

TITLE: "BLM Books and Pamphlets Printing" / PROGRAM: 1812-SP /
TERM: January 1, 2006 to December 31, 2006 (w/Options)

AWARDED Item No.	DESCRIPTION	Basis of Award	DICKSON'S GRAPHICS		GRAFIKSHOP		KEYLINE GRAPHICS	
			State 350	Code 27516	State 420	Code 31784	State 050	Code 48192
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	ELECTRONIC PRE-PRESS:							
(a)	Per Color/Trim/Page-size unit	2,000	x	6.00	12,000.00	3.75	7,500.00	No Charge
(b)	System Timework.....per hour	3	x	50.00	150.00	45.00	135.00	115.00 345.00
II.	FILMS: Per Film							
(a)	Trim/Page-size unit from camera copy.....per film	1,000	x	2.00	2,000.00	2.00	2,000.00	8.00 8,000.00
(b)	Trim/Page-size unit from electronic files.....per film	660	x	6.00	3,960.00	4.00	2,640.00	1.00 660.00
(c)	Line.....per illustration	150	x	5.00	750.00	3.00	450.00	No Charge
(d)	Square-finish halftone.....per illustration	325	x	12.00	3,900.00	8.00	2,600.00	5.00 1,625.00
(e)	Combination line & halftone (any size)...per illustration	30	x	20.00	600.00	12.00	360.00	No Charge
(f)	Strip-ins (including film).....per strip-in	13	x	5.00	65.00	3.00	39.00	No Charge
(g)	Dylux/digital proofs.....each page-size unit	2,500	x	1.50	3,750.00	2.00	5,000.00	12.00 30,000.00
(h)	Color key proofs (or similar)..per color.....							
	.....each page-size unit	600	x	10.00	6,000.00	8.00	4,800.00	18.00 10,800.00
(i)	One-piece laminated analog/digital color proofs.....							
	.....per trim/page-size unit	100	x	15.00	1,500.00	40.00	4,000.00	18.45 1,845.00
(j)	Intermediate Color Proof.....each page-unit	60	x	15.00	900.00	5.00	300.00	25.00 1,500.00
III.	PRINTING AND BINDING:							
(a)	Saddle-Stitched product printed in Black or color other than Black per page unit							
	1. Makeready and Setup Charges.....	1,500	x	2.50	3,750.00	4.00	6,000.00	24.90 37,350.00
	2. Per 100 Copies.....	30,000	x	0.65	19,500.00	0.25	7,500.00	2.00 60,000.00
(b)	Perfect Bound product printed in Black or color other than Black per page unit							
	1. Makeready and Setup Charges.....	300	x	2.50	750.00	4.00	1,200.00	32.61 9,783.00
	2. Per 100 Copies.....	6,000	x	0.65	3,900.00	0.25	1,500.00	2.50 15,000.00
(c)	Looseleaf product printed in Black or color other than Black per page unit							
	1. Makeready and Setup Charges.....	900	x	2.00	1,800.00	4.00	3,600.00	32.11 28,899.00
	2. Per 100 Copies.....	18,000	x	0.60	10,800.00	0.20	3,600.00	2.51 45,180.00
(d)	Comb Bound printed in Black or color other than Black per page unit							
	1. Makeready and Setup Charges.....	300	x	2.50	750.00	4.00	1,200.00	32.11 9,633.00
	2. Per 100 Copies.....	6,000	x	0.65	3,900.00	0.30	1,800.00	3.17 19,020.00
(e)	Foldins per printed side, printed in Black or color other than black per foldin unit							
	1. Makeready and Setup Charges.....	60	x	4.00	240.00	10.00	600.00	46.34 2,780.40
	2. Per 100 Copies.....	24	x	1.25	30.00	1.00	24.00	20.00 480.00
(f)	Text, Cover page or Foldin unit printed in an add'l color of ink per page/foldin unit							
	1. Makeready and Setup Charges.....	600	x	5.00	3,000.00	10.00	6,000.00	39.67 23,802.00
	2. Per 100 Copies.....	120	x	1.00	120.00	1.00	120.00	6.00 720.00

