

Program No. A175-M Term 01/01/03 thru 12/31/03												
Title: Multiple and Process Color Forms, Brochures and Fliers												
	Allen Wayne LTD	Art Litho	Best Press	Bosworth Printing	C2 Media	Custom Graphics Inc.	D&D Business Inc.	DeLancey Printing Co.	Evolution Litho	Far Western Graphics	Gray Graphics	
	Chantilly, Va	Baltimore, MD	Addison, TX	Stoughton, MA	Falls Church, VA	Solon, Ohio	Willowbrook, IL	Alexandria, VA	Rochester, NY	Sunnyvale, CA	Capitol Hgt., MD	
I. PREPRESS:												
(a)	Per 60 323 mm ... produced from camera copy ...	6.00	6.00	6.00	8.00	NC	3.00	2.00	8.00	4.00	6.75	1.25
(b)	Per 60 323 mm ... produced from electronic file ...	12.00	10.00	12.00	29.00	NC	6.00	13.00	13.00	9.75	10.50	5.00
Color Corrected Four-color Process Illustrations:												
(c)	Up to 32 258 mm ... image ... per illustration	45.00	35.00	50.00	80.00	NC	35.00	50.00	44.00	45.00	42.00	4.00
(d)	Over 32 258 mm ... image ... per illustration	55.00	40.00	65.00	115.00	NC	40.00	65.00	49.00	65.00	47.00	5.00
(e)	Each additional 645 mm ... per 645 mm ...	2.00	1.00	1.00	1.00	NC	2.00	2.00	0.54	1.10	0.50	0.50
(f)	Square finish halftones ... per illustration ...	12.00	6.00	8.00	9.00	NC	7.00	10.00	16.00	9.50	10.00	10.00
(g)	Combination line and halftone ... per illustration ...	18.00	6.00	16.00	14.00	NC	10.00	15.00	18.00	17.00	15.00	15.00
(h)	System timework ... per hour ...	75.00	60.00	60.00	80.00	NC	65.00	75.00	105.42	95.00	68.00	60.00
(i)	Camera Timework ... per hour ...	75.00	50.00	60.00	80.00	-----	50.00	60.00	105.42	80.00	49.00	60.00
(j)	Composite Dylux ... proofs ... per page-size unit ...	3.00	2.50	2.20	9.00	-----	2.00	4.00	2.00	2.40	2.50	1.50
(k)	Color Key proofs ... per page-size unit ...	8.00	8.00	6.00	10.00	NB	5.00	15.00	5.00	19.00	7.00	5.00
(l)	Electrophotography/digital proofs ... per page-size unit ...	28.00	15.00	31.00	65.00	NB	15.00	40.00	19.00	32.00	19.00	20.00
II. PRINTING AND CUTTING TO SIZE:												
CATEGORY 1. For orders up to 49,999 copies:												
1. Printing per side in 1 color:												
(a) Makeready and setup charge												
(1)	Format A	125.00	50.00	80.00	26.00	NB	45.00	30.00	374.00	131.00	40.00	7.00
(2)	Format B	150.00	50.00	90.00	26.00	NB	50.00	35.00	379.00	131.00	50.00	7.00
(3)	Format C	175.00	75.00	100.00	26.00	NB	60.00	40.00	382.00	131.00	60.00	15.00
(4)	Format D	200.00	75.00	110.00	26.00	NB	70.00	NB	391.00	131.00	70.00	15.00
(b) Running, per 1,000 copies												
(1)	Format A	4.75	4.25	6.50	6.50	NB	4.40	8.00	5.06	9.00	4.00	2.00
(2)	Format B	5.75	5.75	8.50	7.50	NB	5.75	10.00	6.98	9.50	6.00	2.00
(3)	Format C	8.00	8.00	9.50	8.00	NB	8.15	15.00	8.90	11.25	8.00	3.50
(4)	Format D	12.00	13.90	15.00	12.00	NB	12.00	NB	10.82	15.00	12.00	3.50
