

Program No. C270-S Term Date of Award To December 31, 2004												
Title: CD-ROM CARD DISC, POCKET CARDS, LETTERS, FLYERS, BROCHURES, POSTERS, SADDLE-STITCHED, LOOSELEAF AND PERFECT BOUND PUBLICATIONS												
			COLORCRAFT OF VA		DeLANCEY PRTG CO.		INTELLIGENCER PRTG		PEAKE PRINTERS, INC.		SCHMITZ PRESS	
			STERLING, VA		ALEXANDRIA, VA		LANCASTER, PA		CHEVERLY, MD		SPARKS, MD	
ITEM NO	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I. PREPRESS:												
(a)	Composite digital, or similar proofs.....											
	.....per format-size unit											
(1)	Format A	872	3.00	2,616.00	2.82	2,459.04	4.50	3,924.00	4.00	3,488.00	6.00	5,232.00
(2)	Format B	312	4.00	1,248.00	5.64	1,759.68	9.00	2,808.00	6.00	1,872.00	10.00	3,120.00
(3)	Format C	8	8.00	64.00	11.28	90.24	18.00	144.00	12.00	96.00	20.00	160.00
(4)	Format D	2	16.00	32.00	22.56	45.12	18.00	36.00	18.00	36.00	40.00	80.00
(b)	One-piece digital color proofs.....											
	.....per format-size unit											
(1)	Format A	700	13.00	9,100.00	9.06	6,342.00	25.00	17,500.00	12.00	8,400.00	15.00	10,500.00
(2)	Format B	332	25.00	8,300.00	18.12	6,015.84	50.00	16,600.00	20.00	6,640.00	30.00	9,960.00
(3)	Format C	40	50.00	2,000.00	36.24	1,449.60	100.00	4,000.00	32.00	1,280.00	56.00	2,240.00
(4)	Format D	2	100.00	200.00	72.48	144.96	100.00	200.00	58.00	116.00	112.00	224.00
(c)	System Timework.....per hour	10	90.00	900.00	105.42	1,054.20	150.00	1,500.00	95.00	950.00	150.00	1,500.00
II. PRINTING AND BINDING:												
FORMAT A												
<i>Trim Size up to & including 6 x 9"</i>												
1.	POCKET CARDS: Unit size up to 2-1/2 x 4"											
(a)	Printing in a single ink color.....per unit/per side											
(1)	Makeready and/or Setup	2	280.00	560.00	594.00	1,188.00	200.00	400.00	495.00	990.00	945.00	1,890.00
(2)	Running Per 1,000 Copies	850	0.75	637.50	1.66	1,411.00	2.30	1,955.00	2.54	2,159.00	2.03	1,725.50
(b)	Printing in 4-color process.....per unit/per side											
(1)	Makeready and/or Setup	18	510.00	9,180.00	781.00	14,058.00	800.00	14,400.00	1,090.00	19,620.00	1,385.00	24,930.00
(2)	Running Per 1,000 Copies	14,550	0.92	13,386.00	2.84	41,322.00	2.72	39,576.00	3.18	46,269.00	2.58	37,539.00
(c)	Printing in each additional ink color.....											
	.....per unit/per side											
(1)	Makeready and/or Setup	4	200.00	800.00	210.00	840.00	200.00	800.00	188.00	752.00	200.00	800.00
(2)	Running Per 1,000 Copies	1,700	0.10	170.00	0.61	1,037.00	0.60	1,020.00	0.53	901.00	0.25	425.00
(d)	Varnishing.....per unit/per side											
(1)	Makeready and/or Setup	12	125.00	1,500.00	221.00	2,652.00	200.00	2,400.00	167.00	2,004.00	200.00	2,400.00
(2)	Running Per 1,000 Copies	12,000	0.10	1,200.00	0.82	9,840.00	0.60	7,200.00	0.81	9,720.00	0.24	2,880.00
(e)	Laminating.....per card											
(1)	Makeready and/or Setup	4	100.00	400.00	247.00	988.00	140.00	560.00	150.00	600.00	300.00	1,200.00
(2)	Running Per 1,000 Copies	1,700	13.24	22,508.00	6.25	10,625.00	20.00	34,000.00	21.00	35,700.00	12.50	21,250.00
(f)	Folding up to 2 folds.....per card											
(1)	Makeready and/or Setup	2	40.00	80.00	56.00	112.00	75.00	150.00	65.00	130.00	125.00	250.00
(2)	Running Per 1,000 Copies	2,000	9.00	18,000.00	12.50	25,000.00	3.05	6,100.00	5.00	10,000.00	5.00	10,000.00
(g)	Round cornering.....per card											
