

Program No. C703-S Term March 1, 2003 To February 29, 2004													
Title: BOOKS AND TRAINING MANUALS													
			ABOUT TIME REPRO		BLACK CLASSIC PRESS		BRACELAND BROS., INC.		GOODWAY GRAPHICS		GRAPHIC IMAGES CORP.		
			ROCKVILLE, MD		BALTIMORE, MD		STEBENVILLE, OH		SPRINGFIELD, VA		ALEXANDRIA, VA		
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
I. DUPLICATING/COPYING/PRINTING:													
(a)	Reproducing Text or Cover Leaves												
1.	Face Only in Black Ink.....per 100 leaves	4,656	0.75	3,492.00	1.00	4,656.00	1.50	6,984.00	3.75	17,460.00	2.20	10,243.20	
2.	Face and Back in Black Ink.....per 100 leaves	16,242	1.25	20,302.50	2.00	32,484.00	2.75	44,665.50	5.30	86,082.60	4.25	69,028.50	
3.	Face Only in Full Color.....per 100 leaves	95	50.00	4,750.00	25.00	2,375.00	25.00	2,375.00	27.00	2,565.00	28.00	2,660.00	
4.	Face and Back in Full Color.....per 100 leaves	331	80.00	26,480.00	45.00	14,895.00	50.00	16,550.00	46.55	15,408.05	58.00	19,198.00	
(b)	Print Tab Dividers (1/5th to 1/10th-cut), one side only, black ink (incl lipping, drilling, reinforcing, and collating).....per 100 dividers												
		1,142	35.00	39,970.00	15.00	17,130.00	15.00	17,130.00	13.50	15,417.00	10.00	11,420.00	
(c)	Producing transparencies - black/white or full color.....per transparency												
		2	3.00	6.00	1.00	2.00	11.10	22.20	10.00	20.00	0.70	1.40	
II. BINDING:													
(a)	Binding w/plastic combs of suitable capacity (incl collating in sequence, punching and cost of combs).....per 10 books												
		255	10.00	2,550.00	7.50	1,912.50	10.00	2,550.00	No Charge	0.00	8.50	2,167.50	
III. PAPER: Per 100 Leaves													
(a)	White Offst Book, 50-lbs	16,557	0.50	8,278.50	0.50	8,278.50	0.58	9,603.06	No Charge	0.00	No Charge	0.00	
(b)	Colored Offset Book, 50-lbs	4,751	0.70	3,325.70	0.70	3,325.70	0.90	4,275.90	0.86	4,085.86	0.40	1,900.40	
(c)	White Vellum-Finish Cover, 50-lbs	12	3.00	36.00	3.00	36.00	3.00	36.00	2.50	30.00	2.00	24.00	
(d)	Colored Vellum-Finish Cover, 50-lbs	4	3.00	12.00	3.00	12.00	4.00	16.00	4.00	16.00	2.00	8.00	
	<i>Tab Divider - Each 9 x 11" leaf:</i>												
(e)	White Index, 110-lbs	1,138	2.00	2,276.00	1.00	1,138.00	2.90	3,300.20	2.25	2,560.50	2.00	2,276.00	
(f)	Colored Index, 110-lbs	4	3.00	12.00	2.00	8.00	3.90	15.60	4.00	16.00	2.00	8.00	
IV. ADDITIONAL OPERATIONS:													
(a)	Inserting colored slip sheets.....per 10 leaves	368	1.00	368.00	0.10	36.80	0.50	184.00	0.50	184.00	0.50	184.00	
(b)	Shrink-film wrap.....per 10 packages	2	3.00	6.00	1.00	2.00	3.00	6.00	3.00	6.00	3.00	6.00	
(c)	Drilling.....per 100 leaves	13,962	0.10	1,396.20	0.10	1,396.20	0.06	837.72	0.05	698.10	No Charge	0.00	
(d)	3-ring binder (1"capacity).....per binder	3,176	2.50	7,940.00	2.50	7,940.00	2.90	9,210.40	No Charge	0.00	2.25	7,146.00	
(e)	3-ring binder (2"capacity).....per binder	1,048	4.00	4,192.00	3.00	3,144.00	5.50	5,764.00	No Charge	0.00	3.80	3,982.40	
(f)	3-ring binder (3"capacity).....per binder	2,052	6.00	12,312.00	6.00	12,312.00	6.80	13,953.60	No Charge	0.00	4.50	9,234.00	
(g)	3-ring binder (4"capacity).....per binder	1,008	8.00	8,064.00	7.30	7,358.40	9.75	9,828.00	No Charge	0.00	9.50	9,576.00	
V. PACKING, SEALING AND DISTRIBUTION:													
(a)	Pack/seal shipping containers.....each container	808	2.00	1,616.00	1.25	1,010.00	1.00	808.00	1.00	808.00	No Charge	0.00	
CONTRACTOR TOTALS				\$147,384.90		\$119,452.10		\$148,115.18		\$145,357.11		\$149,063.40	
DISCOUNT				0.00%	\$0.00	2.00%	\$2,389.04	2.00%	\$2,962.30	1.00%	\$1,453.57	2.00%	\$2,981.27
DISCOUNTED TOTALS				\$147,384.90		\$117,063.06		\$145,152.88		\$143,903.54		\$146,082.13	
AWARDED													

