| ITEM NO. DESCRIPTION | Postal Env. <br> Long Isl.NY | Prntg.Rsrcs Clevind.OH | Regal Press Norwood, MA | Stec-Steadfast <br> Robbinsdl,MN |
| :---: | :---: | :---: | :---: | :---: |
| III. SHIPPING CHARGES: |  |  |  |  |
| (A) COST PER (CWT) ZONE (1): |  |  |  |  |
| ..........A Shipments up to 54.4 kg (120 lbs).. | 35.90 | 25.00 | 45.50 | 52.56 |
| ..........B Shipments over 54.4 kg ( 120 lbs ) but not over 453.9 kg ( $1,000 \mathrm{lbs}$ ). | 35.90 | 20.00 | 43.00 | 61.25 |
| ..........C Shipments over $453.59 \mathrm{~kg}(1,000 \mathrm{lbs})$ but not exceeding 4535.9 kg (10,000 lbs)....... | 18.12 | 15.00 | 30.55 | 64.50 |
| ..........D Shipments exceeding 4545.9 kg (10,000 lbs). | 16.31 | 12.00 | 29.25 | 75.00 |
| (B) COST PER (CWT) ZONE (2): |  |  |  |  |
| A Shipments up to 54.4 kg (120 lbs). | 44.21 | 25.00 | 45.50 | 52.56 |
| ..........B Shipments over 54.4 kg ( 120 lbs ) but not over $453.9 \mathrm{~kg}(1,000 \mathrm{lbs})$. | 44.21 | 20.00 | 43.00 | 61.25 |
| ..........C Shipments over 453.59 kg ( $1,000 \mathrm{lbs}$ ) but not exceeding 4535.9 kg ( $10,000 \mathrm{lbs}$ )... | 28.02 | 15.00 | 30.55 | 64.50 |
| ..........D Shipments exceeding 4545.9 kg |  |  |  |  |
| ( $10,000 \mathrm{lbs}$ ).... | 25.22 | 12.00 | 29.55 | 75.00 |
| (C) COST PER (CWT) ZONE (3): |  |  |  |  |
| ...A Shipments up to 54.4 kg (120 lbs).... | 41.47 | 25.00 | 59.85 | 52.56 |
| ..........B Shipments over 54.4 kg ( 120 lbs ) but not over 453.9 kg ( $1,000 \mathrm{lbs}$ ). | 41.47 | 20.00 | 48.20 | 61.25 |
| ..........C Shipments over $453.59 \mathrm{~kg}(1,000 \mathrm{lbs})$ but not exceeding 4535.9 kg (10,000 lbs)... | 23.58 | 15.00 | 43.55 | 64.50 |
| .......D Shipments exceeding 4545.9 kg ( $10,000 \mathrm{lbs}$ ). | 21.22 | 12.00 | 41.60 | 75.00 |
| (D) COST PER (CWT) ZONE (4): |  |  |  |  |
| ..........A Shipments up to 54.4 kg (120 lbs).... | 44.21 | 25.00 | 59.85 | 52.56 |
| ....... B Shipments over 54.4 kg (120 lbs) but not over $453.9 \mathrm{~kg}(1,000 \mathrm{lbs})$. | 44.21 | 20.00 | 48.20 | 61.25 |
| ........C Shipments over $453.59 \mathrm{~kg}(1,000 \mathrm{lbs})$ but not exceeding 4535.9 kg ( $10,000 \mathrm{lbs}$ )........ | 28.02 | 15.00 | 43.55 | 64.50 |
| .......D Shipments exceeding 4545.9 kg <br> (10,000 lbs). | 25.22 | 12.00 | 41.60 | 75.00 |
| (E) COST PER (CWT) ZONE (5): |  |  |  |  |
| . A Shipments up to 54.4 kg (120 lbs)...... | 44.21 | 25.00 | 59.85 | 52.56 |
| ..........B Shipments over 54.4 kg (120 lbs) but not over $453.9 \mathrm{~kg}(1,000 \mathrm{lbs})$. | 44.21 | 20.00 | 48.20 | 61.25 |
| ..........C Shipments over $453.59 \mathrm{~kg}(1,000 \mathrm{lbs})$ but not exceeding 4535.9 kg ( $10,000 \mathrm{lbs}$ ). | 28.02 | 15.00 | 43.55 | 64.50 |
| .......D Shipments exceeding 4545.9 kg ( $10,000 \mathrm{lbs}$ ). | 25.22 | 12.00 | 41.60 | 75.00 |
| (F) COST PER (CWT) ZONE (6): |  |  |  |  |
| .. A Shipments up to 54.4 kg (120 lbs).. | 66.19 | 25.00 | 61.65 | 52.56 |
| ..........B Shipments over 54.4 kg (120 lbs) but not over 453.9 kg ( $1,000 \mathrm{lbs}$ ). | 66.19 | 20.00 | 50.70 | 61.25 |
| ........C Shipments over $453.59 \mathrm{~kg}(1,000 \mathrm{lbs})$ but not exceeding $4535.9 \mathrm{~kg}(10,000 \mathrm{lbs})$.. | 46.80 | 15.00 | 46.55 | 64.50 |
| .....D Shipments exceeding 4545.9 kg <br> (10,000 lbs). | 42.12 | 12.00 | 43.60 | 75.00 |