(1)	Makeready and/or Setup	4	35.00	140.00	57.00	228.00	240.00	960.00	150.00	600.00	75.00	300.00
(2)	Running Per 1,000 Copies	1,700	13.00	22,100.00	19.00	32,300.00	4.80	8,160.00	5.16	8,772.00	5.50	9,350.00
2.	SINGLE LEAF PRODUCTS (Flyers/Brochures/Loose-Leaf):											
(a)	Printing in a single ink color.....per side											
(1)	Makeready and/or Setup	4	225.00	900.00	594.00	2,376.00	200.00	800.00	501.00	2,004.00	710.00	2,840.00
(2)	Running Per 1,000 Copies	2,000	2.40	4,800.00	5.27	10,540.00	4.45	8,900.00	2.06	4,120.00	3.15	6,300.00
(b)	Printing in 4-color process.....per side											
(1)	Makeready and/or Setup	12	680.00	8,160.00	781.00	9,372.00	800.00	9,600.00	1,013.00	12,156.00	1,250.00	15,000.00
(2)	Running Per 1,000 Copies	3,000	3.30	9,900.00	7.02	21,060.00	5.47	16,410.00	2.76	8,280.00	3.75	11,250.00
(c)	Printing in each additional ink color.....per side											
(1)	Makeready and/or Setup	4	150.00	600.00	210.00	840.00	200.00	800.00	188.00	752.00	200.00	800.00
(2)	Running Per 1,000 Copies	2,000	0.27	540.00	0.61	1,220.00	0.60	1,200.00	0.68	1,360.00	0.48	960.00

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			COLORCRAFT OF VA		DeLANCEY PRtg CO.		INTELLIGENCER PRtg		PEAKE PRINTERS, INC.		SCHMITZ PRESS	
			STERLING, VA		ALEXANDRIA, VA		LANCASTER, PA		CHEVERLY, MD		SPARKS, MD	
ITEM NO	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
II. PRINTING AND BINDING:												
FORMAT A												
<i>Trim Size up to & including 6 x 9"</i>												
2.	POCKET CARDS: Unit size up to 2-1/2 x 4"											
(d)	Varnishing.....per side											
(1)	Makeready and/or Setup	1	250.00	250.00	221.00	221.00	200.00	200.00	167.00	167.00	200.00	200.00
(2)	Running Per 1,000 Copies	500	0.45	225.00	0.82	410.00	0.60	300.00	0.79	395.00	0.48	240.00
(e)	Folding up to 4 folds.....per product											
(1)	Makeready and/or Setup	1	45.00	45.00	68.00	68.00	75.00	75.00	65.00	65.00	125.00	125.00
(2)	Running Per 1,000 Copies	500	6.00	3,000.00	14.00	7,000.00	3.05	1,525.00	6.00	3,000.00	16.25	8,125.00
3.	SADDLE-STITCH: Per page based on finished product size up to 6 x 9"											
(a)	Printing in a single ink color.....per page											
(1)	Makeready and/or Setup	32	24.64	788.48	50.00	1,600.00	94.00	3,008.00	109.00	3,488.00	54.38	1,740.16
(2)	Running Per 1,000 Copies	8,000	2.40	19,200.00	4.76	38,080.00	1.35	10,800.00	2.72	21,760.00	5.03	40,240.00
(b)	Printing in 4-color process.....per page											
(1)	Makeready and/or Setup	208	64.00	13,312.00	76.82	15,978.56	178.00	37,024.00	154.00	32,032.00	92.62	19,264.96
(2)	Running Per 1,000 Copies	176,800	2.60	459,680.00	5.34	944,112.00	1.50	265,200.00	2.87	507,416.00	5.63	995,384.00
(c)	Printing in each additional ink color.....per page											
(1)	Makeready and/or Setup	32	12.10	387.20	24.00	768.00	94.00	3,008.00	43.00	1,376.00	15.00	480.00
(2)	Running Per 1,000 Copies	8,000	0.15	1,200.00	0.39	3,120.00	0.60	4,800.00	0.50	4,000.00	0.48	3,840.00
4.	PERFECT-BOUND: Per page based on finished product size up to 6 x 9"											
(a)	Printing in a single ink color.....per page											
(1)	Makeready and/or Setup	400	21.00	8,400.00	50.32	20,128.00	159.00	63,600.00	26.00	10,400.00	64.38	25,752.00
(2)	Running Per 1,000 Copies	32,000	2.40	76,800.00	5.24	167,680.00	1.42	45,440.00	2.58	82,560.00	7.07	226,240.00
(b)	Printing in 4-color process.....per page											
