

| Program No C-445-S Term 01/01/97 To 06/30/98 <br> Title 1997 CENSUS OF CONSTRUCTION INDUSTRIES MATERIALS |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | GATEWAY PRESS |  | ROGER;S BINDING \& MAIL |  | SPECIALTIES BINDERY |  |
|  |  | BASIS OF | LOUISVILLE, KY |  | SAN BERNARDINO, CA |  | HYATTSVILLE, MD |  |
| ITEM NO. | DESCRIPTION | AWARD | UNIT RATE | COST | UNIT RATE | COST | UNIT RATE | COST |
| (i) | Item 10 - Envelope/WH-1 (F2) |  |  | 0.00 |  | 0.00 |  | 0.00 |
|  | $154 \times 241 \mathrm{~mm}\left(6-1 / 16 \times 9-1 / 2^{\prime \prime}\right.$ Printing in |  |  | 0.00 |  | 0.00 |  | 0.00 |
|  | two ink colors..............per Envelope; |  |  | 0.00 |  | 0.00 |  | 0.00 |
| (1) | Makeready and/or Setup........ | 1 | 1,375.00 | 1,375.00 | 150.00 | 150.00 | 0.00 | 0.00 |
| (2) | Running per 1,000 Copies.......................... | 302 | 21.50 | 6,493.00 | 16.60 | 5,013.20 | 47.00 | 14,194.00 |
| (k) | Item 11 - Envelope/WH-1 (F3) |  |  | 0.00 |  | 0.00 |  | 0.00 |
|  | $154 \times 241 \mathrm{~mm}$ (6-1/16 $\times$ 9-1/2" Printing in |  |  | 0.00 |  | 0.00 |  | 0.00 |
|  | two ink colors..............per Envelope; |  |  | 0.00 |  | 0.00 |  | 0.00 |
| (1) | Makeready and/or Setup.................................. | 1 | 1,375.00 | 1,375.00 | 200.00 | 200.00 | 0.00 | 0.00 |
| (2) | Running per 1,000 Copies............................... | 242 | 21.50 | 5,203.00 | 16.60 | 4,017.20 | 47.00 | 11,374.00 |
| 11 | ADDITIONAL OPERATIONS: |  |  | 0.00 |  | 0.00 |  | 0.00 |
| (a) | Gathering up to 4 individual items and inserting them |  |  | 0.00 |  | 0.00 |  | 0.00 |
|  | into envelope(s) (Items 8 - 11) |  |  | 0.00 |  | 0.00 |  | 0.00 |
|  | ...................per 1,000 packages..................... | 1573 | 30.00 | 47,190.00 | 45.00 | 70,785.00 | 17.60 | 27,684.80 |
| III | PACKING AND DISTRIBUTION: |  |  | 0.00 |  | 0.00 |  | 0.00 |
| (a) | Packing and sealing shipping containers; |  |  | 0.00 |  | 0.00 |  | 0.00 |
|  | .......................per container............................. | 3472 | 1.50 | 5,208.00 | 1.00 | 3,472.00 | 0.86 | 2,985.92 |
| (b) | Palletizing..................per pallet.......................... | 62 | 20.00 | 1,240.00 | 7.50 | 465.00 | 17.60 | 1,091.20 |
|  | CONTRACTOR TOTALS |  |  | \$382,013.70 |  | \$422,038.48 |  | \$293,097.50 |
|  | DISCOUNT |  | 1.00\% | \$3,820.14 | 2.00\% | \$8,440.77 | 1.00\% | \$2,930.98 |
|  | DISCOUNTED TOTALS |  |  | \$378,193.56 |  | \$413,597.71 |  | \$290,166.52 |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  | AWARDED |