(G)

COST PER (CWT) ZONE (7): A Shipments up to 54.4 kg (120 lbs)........... $B$ Shipments over 54.4 kg (120
over $453.9 \mathrm{~kg}(1,000 \mathrm{lbs})$.
not exceeding 4535.9 kg (10,000 lbs).....
Shipments exceeding 4545.9 kg
(10,000 lbs).......................
COST PER (CWT) ZONE (8):
.. A Shipments up to 54.4 kg ( 120 lbs )...........
B Shipments over 54.4 kg (120 lbs) but not
over $453.9 \mathrm{~kg}(1,000 \mathrm{lbs})$
Shipments over $453.59 \mathrm{~kg}(1,000 \mathrm{lbs})$ but
not exceeding $45359 \mathrm{~kg}(10,000 \mathrm{lbs})$
not exceeding $4535.9 \mathrm{~kg}(10,000 \mathrm{lbs})$
促
COST PER (CWT) ZONE ( 9 ):
COST PER (CWT) ZONE (9):
...A Shipments up to 54.4 kg ( 120 lbs )............. . Shipments over 54.4 kg ( 120 lbs ) but not
B Shipments over 54.4 kg (120 lbs) but not
over $453.9 \mathrm{~kg}(1,000 \mathrm{lbs}) . .$.
C Shipments over $453.59 \mathrm{~kg}(1,000 \mathrm{lbs})$ but
not exceeding 4535.9 kg ( $10,000 \mathrm{lbs}$ )....
D Shipments exceeding 4545.9 kg
( 10,000 Ibs)..........................
(J)
COST PER (CWT) ZONE (10):
....A Shipments up to 54.4 kg ( 120 lbs )............
.. $B$ Shipments over 54.4 kg ( 120 lbs ) but not
over $453.9 \mathrm{~kg}(1,000 \mathrm{lbs}) . . . . . . . . . . . . . . . . . . . . . . . ~$
C Shipments over $453.59 \mathrm{~kg}(1,000 \mathrm{lbs})$ but
not exceeding 4535.9 kg (10,000 lbs)......
not exceeding 4535.9 kg ( $10,000 \mathrm{lbs}$ )
Shipments exceeding 4545.9 kg
(10,000 lbs)
DISCOUNT:

Prntg.Rsrcs
Clevind.OH
30.00
25.00
20.00
17.00
35.00
30.00
25.00
22.00
240.00
240.00
240.00
240.00
240.00
240.00
240.00
240.00
0.00\%

Regal Press
Norwood, MA
61.65
50.70
46.55
43.80
74.30
60.25
55.65
60.10
93.70
88.25
73.60
65.55
185.40
175.15
$165.60 \quad 61.25$
160.45
$2 \%$

Stec-Steadfast
Robbinsdl,MN
52.56
61.25
64.50
75.00 52.56
61.25