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IV.	PAPER: Per 100 leaves								
	TEXT AND FOLDINS:								
(a)	White Writing, 75 g/m ² (20 lb.).....	600	x	0.65	390.00	0.60	360.00	3.32	1,992.00
(b)	Colored Writing, 75 g/m ² (20 lb.).....	596	x	0.95	566.20	0.75	447.00	5.25	3,129.00
(c)	White Offset Book, 75 g/m ² (50 lb.).....	9,500	x	0.65	6,175.00	0.60	5,700.00	1.88	17,860.00
(d)	White Offset Book, 90 g/m ² (60 lb.).....	6,750	x	0.75	5,062.50	0.75	5,062.50	2.02	13,635.00
(e)	White Offset Book, 105 g/m ² (70 lb.).....	840	x	0.85	714.00	1.00	840.00	2.19	1,839.60
(f)	White Vellum Finish Book, 90 g/m ² (60 lb.).....	564	x	0.65	366.60	0.90	507.60	2.19	1,235.16
(g)	Colored Vellum Finish Book, 90 g/m ² (60 lb.).....	3,000	x	0.75	2,250.00	1.10	3,300.00	2.33	6,990.00
(h)	White Index, 200 g/m ² (110 lb.).....	300	x	4.00	1,200.00	2.60	780.00	3.49	1,047.00
(i)	Colored Index, 200 g/m ² (110 lb.).....	200	x	4.50	900.00	3.20	640.00	3.71	742.00
(j)	White Litho Coated Book, 105 g/m ² (70 lb.) and / or White Matte Coated Book, 105 g/m ² (70 lb.)	6,350	x	2.00	12,700.00	1.60	10,160.00	2.26	14,351.00
(m)	White & Colored Carnival Smooth Text, 215 g/m ² (70 lb.).....	250	x	3.00	750.00	2.00	500.00	3.93	982.50
	COVERS:								
(k)	White & Colored Vellum Finish Cover, 175 g/m ² (65 lb.)	1,000	x	4.00	4,000.00	5.00	5,000.00	6.42	6,420.00
(l)	White Litho Coated Cover & Matte Coated Cover, 215 g/m ² (80 lb.).....	120	x	7.00	840.00	6.00	720.00	4.80	576.00
(n)	Wht. & Colored Carnival Smooth Cvr., 105 g/m ² (80 lb.)	100	x	9.00	900.00	6.00	600.00	9.25	925.00
V.	ADDITIONAL OPERATIONS:								
(a)	Shrink-film packing.....each package	1,500	x	0.30	450.00	0.30	450.00	0.50	750.00
(b)	Drilling (each run).....per 100 sheets	5,000	x	0.15	750.00	0.10	500.00	1.05	5,250.00
(c)	Perforating or Scoring								
1.	Makeready (each perf. or score).....each line	4	x	25.00	100.00	30.00	120.00	85.00	340.00
2.	Running (max. 3 lines per run).....per 100 forms	50	x	1.25	62.50	0.15	7.50	12.00	600.00
(d)	Folding and finishing with tab closures..... per 100 printed pieces	40	x	2.50	100.00	4.00	160.00	15.06	602.40
VI.	PACKING AND SEALING FOR DISTRIBUTION:								
(a)	Shipping containers (groos weight not to exceed 20 kg (45 lbs.) when fully packed.....each carton	500	x	3.50	1,750.00	2.00	1,000.00	5.00	2,500.00
(b)	Palletizing including pallets.....each pallet	6	x	20.00	120.00	25.00	150.00	60.00	360.00
VII.	PREMIUM PAYMENTS:								
(a)	Percentage Increase.....percent			10.00		20.00		2.00	

SUBTOTAL				\$124,261.80		\$99,972.60		\$389,549.06
PREMIUM PAYMENT		10.000%		\$2,567.33	20.000%	\$3,852.33	2.000%	\$1,889.79
CONTRACTOR TOTALS				\$126,829.13		\$103,824.93		\$391,438.85
DISCOUNT if any		2.000%		\$2,536.58	1.000%	\$1,038.25	2.000%	\$7,828.78
DISCOUNTED TOTALS				\$124,292.55		\$102,786.68		\$383,610.07

