

Title FAMILY FACTLINE

		AJ IMAGES, INC. Roselle, NJ			DARBY PRINTING Atlanta, GA		FALCON PRESS INC. Houston, TX		GRAPHICS VISIONS GAITHERSBURG, MD		
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
I.	PREPRESS:										
(a)	Line.....per illustration.....	8	6.00	48.00	5.00	40.00	5.00	40.00	5.00	40.00	
(b)	Square-finish.....per illustration.....	4	8.00	32.00	8.00	32.00	8.00	32.00	10.00	40.00	
II.	PRINTING & BINDING:										
(a)	Per Page										
(1)	Makeready/Setup.....	88	28.00	2,464.00	24.50	2,156.00	24.00	2,112.00	23.25	2,046.00	
(2)	Running per 1,000 copies.....	880	6.25	5,500.00	6.50	5,720.00	6.45	5,676.00	6.50	5,720.00	
III.	PACKING & DISTRIBUTION:										
(a)	Self-Mailers, Etc. per 1,000 self-mailers.....	32	40.00	1,280.00	40.00	1,280.00	40.00	1,280.00	72.00	2,304.00	
CONTRACTOR TOTALS				\$9,324.00		\$9,228.00		\$9,140.00		\$10,150.00	
DISCOUNT				0.00%	\$0.00	1.00%	\$92.28	1.00%	\$91.40	2.00%	\$203.00
DISCOUNTED TOTALS				\$9,324.00		\$9,135.72		\$9,048.60		\$9,947.00	

		GRAY GRAPHICS Capitol Heights, MD			HELMER PRINTING Beldenville, WI		LANIER PROFESSIONAL Washington, DC		MCDONALD & EUDY Temple Hills, MD			
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST		
I.	PREPRESS:											
(a)	Line.....per illustration.....	8	4.00	32.00	7.00	56.00	5.00	40.00	7.00	56.00		
(b)	Square-finish.....per illustration.....	4	7.50	30.00	7.00	28.00	8.00	32.00	9.00	36.00		
II.	PRINTING & BINDING:											
(a)	Per Page											
(1)	Makeready/Setup.....											
(2)	Running per 1,000 copies.....											
III.	PACKING & DISTRIBUTION:											
(a)	Self-Mailers, Etc. per 1,000 self-mailers.....	88	25.00	2,200.00	30.00	2,640.00	25.00	2,200.00	18.00	1,584.00		
CONTRACTOR TOTALS				32	45.00	1,440.00	39.00	1,248.00	25.00	800.00	39.00	1,248.00
DISCOUNT												
DISCOUNTED TOTALS					\$9,862.00		\$8,372.00		\$8,792.00		\$8,644.00	
				1.00%	\$98.62	2.00%	\$167.44	0.00%	\$0.00	1.00%	\$86.44	
					\$9,763.38		\$8,204.56		\$8,792.00		\$8,557.56	

AWARDED

Title FAMILY FACTLINE

ITEM NO.	DESCRIPTION	BASIS OF AWARD	MONROE GRAPHICS Rochester, NY		NPC, INC. Claysburg, PA		PHILLIPS PRESS INC. Brentwood, MD		PS ENTERPRISES, INC. Temple Hills, MD	
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	PREPRESS:									
(a)	Line.....per illustration.....	8	7.00	56.00	5.00	40.00	3.00	24.00	4.00	32.00
(b)	Square-finish.....per illustration.....	4	11.75	47.00	8.00	32.00	5.00	20.00	8.00	32.00
II.	PRINTING & BINDING:									
(a)	Per Page									
(1)	Makeready/Setup.....	88	16.25	1,430.00	20.00	1,760.00	29.00	2,552.00	24.70	2,173.60
(2)	Running per 1,000 copies.....	880	6.15	5,412.00	5.07	4,461.60	7.45	6,556.00	6.80	5,984.00
III.	PACKING & DISTRIBUTION:									
(a)	Self-Mailers, Etc. per 1,000 self-mailers.....	32	48.40	1,548.80	64.00	2,048.00	40.00	1,280.00	57.00	1,824.00
	CONTRACTOR TOTALS			\$8,493.80		\$8,341.60		\$10,432.00		\$10,045.60
	DISCOUNT		0.25%	\$21.23	0.25%	\$20.85	2.00%	\$208.64	1.00%	\$100.46
	DISCOUNTED TOTALS			\$8,472.57		\$8,320.75		\$10,223.36		\$9,945.14

ITEM NO.	DESCRIPTION	BASIS OF AWARD	RIPON Ripon, WI		STROUD GRAPHICS Nashville, TN		TAMMS LITHO Cedarburg, WI	
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	PREPRESS:							
(a)	Line.....per illustration.....							
(b)	Square-finish.....per illustration.....							
II.	PRINTING & BINDING:	8	4.00	32.00	6.00	48.00	9.00	72.00
(a)	Per Page	4	8.50	34.00	8.00	32.00	10.00	40.00
(1)	Makeready/Setup.....							
(2)	Running per 1,000 copies.....							
III.	PACKING & DISTRIBUTION:	88	52.94	4,658.72	25.00	2,200.00	30.75	2,706.00
(a)	Self-Mailers, Etc. per 1,000 self-mailers.....	880	1,282.00	1,128,160.00	7.00	6,160.00	6.705	5,900.40
	CONTRACTOR TOTALS	32	-----	0.00	50.00	1,600.00	62.00	1,984.00
	DISCOUNT							
	DISCOUNTED TOTALS			-----		\$10,040.00		\$10,702.40
					2.00%	\$200.80	5.00%	\$535.12
						\$9,839.20		\$10,167.28

Program No B301-S Term 06/01/02 To 05/31/03						
Title FAMILY FACTLINE						
			IPI GRAPHICS		CURRENT CONTRACTOR	
		BASIS OF	UPPER MARLBORO, MD		IPI GRAPHICS	
ITEM NO.	DESCRIPTION	AWARD	UNIT RATE	COST	UNIT RATE	COST
I.	PREPRESS:					
(a)	Line.....per illustration.....	8	8.00	64.00	8.00	64.00
(b)	Square-finish.....per illustration.....	4	10.00	40.00	10.00	40.00
II.	PRINTING & BINDING:					
(a)	Per Page					
(1)	Makeready/Setup.....	88	23.00	2,024.00	25.00	2,200.00
(2)	Running per 1,000 copies.....	880	6.20	5,456.00	6.50	5,720.00
III.	PACKING & DISTRIBUTION:					
(a)	Self-Mailers, Etc. per 1,000 self-mailers.....	32	37.00	1,184.00	40.00	1,280.00
	CONTRACTOR TOTALS			\$8,768.00		\$9,304.00
	DISCOUNT		5.00%	\$438.40	5.00%	\$465.20
	DISCOUNTED TOTALS			\$8,329.60		\$8,838.80