(1)	Makeready and/or Setup	100	56.84	5,684.00	77.14	7,714.00	250.00	25,000.00	52.00	5,200.00	102.62	10,262.00
(2)	Running Per 1,000 Copies	8,000	3.49	27,920.00	6.16	49,280.00	1.64	13,120.00	3.25	26,000.00	7.66	61,280.00
(c)	Printing in each additional ink color.....per page											
(1)	Makeready and/or Setup	400	12.10	4,840.00	24.00	9,600.00	94.00	37,600.00	15.00	6,000.00	15.00	6,000.00
(2)	Running Per 1,000 Copies	32,000	0.15	4,800.00	0.39	12,480.00	0.60	19,200.00	0.65	20,800.00	0.48	15,360.00
5.	COVERS: Per side price based on flat-size up to 12 x 9"											
(a)	Printing covers 1 and 4 or 2 and 3 in a single ink color.....per side											
(1)	Makeready and/or Setup	1	290.00	290.00	680.00	680.00	200.00	200.00	486.00	486.00	1,005.00	1,005.00
(2)	Running Per 1,000 Copies	850	6.05	5,142.50	10.94	9,299.00	11.70	9,945.00	-----	0.00	18.16	15,436.00
(b)	Printing covers 1 and 4 or 2 and 3 in 4-color process.....per side											
(1)	Makeready and/or Setup	17	700.00	11,900.00	862.00	14,654.00	800.00	13,600.00	822.00	13,974.00	1,525.00	25,925.00
(2)	Running Per 1,000 Copies	6,750	8.40	56,700.00	16.42	110,835.00	16.20	109,350.00	-----	0.00	20.64	139,320.00
(c)	Printing covers 1 and 4 or 2 and 3 in each additional ink color.....per side											
(1)	Makeready and/or Setup	2	250.00	500.00	221.00	442.00	200.00	400.00	188.00	376.00	195.00	390.00
(2)	Running Per 1,000 Copies	1,700	0.35	595.00	0.98	1,666.00	1.30	2,210.00	0.44	748.00	6.32	10,744.00
(d)	Varnishing covers 1 and 4 or 2 and 3....per side											
(1)	Makeready and/or Setup	2	250.00	500.00	246.00	492.00	200.00	400.00	167.00	334.00	195.00	390.00
(2)	Running Per 1,000 Copies	1,700	1.00	1,700.00	1.12	1,904.00	1.30	2,210.00	0.60	1,020.00	6.32	10,744.00

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			STERLING, VA		ALEXANDRIA, VA		LANCASTER, PA		CHEVERLY, MD		SPARKS, MD	
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
II. PRINTING AND BINDING:												
FORMAT B												
<i>Trim Size over 6 x 9" up to & including 8-1/2 x 11"</i>												
1.	SINGLE LEAF PRODUCTS (Letters/Flyers/Brochures/Posters/Loose-Leaf)											
(a)	Printing in a single ink color.....per side											
(1)	Makeready and/or Setup	24	320.00	7,680.00	594.00	14,256.00	200.00	4,800.00	495.00	11,880.00	800.00	19,200.00
(2)	Running Per 1,000 Copies	7,700	4.18	32,186.00	7.89	60,753.00	5.15	39,655.00	3.23	24,871.00	6.30	48,510.00
(b)	Printing in 4-color process.....per side											
(1)	Makeready and/or Setup	14	800.00	11,200.00	781.00	10,934.00	800.00	11,200.00	1,007.00	14,098.00	1,300.00	18,200.00
(2)	Running Per 1,000 Copies	9,800	6.05	59,290.00	10.51	102,998.00	6.54	64,092.00	4.21	41,258.00	7.50	73,500.00
(c)	Printing in each additional ink color.....per side											
(1)	Makeready and/or Setup	22	187.00	4,114.00	210.00	4,620.00	200.00	4,400.00	188.00	4,136.00	240.00	5,280.00
(2)	Running Per 1,000 Copies	4,550	0.50	2,275.00	0.81	3,685.50	0.86	3,913.00	2.51	11,420.50	0.95	4,322.50
(d)	Varnishing.....per side											
(1)	Makeready and/or Setup	2	187.00	374.00	221.00	442.00	200.00	400.00	167.00	334.00	240.00	480.00
(2)	Running Per 1,000 Copies	1,700	0.50	850.00	1.09	1,853.00	0.86	1,462.00	2.10	3,570.00	0.95	1,615.00
(e)	Folding up to 4 folds.....per product											
(1)	Makeready and/or Setup	11	45.00	495.00	72.00	792.00	75.00	825.00	65.00	715.00	90.00	990.00
