**Program No. C261-S Term March 1, 2003 To February 28, 2004**

**Title: MEDICARE PREMIUM DUE MAILING KITS**

| | | | ADVANCED XEROGRAPHIC | | HARTE HANKS | | LASERTEC, INC. | | ORION DIECT, INC. | | WEBCRAFT LLC/d/b/a VERTIS | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | | BASIS OF | ORLANDO, FL | | BALTIMORE, MD | | STERLING HEIGHTS, MI | | DULLES, VA | | LANHAM, MD | |
| ITEM NO. | DESCRIPTION | AWARD | UNIT RATE | **COST** | UNIT RATE | **COST** | UNIT RATE | **COST** | UNIT RATE | **COST** | UNIT RATE | **COST** |
| | **COMPLETE PRODUCTION AND DISTRIBUTION:** | | | | | | | | | | | |
| (a) | Producing Premium Bill Mailing Kits. | | | | | | | | | | | |
| | .....per 1,000 ki | 2,571 | 78.33 | **201,386.43** | 83.50 | **214,678.50** | 75.80 | **194,881.80** | 77.20 | **198,481.20** | 86.00 | **221,106.00** |
| | **CONTRACTOR TOTALS** | | | **$201,386.43** | | ---------- | | **$194,881.80** | | **$198,481.20** | | ---------- |
| | **DISCOUNT** | | 0.00% | **$0.00** | 0.00% | ---------- | 2.00% | **$3,897.64** | 2.00% | **$3,969.62** | 5.00% | ---------- |
| | **DISCOUNTED TOTALS** | | | **$201,386.43** | | ---------- | | **$190,984.16** | | **$194,511.58** | | ---------- |
| | | | | | | | | | | **AWARDED** | | |

| | | | CURRENT CONTRACTOR | |
|---|---|---|---|---|
| | | BASIS OF | DIRECT MARKETING | |
| ITEM NO. | DESCRIPTION | AWARD | UNIT RATE | **COST** |
| | **COMPLETE PRODUCTION AND DISTRIBUTION:** | | | |
| (a) | Producing Premium Bill Mailing Kits. | | | |
| | .....per 1,000 ki | 2,571 | 82.50 | **212,107.50** |
| | **CONTRACTOR TOTALS** | | | **$212,107.50** |
| | **DISCOUNT** | | 2.00% | **$4,242.15** |
| | **DISCOUNTED TOTALS** | | | **$207,865.35** |