

ITEM NO.	DESCRIPTION	ACCURATE PRINTING Woodbridge, VA		GRAY GRAPHICS Capitol Heights		GRAY PAPER PRODUCTS, INC Washington, DC		IPI GRAPHICS Upper/Marlboro, MD		MARLIN GRAPHICS Baltimore, MD		
		BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	PREPRESS:											
(a)	Line.....per illustration.....	24	8.00	192.00	5.00	120.00	6.00	144.00	7.00	168.00	5.00	120.00
(b)	Square-finish halftone...per illustration.....	36	14.00	504.00	10.00	360.00	9.00	324.00	10.00	360.00	10.00	360.00
(c)	Timework.....per hour.....	2	40.00	80.00	40.00	80.00	45.00	90.00	70.00	140.00	50.00	100.00
(d)	System Timework.....per hour.....	2	45.00	90.00	65.00	130.00	55.00	110.00	120.00	240.00	60.00	100.00
II.	PRINTING, BINDING, AND DISTRIBUTION:											
1.	Complete cover: Printing in two Ink Colors											
(a)	Format A: 152 x 229 mm (6 x 9"):											
(1)	Make ready and/or Setup.....	1	245.00	245.00	300.00	300.00	325.00	325.00	300.00	300.00	250.00	250.00
(2)	Running Per 1,000 Copies.....	21	40.00	840.00	45.00	945.00	45.00	945.00	30.00	630.00	35.00	735.00
(b)	Format B: 216 x 279 mm (8-1/2 x 11"):											
(1)	Make ready and/or Setup.....	11	265.00	2,915.00	325.00	3,575.00	340.00	3,740.00	300.00	3,300.00	325.00	3,575.00
(2)	Running Per 1,000 Copies.....	109	50.00	5,450.00	50.00	5,450.00	58.00	6,322.00	35.00	3,815.00	50.00	5,450.00
2.	Varnishing covers 1 & 4 : Printing in 2 Ink Colors											
(a)	Format A: 152 x 229 mm (6 x 9"):											
(1)	Make ready and/or Setup.....	1	95.00	95.00	100.00	100.00	100.00	100.00	100.00	100.00	90.00	90.00
(2)	Running Per 1,000 Copies.....	21	7.00	147.00	5.00	105.00	7.50	157.50	10.00	210.00	8.00	168.00
(b)	Format B: 216 x 279 mm (8-1/2 x 11"):											
(1)	Make ready and/or Setup.....	1	119.00	119.00	125.00	125.00	125.00	125.00	100.00	100.00	120.00	120.00
(2)	Running Per 1,000 Copies.....	4	9.00	36.00	8.00	32.00	9.00	36.00	20.00	80.00	10.00	40.00
3.	Text...Per Page: Printing in One Ink Color											
(a)	Format A: 152 x 229 mm (6 x 9"):											
(1)	Make ready and/or Setup.....	32	8.50	272.00	12.00	384.00	16.00	512.00	20.00	640.00	12.00	384.00
(2)	Running Per 1,000 Copies.....	672	1.70	1,142.40	1.50	1,008.00	1.65	1,108.80	2.10	1,411.20	1.75	1,176.00
(b)	Format B: 216 x 279 mm (8-1/2 x 11"):											
(1)	Make ready and/or Setup.....	344	9.00	3,096.00	12.00	4,128.00	16.00	5,504.00	20.00	6,880.00	14.00	4,816.00
(2)	Running Per 1,000 Copies.....	3192	1.75	5,586.00	1.80	5,745.60	1.75	5,586.00	3.00	9,576.00	2.00	6,384.00
4.	Per Poster Printing in two Ink Colors											
(a)	Format C: 216 x 356 mm (8-1/2 x 14"):											
(1)	Make ready and/or Setup.....	2	265.00	530.00	300.00	600.00	350.00	700.00	300.00	600.00	220.00	440.00
(2)	Running Per 1,000 Copies.....	24	18.00	432.00	20.00	480.00	19.00	456.00	15.00	360.00	25.00	600.00