(2)	Running Per 1,000 Copies	6,900	9.00	62,100.00	19.50	134,550.00	4.30	29,670.00	6.00	41,400.00	12.50	86,250.00
2.	SADDLE-STITCH: Per page based on finished product size up to 8-1/2 x 11"											
(a)	Printing in a single ink color.....per page											
(1)	Makeready and/or Setup	32	49.30	1,577.60	95.00	3,040.00	180.00	5,760.00	96.50	3,088.00	115.00	3,680.00
(2)	Running Per 1,000 Copies	8,000	4.35	34,800.00	7.66	61,280.00	1.96	15,680.00	2.72	21,760.00	8.18	65,440.00
(b)	Printing in 4-color process.....per page											
(1)	Makeready and/or Setup	52	126.00	6,552.00	145.95	7,589.40	350.00	18,200.00	214.00	11,128.00	197.00	10,244.00
(2)	Running Per 1,000 Copies	44,200	6.84	302,328.00	8.60	380,120.00	2.60	114,920.00	3.76	166,192.00	9.38	414,596.00
(c)	Printing in each additional ink color.....per page											
(1)	Makeready and/or Setup	64	23.00	1,472.00	48.00	3,072.00	180.00	11,520.00	35.00	2,240.00	35.00	2,240.00
(2)	Running Per 1,000 Copies	16,000	0.22	3,520.00	0.52	8,320.00	0.86	13,760.00	0.28	4,480.00	0.95	15,200.00
3.	PERFECT-BOUND: Per page based on finished product size up to 8-1/2 x 11"											
(a)	Printing in a single ink color.....per page											
(1)	Makeready and/or Setup	100	31.50	3,150.00	95.64	9,564.00	126.00	12,600.00	35.00	3,500.00	116.25	11,625.00
(2)	Running Per 1,000 Copies	8,000	3.91	31,280.00	8.62	68,960.00	1.90	15,200.00	4.22	33,760.00	10.22	81,760.00
(b)	Printing in 4-color process.....per page											
(1)	Makeready and/or Setup	100	99.00	9,900.00	146.59	14,659.00	225.00	22,500.00	66.00	6,600.00	198.75	19,875.00
(2)	Running Per 1,000 Copies	8,000	6.23	49,840.00	9.68	77,440.00	2.60	20,800.00	5.64	45,120.00	11.42	91,360.00
(c)	Printing in each additional ink color.....per page											
(1)	Makeready and/or Setup	100	20.00	2,000.00	48.00	4,800.00	126.00	12,600.00	25.00	2,500.00	35.00	3,500.00
(2)	Running Per 1,000 Copies	8,000	0.22	1,760.00	0.52	4,160.00	0.86	6,880.00	1.19	9,520.00	0.95	7,600.00
4.	COVERS: Per side based on flat-size up to 11 x 17"											
(a)	Printing covers 1 and 4 or 2 and 3 in a single ink color.....per side											
(1)	Makeready and/or Setup	3	275.00	825.00	680.00	2,040.00	200.00	600.00	486.00	1,458.00	1,105.00	3,315.00
(2)	Running Per 1,000 Copies	240	13.50	3,240.00	14.75	3,540.00	18.91	4,538.40	0.00	0.00	36.00	8,640.00

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			COLORCRAFT OF VA		DeLANCEY PRTG CO.		INTELLIGENCER PRTG		PEAKE PRINTERS, INC.		SCHMITZ PRESS	
			STERLING, VA		ALEXANDRIA, VA		LANCASTER, PA		CHEVERLY, MD		SPARKS, MD	
ITEM NO	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
II. PRINTING AND BINDING:												
FORMAT B												
<i>Trim Size over 6 x 9" up to & including 8-1/2 x 11"</i>												
4.	COVERS: Per side based on flat-size up to 11 x 17"											
(b)	Printing covers 1 and 4 or 2 and 3 in 4-color process.....per side											
(1)	Makeready and/or Setup	3	900.00	2,700.00	862.00	2,586.00	800.00	2,400.00	822.00	2,466.00	1,625.00	4,875.00
(2)	Running Per 1,000 Copies	1,780	17.00	30,260.00	21.84	38,875.20	28.40	50,552.00	-----	0.00	41.00	72,980.00
(c)	Printing covers 1 and 4 or 2 and 3 in each additional ink color.....per side											
(1)	Makeready and/or Setup	4	250.00	1,000.00	221.00	884.00	200.00	800.00	188.00	752.00	215.00	860.00
