.00	16.85	10,042.60	14.50	8,642.00	20.00	11,920.00	
(2)	Running Per 1,000 Copies	1844	12.67	23,363.48	7.50	13,830.00	8.30	15,305.20	6.35	11,709.40	9.00	16,596.00	
CONTRACTOR TOTALS				\$65,761.94		\$46,486.00		\$44,013.80		\$33,740.90		\$46,658.00	
DISCOUNT				0.00%	\$0.00	1.00%	\$464.86	2.00%	\$880.28	1.00%	\$337.41	5.00%	\$2,332.90
DISCOUNTED TOTALS				\$65,761.94		\$46,021.14		\$43,133.52		\$33,403.49		\$44,325.10	
AWARDED													
			KRIEG/TAYLOR		PHILLIPS PRESS		PS ENTERPRISES		McDONALD & EUDY		CURRENT CONTRACTOR		
			HYATTSVILLE, MD		BRENTWOOD, MD		TEMPLE HILLS, MD		TEMPLE HILLS, MD		McDONALD & EUDY		
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
I. PREPRESS:													
(a)	Trim/Page-size unit produced from electronic media.....per color/per page	1272	6.00	7,632.00	9.00	11,448.00	9.00	11,448.00	5.00	6,360.00	8.00	10,176.00	
(b)	Square-finish halftone.....per illustration	102	9.00	918.00	8.00	816.00	8.00	816.00	6.00	612.00	20.00	2,040.00	
(b)	Combo line/halftone.....per illustration	12	15.00	180.00	20.00	240.00	15.00	180.00	15.00	180.00	25.00	300.00	
II. PRINTING, BINDING, PACKING AND DISTRIBUTION:													
(a)	Complete cover.....per cover												
(1)	Makeready and/or Setup	10	325.00	3,250.00	350.00	3,500.00	245.00	2,450.00	350.00	3,500.00	350.00	3,500.00	
(2)	Running Per 1,000 Copies	31	140.00	4,340.00	110.00	3,410.00	121.60	3,769.60	115.00	3,565.00	110.00	3,410.00	
(b)	Text.....per page												
(1)	Makeready and/or Setup	596	22.00	13,112.00	19.00	11,324.00	20.60	12,277.60	18.00	10,728.00	17.00	10,132.00	
(2)	Running Per 1,000 Copies	1844	9.90	18,255.60	6.75	12,447.00	10.55	19,454.20	10.25	18,901.00	6.75	12,447.00	
CONTRACTOR TOTALS				\$47,687.60		\$43,185.00		\$50,395.40		\$43,846.00		\$42,005.00	
DISCOUNT				0.00%	\$0.00	1.00%	\$431.85	1.00%	\$503.95	1.00%	\$438.46	1.00%	\$420.05
DISCOUNTED TOTALS				\$47,687.60		\$42,753.15		\$49,891.45		\$43,407.54		\$41,584.95	