2. Each additional color per side ... spot & flood varnish												
(a) Makeready and setup charge												
(1)	Format A	80.00	50.00	50.00	26.00	NB	40.00	30.00	205.00	110.00	40.00	20.00
(2)	Format B	88.00	50.00	60.00	26.00	NB	45.00	35.00	209.00	110.00	50.00	20.00
(3)	Format C	96.00	75.00	70.00	26.00	NB	55.00	40.00	215.00	110.00	60.00	35.00
(4)	Format D	104.00	75.00	80.00	26.00	NB	60.00	NB	220.00	110.00	70.00	35.00
(b) Running, per 1,000 copies												
(1)	Format A	3.25	1.75	3.00	6.50	NB	0.85	6.00	1.68	4.00	2.00	3.00
(2)	Format B	4.25	2.00	3.25	7.50	NB	0.90	8.00	1.83	4.50	3.00	3.00
(3)	Format C	6.00	2.25	3.50	8.00	NB	0.95	10.00	1.88	5.75	4.00	5.00
(4)	Format D	8.00	2.50	3.75	12.00	NB	0.95	NB	1.93	8.00	5.00	5.00
3. Printing per side in 4 color process:												
(a) Makeready and setup charge												
(1)	Format A	280.00	125.00	250.00	105.00	NC	150.00	185.00	730.00	275.00	160.00	87.50
(2)	Format B	325.00	150.00	275.00	105.00	NC	150.00	200.00	7.40	275.00	190.00	95.00
(3)	Format C	365.00	150.00	300.00	105.00	NC	150.00	230.00	750.00	275.00	220.00	145.00
(4)	Format D	450.00	200.00	425.00	105.00	NC	150.00	NB	760.00	370.00	250.00	145.00
(b) Running, per 1,000 copies												
(1)	Format A	8.00	8.00	11.00	22.00	0.56	5.50	50.00	8.40	26.00	8.00	20.00
(2)	Format B	12.00	10.00	15.00	23.00	1.12	6.25	60.00	9.38	27.00	10.00	20.00
(3)	Format C	16.00	17.00	17.50	25.00	1.12	9.85	80.00	14.18	29.00	13.00	35.00
(4)	Format D	28.00	30.00	27.50	30.00	NB	15.00	NB	24.76	38.00	17.00	35.00

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CATEGORY 2. For orders of 50,000 or more copies:												
1.	Printing per side in 1 color:											
(a)	Makeready and setup charge											
(1)	Format A	137.50	50.00	80.00	26.00	NB	35.00	35.00	460.00	131.00	40.00	5.00
(2)	Format B	165.00	55.00	90.00	26.00	NB	35.00	40.00	460.00	131.00	50.00	5.00
(3)	Format C	192.50	70.00	100.00	26.00	NB	40.00	45.00	490.00	131.00	60.00	10.00
(4)	Format D	220.00	80.00	110.00	26.00	NB	60.00	NB	490.00	131.00	70.00	10.00
(b)	Running, per 1,000 copies											
(1)	Format A	4.28	4.00	6.25	4.50	NB	3.80	7.00	3.65	4.25	3.79	1.50
(2)	Format B	5.18	5.00	8.25	5.50	NB	4.45	8.00	4.52	4.75	4.40	1.50
(3)	Format C	7.20	7.00	9.25	6.00	NB	5.40	10.00	5.48	5.35	5.40	2.50
(4)	Format D	10.80	13.00	14.75	10.00	NB	7.45	NB	7.41	9.50	7.20	3.00
2.	Each additional color per side ... spot & flood varnish											
(a)	Makeready and setup charge											
(1)	Format A	88.00	90.00	50.00	26.00	NB	25.00	30.00	270.00	110.00	40.00	20.00
(2)	Format B	96.80	90.00	60.00	26.00	NB	25.00	35.00	280.00	110.00	50.00	20.00
(3)	Format C	105.60	110.00	70.00	26.00	NB	30.00	40.00	283.00	110.00	60.00	35.00
(4)	Format D	114.40	120.00	80.00	26.00	NB	35.00	NB	283.00	110.00	70.00	35.00
