| Program No C393-S Term DATE OF AWARD To 03/31/00 |  |  |  |  |  |  |  |  |  |  | 393-S.XL | 2/99 1 of 1 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| TITLE: FDA RECORD MANAGEMENT AND DIRECTIVES |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  | GLOBAL COMPLIANCE |  | MARLIN GRAPHICS |  | McDONALD \& EUDY |  | PHILLIPS PRESS |  | TAMMS LITHO |  |
|  |  | BASIS OF | ASTON, PA |  | BALLTIMORE, MD |  | TEMPLE HILLS, MD |  | BRENTWOOD, MD |  | CEDARBURG, WI |  |
| ITEM NO. |  | AWARD | UNIT RATE | COST | UNIT RATE | COST | UNIT RATE | COST | UNIT RATE | COST | UNIT RATE | COST |
| 1. | PRINTING AND BINDING: |  |  |  |  |  |  |  |  |  |  |  |
| (a) | Saddle stitched product....per page |  |  |  |  |  |  |  |  |  |  |  |
| (1) | Makeready and/or Setup ................................ | 1680 | 0.00 | 0.00 | 10.00 | 16,800.00 | 6.25 | 10,500.00 | 7.71 | 12,952.80 | 14.71 | 24,712.80 |
| (2) | Running Per 1000 Copies.............................. | 3528 | 36.00 | 127,008.00 | 7.00 | 24,696.00 | 5.40 | 19,051.20 | 15.00 | 52,920.00 | 10.24 | 36,126.72 |
| (b) | Four-page product ( no stitching)..per product |  |  |  |  |  |  |  |  |  |  |  |
| (1) | Makeready and/or Setup ............................... | 12 | 0.00 | 0.00 | 50.00 | 600.00 | 125.00 | 1,500.00 | 12.50 | 150.00 | 105.70 | 1,268.40 |
| (2) | Running Per 1000 Copies............................. | 25 | 90.00 | 2,250.00 | 40.00 | 1,000.00 | 23.00 | 575.00 | 14.50 | 362.50 | 48.60 | 1,215.00 |
| II. | PACKING AND DISTRIBUTION; |  |  |  |  |  |  |  |  |  |  |  |
| 1. | Bulk shipments: |  |  |  |  |  |  |  |  |  |  |  |
|  | Packing and sealing shipping container..per |  |  |  |  |  |  |  |  |  |  |  |
|  | container.................................................. | 216 | 1.00 | 216.00 | 1.50 | 324.00 | 1.50 | 324.00 | 5.00 | 1,080.00 | 1.05 | 226.80 |
| 2. | Mailing: |  |  |  |  |  |  |  |  |  |  |  |
| (a) | Affixing labels on self mailer...per copy .............. | 2160 | 0.05 | 108.00 | 0.20 | 432.00 | 0.15 | 324.00 | 0.10 | 216.00 | 0.64 | 1,382.40 |
| (b) | Single or multiple copies (up to 200 leaves) in |  |  |  |  |  |  |  |  |  |  |  |
|  | kraft envelope...per envelope.......................... | 9360 | 0.48 | 4,492.80 | 0.60 | 5,616.00 | 0.18 | 1,684.80 | 0.25 | 2,340.00 | 0.55 | 5,148.00 |
| (c) | Ouantities over 200 leaves, up to 16.3 kg ( 36 lbs .) |  |  |  |  |  |  |  |  |  |  |  |
|  | pack in suitable shipping containers (max. gross |  |  |  |  |  |  |  |  |  |  |  |
|  | weight $18.1 \mathrm{~kg}(40 \mathrm{lbs}$.$) ).per container................$ | 24 | 1.40 | 33.60 | 1.50 | 36.00 | 2.50 | 60.00 | 1.20 | 28.80 | 1.05 | 25.20 |
|  | CONTRACTOR TOTALS |  |  | \$134,108.40 |  | \$49,504.00 |  | \$34,019.00 |  | \$70,050.10 |  | \$70,105.32 |
|  | DISCOUNT |  | 0.00\% | \$0.00 | 1.00\% | \$495.04 | 1.00\% | \$340.19 | 6.00\% | \$4,203.01 | 5.00\% | \$3,505.27 |
|  | DISCOUNTED TOTALS |  |  | \$134,108.40 |  | \$49,008.96 |  | \$33,678.81 |  | \$65,847.09 |  | \$66,600.05 |
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|  |  |  | TPS ENTERPRISES |  | CURRENT CONTRACTOR |  |  |  |  |  |  |  |
|  |  | BASIS OF | NEWTON, IL |  | TPS ENTERPRISES |  |  |  |  |  |  |  |
| ITEM NO. | DESCRIPTION | AWARD | UNIT RATE | COST | UNIT RATE | COST |  |  |  |  |  |  |
| 1. | PRINTING AND BINDING: |  |  |  |  |  |  |  |  |  |  |  |
| (a) | Saddle stitched product...per page |  |  |  |  |  |  |  |  |  |  |  |
| (1) | Makeready and/or Setup ................................ | 1680 | 2.82 | 4,737.60 | 2.25 | 3,780.00 |  |  |  |  |  |  |
| (2) | Running Per 1000 Copies.............................. | 3528 | 5.00 | 17,640.00 | 5.00 | 17,640.00 |  |  |  |  |  |  |
| (b) | Four-page product ( no stitching)...per product |  |  |  |  |  |  |  |  |  |  |  |
| (1) | Makeready and/or Setup ................................ | 12 | 14.00 | 168.00 | 14.00 | 168.00 |  |  |  |  |  |  |
| (2) | Running Per 1000 Copies................................. | 25 | 15.50 | 387.50 | 15.50 | 387.50 |  |  |  |  |  |  |
| II. | PACKING AND DISTRIBUTION: |  |  |  |  |  |  |  |  |  |  |  |
| 1. | Bulk shipments: |  |  |  |  |  |  |  |  |  |  |  |
|  | Packing and sealing shipping container. .per |  |  |  |  |  |  |  |  |  |  |  |
|  | container.............................................. | 216 | 9.00 | 1,944.00 | 7.80 | 1,684.80 |  |  |  |  |  |  |
| 2. | Mailing: |  |  |  |  |  |  |  |  |  |  |  |
| (a) | Affixing labels on self mailer...per copy .............. | 2160 | 0.10 | 216.00 | 0.08 | 172.80 |  |  |  |  |  |  |
| (b) | Single or multiple copies (up to 200 leaves) in kraft envelope...per envelope. | 9360 | 0.22 | 2,059.20 | 0.22 | 2,059.20 |  |  |  |  |  |  |
| (c) | kraft envelope... per envelope. <br> Quantities over 200 leaves, up to 16.3 kg ( 36 lbs .) |  |  |  |  |  |  |  |  |  |  |  |
|  | pack in suitable shipping containers (max. gross |  |  |  |  |  |  |  |  |  |  |  |
|  | weight $18.1 \mathrm{~kg}(40 \mathrm{lbs}$.$) ). per container...............$ | 24 | 1.40 | 33.60 | 1.20 | 28.80 |  |  |  |  |  |  |
| $\square$ |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  | \$27,185.90 |  | \$25,921.10 |  |  |  |  |  |  |
|  | DISCOUNT |  | 2.00\% | \$543.72 | 2.25\% | \$583.22 |  |  |  |  |  |  |
|  | DISCOUNTED TOTALS |  |  | \$26,642.18 |  | \$25,337.88 |  |  |  |  |  |  |
|  |  |  |  | AWARDED |  |  |  |  |  |  |  |  |