(b)	Format C: 432 x 279 mm (17 x 11")											
(1)	Make ready and/or Setup.....	4	265.00	1,060.00	350.00	1,400.00	350.00	1,400.00	350.00	1,400.00	240.00	960.00
(2)	Running Per 1,000 Copies.....	318	20.00	6,360.00	30.00	9,540.00	23.00	7,314.00	20.00	6,360.00	28.00	8,904.00
(c)	Format C: 305 x 584 mm (12 x 23"):											
(1)	Make ready and/or Setup.....	4	265.00	1,060.00	375.00	1,500.00	375.00	1,500.00	400.00	1,600.00	300.00	1,200.00
(2)	Running Per 1,000 Copies.....	464	65.00	30,160.00	35.00	16,240.00	33.00	15,312.00	60.00	27,840.00	35.00	16,240.00
5.	Per Brochure: Printing in two Ink Colors											
(a)	Format D: 229 x 305 mm (9 x 12"):											
(1)	Make ready and/or Setup.....	2	265.00	530.00	300.00	600.00	350.00	700.00	300.00	600.00	250.00	500.00
(2)	Running Per 1,000 Copies.....	162	18.00	2,916.00	20.00	3,240.00	16.00	2,592.00	18.00	2,916.00	25.00	4,050.00
(b)	Format D: 216 x 356 mm (8-1/2 x 14")											
(1)	Make ready and/or Setup.....	4	268.00	1,072.00	325.00	1,300.00	350.00	1,400.00	350.00	1,400.00	300.00	1,200.00
(2)	Running Per 1,000 Copies.....	332	25.00	8,300.00	25.00	8,300.00	18.00	5,976.00	22.00	7,304.00	30.00	9,960.00
(c)	Format D: 648 x 279 mm (25-1/2 x 11"):											
(1)	Make ready and/or Setup.....	2	270.00	540.00	450.00	900.00	350.00	700.00	400.00	800.00	400.00	800.00
(2)	Running Per 1,000 Copies.....	2	40.00	80.00	30.00	60.00	38.00	76.00	70.00	140.00	40.00	80.00
6.	Per Brochure: Printing Four-Color Process											
(a)	Format D: 216 x 356 mm (8-1/2 x 14"):											
(1)	Make ready and/or Setup.....	2	600.00	1,200.00	750.00	1,500.00	775.00	1,550.00	750.00	1,500.00	800.00	1,600.00
(2)	Running Per 1,000 Copies.....	300	34.00	10,200.00	35.00	10,500.00	35.00	10,500.00	28.00	8,400.00	25.00	7,500.00

ITEM NO.	DESCRIPTION	BASIS OF AWARD	ACCURATE PRINTING Woodbridge, VA	GRAY GRAPHICS Capitol Heights	GRAY PAPER PRODUCTS, INC Washington, DC	IPI GRAPHICS UpperMarlboro, MD	MARLIN GRAPHICS Baltimore, MD
			UNIT RATE	UNIT RATE	UNIT RATE	UNIT RATE	UNIT RATE
			COST	COST	COST	COST	COST
II.	Con't : from page 1: Print. Bind. & Dist.:						
III.	ADDITIONAL OPERATIONS:						
(a)	Perforating cover and text pages (slit or slot) off fold.....per 1,000 leaves.....	46	1.75	2.00	1.50	5.00	2.00
(b)	Gate folding.....per 1,000 copies.....	300	30.00	40.00	29.00	32.00	15.00
IV.	PAPER:						
	Pamphlets: Per 1,000 leaves:						
(a)	White Offset Book (90 g/m2 (60-lbs.)):						
(1)	Format A.....	48	5.25	6.20	5.25	6.50	4.50
(2)	Format B.....	1446	6.35	6.80	6.25	7.25	6.25
(b)	White Dull Coated Offset Book (90 g/m2 (60-lbs)):						
(1)	Format A.....	288	7.50	8.00	7.25	8.00	7.00
(2)	Format B.....	150	12.00	12.60	12.15	13.00	11.50
(c)	White Vellum-Finish Cover (175 g/m2 (65-lbs.)):						
(1)	Format A.....	8	14.00	20.00	15.00	20.00	16.00