(b)	Running, per 1,000 copies											
(1)	Format A	2.93	1.50	3.00	4.50	NB	0.40	6.00	0.30	0.80	0.45	2.00
(2)	Format B	3.83	2.00	3.25	5.50	NB	0.40	9.00	0.32	1.50	0.50	2.00
(3)	Format C	5.40	3.00	3.50	6.00	NB	0.45	12.00	0.39	3.00	0.55	3.50
(4)	Format D	7.20	5.00	3.75	10.00	NB	0.50	NB	0.43	6.00	0.60	3.50
3.	Printing per side in 4 color process:											
(a)	Makeready and setup charge											
(1)	Format A	308.00	225.00	250.00	105.00	NB	150.00	180.00	880.00	275.00	160.00	75.00
(2)	Format B	357.50	225.00	275.00	105.00	NB	150.00	190.00	880.00	275.00	190.00	85.00
(3)	Format C	401.50	290.00	300.00	105.00	NB	150.00	225.00	890.00	275.00	220.00	135.00
(4)	Format D	495.00	350.00	425.00	105.00	NB	200.00	NB	890.00	370.00	250.00	135.00
(b)	Running, per 1,000 copies											
(1)	Format A	7.20	6.00	10.75	20.00	NB	4.90	45.00	5.38	8.00	6.00	15.00
(2)	Format B	10.80	7.00	14.75	21.00	NB	6.35	55.00	6.73	9.00	7.00	15.00
(3)	Format C	14.40	8.50	17.25	23.00	NB	7.00	70.00	8.94	13.00	8.00	30.00
(4)	Format D	25.20	15.00	27.25	28.00	NB	13.85	NB	17.79	24.00	10.00	30.00
III.	PAPER (Per Pound):											
(a)	Index ... 200 (110) ...											
(1)	White	1.48	0.95	0.93	0.74	NB	1.00	1.20	0.93	0.78	0.72	0.75
(2)	Colored	1.88	1.00	1.39	0.78	NB	1.10	1.80	0.98	0.82	0.85	0.95
(b)	Ledger ... 120 (32) ...											
(1)	White	1.80	1.25	1.45	0.75	NB	1.20	1.25	1.37	1.55	0.85	1.85
(2)	Colored	2.20	1.35	1.85	1.28	NB	1.30	2.00	1.48	1.70	1.11	1.95
(c)	Offset Book ... 75 (50) ...											
(1)	White	0.70	0.60	0.75	0.65	NB	0.57	0.70	0.60	0.65	0.52	0.51
(d)	Offset Book ... 90 (60) ...											
(1)	White	0.65	0.60	0.75	0.63	NB	0.59	0.80	0.60	0.62	0.52	0.48
(e)	Litho coated Book ... 105 (70) ...											
(1)	White	0.88	0.85	0.83	0.77	NB	0.72	2.00	0.73	0.77	0.68	0.75
(f)	No. 1 Litho coated Book ... 120 (80) ...											
(1)	White	1.18	1.10	0.83	0.77	NB	0.80	3.00	0.95	0.95	0.88	0.85
(g)	No. 2 Litho coated Book ... 105 (70) ...											
(1)	White	0.88	0.89	0.83	0.77	NB	0.76	2.50	0.77	0.90	0.71	0.73
(h)	Matte coated Book ... 90 (60) ...											
(1)	White	0.88	0.90	0.83	0.84	NB	0.77	0.95	0.77	0.95	0.68	0.75
(i)	Matte coated Book ... 105 (70) ...											
(1)	White	0.88	0.90	0.83	0.82	NB	0.76	1.10	0.77	0.90	0.68	0.80

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(j)	No. 2 dull coated text ... 150 (100) ...											
(1)	White	1.08	0.85	0.83	0.82	NB	0.78	2.75	0.79	1.00	0.71	1.25
(k)	Cream white 100% Artificial Parchment ... 177 (47) ...											
(1)	White	4.80	4.75	5.00	2.52	NB	4.75	1.50	4.00	5.20	4.55	11.33
(l)	Vellum-Finish Cover ... 135 (50) ...											
(1)	White	1.18	1.25	1.30	0.77	NB	0.73	1.20	1.38	0.85	0.90	0.95
(2)	Colored	1.18	3.50	2.75	0.82	NB	0.77	1.80	1.60	0.95	1.28	1.20
(m)	Matte coated Cover ... 175 (65) ...											