**TITLE: "BLM Books and Pamphlets Printing" / PROGRAM: 1812-SP /
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Item No.	DESCRIPTION	Basis of Award	LITHEXCEL		SPECIALTY REPRO.		STERLING PRESS	
			State 300	Code 52436	State 430	Code 82025	State 430	Code 83805
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	ELECTRONIC PRE-PRESS:							
(a)	Per Color/Trim/Page-size unit	2,000 x	No Charge		9.50	19,000.00	3.75	7,500.00
(b)	System Timework.....per hour	3 x	65.00	195.00	60.00	180.00	50.00	150.00
II.	FILMS: Per Film							
(a)	Trim/Page-size unit from camera copy.....per film	1,000 x	3.50	3,500.00	1.50	1,500.00	1.50	1,500.00
(b)	Trim/Page-size unit from electronic fils.....per film	660 x	No Charge		8.00	5,280.00	3.75	2,475.00
(c)	Line.....per illustration	150 x	5.00	750.00	3.00	450.00	2.50	375.00
(d)	Square-finish halftone.....per illustration	325 x	8.00	2,600.00	6.00	1,950.00	7.50	2,437.50
(e)	Combination line & halftone (any size)...per illustration	30 x	10.00	300.00	14.00	420.00	12.00	360.00
(f)	Strip-ins (including film).....per strip-in	13 x	10.00	130.00	10.00	130.00	2.00	26.00
(g)	Dylux/digital proofs.....each page-size unit	2,500 x	2.50	6,250.00	2.00	5,000.00	1.25	3,125.00
(h)	Color key proofs (or similar)..per color.....							
	.....each page-size unit	600 x	16.00	9,600.00	10.00	6,000.00	10.00	6,000.00
(i)	One-piece laminated analog/digital color proofs.....							
	.....per trim/page-size uni	100 x	16.00	1,600.00	45.00	4,500.00	22.00	2,200.00
(j)	Intermediate Color Proof.....each page-unit	60 x	12.00	720.00	60.00	3,600.00	12.00	720.00
III.	PRINTING AND BINDING:							
(a)	Saddle-Stitched product printed in Black or color other than Black per page unit							
1.	Makeready and Setup Charges.....	1,500 x	6.00	9,000.00	4.00	6,000.00	3.60	5,400.00
2.	Per 100 Copies.....	30,000 x	0.60	18,000.00	0.40	12,000.00	0.20	6,000.00
(b)	Perfect Bound product printed in Black or color other than Black per page unit							
1.	Makeready and Setup Charges.....	300 x	8.00	2,400.00	5.00	1,500.00	2.60	780.00
2.	Per 100 Copies.....	6,000 x	0.70	4,200.00	0.50	3,000.00	0.15	900.00
(c)	Looseleaf product printed in Black or color other than Black per page unit							
1.	Makeready and Setup Charges.....	900 x	6.00	5,400.00	5.00	4,500.00	2.60	2,340.00
2.	Per 100 Copies.....	18,000 x	0.60	10,800.00	0.50	9,000.00	0.15	2,700.00
(d)	Comb Bound printed in Black or color other than Black per page unit							
1.	Makeready and Setup Charges.....	300 x	8.00	2,400.00	5.00	1,500.00	4.00	1,200.00
2.	Per 100 Copies.....	6,000 x	0.60	3,600.00	0.60	3,600.00	0.20	1,200.00
(e)	Foldins per printed side, printed in Black or color other than black per foldin uni							
1.	Makeready and Setup Charges.....	60 x	7.00	420.00	20.00	1,200.00	5.00	300.00
2.	Per 100 Copies.....	24 x	0.60	14.40	3.00	72.00	0.65	15.60
(f)	Text, Cover page or Foldin unit printed in an add'l color of ink per page/foldin uni							
1.	Makeready and Setup Charges.....	600 x	7.00	4,200.00	20.00	12,000.00	7.20	4,320.00
2.	Per 100 Copies.....	120 x	0.60	72.00	5.00	600.00	0.50	60.00

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TERM: January 1, 2006 to December 31, 2006 (w/Options)