(2)	Running Per 1,000 Copies	320	0.70	224.00	1.25	400.00	1.90	608.00	0.92	294.40	12.50	4,000.00
(d)	Varnishing covers 1 and 4 or 2 and 3.....per side											
(1)	Makeready and/or Setup	1	250.00	250.00	246.00	246.00	200.00	200.00	167.00	167.00	215.00	215.00
(2)	Running Per 1,000 Copies	850	1.70	1,445.00	1.44	1,224.00	1.90	1,615.00	1.15	977.50	12.50	10,625.00
FORMAT C												
<i>Trim Size over 8-1/2 x 11" up to & including 11 x 17"</i>												
1.	SINGLE LEAF PRODUCTS: Flyers/Brochures/Posters											
(a)	Printing in a single ink color.....per side											
(1)	Makeready and/or Setup	4	325.00	1,300.00	594.00	2,376.00	200.00	800.00	585.00	2,340.00	775.00	3,100.00
(2)	Running Per 1,000 Copies	3,400	10.25	34,850.00	15.61	53,074.00	7.18	24,412.00	5.41	18,394.00	12.50	42,500.00
(b)	Printing in 4-color process.....per side											
(1)	Makeready and/or Setup	20	900.00	18,000.00	781.00	15,620.00	800.00	16,000.00	1,108.00	22,160.00	1,350.00	27,000.00
(2)	Running Per 1,000 Copies	17,800	13.90	247,420.00	20.79	370,062.00	8.90	158,420.00	8.39	149,342.00	15.00	267,000.00
(c)	Printing in each additional ink color.....per side											
(1)	Makeready and/or Setup	8	190.00	1,520.00	210.00	1,680.00	200.00	1,600.00	188.00	1,504.00	250.00	2,000.00
(2)	Running Per 1,000 Copies	6,800	1.10	7,480.00	1.58	10,744.00	1.43	9,724.00	5.05	34,340.00	1.85	12,580.00
(d)	Folding up to 4 folds.....per product											
(1)	Makeready and/or Setup	8	45.00	360.00	72.00	576.00	75.00	600.00	65.00	520.00	90.00	720.00
(2)	Running Per 1,000 Copies	7,400	9.00	66,600.00	21.00	155,400.00	9.90	73,260.00	7.00	51,800.00	16.25	120,250.00
(e)	Varnishing.....per side											
(1)	Makeready and/or Setup	8	190.00	1,520.00	221.00	1,768.00	200.00	1,600.00	167.00	1,336.00	250.00	2,000.00
(2)	Running Per 1,000 Copies	7,600	2.00	15,200.00	2.06	15,656.00	1.43	10,868.00	3.70	28,120.00	1.85	14,060.00
FORMAT D												
<i>Trim Size over 17 x 11" up to & including 18 x 24"</i>												
1.	POSTERS:											
(a)	Printing in a single ink color.....per side											
(1)	Makeready and/or Setup	1	347.00	347.00	594.00	594.00	400.00	400.00	486.00	486.00	800.00	800.00
(2)	Running Per 1,000 Copies	5	54.00	270.00	32.98	164.90	95.30	476.50	22.91	114.55	25.00	125.00
(b)	Printing in 4-color process.....per side											
(1)	Makeready and/or Setup	1	790.00	790.00	781.00	781.00	800.00	800.00	963.00	963.00	1,400.00	1,400.00
(2)	Running Per 1,000 Copies	20	63.00	1,260.00	38.01	760.20	141.90	2,838.00	29.94	598.80	30.00	600.00
(c)	Printing in each additional ink color.....per side											
(1)	Makeready and/or Setup	2	250.00	500.00	210.00	420.00	200.00	400.00	188.00	376.00	275.00	550.00
(2)	Running Per 1,000 Copies	10	5.00	50.00	3.16	31.60	10.40	104.00	8.00	80.00	3.70	37.00
(d)	Varnishing.....per side											
(1)	Makeready and/or Setup	1	215.00	215.00	221.00	221.00	200.00	200.00	167.00	167.00	275.00	275.00
(2)	Running Per 1,000 Copies	20	5.00	100.00	4.12	82.40	10.40	208.00	15.00	300.00	3.70	74.00

Program No. C270-S Term Date of Award To December 31, 2004												
Title: CD-ROM CARD DISC, POCKET CARDS, LETTERS, FLYERS, BROCHURES, POSTERS, SADDLE-STITCHED, LOOSELEAF AND PERFECT BOUND PUBLICATIONS												
			COLORCRAFT OF VA		DeLANCEY PRGTG CO.		INTELLIGENCER PRTG		PEAKE PRINTERS, INC.		SCHMITZ PRESS	
			STERLING, VA		ALEXANDRIA, VA		LANCASTER, PA		CHEVERLY, MD		SPARKS, MD	