(1)	White	1.18	1.05	0.95	0.89	NB	0.82	1.85	0.89	1.05	0.86	1.50
(n)	Litho coated Cover ... 160 (60) ...											
(1)	White	1.18	1.10	1.35	0.77	NB	0.84	2.25	0.98	1.05	0.86	1.25
(o)	Litho coated Cover ... 215 (80) ...											
(1)	White	1.28	1.10	1.35	0.80	NB	0.82	3.00	0.83	1.05	0.86	1.50
(p)	Dull coated Cover ... 160 (60) ...											
(1)	White	1.18	1.15	1.35	0.82	NB	0.84	2.50	0.99	1.05	0.86	1.25
(q)	Dull coated Cover ... 215 (80) ...											
(1)	White	1.28	1.15	1.35	0.87	NB	0.82	3.25	0.84	1.05	0.86	1.70
(r)	No. 1 gloss coated Cover 215 (80) ...											
(1)	White	1.28	1.25	1.10	0.84	NB	0.84	3.00	0.98	1.10	0.99	1.60
(s)	No. 1 gloss coated Cover 270 (100) ...											
(1)	White	1.48	1.25	1.10	0.84	NB	0.83	3.50	0.98	1.10	0.99	2.00
(t)	No. 2 gloss coated Cover 215 (80) ...											
(1)	White	1.18	1.10	1.05	0.80	NB	0.81	3.00	0.98	1.05	0.95	1.75
(u)	No. 1 dull coated Cover ... 215 (80) ...											
(1)	White	1.28	1.20	1.05	0.87	NB	0.83	3.25	1.15	1.15	0.99	1.75
(v)	No. 2 dull coated Cover ... 215 (80) ...											
(1)	White	1.18	1.05	1.05	0.87	NB	0.81	3.50	0.84	1.05	0.95	1.75
IV. ADDITIONAL OPERATIONS:												
1.	Folding (up to 4 folds) ... per 1,000 forms ...	6.50	4.50	8.00	6.50	88.00	3.50	6.00	5.60	7.00	5.00	5.00
2.	Perforating or scoring ...											
(a)	Makeready (each perforation or score) ... each line	50.00	75.00	25.00	25.00	NC	15.00	35.00	50.00	35.00	20.00	15.00
(b)	Running ... per 1,000 copies	8.00	8.00	7.00	2.00	97.50	1.15	8.00	10.00	6.00	5.00	5.00
3.	Shrink-film packaging: ...											
(a)	Up to 60 645 mm ... each package											
(1)	Up to 100 forms	0.25	0.25	0.25	0.25	1.25	0.10	0.30	0.23	0.24	0.15	0.15
(2)	Over 100, up to 500 forms	0.30	0.30	0.24	0.30	1.00	0.12	0.30	0.22	0.26	0.18	0.20
(3)	Over 500 forms	0.35	0.35	0.22	0.35	0.75	0.14	0.40	0.22	0.30	0.20	0.25
(b)	Over 60 645 (94) ... each package											
(1)	Up to 100 forms	0.35	0.35	0.35	0.30	1.25	0.14	0.30	0.25	0.25	0.17	0.18
(2)	Over 100, up to 500 forms	0.40	0.35	0.30	0.35	1.00	0.18	0.30	0.25	0.27	0.20	0.20
(3)	Over 500 forms	0.45	0.35	0.30	0.48	0.75	0.20	0.40	0.24	0.32	0.22	0.25
V. PACKING AND SEALING FOR DISTRIBUTION:												
1.	Bulk shipments (other than by mail):											
(a)	Packing and sealing shipping containers ... each container	1.75	1.50	2.10	1.40	15.00	0.75	1.50	1.75	1.00	1.00	1.50
(b)	Palletizing ... each pallet	20.00	20.00	22.00	24.00	15.00	20.00	18.00	27.00	14.50	20.00	10.00
2.	Mailing: ... the cost of affixing labels											
(a)	Affixing furnished labels on single copies ... per 100 labels	4.50	5.00	7.75	2.20	NB	2.15	6.00	5.00	4.65	5.00	3.25
(b)	Single and multiple copies in kraft envelope ... each envelope	0.25	0.75	0.45	0.50	2.00	0.18	0.50	0.45	0.50	0.25	0.24
(c)	Multiple copies over 200 leaves ... each bag	1.00	1.50	0.75	1.00	4.50	0.60	1.50	0.85	0.65	0.75	1.00
(d)	Quantities over 5.4 kg ... each container	3.00	2.00	1.25	1.00	9.00	1.00	2.00	1.00	1.00	1.00	1.50
(e)	Seal-O-Matic or similar ... per 100 copies	2.75	2.00	2.50	0.30	NB	1.25	3.00	2.90	1.75	1.00	1.75
(f)	Bar coding packages/cartons ...											
