

**TITLE: VARIOUS LASER PRINTED FORMS" PROGRAM 2878-S  
TERM NOVEMBER 1, 2004 TO OCTOBER 31, 2005 W/OPTIONS**

Item No.	DESCRIPTION	Basis of Award	American Mail		Greetings Etc. Inc		I C Group		Moore Wallace		Address Specific Adv.	
			040	05050	Albuquerque	NM	SLC	UT	430	60400	Albuquerque	NM
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
<b>I.</b>	<b>COMPLETE PRODUCT: Per 1,000 Copies</b>											
(a)	Per leaf printed one side only with static copy only	750 x	42.00	31,500.00	90.12	67,590.00	74.96	56,220.00	67.36	50,520.00	30.00	22,500.00
(b)	Per leaf printed one side only with static and variable copy	1150 x	42.00	48,300.00	158.50	182,275.00	75.03	86,284.50	67.36	77,464.00	45.00	51,750.00
(c)	Per leaf printed face & back with static and variable copy on one side and static copy only on the other side	100 x	60.00	6,000.00	156.70	15,670.00	106.96	10,696.00	64.96	6,496.00	70.00	7,000.00
(d)	Per leaf printed face & back with static and variable copy on both sides	100 x	60.00	6,000.00	190.15	19,015.00	107.03	10,703.00	64.96	6,496.00	85.00	8,500.00
(e)	Per leaf printed face & back in static copy only	300 x	60.00	18,000.00	110.25	33,075.00	139.03	41,709.00	64.96	19,488.00	55.00	16,500.00
(f)	105 x 241 mm (#10) envelopes.....includes printing	1350 x	30.00	40,500.00	40.00	54,000.00	23.52	31,752.00	24.03	32,440.50	21.00	28,350.00
(g)	229 x 305 mm (9x12) envelopes.....includes printing	50 x	60.00	3,000.00	85.27	4,263.50	83.32	4,166.00	93.13	4,656.50	82.00	4,100.00
(h)	Paper upcharge for questionnaires only.....	200 x	10.00	2,000.00	40.00	8,000.00	27.26	5,452.00	57.50	11,500.00	5.00	1,000.00
<b>II.</b>	<b>PROGRAMMING CHARGES:</b>											
(a)	One time charge for the design and initial programming for all items necessary for the start up of the project.	1 x	200.00	200.00	1,500.00	1,500.00	1,500.00	1,500.00	50,000.00	50,000.00	No Charge	
<b>III.</b>	<b>ADDITIONAL OPERATIONS:</b>											
(a)	Collating multiple leaf statements.....per 1000 leaves	2200 x	10.00	22,000.00	49.47	108,834.00	93.75	206,250.00	11.82	26,004.00	5.00	11,000.00
(b)	Preparing copies for mailing including addressing from electronic files.....per 1000 copies	1400 x	42.00	58,800.00	39.95	55,930.00	25.00	35,000.00	12.07	16,898.00	45.00	63,000.00
(c)	One time charge for acquiring the mailing permit	1 x	300.00	300.00	175.00	175.00	N/C		150.00	150.00	No Charge	
<b>CONTRACTOR TOTALS</b>												
<b>DISCOUNT if any</b>				\$236,600.00		\$550,327.50		\$489,732.50		\$302,113.00		\$213,700.00
<b>DISCOUNTED TOTALS</b>			2.000%	4,732.00	NET		1% 15 Days		NET		NET	
				\$231,868.00		\$550,327.50		\$489,732.50		\$302,113.00		\$213,700.00

**AWARDED**