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
II. FORMAT E												
1.	CD-ROM Card Disc:											
(a)	Mastering.....per maste	2	220.00	440.00	238.00	476.00	0.00	0.00	240.00	480.00	275.00	550.00
(b)	Replication of CD-ROM discs.....per 1,000 disc	1,600	415.00	664,000.00	450.00	720,000.00	266.20	425,920.00	400.00	640,000.00	440.00	704,000.00
(c)	Set-up charge.....per stored maste	2	58.00	116.00	63.00	126.00	0.00	0.00	55.00	110.00	100.00	200.00
(d)	Plastic Sleeve (includes insertion of disc into sleeve).....per 1,000 sleeve	1,600	98.00	156,800.00	105.00	168,000.00	0.00	0.00	92.00	147,200.00	105.00	168,000.00
III. PAPER: Per 1,000 Leaves												
(a)	White Offset Book, 60-lb, A60											
(1)	Format A to 6 x 9"	1,000	5.00	5,000.00	4.53	4,530.00	3.42	3,420.00		0.00	5.41	5,410.00
(2)	Format B to 8-1/2 x 11"	3,400	8.50	28,900.00	9.06	30,804.00	5.39	18,326.00		0.00	9.15	31,110.00
(3)	Format C to 17 x 11"	0	17.00	0.00	17.90	0.00	10.78	0.00		0.00	18.30	0.00
(4)	Format D to 18 x 24"	0	34.00	0.00	36.10	0.00	34.60	0.00		0.00	43.31	0.00
(b)	White Opacified Offset Book, 50-lb, A80											
(1)	Format A to 6 x 9"	1,000	4.70	4,700.00	4.50	4,500.00	3.67	3,670.00		0.00	5.30	5,300.00
(2)	Format B to 8-1/2 x 11"	4,000	8.00	32,000.00	9.00	36,000.00	5.77	23,080.00		0.00	9.47	37,880.00
(3)	Format C to 17 x 11"	0	16.00	0.00	18.00	0.00	11.54	0.00		0.00	18.94	0.00
(4)	Format D to 18 x 24"	0	32.00	0.00	36.00	0.00	40.75	0.00		0.00	42.40	0.00
(c)	White No. 2 Gloss Coated Text, 70-lb, A182											
(1)	Format A to 6 x 9"	34,000	7.00	238,000.00	6.56	223,040.00	5.37	182,580.00		0.00	8.12	276,080.00
(2)	Format B to 8-1/2 x 11"	4,000	12.00	48,000.00	13.12	52,480.00	8.48	33,920.00		0.00	13.71	54,840.00
(3)	Format C to 17 x 11"	2,000	24.00	48,000.00	26.24	52,480.00	16.96	33,920.00		0.00	27.41	54,820.00
(4)	Format D to 18 x 24"	0	48.00	0.00	52.18	0.00	63.47	0.00		0.00	64.96	0.00
(d)	White No. 2 Gloss Coated Text, 80-lb, A182											
(1)	Format A to 6 x 9"	1,000	8.00	8,000.00	7.49	7,490.00	6.14	6,140.00		0.00	9.29	9,290.00
(2)	Format B to 8-1/2 x 11"	3,400	14.00	47,600.00	14.99	50,966.00	9.70	32,980.00		0.00	15.67	53,278.00
(3)	Format C to 17 x 11"	500	27.00	13,500.00	29.98	14,990.00	19.40	9,700.00		0.00	31.33	15,665.00
(4)	Format D to 18 x 24"	0	55.00	0.00	59.63	0.00	72.54	0.00		0.00	74.32	0.00
(e)	White No. 2 Dull Coated Text, 70-lb, A262											
(1)	Format A to 6 x 9"	78,400	7.30	572,320.00	6.77	530,768.00	5.62	440,608.00		0.00	8.25	646,800.00
(2)	Format B to 8-1/2 x 11"	8,000	12.50	100,000.00	13.54	108,320.00	8.88	71,040.00		0.00	13.93	111,440.00
(3)	Format C to 17 x 11"	1,700	25.00	42,500.00	27.08	46,036.00	17.76	30,192.00		0.00	27.86	47,362.00
(4)	Format D to 18 x 24"	0	50.00	0.00	53.86	0.00	65.37	0.00		0.00	66.00	0.00
(f)	White No. 2 Dull Coated Text, 80-lb, A262											
(1)	Format A to 6 x 9"	1,000	8.40	8,400.00	7.73	7,730.00	6.41	6,410.00		0.00	9.43	9,430.00
(2)	Format B to 8-1/2 x 11"	1,500	14.00	21,000.00	15.47	23,205.00	10.13	15,195.00		0.00	15.93	23,895.00
(3)	Format C to 17 x 11"	2,500	28.00	70,000.00	30.94	77,350.00	20.26	50,650.00		0.00	31.85	79,625.00
(4)	Format D to 18 x 24"	0	57.00	0.00	61.55	0.00	74.72	0.00		0.00	75.44	0.00
(g)	White No.2 Gloss Coated Cover, 60-lb, L12											
(1)	Format A to 6 x 9"	1,700	14.00	23,800.00	13.62	23,154.00	13.65	23,205.00		0.00	13.53	23,001.00