(1)	Makeready ...	75.00	50.00	50.00	50.00	NC	30.00	50.00	55.00	60.00	45.00	50.00
(2)	Per 100 Inner Packages	25.00	1.00	10.00	10.00	NC	1.00	15.00	15.00	25.00	8.00	20.00
(3)	Per Carton	0.50	0.25	0.25	0.20	NC	0.25	0.50	0.15	0.20	0.15	0.15

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VI. SHIPPING CHARGES:												
(a)	Cost per 45.359kg (cwt) ...											
(A)	16.00	15.00	48.00	15.00	763.60	15.00	25.00	15.00	17.50	39.33	15.50	
(B)	12.00	10.00	35.00	12.00	NB	9.25	25.00	10.50	8.70	23.87	12.50	
(C)	8.00	7.50	25.00	9.00	NB	6.25	24.00	6.00	6.90	19.56	9.00	
(b)	Cost per 45.359kg (cwt) ...											
(A)	14.00	13.00	39.00	23.00	763.60	11.50	21.00	14.00	12.00	35.42	15.50	
(B)	10.00	7.50	25.00	15.00	NB	8.25	18.00	9.00	6.30	21.96	12.50	
(C)	8.00	5.00	23.00	6.00	NB	5.25	16.00	5.50	3.50	18.01	9.00	
(c)	Cost per 45.359kg (cwt) ...											
(A)	12.00	12.50	33.00	25.00	763.60	10.50	18.00	8.00	13.00	37.95	15.50	
(B)	10.00	7.00	19.00	15.00	NB	6.40	15.00	6.00	6.60	23.32	12.50	
(C)	8.00	4.75	16.00	6.00	NB	4.50	12.50	5.00	3.95	19.17	9.00	
(d)	Cost per 45.359kg (cwt) ...											
(A)	12.00	19.00	33.00	28.00	763.60	15.00	26.00	12.00	19.00	31.05	15.50	
(B)	10.00	12.00	19.00	23.00	NB	9.25	18.00	7.50	8.25	19.18	12.50	
(C)	8.00	8.00	16.00	16.00	NB	6.75	15.00	7.00	6.05	15.74	9.00	
(e)	Cost per 45.359kg (cwt) ...											
(A)	14.00	20.00	33.00	28.00	763.60	16.00	30.00	13.50	20.00	35.88	15.50	
(B)	12.00	13.00	19.00	23.00	NB	11.00	20.00	10.50	7.25	22.21	12.50	
(C)	10.00	8.00	16.00	16.00	NB	6.95	15.00	9.50	4.50	18.20	9.00	
(f)	Cost per 45.359kg (cwt) ...											
(A)	24.00	25.00	35.00	29.00	763.60	21.00	30.00	20.00	23.00	25.30	24.50	
(B)	18.00	15.00	22.00	24.00	NB	14.25	25.00	16.35	9.55	15.54	21.00	
(C)	16.00	12.00	19.00	17.00	NB	9.75	20.00	13.90	5.60	12.75	18.00	
(g)	Cost per 45.359kg (cwt) ...											
(A)	24.00	25.00	17.00	34.00	763.60	22.50	28.00	21.00	25.00	24.84	25.00	
(B)	18.00	15.00	12.00	30.00	NB	17.00	24.00	15.50	9.70	14.95	21.00	
(C)	16.00	12.00	9.50	23.00	NB	11.25	19.00	13.90	7.05	12.59	17.50	
(h)	Cost per 45.359kg (cwt) ...											
