TITLE:	MISCELLANEOUS PUBLICATIONS								1
	JULY 1, 2003 thru JUNE 30, 2004								
		Page 01	of 02			PROGRAM	<b>4</b> B488	3 - <u>S</u>	
			MCDONA	LD & EUDY	GRAY (	GRAPHICS	CURRENT C	CONTRACTOR:	
	DEPT OF STATE	BASIS OF	Temple H	lills, Maryland	Capitol Hei	ghts, Maryland		RAPHICS	
	PROGRAM B488-S	AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
I.	PREPRESS:						1		
(a)	Trim/Page-Size Unitper color/per page								
(1)	FORMAT A	889	4.00	3,556.00		4,445.00	<u> </u>	7,112.00	
(2)	FORMAT B	3124	4.00	12,496.00	8.00	24,992.00	8.00	24,992.00	
(b)	Dylux/Digital <u>Black &amp; White</u> Proofs per trim/								
	page-size unit	ļ <u></u>						-2 -2	
(1)	FORMAT B	34	3.00	102.00				42.50	
(2)		492	2.50	1,230.00	3.00	1,476.00	1.25	615.00	
(c)	One-Piece Laminated/Digital Color Proofs	ļ					-		-
(1)	per trim/page-size unit FORMAT A	18	20.00	360.00	20.00	360.00	10.00	100.00	-
(1)	FORMAT B	2	20.00 35.00	360.00 70.00	<del></del>	\ <del></del>	<del> </del>	180.00 20.00	+
(2)	Graphicsper graphic	4	15.00	60.00			t	80.00	-
(d) (e)	System Timeworkper graphic	4	50.00	<del> </del>	<del> </del>		<del></del>	275.00	+
II.	PRINTING:	ļ <u> </u>	30.00	250.00	33.00	275.00	33.00	273.00	+
(a)	Printing in Single Ink Color per page	-					1		+
(u)	MAKEREADY/SETUP:	<b> </b>					<del>                                     </del>		
(1)	FORMAT A	710	5.50	3,905.00	6.00	4,260.00	6.00	4,260.00	+
(2)	FORMAT B	3536	5.50	· · · · · · · · · · · · · · · · · · ·		ļi	<del></del>	22,984.00	+
\ <u>-</u> /	RUNNING/1,000 COPIES:		5.50		0.50		5.50	, 1100	
(3)	FORMAT A	1218	1.60	1,948.80	1.00	1,218.00	1.00	1,218.00	1
(4)	FORMAT B	7870	1.60					7,870.00	
(b)	Printing in Four-Color Processper page	1				,		,	1
	MAKEREADY/SETUP:								
(1)	FORMAT A	1	175.00	175.00	53.50	53.50	53.50	53.50	
(2)	FORMAT B	1	175.00	175.00	95.00	95.00	95.00	95.00	
	RUNNING/1,000 COPIES:								
(3)	FORMAT A	100	30.00	3,000.00	6.50	650.00	6.50	650.00	
(4)	FORMAT B	150	30.00	4,500.00	9.00	1,350.00	9.00	1,350.00	
(c)	Cover: Single Ink Color per complete cover								
	MAKEREADY/SETUP:								
(1)	FORMAT A	7	150.00	1,050.00	100.00	700.00	120.00	840.00	
(2)	FORMAT B	12	150.00	1,800.00	125.00	1,500.00	120.00	1,440.00	
	RUNNING/1,000 COPIES:								
(3)	FORMAT A	19	25.00				<del></del>	342.00	
	FORMAT B	<u> </u>	25.00	975.00	25.00	975.00	20.00	780.00	
(d)	Each Additional PMS Colorper color/per page	•							
	MAKEREADY/SETUP:								
(1)	FORMAT A	197	18.00	<del> </del>		\		2,955.00	
(2)	FORMAT B	362	18.00	6,516.00	25.00	9,050.00	20.00	7,240.00	
(3)	RUNNING/1,000 COPIES:	350						075.00	
(3)	FORMAT B	350	2.00	700.00	2.00		<del>+</del>	875.00	-
(4)	<del>} </del>	731	2.00	1,462.00	4.00	2,924.00	3.00	2,193.00	-
(e)	Varnish: Covers 1 and 4 per complete cover	-		-	ļ		+		 -
(1)	MAKEREADY/SETUP:	A	100.00	400.00	75.00	300.00	E0.00	300.00	 -
(1)	FORMAT B		100.00 75.00	400.00 750.00	<del></del>	<del> </del>	<del></del>	200.00 500.00	-
