

Program No. C772-S Term October 1, 2002 To September 30, 2003										
Title: WHITE HOUSE STATIONERY										
			BETHESDA ENGRAVERS		WERNER PRGTG & ENG.		THE REGAL PRESS, INC		CURRENT CONTRACTOR	
			BALTIMORE, MD		CHICAGO, IL		NORWOOD, MA		THE REGAL PRESS, INC	
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I. COMPLETE PRODUCT:										
(a)	Card 1 - 6-1/2 x 4-1/8 - 1 ink color & gold seal Neenah's Crest Classic Cream Smooth Cover (110-lb.) or equal									
(1)	Makeready and/or Setup	10	150.00	1,500.00	50.00	500.00	No Charge	0.00	55.00	550.00
(2)	Running Per 1,000 Copies	505	76.00	38,380.00	55.00	27,775.00	38.00	19,190.00	58.00	29,290.00
(b)	Card 2 - 6-1/2 x 4-1/8 - 2 ink colors & gold seal Neenah's Crest Classic Cream Smooth Cover (110-lb.) or equal									
(1)	Makeready and/or Setup	3	150.00	450.00	75.00	225.00	No Charge	0.00	75.00	225.00
(2)	Running Per 1,000 Copies	278	78.00	21,684.00	55.50	15,429.00	48.00	13,344.00	65.00	18,070.00
(c)	Card 3 - 8-1/8 x 5-1/4 - 1 ink colors & gold seal Neenah's Crest Classic Cream Smooth Cover 110-lb or equal									
(1)	Makeready and/or Setup	3	150.00	450.00	55.00	165.00	No Charge	0.00	75.00	225.00
(2)	Running Per 1,000 Copies	89	78.00	6,942.00	85.00	7,565.00	68.00	6,052.00	90.00	8,010.00
(d)	Card 4 - 8-1/8 x 5-1/4 - 2 ink colors & gold seal Neenah's Crest Classic Cream Smooth Cover 110-lb or equal									
(1)	Makeready and/or Setup	2	150.00	300.00	75.00	150.00	No Charge	0.00	No Charge	0.00
(2)	Running Per 1,000 Copies	30	90.00	2,700.00	86.00	2,580.00	70.00	2,100.00	70.00	2,100.00
(e)	Program Cover 1 - 9-1/4 x 8, Gold seal Strathmore Pastelle, Natural White, 110-lb or equal									
(1)	Makeready and/or Setup	2	150.00	300.00	100.00	200.00	No Charge	0.00	100.00	200.00
(2)	Running Per 1,000 Copies	5	234.00	1,170.00	190.00	950.00	140.00	700.00	160.00	800.00
(f)	Program Cover 2 - 11 x 8-1/2 Gold seal Strathmore Pastelle, Natural White, 110-lb or equal									
(1)	Makeready and/or Setup	1	150.00	150.00	100.00	100.00	No Charge	0.00	100.00	100.00
(2)	Running Per 1,000 Copies	3	234.00	702.00	190.00	570.00	145.00	435.00	175.00	525.00
(g)	Envelope 1 - 4-1/8 x 9-1/2 - 1 ink color 100% Fine Writing, 28-lb									
(1)	Makeready and/or Setup	1	250.00	250.00	No Charge	0.00	No Charge	0.00	115.00	115.00
(2)	Running Per 1,000 Copies	55	71.00	3,905.00	113.00	6,215.00	58.00	3,190.00	68.00	3,740.00
(h)	Envelope 2 - 6-3/4 x 4-1/4 - 1 ink color, Neenah's Crest Classic Cream Smooth Text, 80-lb or equal									
(1)	Makeready and/or Setup	3	150.00	450.00	No Charge	0.00	No Charge	0.00	115.00	345.00
(2)	Running Per 1,000 Copies	158	119.00	18,802.00	105.00	16,590.00	55.00	8,690.00	55.00	8,690.00
(i)	Envelope 3 - 4-1/8 x 9-1/2, 1 ink color, Neenah's Crest Classic Cream Smooth Text, 80-lb or equal									
(1)	Makeready and/or Setup	3	150.00	450.00	No Charge	0.00	No Charge	0.00	115.00	345.00
(2)	Running Per 1,000 Copies	158	134.00	21,172.00	100.00	15,800.00	115.00	18,170.00	70.00	11,060.00
(j)	Envelope 4 - 4-1/8 x 9-1/2, 1 ink color PMS 288, Must be Canes Kid Finish Ecru White (32-lb.) Engraved 2 lines of text									
(1)	Makeready and/or Setup	3	150.00	450.00	No Charge	0.00	No Charge	0.00	No Charge	0.00
(2)	Running Per 1,000 Copies	105	178.00	18,690.00	132.00	13,860.00	145.00	15,225.00	145.00	15,225.00
(k)	Envelope 5 - 3-7/8 x 7-1/2, 1 ink color PMS 288, Must be Canes Kid Finish Ecru White (32-lb.) Engraved 2 lines of text									