(A)	24.00	27.00	25.00	34.00	763.60	24.00	32.00	23.00	29.00	22.77	15.50	
(B)	18.00	17.00	19.00	30.00	NB	18.00	28.00	18.50	14.70	13.70	12.50	
(C)	16.00	14.00	15.00	23.00	NB	14.50	23.00	16.05	9.70	10.93	9.00	
(i)	Cost per 45.359kg (cwt) ...											
(A)	28.00	29.00	39.00	44.00	763.60	28.00	30.00	28.40	34.00	18.40	25.00	
(B)	24.00	19.00	27.00	35.00	NB	20.00	25.00	22.40	12.70	7.25	21.00	
(C)	20.00	16.00	22.00	27.00	NB	16.50	20.00	20.00	10.47	5.88	17.50	
(j)	Cost per 45.359kg (cwt) ...											
(A)	35.00	31.00	41.00	44.00	763.60	29.50	35.00	33.50	35.00	18.40	25.00	
(B)	28.00	21.00	27.00	35.00	NB	22.60	30.00	25.00	16.37	9.60	21.00	
(C)	25.00	18.00	23.00	27.00	NB	17.25	25.00	24.50	15.50	7.65	17.50	
(k)	Cost per 45.359kg (cwt) ...											
(A)	12.00	6.00	43.00	23.00	763.60	14.50	32.00	8.00	15.00	38.64	40.00	
(B)	10.00	5.00	27.00	15.00	NB	9.00	27.00	6.00	6.10	21.89	35.00	
(C)	8.00	4.00	23.00	6.00	NB	6.00	22.00	4.00	3.10	17.96	30.00	
VII. PREMIUM PAYMENTS:												
(a)	Percentage increase (1 to 5 workdays) ...											
	25%	25%	15%	50%	50%	10%	20%	14%	25%	20%	25%	
(b)	Percentage increase (Level II work) ...											
	5%	NC	4%	20%	50%	NC	10%	4%	5%	NC	35%	
DISCOUNT:												
	5.0%	Net	0.5%	1%	Net	2%	Net	0.5%	0.25%	1.0%	2%	

Ideal
Printers Inc
St. Paul, Minn.
14.00
12.00
45.00
55.00
0.25
10.00
16.00
70.00
70.00
2.00
6.00
16.00
60.00
75.00
86.00
NB
10.00
15.00
20.00
34.00
45.00
50.00
75.00
NB
6.00
8.00
11.00
14.00
80.00
110.00
140.00
240.00
12.00
16.00
28.00
NB

Ideal
Printers Inc
60.00
75.00
85.00
NB
6.00
10.00
14.00
16.00
45.00
50.00
75.00
NB
3.00
5.00
7.00
8.00
80.00
110.00
140.00
240.00
6.00
8.00
NB
20.00
1.00
1.20
1.20
1.40
0.65
0.60
0.80
0.90
0.85
0.85
0.85

Ideal
Printers Inc
NB
1.80
1.20
NB
1.20
1.00
0.90
NB
NB
1.20
1.20
1.00
1.20
1.00
8.00
10.00
6.00
0.60
0.80
1.20
NB
NB
2.00
3.00
24.00
4.00
0.60
3.00
2.00
1.40
50.00
20.00
2.00

Ideal
Printers Inc
44.00
30.00
15.00
42.00
27.00
14.00
42.00
27.00
14.00
42.00
27.00
14.00
38.00
24.00
12.00
32.00
24.00
12.00
44.00
28.00
15.00
42.00
27.00
14.00
44.00
28.00
15.00
44.00
30.00
15.00
42.00
27.00
14.00
10%
NC
Net

Program No. A175-M Term 01/01/03 thru 12/31/03												
Title: Multiple and Process Color Forms, Brochures and Fliers												
	IPI Graphics Upper Marlboro, MD	Image Graphics Beltsville, MD	Krieg/Taylor Hyattsville, MD	McDonald & Eudy Printers Temple Hills	Monarch Litho Inc Montebello, CA	Professional Printing of KS Emporia, KS	Sioux Printing Sioux Falls, SD	Stephenson Printing Alexandria, VA	The Printing Press Charleston, WV	Thorner Press Buffalo, NY	York Graphic Services York, PA	
I. PREPRESS:												
