

beginning November 1, 2001, through October 31, 2002.
 TITLE: THE BLUE HORIZON. Program 1078S.

ITEM NO. & DESCRIPTION	BASIS OF AWARD	BUSINESS LETTER Honolulu, HI		LETTER-KRAFT Lemon Grove, CA		PRINTING, INC. Spokane, WA	
		UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I. COMPLETE PRODUCT:							
(a) Printing in black ink, plus blue on page one only. Cost per page.							
(1) Makeready and or Setup.....	240	14.00	3360.00	16.00	3840.00	N/C	
(2) Running per 100 Copies.....	1200	2.50	3000.00	2.20	2640.00	31.75	38100.00
CONTRACTOR TOTALS			\$6,360.00		\$6,480.00		\$38,100.00
DISCOUNT		NET		2.00%	\$129.60	2.00%	\$762.00
DISCOUNTED TOTALS			\$6,360.00	20 days	\$6,350.40	20 days	\$37,338.00



ITEM NO. & DESCRIPTION	BASIS OF AWARD	UNIQUE PRINTING Coeur d'Alene, ID		VANDER WILT PRESS Midvale, UT		PREVIOUS Business Letter	
		UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I. COMPLETE PRODUCT:							
(a) Printing in black ink, plus blue on page one only. Cost per page.							
(1) Makeready and or Setup.....	240	194.70	46728.00	11.75	2820.00	14.00	3360.00
(2) Running per 100 Copies.....	1200	112.20	134640.00	4.13	4956.00	2.50	3000.00
CONTRACTOR TOTALS			\$181,368.00		\$7,776.00		\$6,360.00
DISCOUNT		NET		2.00%	\$155.52	NET	
DISCOUNTED TOTALS			\$181,368.00	20 days	\$7,620.48		\$6,360.00



Reviewed by: _____