

		EVOLUTION IMPRESSIONS			GRAFIKSHOP CORP		GRAY GRAPHICS		MERCURY PRINT PROD		TAMMS LITHO	
DESCRIPTION		BASIS OF AWARD	Rochester, NY		Houston, TX		Capitol Heights, MD		Rochester, NY		Cedarbury, WI	
		UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
<b>I. PREPRESS:</b>												
(a)	Trim/Page-size unit produced from camera copy..... per page.....	2564	2.00	5,128.00	1.50	3,846.00	1.00	2,564.00	1.00	2,564.00	3.00	7,692.00
(b)	Trim/Page-size unit produced from electronic per trim-page size unit.....	510	8.00	4,080.00	4.00	2,040.00	4.75	2,422.50	4.50	2,295.00	10.00	5,100.00
(c)	Line.....per illustration.....	140	6.00	840.00	2.00	280.00	4.00	560.00	5.00	700.00	3.00	420.00
(d)	Halftones.....per illustration.....	10	12.00	120.00	8.00	80.00	8.00	80.00	7.00	70.00	10.00	100.00
(e)	Dylux/digital black and white proofs..... per trim/page-size unit.....	2889	0.80	2,311.20	1.50	4,333.50	0.70	2,022.30	1.00	2,889.00	2.00	5,778.00
(f)	Color Keys/digital color proofs.....per color/ per trim-page size unit.....	160	33.00	5,280.00	6.00	960.00	4.00	640.00	4.50	720.00	4.00	640.00
(g)	System Timework.....per hour.....	5	75.00	375.00	45.00	225.00	65.00	325.00	65.00	325.00	75.00	375.00
(h)	Timework.....per hour.....	5	75.00	375.00	45.00	225.00	65.00	325.00	65.00	325.00	75.00	375.00
<b>II. PRINTING AND BINDING:</b>												
<b>(a) 2-page Product per product:</b>												
<b>Black Ink or a Color Other Than Black:</b>												
(1)	Makeready and/or Setup.....	4	110.00	440.00	80.00	320.00	100.00	400.00	75.00	300.00	30.00	120.00
(2)	Running Per 100 Copies.....	160	0.72	115.20	1.50	240.00	1.50	240.00	2.25	360.00	1.40	224.00
<b>Each Additional Color of Ink:</b>												
(3)	Makeready and/or Setup.....	2	66.00	132.00	40.00	80.00	50.00	100.00	75.00	150.00	10.50	21.00
(4)	Running Per 100 Copies.....	80	0.15	12.00	1.00	80.00	1.00	80.00	1.00	80.00	0.18	14.40
<b>(b) 4-page Product: (no stitching) Printing in a single ink color including folding...per product.....</b>												
<b>Black Ink or a Color Other Than Black:</b>												
(1)	Makeready and/or Setup.....	10	125.00	1,250.00	160.00	1,600.00	100.00	1,000.00	85.00	850.00	30.00	300.00
(2)	Running Per 100 Copies.....	340	2.30	782.00	3.00	1,020.00	2.50	850.00	3.00	1,020.00	1.40	476.00
<b>Each Additional Color of Ink:</b>												
(3)	Makeready and/or Setup.....	12	81.00	972.00	80.00	960.00	50.00	600.00	85.00	1,020.00	10.50	126.00
(4)	Running Per 100 Copies.....	380	0.15	57.00	2.00	760.00	2.00	760.00	1.50	570.00	0.18	68.40
<b>(c) 6-page Product (no stitching: Printing in a single ink color, including folding...per product:</b>												
<b>Black Ink or a Color Other Than Black:</b>												
(1)	Makeready and/or Setup.....	13	154.00	2,002.00	240.00	3,120.00	125.00	1,625.00	140.00	1,820.00	40.00	520.00
(2)	Running Per 100 Copies.....	60	3.25	195.00	4.50	270.00	2.75	165.00	3.50	210.00	1.40	84.00
<b>Each Additional Color of Ink:</b>												
(3)	Makeready and/or Setup.....	4	81.00	324.00	120.00	480.00	100.00	400.00	110.00	440.00	10.50	42.00
(4)	Running Per 100 Copies.....	80	0.15	12.00	3.00	240.00	2.00	160.00	2.50	200.00	0.18	14.40
<b>(d) Saddle-stitched:Printing in a single ink color, including binding.....per page:</b>												
<b>Black Ink or a Color Other Than Black:</b>												
(1)	Makeready and/or Setup.....	284	15.00	4,260.00	15.00	4,260.00	6.00	1,704.00	7.00	1,988.00	30.00	8,520.00
(2)	Running Per 100 Copies.....	1328	0.71	942.88	0.20	265.60	0.20	265.60	0.30	398.40	1.50	1,992.00
<b>Each Additional Color of Ink:</b>												
(3)	Makeready and/or Setup.....	163	6.20	1,010.60	12.00	1,956.00	15.00	2,445.00	12.00	1,956.00	10.50	1,711.50
(4)	Running Per 100 Copies.....	10570	0.15	1,585.50	0.25	2,642.50	0.25	2,642.50	0.35	3,699.50	0.18	1,902.60
<b>(e) Perfect-bound:Printing in a single ink color, including binding.....per page:</b>												
<b>Black Ink or a Color Other Than Black:</b>												
(1)	Makeready and/or Setup.....	3636	6.20	22,543.20	10.00	36,360.00	4.00	14,544.00	5.25	19,089.00	30.00	109,080.00
(2)	Running Per 100 Copies.....	20090	1.07	21,496.30	0.15	3,013.50	0.12	2,410.80	0.24	4,821.60	5.00	100,450.00
<b>Each Additional Color of Ink:</b>												
(3)	Makeready and/or Setup.....	10	3.10	31.00	12.00	120.00	15.00	150.00	15.00	150.00	10.50	105.00
(4)	Running Per 100 Copies.....	70	0.15	10.50	0.25	17.50	0.10	7.00	0.38	26.60	0.18	12.60
<b>(f) Complete cover:</b>												
(1)	Makeready and/or Setup.....	18	305.00	5,490.00	240.00	4,320.00	125.00	2,250.00	160.00	2,880.00	120.00	2,160.00
(2)	Running Per 100 Copies.....	179	11.80	2,112.20	8.00	1,432.00	5.00	895.00	8.00	1,432.00	16.32	2,921.28





<b>TOBAY PRtg. CO., INC.</b>		<b>MC DONALD &amp; EUDY</b>		<b>CURRENT CONTRACTOR</b>	
Copiaque, NY		Temple Hills, MD		MC DONALD & EUDY	
<b>UNIT RATE</b>	<b>COST</b>	<b>UNIT RATE</b>	<b>COST</b>	<b>UNIT RATE</b>	<b>COST</b>
0.60	8,558.40	0.55	7,845.20	0.56	7,987.84
1.50	1,104.00	1.25	920.00	1.20	883.20
4.00	712.00	4.00	712.00	4.00	712.00
0.25	40.00	0.10	16.00	0.05	8.00
1.25	2,230.00	1.00	1,784.00	1.00	1,784.00
0.65	274.30	0.35	147.70	0.25	105.50
	<b>\$55,749.75</b>		<b>\$44,159.75</b>		<b>\$44,624.75</b>
2.00%	<b>\$1,115.00</b>	1.00%	<b>\$441.60</b>	1.00%	<b>\$446.25</b>
	<b>\$54,634.75</b>		<b>\$43,718.15</b>		<b>\$44,178.50</b>