(2)		10	/5.00	/50.00	/5.00	/50.00	50.00	00.00	-
(3)	RUNNING/1,000 COPIES:	10	10.00	100.00	4 50	45.00	5.00	50.00	-
(3)	FORMAT B	31	10.00 10.00	<del></del>		\ <del></del>	<del> </del>	310.00	-
III.		31	10.00	310.00	7.00	217.00	10.00	310.00	-
(a)	BINDING: (PER 1,000 LEAVES). Loose-Leaf	-					-		-
(2)	FORMAT B	413	3.00	1,239.00	1.00	413.00	1.00	413.00	-
(b)	Saddle-Stitch	713	3.00	1,239.00	1.00	713.00	1.00	713.00	+
(1)	FORMAT A	243	2.00	486.00	1.00	243.00	1.00	243.00	-
(2)	FORMAT B	845	2.00	<u> </u>	<del></del>	\ <del></del>	<del> </del>	845.00	-
(c)	Side Stitch	073	2.50	1,050.00	1.50	073.00	1.00	0.73.00	
(2)	FORMAT B	39	5.50	214.50	0.50	19.50	0.50	19.50	+
(d)	Perfect Bind		3.30	0.00	<del> </del>	15.50	5.50	13.30	+
(1)	FORMAT A	408	4.00	<del> </del>		204.00	0.50	204.00	+
(2)	FORMAT B	2714	4.00	<del> </del>	<del></del>	ļ	<del></del>	1,357.00	+
\ <u>-</u> /			50		1.50	2,557.00	5.50	-,100	
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TITLE	MISCELLANEOUS PUBLICATIONS				ı					
	JULY 1, 2003 thru JUNE 30, 2004									
I ERM :	JULI 1, 2003 MIN JUNE 30, 2004	Page 02	of 02			PROGRAM	1 R 1 Q 0	- 6		
		Paye 02		LD & EUDY		RAPHICS		ONTRACTOR:		
	DEPT OF STATE	BASIS OF		lls, Maryland		hts, Maryland	GRAY G			
	PROGRAM B488-S		UNIT RATE		UNIT RATE	COST	UNIT RATE	COST		
IV.	PAPER: (PER 1,000 LEAVES).	AWAKD	UNII KAIL	CO31	ONII KAIL	C031	UNTI KAIL	C031		
14.	TEXT PAPERS:									
(a)	White Offset Book 50-lb									
	FORMAT A	4	5.25	21.00	5.00	20.00	5.00	20.00		
(1)	FORMAT B	520	5.50	2,860.00	6.00	3,120.00		20.00 2,808.00	 	
		520	5.50	2,800.00	6.00	3,120.00	5.40	2,808.00		
(b)	White Offset Book 60-lb	480	5.50	2 640 00	5.00	2 400 00	F 20	2 406 00		
(1)	FORMAT B	2917	6.00	2,640.00	6.00	2,400.00		2,496.00		
(2)		2917	6.00	17,502.00	6.00	17,502.00	5.00	16,335.20		
(c)	White Litho Coated Book 60-lb	5	10.00	50.00	7.50	37.50	8.00	40.00		
(1)	FORMAT B						<u> </u>			
(2)		465	12.00	5,580.00	14.75	6,858.75	13.65	6,347.25		
(d)	White Litho Coated Book 70-lb	170	12.00	2 240 00	9.00	1 513 00	12.00	2 040 00		
(1)	FORMAT R	170	13.00	2,210.00	8.90	1,513.00	<u> </u>	2,040.00		
(2)	FORMAT B	108	13.00	1,404.00	15.00	1,620.00	14.00	1,512.00		
(-)	COVER PAPERS:									
(e)	White Vellum-Finish Cover 50-lb					450.00	25.00	450.00		
(1)	FORMAT B	6	50.00	300.00	25.00	150.00		150.00		
(2)		1	50.00	50.00	35.00	35.00	28.00	28.00		
(f)	Colored Vellum-Finish Cover 50-lb					440.00		450.00		
(2)	FORMAT B	4	70.00	280.00	40.00	160.00	37.50	150.00		
(g)	White Litho Coated Cover 80-lb									
(1)	FORMAT A	32	25.00	800.00	25.00	800.00		896.00		
(2)	FORMAT B	73	35.00	2,555.00	35.00	2,555.00	38.00	2,774.00		
٧.	ADDITIONAL OPERATIONS:									
(a)	Drillingper 1,000 leaves	695	0.50	347.50	0.50	347.50		347.50		
(b)	Foldingper 1,000 leaves	2	45.00	90.00	3.00	6.00	<u> </u>	6.00		
(c)	Perforatingper 1,000 leaves	2	45.00	90.00	4.00	8.00		20.00		