(2)	Format B.....	202	22.00	28.00	21.50	23.00	21.50
(d)	White Matte Coated Cover (175 g/m2 (65-lbs.)):						
(1)	Format A.....	34	15.00	25.00	0.00	0.00	0.00
(2)	Format B.....	16	24.00	30.00	480.00	22.00	23.50
(e)	White Matte Coated Offset Book (105 g/m2 (70-lbs.)) Per 1,000 leaves:						
	Posters:						
(1)	Format C: 216 x 356 mm (8-1/2 x 14").....	24	22.00	25.00	600.00	22.00	22.00
(2)	Format C: 432 x 279 mm (17 x 11").....	318	29.00	28.00	8,904.00	27.00	28.00
(3)	Format C: 305 x 584 mm (12 x 23").....	464	39.00	38.00	17,632.00	36.00	39.00
	Brochures:						
(4)	Format D: 229 x 305 mm (9 x 12").....	162	20.00	17.00	2,754.00	14.00	16.00
(5)	Format D: 216 x 356 mm (8-1/2 x 14").....	332	22.00	22.00	7,304.00	22.00	20.00
(6)	Format D: 648 x 279 mm (25-1/2 x 11").....	2	54.00	60.00	120.00	70.00	65.00
	CONTRACTOR TOTALS		\$151,672.00	\$149,624.00	\$155,581.70	\$155,581.70	\$137,769.50
	DISCOUNT		0.05%	1.00%		5.00%	1.00%
	DISCOUNTED TOTALS		\$75.84	\$1,496.24	\$7,779.09	\$7,779.09	\$1,377.70
			\$151,596.16	\$148,127.76	\$147,802.61	\$147,802.61	\$136,391.80

ITEM NO.	DESCRIPTION	BASIS OF AWARD	MCDONALD & EUDY Temple Hills, MD		PS ENTERPRISES Temple Hills, MD		THORNER PRESS, INC. Buffalo, NY		DSK ENTERPRISES Temple Hills, MD		CURRENT CONTRACTOR DSK ENTERPRISES	
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	PREPRESS:											
(a)	Line.....per illustration.....	24	6.00	144.00	4.00	96.00	5.00	120.00	4.00	96.00	5.00	120.00
(b)	Square-finish halftone...per illustration.....	36	9.00	324.00	8.00	288.00	8.00	288.00	7.00	252.00	7.00	252.00
(c)	Timework.....per hour.....	2	45.00	90.00	45.00	90.00	50.00	100.00	40.00	80.00	40.00	80.00
(d)	System Timework.....per hour.....	2	50.00	100.00	50.00	100.00	60.00	120.00	40.00	80.00	50.00	100.00
II.	PRINTING, BINDING, AND DISTRIBUTION:											
1.	Complete cover: Printing in two Ink Colors											
(a)	Format A: 152 x 229 mm (6 x 9"):											
(1)	Make ready and/or Setup.....	1	325.00	325.00	428.00	428.00	400.00	400.00	240.00	240.00	240.00	240.00
(2)	Running Per 1,000 Copies.....	21	40.00	840.00	30.00	630.00	30.00	630.00	40.00	840.00	40.00	840.00
(b)	Format B: 216 x 279 mm (8-1/2 x 11"):											
(1)	Make ready and/or Setup.....	11	325.00	3,575.00	441.00	4,851.00	440.00	4,840.00	295.00	3,245.00	300.00	3,300.00
(2)	Running Per 1,000 Copies.....	109	50.00	5,450.00	35.00	3,815.00	45.00	4,905.00	54.00	5,886.00	58.00	6,322.00
2.	Varnishing covers 1 & 4 : Printing in 2 Ink Colors											
(a)	Format A: 152 x 229 mm (6 x 9"):											
(1)	Make ready and/or Setup.....	1	100.00	100.00	100.00	100.00	85.00	85.00	70.00	70.00	75.00	75.00
(2)	Running Per 1,000 Copies.....	21	7.50	157.50	7.75	162.75	4.00	84.00	5.00	105.00	5.00	105.00
(b)	Format B: 216 x 279 mm (8-1/2 x 11"):											
(1)	Make ready and/or Setup.....	1	100.00	100.00	100.00	100.00	100.00	100.00	75.00	75.00	80.00	80.00
