TITLE: N E W S L E T T E R S
TERM: NOVEMBER 1, 2000 to OCTOBER 31, 2001

P R O G R A M B 8 8 1 - S

	ENVIRONMENTAL PROTECTION AGENCY (EPA) PROGRAM B881-S	BASIS OF AWARD	GOODWAY GRAPHICS OF VA Springfield, VA UNIT RATE	COST	GRAPHIC VISIONS ASSO. Gaithersburg, MD UNIT RATE	COST	GRAY GRAPHICS Capitol Heights, Maryland UNIT RATE	COST	I. P. I. GRAPHICS Upper Marlboro, Maryland UNIT RATE	COST	MCDONALD & EUDY Temple Hills, Maryland UNIT RATE	COST
I	FILMS: *Trim/Page-Size film:*											
(a)	Trim/Page-Size unit prod. from camera copy.per page..	380	2.50	950.00	2.00	760.00	2.00	760.00	3.00	1,140.00	1.50	570.00
(b)	Trim/Page-Size unit prod. from electronic per page.....	1276	8.00	10,208.00	8.00	10,208.00	10.00	12,760.00	10.00	12,760.00	8.00	10,208.00
(c)	Line.....per illus.....	10	5.00	50.00	4.00	40.00	6.00	60.00	10.00	100.00	4.00	40.00
(d)	Square-Finish Halftone.....per illus.....	72	9.00	648.00	8.00	576.00	12.00	864.00	10.00	720.00	8.00	576.00
(e)	Creating Borders.....per illus.....	5	15.00	75.00	10.00	50.00	15.00	75.00	15.00	75.00	6.00	30.00
(f)	Composite Blueprint, Dylux, or similar proofs...											
	per trim/page-size unit.....	616	2.00	1,232.00	1.50	924.00	1.50	924.00	2.00	1,232.00	1.00	616.00
(g)	Color Key Proofs (3-M or similar) per color...											
	per trim/page-size unit.....	144	8.00	1,152.00	8.00	1,152.00	6.00	864.00	5.00	720.00	5.00	720.00
(h)	System time work.....per hour.....	5	45.00	225.00	75.00	375.00	85.00	425.00	120.00	600.00	75.00	375.00
II	PRINTING AND BINDING:											
(a)	2-Page Product. . .per product:											
	BLACK INK OR A COLOR OTHER THAN BLACK											
(1)	MAKEREADY/SETUP.....	64	50.00	3,200.00	50.00	3,200.00	50.00	3,200.00	45.00	2,880.00	40.00	2,560.00
(2)	PER 1,000 COPIES.....	656	5.00	3,280.00	2.75	1,804.00	6.00	3,936.00	5.00	3,280.00	4.50	2,952.00
	EACH ADD'L COLOR OF INK:											
(3)	MAKEREADY/SETUP.....	36	50.00	1,800.00	60.00	2,160.00	40.00	1,440.00	45.00	1,620.00	40.00	1,440.00
(4)	PER 1,000 COPIES.....	388	5.00	1,940.00	2.00	776.00	5.00	1,940.00	1.50	582.00	4.50	1,746.00
(b)	4-or-More Pages. . .per page. . .											
	BLACK INK OR A COLOR OTHER THAN BLACK											
(1)	MAKEREADY/SETUP.....	1384	12.50	17,300.00	10.00	13,840.00	10.00	13,840.00	10.00	13,840.00	8.75	12,110.00
(2)	PER 1,000 COPIES.....	7280	2.50	18,200.00	2.25	16,380.00	3.00	21,840.00	2.50	18,200.00	2.50	18,200.00
	EACH ADD'L COLOR OF INK:											
(3)	MAKEREADY/SETUP.....	736	15.00	11,040.00	15.00	11,040.00	15.00	11,040.00	14.00	10,304.00	15.00	11,040.00
(4)	PER 1,000 COPIES.....	3112	2.50	7,780.00	0.25	778.00	2.50	7,780.00	1.00	3,112.00	2.50	7,780.00
III	PAPER: (PER 1,000 LEAVES).											
(a)	Colored Writing (75 g/m 2 (20-lbs.)	56	12.00	672.00	9.00	504.00	10.00	560.00	12.00	672.00	8.50	476.00
(b)	Natural White Imitaion Parchment (90 g/m 2 (24-lbs.)	12	35.00	420.00	28.00	336.00	30.00	360.00	40.00	480.00	35.00	420.00
(c)	100% Recycled White Text/Writ (90 g/m 2 (60-lbs.)	1900	12.50	23,750.00	17.88	33,972.00	----------	0.00	18.00	34,200.00	13.25	25,175.00
(d)	100% Recycled White Text/Writ (105 g/m 2 (70-lbs.)	2256	14.50	32,712.00	20.50	46,248.00	----------	0.00	26.00	58,656.00	14.85	33,501.60
IV	ADDITIONAL OPERATIONS:											
(a)	Inserting 2-page Product....per 1,000 copies.....	108	20.00	2,160.00	11.50	1,242.00	20.00	2,160.00	15.00	1,620.00	13.00	1,404.00
(b)	Additional Folding for 2, 4, and 6-page products...											
	per 1,000 copies.....	432	10.00	4,320.00	3.50	1,512.00	10.00	4,320.00	6.00	2,592.00	4.00	1,728.00
(c)	Additional Folding 8,12 and 16-page products...											
	per 1,000 copies.....	220	15.00	3,300.00	7.50	1,650.00	15.00	3,300.00	10.00	2,200.00	4.00	880.00
V	PACKING AND DISTRIBUTION:											
(1)	*Bulk Shipments (other than mail):*											
(a)	Packing & Sealing shipping containers...											
	per container.....	2068	1.25	2,585.00	1.50	3,102.00	1.00	2,068.00	1.10	2,274.80	1.00	2,068.00
(2)	*Mailing:*											
(b)	Creating addresses and affixing furnished labels											
	on single copies.....per 1000 labels.....	168	50.00	8,400.00	60.00	10,080.00	50.00	8,400.00	65.00	10,920.00	50.00	8,400.00
	CONTRACTOR TOTALS			$157,399.00		$162,709.00		----------		$184,779.80		$145,015.60
	DISCOUNT		1.00%	$1,573.99	1.00%	$1,627.09			5.00%	$9,238.99	1.00%	$1,450.16
	DISCOUNTED TOTALS			$155,825.01		$161,081.91				$175,540.81		$143,565.44
												AWARDED