(d)	Shrink-Film Wrap/Bandper 100 packages	97	15.00	1,455.00	20.00	1,940.00	20.00	1,940.00		
VI.	PACKING & DISTRIBUTION:									
1.	Bulk Shipments (Other Than By Mail):									
(a)	Packing and Sealing Shipping Containers									
	per container		1.25	1,503.75	1.25	1,503.75		1,503.75		
(b)	Individual Mailing Containersper container	215	1.25	268.75	1.25	268.75	1.00	215.00		
2.	Mailing:									
(a)	Single/Multiple Copies in Kraft Envelope									
	(up to 200 Leaves)per envelope	1519	0.25	379.75	0.30	455.70	0.30	455.70		
(b)	Single/Multiple Copies over 200 Leaves in Bags									
	or Bundlesper bag/bundle	53	1.00	53.00	0.75	39.75	0.85	45.05		
(c)	Quantities over 14-lbs., up to 36-lbs., in									
	Bundles or Containersper bundle/									
	container	97	1.50	145.50	1.50	145.50	1.50	145.50		
VII.	PREMIUM PAYMENTS: (SEE % INCREASE).									
	CONTRACTORS SUBTOTALS			\$138,654.55		\$135,255.70		\$132,878.45		
	CONTRACTORS PAPER TOTALS			\$36,252.00		\$36,771.25		\$35,596.45		
	SUBTOTALS LESS PAPER			\$102,402.55		\$98,484.45		\$97,282.00		
	ACCELERATED SCHEDULE	2.00%		2,048.05		1,969.69		1,945.64		
	PERCENTAGE INCREASE		15.00%	307.21	15.00%	295.45	15.00%	291.85		
	SUBTOTALS PLUS PERCENTAGE INCREASE			138,961.76		135,551.15		133,170.30		
	DISCOUNT		1.00%	1,389.62	2.00%	2,711.02		1,331.70		
	DISCOUNTED TOTALS			137,572.14		132,840.13		131,838.60		
						AWARDED				

TITLE.	MICCELLANEOUS BURLICATIONS										1	
	MISCELLANEOUS PUBLICATIONS	-			-				-			
IERM:	JULY 1, 2003 thru JUNE 30, 2004	B- 5:	-603		-	D D O O D : :	<u> </u>					
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	DEPT OF STATE	BASIS OF			<del> </del>		<del> </del>					
	PROGRAM B488-S	AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	PREPRESS:											
(a)	Trim/Page-Size Unitper color/per page											
(1)	FORMAT A											
(2)	FORMAT B											
(b)	Dylux/Digital Black & White Proofs per trim/											
	page-size unit											
(1)	FORMAT A											
(2)	FORMAT B											
(c)	One-Piece Laminated/Digital Color Proofs											
	per trim/page-size unit											
(1)	FORMAT A					†						
(2)	FORMAT B				1	†						
(d)	Graphicsper graphic				1	t						
(e)	System Timeworkper hour				+	<del>                                     </del>						
II.	PRINTING:				+	†	1		<del>                                     </del>		+	
(a)	Printing in Single Ink Colorper page	<u> </u>			+	<del> </del>	<del>                                     </del>		<del> </del>			
(4)	MAKEREADY/SETUP:	<del> </del>			-	-	+				-	
(1)	FORMAT A	L			+	-						
(2)	FORMAT B				-	-						
(2)		T			-							
(2)	RUNNING/1,000 COPIES: FORMAT A	L			-	-	1					
(3)	FORMAT B				-		1		1		-	
(4)		T			-	-						
(b)	Printing in Four-Color Process per page	ļ							-			
(4)	MAKEREADY/SETUP:	1										
(1)	FORMAT A											
(2)	FORMAT B				-		ļ					
	RUNNING/1,000 COPIES:											
(3)	FORMAT A											
(4)	FORMAT B											