IV.	PAPER: Per 100 leaves								
	TEXT AND FOLDINS:								
(a)	White Writing, 75 g/m ² (20 lb.).....	600	x	1.00	600.00	0.80	480.00	0.57	342.00
(b)	Colored Writing, 75 g/m ² (20 lb.).....	596	x	1.50	894.00	1.40	834.40	0.90	536.40
(c)	White Offset Book, 75 g/m ² (50 lb.).....	9,500	x	1.00	9,500.00	0.80	7,600.00	0.54	5,130.00
(d)	White Offset Book, 90 g/m ² (60 lb.).....	6,750	x	1.20	8,100.00	0.90	6,075.00	0.62	4,185.00
(e)	White Offset Book, 105 g/m ² (70 lb.).....	840	x	1.50	1,260.00	1.40	1,176.00	0.82	688.80
(f)	White Vellum Finish Book, 90 g/m ² (60 lb.).....	564	x	1.20	676.80	0.90	507.60	0.65	366.60
(g)	Colored Vellum Finish Book, 90 g/m ² (60 lb.).....	3,000	x	1.60	4,800.00	1.60	4,800.00	1.00	3,000.00
(h)	White Index, 200 g/m ² (110 lb.).....	300	x	4.60	1,380.00	3.00	900.00	3.35	1,005.00
(i)	Colored Index, 200 g/m ² (110 lb.).....	200	x	5.40	1,080.00	4.00	800.00	3.50	700.00
(j)	White Litho Coated Book, 105 g/m ² (70 lb.) and / or White Matte Coated Book, 105 g/m ² (70 lb.)	6,350	x	2.00	12,700.00	2.40	15,240.00	1.40	8,890.00
(m)	White & Colored Carnival Smooth Text, 215 g/m ² (70 lb.).....	250	x	1.80	450.00	6.00	1,500.00	2.85	712.50
	COVERS:								
(k)	White & Colored Vellum Finish Cover, 175 g/m ² (65 lb.)	1,000	x	5.00	5,000.00	6.00	6,000.00	3.50	3,500.00
(l)	White Litho Coated Cover & Matte Coated Cover, 215 g/m ² (80 lb.).....	120	x	6.00	720.00	10.00	1,200.00	4.25	510.00
(n)	Whit. & Colored Carnival Smooth Cvr., 105 g/m ² (80 lb.)	100	x	8.90	890.00	8.00	800.00	12.00	1,200.00
V.	ADDITIONAL OPERATIONS:								
(a)	Shrink-film packing.....each package	1,500	x	0.20	300.00	0.60	900.00	0.20	300.00
(b)	Drilling (each run).....per 100 sheets	5,000	x	0.60	3,000.00	0.40	2,000.00	0.15	750.00
(c)	Perforating or Scoring								
1.	Makeready (each perf. or score).....each line	4	x	10.00	40.00	30.00	120.00	25.00	100.00
2.	Running (max. 3 lines per run).....per 100 forms	50	x	2.00	100.00	3.00	150.00	5.00	250.00
(d)	Folding and finishing with tab closures..... per 100 printed pieces	40	x	3.00	120.00	12.00	480.00	2.00	80.00
VI.	PACKING AND SEALING FOR DISTRIBUTION:								
(a)	Shipping containers (gross weight not to exceed 20 kg (45 lbs.) when fully packed).....each carton	500	x	1.00	500.00	3.00	1,500.00	1.50	750.00
(b)	Palletizing including pallets.....each pallet	6	x	20.00	120.00	50.00	300.00	15.00	90.00
VII.	PREMIUM PAYMENTS:								
(a)	Percentage Increase.....percent			20.00		10.00		20.00	

SUBTOTAL				\$138,382.20		\$156,345.00		\$85,170.40
PREMIUM PAYMENT	20.000%			\$5,382.68	10.000%	\$3,198.96	20.000%	\$3,213.85
CONTRACTOR TOTALS				\$143,764.88		\$159,543.96		\$88,384.25
DISCOUNT if any	2.000%			\$2,875.30	1.000%	\$1,595.44	1.000%	\$883.84
DISCOUNTED TOTALS				\$140,889.58		\$157,948.52		\$87,500.41

AWARDED