(a)	Per 60 323 mm ... produced from camera copy ...	4.00	6.00	5.00	5.00	5.00	8.00	15.00	8.00	3.00	4.00	18.00
(b)	Per 60 323 mm ... produced from electronic file ...	12.00	12.00	15.00	15.00	8.50	10.00	15.00	17.00	6.00	11.00	24.00
Color Corrected Four-color Process Illustrations:												
(c)	Up to 32 258 mm ... image ... per illustration	50.00	40.00	50.00	40.00	40.00	NB	50.00	140.00	40.00	40.00	40.00
(d)	Over 32 258 mm ... image ... per illustration	70.00	48.00	80.00	60.00	55.00	NB	75.00	173.00	60.00	45.00	49.00
(e)	Each additional 645 mm ... per 645 mm ...	3.00	0.50	3.00	2.00	1.50	NB	2.00	1.40	0.50	3.00	2.00
(f)	Square finish halftones ... per illustration ...	8.00	16.00	10.00	8.00	10.00	25.00	20.00	18.75	5.00	8.00	18.50
(g)	Combination line and halftone ... per illustration ...	15.00	18.00	12.00	15.00	18.00	25.00	30.00	26.50	6.00	10.00	23.00
(h)	System timework ... per hour ...	120.00	80.00	75.00	75.00	60.00	45.00	100.00	90.00	40.00	60.00	65.00
(i)	Camera Timework ... per hour ...	70.00	50.00	75.00	50.00	60.00	45.00	100.00	90.00	40.00	60.00	50.00
(j)	Composite Dylux ... proofs ... per page-size unit ...	5.00	2.00	3.00	3.00	3.00	5.00	5.00	5.00	3.00	2.50	8.00
(k)	Color Key proofs ... per page-size unit ...	6.00	4.00	10.00	5.00	7.00	12.00	10.00	9.90	10.00	5.00	25.00
(l)	Electrophotography/digital proofs ... per page-size unit ...	40.00	18.00	40.00	20.00	30.00	38.00	40.00	31.25	10.00	15.00	34.00
II. PRINTING AND CUTTING TO SIZE:												
CATEGORY 1. For orders up to 49,999 copies:												
1. Printing per side in 1 color:												
(a) Makeready and setup charge												
(1)	Format A	100.00	350.00	50.00	75.00	75.00	50.00	100.00	410.00	20.00	75.00	49.00
(2)	Format B	100.00	360.00	50.00	75.00	80.00	50.00	100.00	410.00	20.00	75.00	59.00
(3)	Format C	125.00	370.00	50.00	100.00	85.00	100.00	100.00	445.00	20.00	75.00	95.00
(4)	Format D	150.00	380.00	50.00	125.00	95.00	100.00	150.00	480.00	20.00	75.00	125.00
(b) Running, per 1,000 copies												
(1)	Format A	5.00	5.00	5.00	5.00	6.50	4.90	5.15	6.00	1.00	5.00	6.00
(2)	Format B	7.00	4.75	9.00	7.00	8.50	6.90	7.37	7.25	2.00	7.00	8.00
(3)	Format C	9.00	4.50	9.00	8.50	9.50	8.90	12.53	8.75	3.00	9.00	11.00
(4)	Format D	15.00	4.00	17.50	14.00	15.00	14.50	15.67	16.00	5.00	15.00	14.00
2. Each additional color per side ... spot & flood varnish												
(a) Makeready and setup charge												
(1)	Format A	75.00	200.00	75.00	75.00	65.00	40.00	75.00	210.00	25.00	75.00	58.00
(2)	Format B	75.00	205.00	75.00	75.00	70.00	40.00	75.00	215.00	25.00	75.00	58.00
(3)	Format C	100.00	210.00	75.00	100.00	75.00	40.00	75.00	230.00	25.00	75.00	68.00
(4)	Format D	125.00	215.00	75.00	100.00	85.00	40.00	100.00	260.00	25.00	75.00	72.00