(c)	Cover: Single Ink Color per complete cover								<u> </u>			
	MAKEREADY/SETUP:											
(1)	FORMAT A											
(2)	FORMAT B											
	RUNNING/1,000 COPIES:											
(3)	FORMAT A											
(4)	FORMAT B											
(d)	Each Additional PMS Colorper color/per page											
	MAKEREADY/SETUP:											
(1)	FORMAT A											
(2)	FORMAT B								1			
	RUNNING/1,000 COPIES:					†	1					
(3)	FORMAT A				+	†	1		<del>                                     </del>		1	
(4)	FORMAT B				+	<del> </del>						
(e)	Varnish: Covers 1 and 4 per complete cover				+	<del> </del>	<del>                                     </del>		+		+	
(-)	MAKEREADY/SETUP:	1	-		+	<del> </del>	<del>                                     </del>		+		+	
(1)	FORMAT A				+	<del> </del>	+		-		-	
	FORMAT B		<del>                                     </del>		+	<del> </del>	+		+			
(2)	RUNNING/1,000 COPIES:				-	-			-			
(2)	FORMAT A	L				ļ			-			
(3)							<del>                                     </del>		-			
(4)	FORMAT B				-	-	1					
III.	BINDING: (PER 1,000 LEAVES).	ļ										
(a)	Loose-Leaf	L			-							
	FORMAT B											
(b)	Saddle-Stitch	<u> </u>										
(1)	FORMAT A											
(2)	FORMAT B											
				-								

TITLE.	MICCELLANEOUS DUDITCATIONS										1	
	MISCELLANEOUS PUBLICATIONS	-			-				-			
IERM:	JULY 1, 2003 thru JUNE 30, 2004	B- 5:	-603		-	D D O O D : :	<u> </u>					
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	DEPT OF STATE	BASIS OF			<del> </del>		<del> </del>					
	PROGRAM B488-S	AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	PREPRESS:											
(a)	Trim/Page-Size Unitper color/per page											
(1)	FORMAT A											
(2)	FORMAT B											
(b)	Dylux/Digital Black & White Proofs per trim/											
	page-size unit											
(1)	FORMAT A											
(2)	FORMAT B											
(c)	One-Piece Laminated/Digital Color Proofs											
	per trim/page-size unit											
(1)	FORMAT A					†						
(2)	FORMAT B				1	†						
(d)	Graphicsper graphic				1	t						
(e)	System Timeworkper hour				+	t						
II.	PRINTING:				+	†	1		<del>                                     </del>		+	
(a)	Printing in Single Ink Colorper page	<u> </u>			+	<del> </del>	<del>                                     </del>		<del> </del>			
(4)	MAKEREADY/SETUP:	<del> </del>			-	-	+				-	
(1)	FORMAT A	L			+	-						
(2)	FORMAT B				-	-						
(2)		T			-							
(2)	RUNNING/1,000 COPIES: FORMAT A	L			-	-	1					
(3)	FORMAT B				-		1		1		-	
(4)		T			-	-						
(b)	Printing in Four-Color Process per page	ļ				ļ			-			
(4)	MAKEREADY/SETUP:	1										
(1)	FORMAT A											
(2)	FORMAT B				-		ļ					
	RUNNING/1,000 COPIES:											
(3)	FORMAT A											
(4)	FORMAT B											
(c)	Cover: Single Ink Color per complete cover								<u> </u>			
	MAKEREADY/SETUP:											
(1)	FORMAT A											
(2)	FORMAT B											
	RUNNING/1,000 COPIES:											
(3)	FORMAT A											