(2)	Running Per 1,000 Copies.....	4	10.00	40.00	10.00	40.00	5.00	20.00	5.50	22.00	6.00	24.00
3.	Text...Per Page: Printing in One Ink Color											
(a)	Format A: 152 x 229 mm (6 x 9"):											
(1)	Make ready and/or Setup.....	32	15.50	496.00	20.45	654.40	13.25	424.00	7.00	224.00	7.00	224.00
(2)	Running Per 1,000 Copies.....	672	1.75	1,176.00	1.60	1,075.20	3.00	2,016.00	1.75	1,176.00	1.70	1,142.40
(b)	Format B: 216 x 279 mm (8-1/2 x 11"):											
(1)	Make ready and/or Setup.....	344	15.50	5,332.00	25.75	8,858.00	21.00	7,224.00	7.50	2,580.00	7.50	2,580.00
(2)	Running Per 1,000 Copies.....	3192	1.85	5,905.20	2.70	8,618.40	3.75	11,970.00	1.75	5,586.00	1.76	5,617.92
4.	Per Poster Printing in two Ink Colors											
(a)	Format C: 216 x 356 mm (8-1/2 x 14"):											
(1)	Make ready and/or Setup.....	2	350.00	700.00	406.00	812.00	415.00	830.00	260.00	520.00	260.00	520.00
(2)	Running Per 1,000 Copies.....	24	20.00	480.00	19.00	456.00	34.50	828.00	24.00	576.00	30.00	720.00
(b)	Format C: 432 x 279 mm (17 x 11")											
(1)	Make ready and/or Setup.....	4	350.00	1,400.00	491.00	1,964.00	420.00	1,680.00	280.00	1,120.00	280.00	1,120.00
(2)	Running Per 1,000 Copies.....	318	22.00	6,996.00	20.00	6,360.00	22.00	6,996.00	23.00	7,314.00	23.00	7,314.00
(c)	Format C: 305 x 584 mm (12 x 23"):											
(1)	Make ready and/or Setup.....	4	350.00	1,400.00	747.00	2,988.00	605.00	2,420.00	300.00	1,200.00	300.00	1,200.00
(2)	Running Per 1,000 Copies.....	464	29.00	13,456.00	23.00	10,672.00	25.00	11,600.00	30.00	13,920.00	30.00	13,920.00
5.	Per Brochure: Printing in two Ink Colors											
(a)	Format D: 229 x 305 mm (9 x 12"):											
(1)	Make ready and/or Setup.....	2	350.00	700.00	364.00	728.00	415.00	830.00	280.00	560.00	300.00	600.00
(2)	Running Per 1,000 Copies.....	162	17.00	2,754.00	14.00	2,268.00	14.50	2,349.00	20.00	3,240.00	20.00	3,240.00
(b)	Format D: 216 x 356 mm (8-1/2 x 14")											
(1)	Make ready and/or Setup.....	4	350.00	1,400.00	492.00	1,968.00	425.00	1,700.00	290.00	1,160.00	300.00	1,200.00
(2)	Running Per 1,000 Copies.....	332	18.00	5,976.00	15.00	4,980.00	18.00	5,976.00	24.00	7,968.00	25.00	8,300.00
(c)	Format D: 648 x 279 mm (25-1/2 x 11"):											
(1)	Make ready and/or Setup.....	2	350.00	700.00	431.00	862.00	350.00	700.00	350.00	700.00	300.00	600.00
(2)	Running Per 1,000 Copies.....	2	45.00	90.00	75.00	150.00	60.00	120.00	29.00	58.00	30.00	60.00
6.	Per Brochure: Printing Four-Color Process											
(a)	Format D: 216 x 356 mm (8-1/2 x 14"):											
(1)	Make ready and/or Setup.....	2	725.00	1,450.00	1,295.00	2,590.00	815.00	1,630.00	750.00	1,500.00	800.00	1,600.00
(2)	Running Per 1,000 Copies.....	300	30.00	9,000.00	25.00	7,500.00	30.00	9,000.00	32.00	9,600.00	32.00	9,600.00

