Program No C199-S Term 12/01/00 To 11/30/01

Title: MEDICARE HANDBOOK (Medicare and You 2001)

											Price Co
			FRY COMMUNICATIONS		**WALLACE COMPUTER SVC**		**WEBCO PRTG COMPANY**		**NEWS PRTG COMPANY**		**CURRENT**
		BASIS OF	MECHINICSBURG, PA		HILLSIDE, IL		OMAHA, NE		CLAYSBURG, PA		NEWS PI
ITEM NO.	DESCRIPTION	AWARD	UNIT RATE	**COST**	UNIT RATE	**COST**	UNIT RATE	**COST**	UNIT RATE	**COST**	UNIT RATE
I.	**COMPLETE PRODUCT:**										
(a)	56-Page Base Section: Prtg in 2 ink colors										
	incl covers and saddle-stitched binding										
	.....per base section										
(1)	**Makeready and/or Setup**	338	47.25	**15,970.50**	462.20	**156,223.60**	210.00	**70,980.00**	336.00	**113,568.00**	336.00
(2)	**Running Per 1,000 Copies**	5234	72.41	**378,993.94**	207.88	**1,088,043.92**	47.85	**250,446.90**	84.00	**439,656.00**	84.00
(b)	4-Page signature printing in two ink colors										
	.....per signature										
(1)	**Makeready and/or Setup**	120	47.25	**5,670.00**	139.67	**16,760.40**	262.00	**31,440.00**	25.00	**3,000.00**	50.00
(2)	**Running Per 1,000 Copies**	1062	5.85	**6,212.70**	2.04	**2,166.48**	8.03	**8,527.86**	8.00	**8,496.00**	20.00
(c)	8-Page signature printing in two ink colors										
	.....per signature										
(1)	**Makeready and/or Setup**	218	47.25	**10,300.50**	659.31	**143,729.58**	447.00	**97,446.00**	50.00	**10,900.00**	50.00
(2)	**Running Per 1,000 Copies**	4004	17.90	**71,671.60**	38.18	**152,872.72**	12.57	**50,330.28**	16.00	**64,064.00**	40.00
(d)	16-Page signature printing in 2 ink colors										
	.....per signature										
(1)	**Makeready and/or Setup**	470	47.25	**22,207.50**	934.30	**439,121.00**	630.00	**296,100.00**	100.00	**47,000.00**	50.00
(2)	**Running Per 1,000 Copies**	6506	26.70	**173,710.20**	41.98	**273,121.88**	12.85	**83,602.10**	32.00	**208,192.00**	71.50
(e)	Reorder form printing face and back in										
	black ink.....per form										
(1)	**Makeready and/or Setup**	2	150.00	**300.00**	474.22	**948.44**	150.00	**300.00**	50.00	**100.00**	50.00
(2)	**Running Per 1,000 Copies**	446	5.90	**2,631.40**	7.71	**3,438.66**	3.90	**1,739.40**	2.00	**892.00**	2.00
(f)	Postcard printing face and back in black										
	ink.....per form										
(1)	**Makeready and/or Setup**	1	450.00	**450.00**	620.98	**620.98**	290.00	**290.00**	100.00	**100.00**	100.00
(2)	**Running Per 1,000 Copies**	500	7.50	**3,750.00**	6.83	**3,415.00**	5.56	**2,780.00**	10.00	**5,000.00**	10.00
II.	**PAPER; Per 1,000 leaves**										
(a)	White Opacified Offset Book, 50-lbs.	206272	4.94	**1,018,983.68**	7.24	**1,493,409.28**	5.70	**1,175,750.40**	4.75	**979,792.00**	4.75
(b)	White Vellum-Finish Cover, 50-lbs.	10468	12.10	**126,662.80**	21.40	**224,015.20**	11.61	**121,533.48**	15.00	**157,020.00**	15.00
(c)	White Writing, 20-lbs.	446	8.15	**3,634.90**	7.74	**3,452.04**	4.92	**2,194.32**	4.25	**1,895.50**	4.25
(d)	White Index, 110-lbs.	500	12.45	**6,225.00**	14.97	**7,485.00**	11.66	**5,830.00**	15.00	**7,500.00**	15.00
III.	**PACKING AND DISTRIBUTION:**										
1.	*Bulk shipments (other than mail):*										
(a)	Pack/seal shipping containers to 45-lbs										
	.....each containe	446	2.00	**892.00**	2.24	**999.04**	1.85	**825.10**	2.00	**892.00**	1.00
(b)	Pack/seal shipping containers for SSA										
	100 copies per container.....per container	745	2.00	**1,490.00**	2.73	**2,033.85**	1.85	**1,378.25**	2.00	**1,490.00**	1.00
2.	*Mailing:*										
(a)	Jet spray address/create/affix labels										
	from furnished cartridges to sgl (self-mailer)										
	copies.....per 1,000 addresses/labels	3000	18.00	**54,000.00**	28.39	**85,170.00**	9.25	**27,750.00**	7.00	**21,000.00**	32.00
(b)	Mult cps to 200 lvs kft envelopes.....per env	2	1.00	**2.00**	0.33	**0.66**	3.00	**6.00**	2.00	**4.00**	1.00
(c)	Quantities ovr 200 lvs to 12-lbs in cushioned										
	shipping bags/bundles.....per bdl/containe	107	1.25	**133.75**	0.69	**73.83**	3.00	**321.00**	2.00	**214.00**	1.00
(d)	Quantities up to 40-lbs in shipping										
	containers.....per container	165	2.00	**330.00**	2.24	**369.60**	3.00	**495.00**	2.00	**330.00**	1.00
	CONTRACTOR TOTALS			**$1,904,222.47**		**$4,097,471.16**		**$2,230,066.09**		**$2,071,105.50**	
	DISCOUNT		2.00%	**$38,084.45**	0.00%	**$0.00**	2.00%	**$44,601.32**	0.25%	**$5,177.76**	0.25%
	DISCOUNTED TOTALS			**$1,866,138.02**		**$4,097,471.16**		**$2,185,464.77**		**$2,065,927.74**	
				AWARDED							

omparison Only
CONTRACTOR
RTG COMPANY
COST
113,568.00
439,656.00
6,000.00
21,240.00
10,900.00
160,160.00
23,500.00
465,179.00
100.00
892.00
100.00
5,000.00
979,792.00
157,020.00
1,895.50
7,500.00
446.00
745.00
96,000.00
2.00
107.00
165.00
$2,489,967.50
$6,224.92
$2,483,742.58