(4)	FORMAT B											
(d)	Each Additional PMS Colorper color/per page											
	MAKEREADY/SETUP:											
(1)	FORMAT A											
(2)	FORMAT B								1			
	RUNNING/1,000 COPIES:					†	1					
(3)	FORMAT A				+	†	1		<del>                                     </del>		1	
(4)	FORMAT B				+	<del> </del>						
(e)	Varnish: Covers 1 and 4 per complete cover				+	<del> </del>	<del>                                     </del>		+		+	
(-)	MAKEREADY/SETUP:	1	-		+	<del> </del>	<del>                                     </del>		+		+	
(1)	FORMAT A				+	<del> </del>	+		-		-	
	FORMAT B		<del>                                     </del>		+	<del> </del>	+		+			
(2)	RUNNING/1,000 COPIES:				-	-			-			
(2)	FORMAT A	L				ļ			-			
(3)							<del>                                     </del>		-			
(4)	FORMAT B				-	-	1					
III.	BINDING: (PER 1,000 LEAVES).	-										
(a)	Loose-Leaf	L			-							
	FORMAT B											
(b)	Saddle-Stitch	<u> </u>										
(1)	FORMAT A											
(2)	FORMAT B											
				-								

TITLE:	MISCELLANEOUS PUBLICATIONS										
TERM:	JULY 1, 2003 thru JUNE 30, 2004										
		<u>Page 01</u>	<u>of 03</u>			PROGRAI	M B 4 8 8	<u>3 - S</u>			
	DEPT OF STATE	BASIS OF									
	PROGRAM B488-S		UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST UNIT RATE	COST
I.	PREPRESS:	711171112	OHII IONIE		OHII IGHI E		ONT: IONE		OILLI IGUL	CODI CILLIGATE	
(a)	Trim/Page-Size Unitper color/per page										
(1)	FORMAT A	889									
(2)	FORMAT B	3124									
(b)	Dylux/Digital <u>Black &amp; White</u> Proofs per trim/										
(4)	page-size unit	- 24									-
(1)	FORMAT B	34 492			-						-
(c)	One-Piece Laminated/Digital Color Proofs	772			-						
(0)	per trim/page-size unit										
(1)	FORMAT A	18									
(2)	FORMAT B	2									
(d)	Graphicsper graphic										
(e)	System Timeworkper hour	5			-		ļ		ļ		ļ
II. (a)	PRINTING:  Printing in Single Ink Colorper page				1	I	<u> </u>				1
(0)	MAKEREADY/SETUP:				-		<del> </del>				<del> </del>
(1)	FORMAT A	710			1						<u> </u>
(2)	FORMAT B	3536									
	RUNNING/1,000 COPIES:										
(3)	FORMAT A	1218									
(4)	FORMAT B	7870									
(b)	Printing in Four-Color Process per page  MAKEREADY/SETUP:										ļ
(1)	FORMAT A	1			-						-
(2)	FORMAT B	1			-				<u> </u>		<del> </del>
<u></u>	RUNNING/1,000 COPIES:										
(3)	FORMAT A	100									
(4)	FORMAT B	150									
(c)	Cover: Single Ink Colorper complete cover										
(1)	MAKEREADY/SETUP:	7			-		-		1		<del> </del>
(1)	FORMAT B	12									-
(-)	RUNNING/1,000 COPIES:										
(3)	FORMAT A	19									
(4)	FORMAT B	39									
(d)	Each Additional PMS Colorper color/per page										
(1)	MAKEREADY/SETUP:	197									
(1)	FORMAT B	362			-		-				
(-)	RUNNING/1,000 COPIES:	502			-		<del>                                     </del>		<del> </del>		
(3)	FORMAT A	350									
(4)	FORMAT B	731									
(e)	Varnish: Covers 1 and 4 per complete cover										