Program No. C703-S Term March 1, 2003 To February 29, 2004													
Title: BOOKS AND TRAINING MANUALS													
			GRAY GRAPHICS		HICKORY OFFSET PRGTG		LEX		SANDY PLAINS		WARNER PRGTG		
			CAPITOL HEIGHTS, MD		HAVRE de GRACE, MD		BELTSVILLE, MD		MARIETTA, GA		CHANTILLY, VA		
ITEM NO.	DESCRIPTION	AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
I. DUPLICATING/COPYING/PRINTING:													
(a)	Reproducing Text or Cover Leaves												
1.	Face Only in Black Ink..... per 100 leaves	4,656	2.00	9,312.00	1.60	7,449.60	1.50	6,984.00	2.00	9,312.00	1.10	5,121.60	
2.	Face and Back in Black Ink..... per 100 leaves	16,242	3.60	58,471.20	3.00	48,726.00	3.00	48,726.00	3.00	48,726.00	2.20	35,732.40	
3.	Face Only in Full Color..... per 100 leaves	95	35.00	3,325.00	25.00	2,375.00	39.00	3,705.00	2.50	237.50	25.00	2,375.00	
4.	Face and Back in Full Color..... per 100 leaves	331	60.00	19,860.00	48.00	15,888.00	78.00	25,818.00	5.00	1,655.00	50.00	16,550.00	
(b)	Print Tab Dividers (1/5th to 1/10th-cut), one side only, black ink (incls lipping, drilling, reinforcing, and collating..... per 100 dividers	1,142	15.00	17,130.00	15.00	17,130.00	14.40	16,444.80	15.00	17,130.00	15.00	17,130.00	
(c)	Producing transparencies - black/white or full color..... per transparency	2	0.25	0.50	0.60	1.20	-----	-----	0.50	1.00	50.00	100.00	
II. BINDING:													
(a)	Binding w/plastic combs of suitable capacity (incl collating in sequence, punching and cost of combs) per 10 books	255	7.50	1,912.50	8.00	2,040.00	15.00	3,825.00	7.50	1,912.50	9.00	2,295.00	
III. PAPER: Per 100 Leaves													
(a)	White Offst Book, 50-lbs	16,557	0.45	7,450.65	0.60	9,934.20	0.55	9,106.35	0.60	9,934.20	0.60	9,934.20	
(b)	Colored Offset Book, 50-lbs	4,751	0.50	2,375.50	1.00	4,751.00	0.70	3,325.70	1.00	4,751.00	0.80	3,800.80	
(c)	White Vellum-Finish Cover, 50-lbs	12	3.00	36.00	3.00	36.00	2.00	24.00	3.00	36.00	2.00	24.00	
(d)	Colored Vellum-Finish Cover, 50-lbs	4	3.50	14.00	4.00	16.00	2.50	10.00	4.00	16.00	4.00	16.00	
	<i>Tab Divider - Each 9 x 11" leaf:</i>												
(e)	White Index, 110-lbs	1,138	3.00	3,414.00	3.50	3,983.00	2.10	2,389.80	3.00	3,414.00	3.00	3,414.00	
(f)	Colored Index, 110-lbs	4	3.50	14.00	4.50	18.00	3.25	13.00	4.00	16.00	5.00	20.00	
IV. ADDITIONAL OPERATIONS:													
(a)	Inserting colored slip sheets..... per 10 leaves	368	0.50	184.00	0.50	184.00	0.20	73.60	0.50	184.00	0.50	184.00	
(b)	Shrink-film wrap..... per 10 packages	2	1.50	3.00	3.00	6.00	2.50	5.00	No Charge	0.00	3.00	6.00	
(c)	Drilling..... per 100 leaves	13,962	0.50	6,981.00	0.10	1,396.20	0.04	558.48	No Charge	0.00	0.10	1,396.20	
(d)	3-ring binder (1"capacity)..... per binder	3,176	2.00	6,352.00	2.50	7,940.00	2.75	8,734.00	2.50	7,940.00	2.50	7,940.00	
(e)	3-ring binder (2"capacity)..... per binder	1,048	3.00	3,144.00	2.50	2,620.00	3.30	3,458.40	3.00	3,144.00	3.00	3,144.00	
(f)	3-ring binder (3"capacity)..... per binder	2,052	5.00	10,260.00	7.00	14,364.00	3.99	8,187.48	7.00	14,364.00	6.00	12,312.00	
(g)	3-ring binder (4"capacity)..... per binder	1,008	7.00	7,056.00	10.00	10,080.00	6.95	7,005.60	9.00	9,072.00	7.00	7,056.00	
V. PACKING, SEALING AND DISTRIBUTION:													
(a)	Pack/seal shipping containers.....each container	808	1.00	808.00	1.00	808.00	0.75	606.00	0.50	404.00	1.50	1,212.00	
CONTRACTOR TOTALS				\$158,103.35		\$149,746.20	-----			\$132,249.20		\$129,763.20	
DISCOUNT				2.00%	\$3,162.07	0.00%	\$0.00	2.00%	-----	0.00%	\$0.00	1.00%	\$1,297.63
DISCOUNTED TOTALS				\$154,941.28		\$149,746.20	-----			\$132,249.20		\$128,465.57	