(2)	Format B to 8-1/2 x 11"	8,500	24.00	204,000.00	27.24	231,540.00	21.57	183,345.00		0.00	22.88	194,480.00
(3)	Format C to 17 x 11"	500	47.00	23,500.00	54.48	27,240.00	43.14	21,570.00		0.00	45.78	22,890.00
(4)	Format D to 18 x 24"	0	95.00	0.00	108.07	0.00	99.24	0.00		0.00	108.26	0.00
(h)	White No.2 Gloss Coated Cover, 80-lb, L12											
(1)	Format A to 6 x 9"	1,700	15.30	26,010.00	15.73	26,741.00	18.21	30,957.00		0.00	17.12	29,104.00
(2)	Format B to 8-1/2 x 11"	850	28.00	23,800.00	31.46	26,741.00	28.77	24,454.50		0.00	31.84	27,064.00
(3)	Format C to 17 x 11"	850	56.00	47,600.00	62.92	53,482.00	57.54	48,909.00		0.00	63.69	54,136.50
(4)	Format D to 18 x 24"	0	113.00	0.00	125.03	0.00	132.32	0.00		0.00	136.93	0.00
(i)	White Offset Cover, 65-lb, L23											
(1)	Format A to 6 x 9"	0	12.50	0.00	16.71	0.00	11.31	0.00		0.00	13.59	0.00
(2)	Format B to 8-1/2 x 11"	160	23.00	3,680.00	33.42	5,347.20	17.93	2,868.80		0.00	27.19	4,350.40
(3)	Format C to 17 x 11"	1,700	46.00	78,200.00	66.84	113,628.00	35.86	60,962.00		0.00	54.37	92,429.00
(4)	Format D to 18 x 24"	0	92.00	0.00	132.90	0.00	82.46	0.00		0.00	108.75	0.00

Program No. C270-S Term Date of Award To December 31, 2004												
Title: CD-ROM CARD DISC, POCKET CARDS, LETTERS, FLYERS, BROCHURES, POSTERS, SADDLE-STITCHED, LOOSELEAF AND PERFECT BOUND PUBLICATIONS												
			COLORCRAFT OF VA		DeLANCEY PRGTG CO.		INTELLIGENCER PRGTG		PEAKE PRINTERS, INC.		SCHMITZ PRESS	
			STERLING, VA		ALEXANDRIA, VA		LANCASTER, PA		CHEVERLY, MD		SPARKS, MD	
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
III. PAPER: Per 1,000 Leaves												
(j)	White No. 2 Dull Coated Cover, 60-lb, L62											
(1)	Format A to 6 x 9"	1,700	14.00	23,800.00	14.02	23,834.00	14.02	23,834.00	-----	0.00	13.97	23,749.00
(2)	Format B to 8-1/2 x 11"	13,600	24.00	326,400.00	28.05	381,480.00	22.15	301,240.00	-----	0.00	23.62	321,232.00
(3)	Format C to 17 x 11"	0	47.00	0.00	56.11	0.00	44.30	0.00	-----	0.00	47.26	0.00
(4)	Format D to 18 x 24"	0	95.00	0.00	111.31	0.00	102.22	0.00	-----	0.00	111.75	0.00
(k)	White No. 2 Dull Coated Cover, 80-lb, L62											
(1)	Format A to 6 x 9"	1,700	15.50	26,350.00	16.20	27,540.00	18.71	31,807.00	-----	0.00	17.40	29,580.00
(2)	Format B to 8-1/2 x 11"	850	29.00	24,650.00	32.40	27,540.00	29.56	25,126.00	-----	0.00	32.36	27,506.00
(3)	Format C to 17 x 11"	850	58.00	49,300.00	64.80	55,080.00	59.12	50,252.00	-----	0.00	64.73	55,020.50
(4)	Format D to 18 x 24"	0	115.00	0.00	128.78	0.00	136.29	0.00	-----	0.00	139.17	0.00
(l)	White No. 2 Dull Coated Cover, 100-lb, L62											
(1)	Format A to 6 x 9"	800	19.50	15,600.00	20.25	16,200.00	23.45	18,760.00	-----	0.00	21.75	17,400.00
(2)	Format B to 8-1/2 x 11"	160	36.00	5,760.00	40.50	6,480.00	37.05	5,928.00	-----	0.00	40.45	6,472.00
(3)	Format C to 17 x 11"	0	72.00	0.00	81.00	0.00	74.10	0.00	-----	0.00	80.91	0.00
(4)	Format D to 18 x 24"	0	144.00	0.00	160.98	0.00	170.36	0.00	-----	0.00	173.97	0.00
(m)	White No. 1 Gloss Coated Text, 100-lb, A181											
(1)	Format A to 6 x 9"	0	10.50	0.00	23.29	0.00	13.42	0.00	-----	0.00	11.79	0.00
(2)	Format B to 8-1/2 x 11"	0	18.00	0.00	46.58	0.00	21.20	0.00	-----	0.00	19.91	0.00
(3)	Format C to 17 x 11"	0	36.00	0.00	93.15	0.00	42.40	0.00	-----	0.00	39.81	0.00
(4)	Format D to 18 x 24"	0	71.00	0.00	185.13	0.00	116.56	0.00	-----	0.00	94.30	0.00
