

Program No. C364-S Term August 1, 2002 To July 31, 2003												
Title: BROCHURES												
			AJ IMAGES, INC.		ALLEN WAYNE LTD		BODREE PRG CO.		FONTANA LITHOGRAPH		GALLERY GRAPHICS	
			ROSELLE, NJ		CHANTILLY, VA		PENSACOLA, FL		CHEVERLY, MD		CLEVELAND, OH	
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I. PREPRESS:												
(a)	Film produced from electronic file..... per film											
(1)	FORMAT A	22	15.00	330.00	12.00	264.00	10.00	220.00	9.00	198.00	15.00	330.00
(2)	FORMAT B	14	21.00	294.00	16.00	224.00	12.00	168.00	9.50	133.00	20.00	280.00
(b)	One-piece laminated color proof..... per side											
(1)	FORMAT A	6	25.00	150.00	20.00	120.00	15.00	90.00	12.75	76.50	25.00	150.00
(2)	FORMAT B	4	30.00	120.00	30.00	120.00	25.00	100.00	14.50	58.00	30.00	120.00
(c)	Square-finish halftone..... per halftone	5	9.00	45.00	12.00	60.00	10.00	50.00	10.75	53.75	10.00	50.00
Illustrations: Color Corrected 4-color Process												
Films of Illustrations:												
(d)	To 25 sq. in. image..... per set	1	45.00	45.00	18.00	18.00	25.00	25.00	45.00	45.00	30.00	30.00
(e)	To 25 to 50 sq. in. image..... per set	1	60.00	60.00	24.00	24.00	50.00	50.00	65.00	65.00	45.00	45.00
(f)	To 50 to 75 sq. in. image..... per set	1	75.00	75.00	30.00	30.00	75.00	75.00	75.00	75.00	65.00	65.00
II. PRINTING AND BINDING:												
(a)	Printing in a single ink color..... per product											
Makeready and/or Setup												
(1)	FORMAT A	1	179.00	179.00	180.00	180.00	200.00	200.00	165.00	165.00	175.00	175.00
(2)	FORMAT B	1	179.00	179.00	198.00	198.00	225.00	225.00	165.00	165.00	175.00	175.00
Running Per 1,000 Copies												
(3)	FORMAT A	5	33.33	166.65	22.50	112.50	25.00	125.00	24.50	122.50	17.00	85.00
(4)	FORMAT B	5	33.33	166.65	24.75	123.75	28.00	140.00	29.80	149.00	19.00	95.00
(b)	Printing in a two ink colors..... per product											
Makeready and/or Setup												
(1)	FORMAT A	1	239.00	239.00	265.00	265.00	275.00	275.00	225.00	225.00	200.00	200.00
(2)	FORMAT B	1	239.00	239.00	291.50	291.50	300.00	300.00	250.00	250.00	200.00	200.00
Running Per 1,000 Copies												
(3)	FORMAT A	5	58.00	290.00	24.50	122.50	28.00	140.00	25.50	127.50	19.00	95.00
(4)	FORMAT B	6	58.00	348.00	27.00	162.00	30.00	180.00	31.80	190.80	21.00	126.00
(c)	Printing in 4-color process..... per product											
Makeready and/or Setup												
(1)	FORMAT A	2	421.00	842.00	480.00	960.00	400.00	800.00	580.00	1,160.00	500.00	1,000.00
(2)	FORMAT B	1	421.00	421.00	528.00	528.00	600.00	600.00	550.00	550.00	600.00	600.00
Running Per 1,000 Copies												
(3)	FORMAT A	10	122.33	1,223.30	28.50	285.00	50.00	500.00	29.75	297.50	26.00	260.00
(4)	FORMAT B	5	122.33	611.65	31.35	156.75	65.00	325.00	34.50	172.50	29.00	145.00
(d)	Varnishing..... per side											
Makeready and/or Setup												
(1)	FORMAT A	6	43.00	258.00	88.00	528.00	40.00	240.00	70.00	420.00	65.00	390.00
(2)	FORMAT B	4	43.00	172.00	88.00	352.00	50.00	200.00	60.00	240.00	65.00	260.00
Running Per 1,000 Copies												
(3)	FORMAT A	30	17.00	510.00	8.50	255.00	1.50	45.00	2.00	60.00	1.50	45.00
(4)	FORMAT B	21	17.00	357.00	8.50	178.50	2.00	42.00	2.50	52.50	1.75	36.75
III. PAPER: Per 1,000 leaves												
(a)	White Matte Coated Cover, 65-lb											
(1)	FORMAT A	5	38.00	190.00	28.00	140.00	41.00	205.00	25.00	125.00	22.00	110.00
(2)	FORMAT B	5	45.35	226.75	32.00	160.00	55.00	275.00	29.00	145.00	29.00	145.00
(b)	White No.1 Coated Cover, Gloss-finish, 80-lb											
(1)	FORMAT A	15	34.40	516.00	38.00	570.00	56.00	840.00	35.00	525.00	36.50	547.50
(2)	FORMAT B	11	41.45	455.95	42.00	462.00	75.00	825.00	41.00	451.00	38.50	423.50