Program No. C703-S Term March 1, 2003 To February 29, 2004

Title: BOOKS AND TRAINING MANUALS

				Price Comparison Only		
		NATL PRtg & COPYng		CURRENT CONTRACTOR		
		BELTSVILLE, MD		NATL PRtg & COPYng		
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST
I. DUPLICATING/COPYING/PRINTING:						
(a)	Reproducing Text or Cover Leaves					
1.	Face Only in Black Ink.....per 100 leaves	4,656	1.70	7,915.20	1.70	7,915.20
2.	Face and Back in Black Ink.....per 100 leaves	16,242	3.00	48,726.00	3.00	48,726.00
3.	Face Only in Full Color.....per 100 leaves	95	25.00	2,375.00	25.00	2,375.00
4.	Face and Back in Full Color.....per 100 leaves	331	45.00	14,895.00	45.00	14,895.00
(b)	Print Tab Dividers (1/5th to 1/10th-cut), one side only, black ink (incl lipping, drilling, reinforcing, and collating.....per 100 dividers	1,142	15.00	17,130.00	15.00	17,130.00
(c)	Producing transparencies - black/white or full color.....per transparency	2	2.00	4.00	0.70	1.40
II. BINDING:						
(a)	Binding w/plastic combs of suitable capacity (incl collating in sequence, punching and cost of combs).....per 10 books	255	8.00	2,040.00	8.00	2,040.00
III. PAPER: Per 100 Leaves						
(a)	White Offset Book, 50-lbs	16,557	0.60	9,934.20	0.60	9,934.20
(b)	Colored Offset Book, 50-lbs	4,751	1.00	4,751.00	1.00	4,751.00
(c)	White Vellum-Finish Cover, 50-lbs	12	10.00	120.00	3.00	36.00
(d)	Colored Vellum-Finish Cover, 50-lbs <i>Tab Divider - Each 9 x 11" leaf:</i>	4	15.00	60.00	4.00	16.00
(e)	White Index, 110-lbs	1,138	3.00	3,414.00	3.00	3,414.00
(f)	Colored Index, 110-lbs	4	10.00	40.00	4.00	16.00
IV. ADDITIONAL OPERATIONS:						
(a)	Inserting colored slip sheets.....per 10 leaves	368	0.50	184.00	0.50	184.00
(b)	Shrink-film wrap.....per 10 packages	2	5.00	10.00	3.00	6.00
(c)	Drilling.....per 100 leaves	13,962	0.10	1,396.20	0.10	1,396.20
(d)	3-ring binder (1"capacity).....per binder	3,176	3.00	9,528.00	3.00	9,528.00
(e)	3-ring binder (2"capacity).....per binder	1,048	5.00	5,240.00	5.00	5,240.00
(f)	3-ring binder (3"capacity).....per binder	2,052	7.00	14,364.00	7.00	14,364.00
(g)	3-ring binder (4"capacity).....per binder	1,008	10.00	10,080.00	10.00	10,080.00
V. PACKING, SEALING AND DISTRIBUTION:						
(a)	Pack/seal shipping containers.....each container	808	1.00	808.00	1.00	808.00
CONTRACTOR TOTALS				\$153,014.60		\$152,856.00
DISCOUNT				2.00%	\$3,060.29	2.00% \$3,057.12
DISCOUNTED TOTALS				\$149,954.31		\$149,798.88