

ITEM NO	DESCRIPTION	AJ Images, Inc. BASIS OF Roselle, NJ		Carleton Communications Mechanicsburg, PA		Colornet, Inc. Moorestown, NJ		IPI Graphics Upper Marlboro, MD		Morris Graphics Woodbury, NJ		
		AWARD	UNIT RATE COST	UNIT RATE COST	UNIT RATE COST	UNIT RATE COST	UNIT RATE COST	UNIT RATE COST	UNIT RATE COST			
I. COMPLETE PRODUCT:												
.....a.....	Text page printed in one ink color.....per page:											
.....(1)	Makeready and/or setup.....	12	76.50	918.00	40.00	480.00	32.30	387.60	65.00	780.00	65.00	780.00
.....(2)	Running per 100 copies.....	336	4.00	1,344.00	3.15	1,058.40	8.00	2,688.00	3.50	1,176.00	3.58	1,202.88
.....b.....	Each additional color.....per color, per page:											
.....(1)	Makeready and/or setup.....	8	85.00	680.00	40.00	320.00	18.00	144.00	60.00	480.00	62.00	496.00
.....(2)	Running per 100 copies.....	224	0.25	56.00	1.05	235.20	6.00	1,344.00	0.25	56.00	0.40	89.60
.....c.....	2-Page insert: Printing in one ink color, (including binding, gathering and inserting)....per insert:											
.....(1)	Makeready and/or setup.....	1	200.00	200.00	215.00	215.00	22.00	22.00	225.00	225.00	95.00	95.00
.....(2)	Running per 100 copies.....	28	5.00	140.00	15.75	441.00	10.00	280.00	5.00	140.00	6.00	168.00
II. ADDITIONAL OPERATIONS:												
.....a.....	Folding and wafer sealing.....per 100 copies....	46	6.50	299.00	7.90	363.40	2.50	115.00	5.00	230.00	8.80	404.80
.....b.....	System Timework.....per hour.....	3	8.00	24.00	42.00	126.00	40.00	120.00	100.00	300.00	60.00	180.00
CONTRACTOR TOTALS				\$3,661.00		\$3,239.00		\$5,100.60		\$3,387.00		\$3,416.28
DISCOUNT					5.00%	\$161.95			5.00%	\$169.35	2.00%	\$68.33
DISCOUNTED TOTALS				\$3,661.00		\$3,077.05		\$5,100.60		\$3,217.65		\$3,347.95

Awarded

ITEM NO.	DESCRIPTION	National Compu-graphix Bensalem, PA		Tamms Litho Milwaukee, WI		05 Contractor DigiPrint Bensalem, PA		
		AWARD	UNIT RATE COST	UNIT RATE COST	UNIT RATE COST	UNIT RATE COST		
I. COMPLETE PRODUCT:								
.....a.....	Text page printed in one ink color.....per page:							
.....(1)	Makeready and/or setup.....	12	45.00	540.00	41.50	498.00	72.00	864.00
.....(2)	Running per 100 copies.....	336	13.75	4,620.00	1.75	588.00	4.00	1,344.00
.....b.....	Each additional color.....per color, per page:							
.....(1)	Makeready and/or setup.....	8	45.00	360.00	32.25	258.00	68.00	544.00
.....(2)	Running per 100 copies.....	224	3.25	728.00	0.22	49.28	0.30	67.20
.....c.....	2-Page insert: Printing in one ink color, (including binding, gathering and inserting)....per insert:							
.....(1)	Makeready and/or setup.....	1	85.00	85.00	42.50	42.50	250.00	250.00
.....(2)	Running per 100 copies.....	28	16.00	448.00	4.02	112.56	6.00	168.00
II. ADDITIONAL OPERATIONS:								
.....a.....	Folding and wafer sealing.....per 100 copies....	46	7.00	322.00	2.20	101.20	6.00	276.00
.....b.....	System Timework.....per hour.....	3	60.00	180.00	60.00	180.00		
CONTRACTOR TOTALS				\$7,283.00		\$1,829.54		\$3,513.20
DISCOUNT			1.00%	\$72.83	3.00%	\$54.89	1.00%	\$35.13
DISCOUNTED TOTALS				\$7,210.17		\$1,774.65		\$3,478.07