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			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
			TEMPLE HILLS, MD	NIAGARA FALLS, NY		UPPER MARLBORO, MD		IPI GRAPHICS		
I. PREPRESS:										
(a)	Film produced from electronic file..... per film									
(1)	FORMAT A	22	10.00	220.00	15.00	330.00	20.00	440.00	20.00	440.00
(2)	FORMAT B	14	15.00	210.00	20.00	280.00	25.00	350.00	25.00	350.00
(b)	One-piece laminated color proof..... per side									
(1)	FORMAT A	6	20.00	120.00	25.00	150.00	25.00	150.00	25.00	150.00
(2)	FORMAT B	4	25.00	100.00	30.00	120.00	30.00	120.00	30.00	120.00
(c)	Square-finish halftone..... per halftone	5	8.00	40.00	10.00	50.00	10.00	50.00	10.00	50.00
Illustrations: Color Corrected 4-color Process										
Films of Illustrations:										
(d)	To 25 sq. in. image..... per set	1	50.00	50.00	45.00	45.00	60.00	60.00	60.00	60.00
(e)	To 25 to 50 sq. in. image..... per set	1	60.00	60.00	50.00	50.00	75.00	75.00	75.00	75.00
(f)	To 50 to 75 sq. in. image..... per set	1	70.00	70.00	60.00	60.00	90.00	90.00	90.00	90.00
II. PRINTING AND BINDING:										
(a)	<i>Printing in a single ink color.....per product</i>									
Makeready and/or Setup										
(1)	FORMAT A	1	125.00	125.00	200.00	200.00	200.00	200.00	200.00	200.00
(2)	FORMAT B	1	125.00	125.00	220.00	220.00	220.00	220.00	220.00	220.00
Running Per 1,000 Copies										
(3)	FORMAT A	5	35.00	175.00	17.00	85.00	22.00	110.00	17.00	85.00
(4)	FORMAT B	5	40.00	200.00	20.00	100.00	25.00	125.00	20.00	100.00
(b)	<i>Printing in a two ink colors.....per product</i>									
Makeready and/or Setup										
(1)	FORMAT A	1	150.00	150.00	280.00	280.00	280.00	280.00	280.00	280.00
(2)	FORMAT B	1	150.00	150.00	300.00	300.00	300.00	300.00	300.00	300.00
Running Per 1,000 Copies										
(3)	FORMAT A	5	45.00	225.00	20.00	100.00	28.00	140.00	20.00	100.00
(4)	FORMAT B	6	50.00	300.00	22.00	132.00	32.00	192.00	22.00	132.00
(c)	<i>Printing in 4-color process.....per product</i>									
Makeready and/or Setup										
(1)	FORMAT A	2	450.00	900.00	360.00	720.00	400.00	800.00	400.00	800.00
(2)	FORMAT B	1	475.00	475.00	380.00	380.00	500.00	500.00	500.00	500.00
Running Per 1,000 Copies										
(3)	FORMAT A	10	65.00	650.00	30.00	300.00	36.00	360.00	36.00	360.00
(4)	FORMAT B	5	75.00	375.00	35.00	175.00	40.00	200.00	40.00	200.00
(d)	<i>Varnishing.....per side</i>									
Makeready and/or Setup										
(1)	FORMAT A	6	75.00	450.00	40.00	240.00	75.00	450.00	100.00	600.00
(2)	FORMAT B	4	75.00	300.00	45.00	180.00	80.00	320.00	100.00	400.00
Running Per 1,000 Copies										
(3)	FORMAT A	30	3.00	90.00	2.00	60.00	2.00	60.00	2.00	60.00
(4)	FORMAT B	21	4.00	84.00	2.50	52.50	3.00	63.00	2.50	52.50
III. PAPER: Per 1,000 leaves										
(a)	White Matte Coated Cover, 65-lb									
(1)	FORMAT A	5	31.00	155.00	28.00	140.00	27.00	135.00	27.00	135.00
(2)	FORMAT B	5	41.00	205.00	31.00	155.00	30.00	150.00	30.00	150.00
(b)	White No.1 Coated Cover, Gloss-finish, 80-lb									
(1)	FORMAT A	15	32.00	480.00	30.00	450.00	37.00	555.00	37.00	555.00
(2)	FORMAT B	11	42.00	462.00	34.00	374.00	40.00	440.00	40.00	440.00

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			TEMPLE HILLS, MD		NIAGARA FALLS, NY		UPPER MARLBORO, MD		IPI GRAPHICS	
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
IV. ADDITIONAL OPERATIONS:										
(a)	Shrink-film packaging..... per 100 packages	15	20.00	300.00	0.20	3.00	20.00	300.00	20.00	300.00
V. PACKING, SEALING, AND DISTRIBUTION:										
(a)	Pack/seal shipping containers to approximately 45-lbs.....each container	105	1.25	131.25	1.50	157.50	2.00	210.00	2.00	210.00
CONTRACTOR TOTALS				\$7,377.25		\$5,889.00		\$7,445.00		\$7,514.50
DISCOUNT			1.00%	\$73.77	2.00%	\$117.78	5.00%	\$372.25	5.00%	\$375.73
DISCOUNTED TOTALS				\$7,303.48		\$5,771.22		\$7,072.75		\$7,138.77