

TITLE: <i>FANFARE</i>											
TERM: MAY 1, 2007 thru APRIL 30, 2008		Page 01 of 01		P R O G R A M 7 9 6 - S							
DOD/U.S. Navy Band Program 796-S		BASIS OF AWARD		ALLEN WAYNE LTD Chantilly, VA	CARLETON COMMUN. Mechanicsburg, PA	K-B OFFSET PRINTING State College, PA	MCDONALD & EUDY Temple Hills, MD				
		UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST		
I. PRINTING AND BINDING:											
Brochure printing in two ink colors, including binding. . . per complete product. . .											
(1)	MAKEREADY/SETUP-----	6	300.00	1,800.00	186.67	1,120.02	400.00	2,400.00	350.00	2,100.00	
(2)	RUNNING/100 COPIES-----	690	5.60	3,864.00	6.17	4,257.30	6.65	4,588.50	5.75	3,967.50	
II. PACKING AND DISTRIBUTION:											
(a)	Addressing single copies ( <i>self-mailers</i> )... per 100 copies-----	615	2.00	1,230.00	2.22	1,365.30	3.50	2,152.50	2.35	1,445.25	
(b)	Foreign copies in kraft envelopes.... per 100 envelopes-----	10	20.00	200.00	22.22	222.20	25.00	250.00	25.00	250.00	
(c)	Shipping containers for bulk delivery per container-----	40	1.50	60.00	2.22	88.80	2.00	80.00	2.50	100.00	
CONTRACTOR TOTALS				\$7,154.00		\$7,053.62		\$9,471.00		\$7,862.75	
DISCOUNT		5.00%		\$357.70	5.00%	\$352.68	0.00%	\$0.00	1.00%	\$78.63	
DISCOUNTED TOTALS				\$6,796.30		\$6,700.94		\$9,471.00		\$7,784.12	
						AWARDED					

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DOD/U.S. Navy Band Program 796-S		BASIS OF AWARD		QUINTESSENTIAL COLOR Upper Marlboro, MD	CURRENT CONTRACTOR: I.P.I. GRAPHICS Upper Marlboro, MD						
		UNIT RATE	COST	UNIT RATE	COST						
I. PRINTING AND BINDING:											
Brochure printing in two ink colors, including binding. . . per complete product. . .											
(1)	MAKEREADY/SETUP-----	6	325.00	1,950.00	300.00	1,800.00					
(2)	RUNNING/100 COPIES-----	690	5.40	3,726.00	5.25	3,622.50					
II. PACKING AND DISTRIBUTION:											
(a)	Addressing single copies ( <i>self-mailers</i> )... per 100 copies-----	615	3.25	1,998.75	2.00	1,230.00					
(b)	Foreign copies in kraft envelopes.... per 100 envelopes-----	10	25.00	250.00	20.00	200.00					
(c)	Shipping containers for bulk delivery per container-----	40	2.00	80.00	1.50	60.00					
CONTRACTOR TOTALS				\$8,004.75		\$6,912.50					
DISCOUNT		5.00%		\$400.24	5.00%	\$345.63					
DISCOUNTED TOTALS				\$7,604.51		\$6,566.87					