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	ENVIRONMENTAL PROTECTION AGENCY		MARLIN GRAPHICS		CURRENT CONTRACTOR	
	(EPA)	BASIS OF	Baltimore, Maryland		MARLIN GRAPHICS	
	PROGRAM B881-S	AWARD	UNIT RATE	COST	UNIT RATE	COST
I	FILMS: *Trim/Page-Size film:*					
(a)	Trim/Page-Size unit prod. from camera copy.per page..	380	2.00	760.00	2.00	760.00
(b)	Trim/Page-Size unit prod. from electronic per page.....	1276	12.00	15,312.00	12.00	15,312.00
(c)	Line.....per illus.....	10	5.00	50.00	5.00	50.00
(d)	Square-Finish Halftone.....per illus.....	72	10.00	720.00	8.00	576.00
(e)	Creating Borders.....per illus.....	5	15.00	75.00	15.00	75.00
(f)	Composite Blueprint, Dylux, or similar proofs...					
	per trim/page-size unit.....	616	1.50	924.00	1.50	924.00
(g)	Color Key Proofs (3-M or similar) per color...					
	per trim/page-size unit.....	144	15.00	2,160.00	6.00	864.00
(h)	System time work.....per hour.....	5	70.00	350.00	70.00	350.00
II	PRINTING AND BINDING:					
(a)	2-Page Product. . .per product:					
	BLACK INK OR A COLOR OTHER THAN BLACK					
(1)	MAKEREADY/SETUP.....	64	60.00	3,840.00	40.00	2,560.00
(2)	PER 1,000 COPIES.....	656	6.00	3,936.00	4.00	2,624.00
	EACH ADD'L COLOR OF INK:					
(3)	MAKEREADY/SETUP.....	36	40.00	1,440.00	30.00	1,080.00
(4)	PER 1,000 COPIES.....	388	4.00	1,552.00	3.00	1,164.00
(b)	4-or-More Pages . . .per page. . .					
	BLACK INK OR A COLOR OTHER THAN BLACK					
(1)	MAKEREADY/SETUP.....	1384	12.00	16,608.00	10.00	13,840.00
(2)	PER 1,000 COPIES.....	7280	4.00	29,120.00	2.25	16,380.00
	EACH ADD'L COLOR OF INK:					
(3)	MAKEREADY/SETUP.....	736	10.00	7,360.00	10.00	7,360.00
(4)	PER 1,000 COPIES.....	3112	3.00	9,336.00	1.75	5,446.00
III	PAPER: (PER 1,000 LEAVES).					
(a)	Colored Writing (75 g/m 2 (20-lbs.)	56	1.20	67.20	9.00	504.00
(b)	Natural White Imitaion Parchment (90 g/m 2 (24-lbs.)	12	25.00	300.00	25.00	300.00
(c)	100% Recycled White Text/Writ (90 g/m 2 (60-lbs.)	1900	24.00	45,600.00	24.00	45,600.00
(d)	100% Recycled White Text/Writ (105 g/m 2 (70-lbs.)	2256	30.00	67,680.00	30.00	67,680.00
IV	ADDITIONAL OPERATIONS:					
(a)	Inserting 2-page Product....per 1,000 copies.....	108	15.00	1,620.00	12.00	1,296.00
(b)	Additional Folding for 2, 4, and 6-page products...					
	per 1,000 copies.....	432	6.00	2,592.00	4.00	1,728.00
(c)	Additional Folding 8,12 and 16-page products...					
	per 1,000 copies.....	220	12.00	2,640.00	8.00	1,760.00
V	PACKING AND DISTRIBUTION:					
(1)	*Bulk Shipments (other than mail):*					
(a)	Packing & Sealing shipping containers...					
	per container.....	2068	1.75	3,619.00	1.25	2,585.00
(2)	*Mailing:*					
(b)	Creating addresses and affixing furnished labels					
	on single copies.....per 1000 labels.....	168	120.00	20,160.00	50.00	8,400.00
	CONTRACTOR TOTALS			$237,821.20		$199,218.00
	DISCOUNT		1.00%	$2,378.21	1.00%	$1,992.18
	DISCOUNTED TOTALS			$235,442.99		$197,225.82