(4)	MAKEREADY/SETUP:						ļ				<u> </u>
(1)	FORMAT B	4 10			1	I	<u> </u>				1
(2)	RUNNING/1,000 COPIES:	10			-						-
(3)	FORMAT A	10					<u> </u>				
(4)	FORMAT B	31									
III.	BINDING:										
ļ.,	PER 1,000 LEAVES:										
(a)	Loose-Leaf FORMAT B	413					ļ		<u> </u>		<del> </del>
(2) (b)	Saddle-Stitch	413			-		-				-
(1)	FORMAT A	243					<u> </u>				1
(2)	FORMAT B	845					†				<u> </u>
(c)	Side-Stitch										
(2)	FORMAT B	39									
(d)	Perfect Bind										1
(1)	FORMAT A	408					ļ				<u> </u>
(2)	FORMAT B	2714			-		-				-

TITLE:	MISCELLANEOUS PUBLICATIONS										
TERM:	JULY 1, 2003 thru JUNE 30, 2004										
		Page 02 of 03			PROGRAI	<b>И</b> В 4 8 8 -	<u>s</u>				
	DEPT OF STATE	BASIS OF									
	PROGRAM B488-S	AWARD UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
IV.	PAPER: (PER 1,000 LEAVES).										
	TEXT PAPERS:										
(a)	White Offset Book 50-lb										
	FORMAT A										
(2)	FORMAT B										
(b)	White Offset Book 60-lb										
	FORMAT A										
\/	FORMAT B										
	White Litho Coated Book 60-lb										
	FORMAT A										
	FORMAT B										
(d)	White Litho Coated Book 70-lb										
	FORMAT A			_							
(2)	FORMAT B					ļ					
	COVER PAPERS:										
(e)	White Vellum-Finish Cover 50-lb										
(1)	FORMAT A										
	FORMAT B					ļ					
(f)	Colored Vellum-Finish Cover 50-lb FORMAT B					ļ					
						ļ					
	White Litho Coated Cover 80-lb FORMAT A										
	FORMAT B					-					
	ADDITIONAL OPERATIONS:					<del>                                     </del>					
V.	Drillingper 1,000 leaves	<u> </u>				<del>                                     </del>					
	Foldingper 1,000 leaves					<del>                                     </del>					
	Perforatingper 1,000 leaves					<del>                                     </del>				-	
(c) (d)	Shrink-Film Wrap/Bandper 1,000 leaves									-	
VI.	PACKING & DISTRIBUTION:					<del> </del>				-	
1.	Bulk Shipments (Other Than By Mail):	<del> </del>		-		<del> </del>					
	Packing and Sealing Shipping Containers	<del> </del>		-		<del> </del>					
(0)	per container			-		<del>                                     </del>					
(b)	Individual Mailing Containersper container			-							
	Mailing:			-							
	Single/Multiple Copine in Kraft Envelope			-		<del>                                     </del>					
(4)	(up to 200 Leaves)per envelope					<del>                                     </del>					
(b)	Single/Multiple Copies over 200 Leaves in Bags										
	or Bundlesper bag/bundle			-						+	
	Quantities over 14-lbs., up to 36-lbs., in			-		<del>                                     </del>					
(5)	Bundles or Containersper bundle/			-							
	container			-		t					
VII.	PREMIUM PAYMENTS: (SEE % INCREASE).					1					
	, and the second			1							
	CONTRACTOR TOTALS					t					
	DISCOUNT					<b>†</b>					
	DISCOUNTED TOTALS										
		1 1				1		1		1	