(n)	POSTERS: White Cast Coated Cover, L80											
(2)	Format B to 8-1/2 x 11"	0	68.00	0.00	92.40	0.00	52.31	0.00	-----	0.00	70.41	0.00
(3)	Format C to 17 x 11"	0	136.00	0.00	184.79	0.00	104.62	0.00	-----	0.00	140.81	0.00
(4)	Format D to 18 x 24"	25	273.00	6,825.00	368.21	9,205.25	205.33	5,133.25	-----	0.00	241.14	6,028.50
(o)	POCKET CARDS:											
	White Litho Coated Cover, 60-lb, L10											
(1)	Format A to 6 x 9"	1,700	2.50	4,250.00	6.81	11,577.00	2.76	4,692.00	-----	0.00	3.75	6,375.00
(1)	White No. 2 Gloss Coated Cover, 80-lb, L12											
(1)	Format A to 6 x 9"	6,000	3.00	18,000.00	7.87	47,220.00	3.05	18,300.00	-----	0.00	3.95	23,700.00
IV. ADDITIONAL OPERATIONS:												
(a)	Shrink-film wrapping.....per 100 package	2,830	40.00	113,200.00	25.00	70,750.00	25.00	70,750.00	22.00	62,260.00	22.00	62,260.00
(b)	Drilling.....per 1,000 leaves	500	3.80	1,900.00	10.00	5,000.00	1.30	650.00	2.50	1,250.00	2.00	1,000.00
(c)	Black Vinyl 1" capacity 3-ring Binder for 6 x 9" paper.....per binder	500	2.81	1,405.00	3.92	1,960.00	2.17	1,085.00	3.00	1,500.00	7.75	3,875.00
(d)	Black Vinyl 1" capacity 3-ring Binder for 8-1/2 x 11" paper.....per binder	500	2.70	1,350.00	4.50	2,250.00	1.33	665.00	4.00	2,000.00	9.50	4,750.00
(e)	Dry Mounting Poster on 1/2" Foam core.....per square foot	3,000	7.87	23,610.00	18.00	54,000.00	4.50	13,500.00	2.00	6,000.00	2.25	6,750.00
(f)	Staple in the upper left hand corner..per 1,000 copies	500	170.00	85,000.00	150.00	75,000.00	64.45	32,225.00	10.00	5,000.00	75.00	37,500.00
(g)	Triple Gatefold.....per 1,000 copies	3,000	22.50	67,500.00	44.00	132,000.00	11.40	34,200.00	12.00	36,000.00	32.50	97,500.00
V. PACKING AND SEALING FOR DISTRIBUTION:												
(a)	Pack/seal shipping containers up to approximately 45-lbs.....per container	49,050	1.30	63,765.00	2.00	98,100.00	1.20	58,860.00	1.00	49,050.00	1.25	61,312.50

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			COLORCRAFT OF VA		DeLANCEY PRTG CO.		INTELLIGENCER PRG		PEAKE PRINTERS, INC.		SCHMITZ PRESS	
ITEM NO.	DESCRIPTION	BASIS OF AWARD	STERLING, VA UNIT RATE	COST	ALEXANDRIA, VA UNIT RATE	COST	LANCASTER, PA UNIT RATE	COST	CHEVERLY, MD UNIT RATE	COST	SPARKS, MD UNIT RATE	COST
VI.	ON-SITE REPRESENTATIVE:											
(a)	Price per On-Site Representative.....											
	.....per regular hou	4,160	30.00	124,800.00	47.05	195,728.00	48.00	199,680.00	22.00	91,520.00	43.25	179,920.00
(b)	Price per On-Site Representative.....											
	.....per overtime hou	200	48.60	9,720.00	61.38	12,276.00	64.00	12,800.00	33.00	6,600.00	64.88	12,976.00
	CONTRACTOR SUBTOTALS			\$5,443,401.28		\$7,202,659.89		\$4,358,688.45				\$7,156,977.52
	TOTALS FOR ITEM II PAPER			\$2,219,445.00		\$2,384,718.45		\$1,843,174.55				\$2,426,742.90
	SUBTOTALS LESS PAPER			\$3,223,956.28		\$4,817,941.44		\$2,515,513.90				\$4,730,234.62
	ACCELERATED SCHEDULE (2%)	2.00%		\$64,479.13		\$96,358.83		\$50,310.28				\$94,604.69
VI.	PERCENTAGE INCREASE		50.00%	\$32,239.57	10.00%	\$9,635.88	50.00%	\$25,155.14	10.00%		30.00%	\$28,381.41
	CONTR'S SUBTOTALS + PERCENTAGE INCR			\$5,475,640.85		\$7,212,295.77		\$4,383,843.59				\$7,185,358.93
	DISCOUNT		1.00%	\$54,756.41	5.00%	\$360,614.79	0.00%	\$0.00	1.00%		0.50%	\$35,926.79
	DISCOUNTED TOTALS			\$5,420,884.44		\$6,851,680.98		\$4,383,843.59				\$7,149,432.14
								AWARDED				