(1)	Makeready and/or Setup	3	150.00	450.00	No Charge	0.00	No Charge	0.00	No Charge	0.00
(2)	Running Per 1,000 Copies	225	124.00	27,900.00	119.00	26,775.00	130.00	29,250.00	130.00	29,250.00
(l)	Envelope 6 - 3-5/8 x 7-1/4, 1 ink color PMS 288, Must be Canes Kid Finish Ecru White (32-lb.) Engraved 2 lines of text									
(1)	Makeready and/or Setup	3	150.00	450.00	No Charge	0.00	No Charge	0.00	No Charge	0.00
(2)	Running Per 1,000 Copies	300	195.00	58,500.00	119.00	35,700.00	133.00	39,900.00	133.00	39,900.00

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			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
(m)	Envelope 7 - 6-3/8 x 3-5/8, 1 ink color PMS 288, 100 % Fine Writing (28-lbs.)Engraved 2 lines of text										
(1)	Makeready and/or Setup	1	150.00	150.00	50.00	50.00	No Charge	0.00	No Charge	0.00	
(2)	Running Per 1,000 Copies	55	70.00	3,850.00	105.00	5,775.00	135.00	7,425.00	135.00	7,425.00	
(n)	Proclamation - 10 x 15, 1 ink color & gold seal Parson's or Weston's Diploma Parchment, or equal										
(1)	Makeready and/or Setup	1	150.00	150.00	125.00	125.00	95.00	95.00	125.00	125.00	
(2)	Running Per 1,000 Copies	13	117.00	1,521.00	140.00	1,820.00	120.00	1,560.00	140.00	1,820.00	
(o)	Letterhead 1 - 6-3/4 x 8-7/8, 1 ink color & gold seal Crane's Kid Ecu White (32 lbs.)										
(1)	Makeready and/or Setup	3	150.00	450.00	50.00	150.00	No Charge	0.00	75.00	225.00	
(2)	Running Per 1,000 Copies	105	239.00	25,095.00	127.00	13,335.00	130.00	13,650.00	90.50	9,502.50	
(p)	Letterhead 2 - 7 x 10-1/2, 1 ink color & gold seal Crane's Kid Ecu White (32 lbs.)										
(1)	Makeready and/or Setup	3	150.00	450.00	50.00	150.00	No Charge	0.00	75.00	225.00	
(2)	Running Per 1,000 Copies	225	239.00	53,775.00	140.00	31,500.00	130.00	29,250.00	90.00	20,250.00	
(q)	Letterhead 3 - 8-1/2 x 11, 1 ink color & gold seal Crane's Kid Ecu White, 32-lb										
(1)	Makeready and/or Setup	3	150.00	450.00	50.00	150.00	No Charge	0.00	75.00	225.00	
(2)	Running Per 1,000 Copies	300	247.00	74,100.00	142.00	42,600.00	130.00	39,000.00	90.00	27,000.00	
(r)	Letterhead 4 - 8-1/2 x 11, 1 ink color & gold seal PMS 288 Blue, 100 % Bond White (Eagle Bond)										
(1)	Makeready and/or Setup	3	150.00	450.00	50.00	150.00	No Charge	0.00	No Charge	0.00	
(2)	Running Per 1,000 Copies	825	71.00	58,575.00	74.00	61,050.00	68.55	56,553.75	68.55	56,553.75	
(s)	Letterhead 5 - 6-1/4 x 9-1/4, 1 ink color PMS 288 Blue, 100 % Bond White (Eagle Bond)										
(1)	Makeready and/or Setup	2	150.00	300.00	50.00	100.00	No Charge	0.00	No Charge	0.00	
(2)	Running Per 1,000 Copies	55	71.00	3,905.00	69.00	3,795.00	68.55	3,770.25	68.55	3,770.25	
(t)	Letterhead 6 - 8-1/2 x 11, No printing(second sheet) 100 % Bond White (Eagle Bond)										
(1)	Makeready and/or Setup	3	150.00	450.00	No Charge	0.00	No Charge	0.00	No Charge	0.00	
(2)	Running Per 1,000 Copies	83	35.00	2,905.00	46.00	3,818.00	45.50	3,776.50	45.50	3,776.50	
II.	ADDITIONAL OPERATIONS:										
	Producing new die.....per die.....	5	275.00	1,375.00	20.00	100.00	475.00	2,375.00	457.00	2,285.00	
CONTRACTOR TOTALS				\$454,148.00		\$335,817.00		\$313,701.50		\$301,948.00	
DISCOUNT				0.00%	\$0.00	2.00%	\$6,716.34	2.00%	\$6,274.03	2.00%	\$6,038.96
DISCOUNTED TOTALS				\$454,148.00		\$329,100.66		\$307,427.47		\$295,909.04	
AWARDED											