ITEM NO.	DESCRIPTION	BASIS OF AWARD	MCDONALD & EUDY Temple Hills, MD		PS ENTERPRISES Temple Hills, MD		THORNER PRESS, INC. Buffalo, NY		DSK ENTERPRISES Temple Hills, MD		CURRENT CONTRACTOR DSK ENTERPRISES	
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
II.	Con't : from page 1: Print. Bind. & Dist.:											
III.	ADDITIONAL OPERATIONS:											
(a)	Perforating cover and text pages (slit or slot off fold).....per 1,000 leaves.....	46	2.75	126.50	3.00	138.00	3.00	138.00	1.50	69.00	1.50	69.00
(b)	Gate folding.....per 1,000 copies.....	300	20.00	6,000.00	35.00	10,500.00	25.00	7,500.00	20.00	6,000.00	20.00	6,000.00
IV.	PAPER:											
	Pamphlets: Per 1,000 leaves:											
(a)	White Offset Book (90 g/m2 (60-lbs.)):											
(1)	Format A.....	48	5.50	264.00	4.60	220.80	5.25	252.00	4.75	228.00	4.75	228.00
(2)	Format B.....	1446	6.45	9,326.70	8.90	12,869.40	7.75	11,206.50	6.30	9,109.80	6.30	9,109.80
(b)	White Dull Coated Offset Book (90 g/m2 (60-lbs)):											
(1)	Format A.....	288	7.50	2,160.00	6.75	1,944.00	5.50	1,584.00	7.00	2,016.00	7.00	2,016.00
(2)	Format B.....	150	12.25	1,837.50	13.60	2,040.00	9.40	1,410.00	11.75	1,762.50	11.75	1,762.50
(c)	White Vellum-Finish Cover (175 g/m2 (65-lbs.)):											
(1)	Format A.....	8	15.00	120.00	14.00	112.00	15.00	120.00	14.75	118.00	14.75	118.00
(2)	Format B.....	202	21.00	4,242.00	25.25	5,100.50	25.00	5,050.00	22.00	4,444.00	22.00	4,444.00
(d)	White Matte Coated Cover (175 g/m2 (65-lbs.)):											
(1)	Format A.....	34	16.00	544.00	14.90	506.60	16.00	544.00	15.00	510.00	15.00	510.00
(2)	Format B.....	16	25.00	400.00	29.75	476.00	24.50	392.00	22.50	360.00	22.50	360.00
(e)	White Matte Coated Offset Book (105 g/m2 (70-lbs.)) Per 1,000 leaves:											
	Posters:											
(1)	Format C: 216 x 356 mm (8-1/2 x 14").....	24	22.00	528.00	20.60	494.40	20.75	498.00	21.60	518.40	21.75	522.00
(2)	Format C: 432 x 279 mm (17 x 11").....	318	28.00	8,904.00	30.85	9,810.30	26.25	8,347.50	25.50	8,109.00	26.00	8,268.00
(3)	Format C: 305 x 584 mm (12 x 23").....	464	38.00	17,632.00	41.15	19,093.60	40.00	18,560.00	38.00	17,632.00	40.00	18,560.00
	Brochures:											
(4)	Format D: 229 x 305 mm (9 x 12").....	162	14.00	2,268.00	30.85	4,997.70	15.75	2,551.50	15.00	2,430.00	15.00	2,430.00
(5)	Format D: 216 x 356 mm (8-1/2 x 14").....	332	20.00	6,640.00	20.60	6,839.20	19.00	6,308.00	21.00	6,972.00	21.00	6,972.00
(6)	Format D: 648 x 279 mm (25-1/2 x 11").....	2	50.00	100.00	61.75	123.50	52.50	105.00	52.00	104.00	53.00	106.00
	CONTRACTOR TOTALS			\$131,749.40		\$149,470.75		\$144,551.50		\$130,375.70		\$132,571.62
	DISCOUNT		1.00%	\$1,317.49	1.00%	\$1,494.71	2.00%	\$2,891.03	2.00%	\$2,607.51	2.00%	\$2,651.43
	DISCOUNTED TOTALS			\$130,431.91		\$147,976.04		\$141,660.47		\$127,768.19		\$129,920.19
				AWARDED								