

Program No. C300-S Term January 1, 2002 To December 31, 2002

Title: COMMUNITY UPDATE

		AJ IMAGES, INC.		DOLOFF PRINTING		FORTRAN PRINTING, INC.		GRAPHIC VISIONS		GRAY GRAPHICS			
		UNION, NJ		LAUREL, MD		CLEVELAND, OH		GAITHERSBURG, MD		CAPITOL HEIGHTS, MD			
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
I. PREPRESS:													
(a)	Trim/Page-size unit produced from camera copy..... per page/per col	8	8.00	64.00	10.00	80.00	5.00	40.00	5.00	40.00	4.00	32.00	
(b)	Trim/Page-size unit produced from electronic file..... per page/per col	290	8.00	2,320.00	20.00	5,800.00	8.50	2,465.00	9.00	2,610.00	10.00	2,900.00	
(c)	Line..... per illustratio	426	7.00	2,982.00	8.00	3,408.00	12.00	5,112.00	3.00	1,278.00	5.00	2,130.00	
(d)	Square-finish halftone..... per illustration	106	11.00	1,166.00	14.00	1,484.00	24.00	2,544.00	10.00	1,060.00	10.00	1,060.00	
II. PRINTING, BINDING, PACKING & DELIVERY:													
(a)	Per Page												
(1)	Makeready and/or Setup	136	200.00	27,200.00	89.00	12,104.00	150.00	20,400.00	52.50	7,140.00	150.00	20,400.00	
(2)	Running Per 1,000 Copies	36880	5.00	184,400.00	4.47	164,853.60	3.80	140,144.00	4.40	162,272.00	4.40	162,272.00	
III. PAPER: Per 1,000 leaves													
(a)	White Offset Book, 60-lb	18440	6.90	127,236.00	6.47	119,306.80	7.00	129,080.00	7.00	129,080.00	6.40	118,016.00	
CONTRACTOR TOTALS				\$345,368.00		\$307,036.40		\$299,785.00		\$303,480.00		\$306,810.00	
DISCOUNT				0.00%	\$0.00	1.00%	\$3,070.36	2.00%	\$5,995.70	2.00%	\$6,069.60	1.00%	\$3,068.10
DISCOUNTED TOTALS				\$345,368.00		\$303,966.04		\$293,789.30		\$297,410.40		\$303,741.90	
		MARLIN GRAPHICS		McDONALD & EUDY		MONROE GRAPHICS, INC.		NIAGARA PRINTING		PHILLIPS PRESS, INC.			
		BALTIMORE, MD		TEMPLE HILLS, MD		ROCHESTER, NY		NIAGARA FALLS, NY		BRENTWOOD, MD			
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
I. PREPRESS:													
(a)	Trim/Page-size unit produced from camera copy..... per page/per col	8	4.00	32.00	4.00	32.00	3.00	24.00	10.00	80.00	10.00	80.00	
(b)	Trim/Page-size unit produced from electronic file..... per page/per col	290	12.00	3,480.00	12.00	3,480.00	9.50	2,755.00	15.00	4,350.00	20.00	5,800.00	
(c)	Line..... per illustratio	426	12.00	5,112.00	3.00	1,278.00	6.00	2,556.00	6.00	2,556.00	10.00	4,260.00	
(d)	Square-finish halftone..... per illustration	106	15.00	1,590.00	8.00	848.00	11.00	1,166.00	10.00	1,060.00	12.00	1,272.00	
II. PRINTING, BINDING, PACKING & DELIVERY:													
(a)	Per Page												
(1)	Makeready and/or Setup	136	180.00	24,480.00	100.00	13,600.00	126.00	17,136.00	194.00	26,384.00	185.00	25,160.00	
(2)	Running Per 1,000 Copies	36880	5.50	202,840.00	3.55	130,924.00	9.65	355,892.00	3.88	143,094.40	3.40	125,392.00	
III. PAPER: Per 1,000 leaves													
(a)	White Offset Book, 60-lb	18440	8.80	162,272.00	6.35	117,094.00	6.80	125,392.00	6.79	125,207.60	6.50	119,860.00	
CONTRACTOR TOTALS				\$399,806.00		\$267,256.00		\$504,921.00		\$302,732.00		\$281,824.00	
DISCOUNT				1.00%	\$3,998.06	1.00%	\$2,672.56	0.25%	\$1,262.30	2.00%	\$6,054.64	5.00%	\$14,091.20
DISCOUNTED TOTALS				\$395,807.94		\$264,583.44		\$503,658.70		\$296,677.36		\$267,732.80	
AWARDED													

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											Price Comparison Only		
			STROUD GRAPHICS, INC.		TAMMS LITHO		WHITE TIGER GRAPHICS		IPI GRAPHICS		CURRENT CONTRACTOR		
			NASHVILLE, TN		CEDARBURG, WI		HUNTSVILLE, AL		UPPER MARLBORO, MD		IPI GRAPHICS		
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
I. PREPRESS:													
(a)	Trim/Page-size unit produced from camera copy.....per page/per color	8	4.00	32.00	3.00	24.00	5.00	40.00	5.00	40.00	6.00	48.00	
(b)	Trim/Page-size unit produced from electronic file.....per page/per color	290	10.00	2,900.00	18.00	5,220.00	6.50	1,885.00	15.00	4,350.00	20.00	5,800.00	
(c)	Line.....per illustration	426	6.00	2,556.00	8.00	3,408.00	5.00	2,130.00	5.00	2,130.00	12.00	5,112.00	
(d)	Square-finish halftone.....per illustration	106	10.00	1,060.00	10.00	1,060.00	7.00	742.00	8.00	848.00	15.00	1,590.00	
II. PRINTING, BINDING, PACKING & DELIVERY:													
(a)	Per Page												
(1)	Makeready and/or Setup	136	150.00	20,400.00	69.73	9,483.28	160.00	21,760.00	200.00	27,200.00	200.00	27,200.00	
(2)	Running Per 1,000 Copies	36880	4.50	165,960.00	12.66	466,900.80	3.78	139,406.40	3.75	138,300.00	4.00	147,520.00	
III. PAPER: Per 1,000 leaves													
(a)	White Offset Book, 60-lb	18440	7.50	138,300.00	7.89	145,491.60	6.45	118,938.00	7.00	129,080.00	7.00	129,080.00	
CONTRACTOR TOTALS				\$331,208.00		\$631,587.68		\$284,901.40		\$301,948.00		\$316,350.00	
DISCOUNT				2.00%	\$6,624.16	5.00%	\$31,579.38	2.00%	\$5,698.03	5.00%	\$15,097.40	5.00%	\$15,817.50
DISCOUNTED TOTALS				\$324,583.84		\$600,008.30		\$279,203.37		\$286,850.60		\$300,532.50	