(b) Running, per 1,000 copies												
(1)	Format A	1.00	2.00	1.00	1.50	3.00	4.00	1.00	0.105	1.00	0.60	4.00
(2)	Format B	2.00	2.10	2.00	2.50	4.00	4.00	1.25	0.155	2.00	0.65	4.00
(3)	Format C	4.00	2.20	4.00	4.50	4.50	5.00	1.50	0.20	3.00	0.70	7.95
(4)	Format D	7.00	2.25	7.00	7.50	7.00	8.00	1.75	0.24	5.00	0.80	10.95
3. Printing per side in 4 color process:												
(a) Makeready and setup charge												
(1)	Format A	250.00	700.00	285.00	225.00	300.00	NB	300.00	645.00	270.00	250.00	92.00
(2)	Format B	250.00	710.00	285.00	225.00	325.00	NB	300.00	645.00	270.00	250.00	129.00
(3)	Format C	300.00	720.00	285.00	250.00	350.00	NB	300.00	675.00	270.00	250.00	199.00
(4)	Format D	350.00	730.00	285.00	350.00	400.00	NB	450.00	720.00	270.00	250.00	270.00
(b) Running, per 1,000 copies												
(1)	Format A	8.00	8.00	7.25	7.00	12.50	NB	6.50	8.45	5.00	7.25	10.00
(2)	Format B	10.00	8.25	11.25	9.00	16.50	NB	7.50	10.10	7.00	8.25	15.00
(3)	Format C	13.00	8.50	11.25	13.00	20.00	NB	13.13	16.15	9.00	12.00	19.00
(4)	Format D	20.00	9.00	18.00	21.00	30.00	NB	16.40	32.10	11.00	22.00	25.00

Program No. A175-M Term 01/01/03 thru 12/31/03												
Title: Multiple and Process Color Forms, Brochures and Fliers												
	IPI Graphics	Image Graphics	Krieg/Taylor	McDonald & Eudy Printers	Monarch Litho Inc	Professional Printing of KS	Sioux Printing	Stephenson Printing	The Printing Press	Thorner Press	York Graphic Services	
CATEGORY 2. For orders of 50,000 or more copies:												
1. Printing per side in 1 color:												
(a)	Makeready and setup charge											
(1)	100.00	430.00	50.00	75.00	72.00	50.00	100.00	470.00	20.00	50.00	69.00	
(2)	100.00	450.00	50.00	75.00	80.00	50.00	100.00	470.00	20.00	50.00	69.00	
(3)	125.00	460.00	50.00	100.00	85.00	50.00	100.00	489.00	20.00	50.00	75.00	
(4)	150.00	470.00	50.00	125.00	95.00	50.00	150.00	539.00	20.00	50.00	85.00	
(b)	Running, per 1,000 copies											
(1)	4.00	3.50	4.75	4.00	6.40	3.70	4.12	5.00	1.00	4.00	8.00	
(2)	6.00	4.50	8.75	6.00	8.40	4.70	5.90	6.25	2.00	5.00	9.00	
(3)	8.00	5.50	8.75	7.50	9.40	5.40	10.02	7.75	3.00	6.00	9.00	
(4)	13.00	6.50	17.25	12.00	14.90	7.30	12.54	15.00	5.00	8.00	16.00	
2. Each additional color per side ... spot & flood varnish												
(a)	Makeready and setup charge											
(1)	75.00	250.00	75.00	75.00	63.00	40.00	75.00	255.00	25.00	25.00	95.00	
(2)	75.00	260.00	75.00	75.00	68.00	40.00	75.00	255.00	25.00	25.00	95.00	
(3)	100.00	270.00	75.00	100.00	73.00	40.00	75.00	275.00	25.00	25.00	110.00	
(4)	125.00	280.00	75.00	100.00	83.00	40.00	100.00	298.00	25.00	25.00	110.00	
(b)	Running, per 1,000 copies											
(1)	0.50	0.25	1.00	1.00	2.95	0.50	1.00	0.08	1.00	0.55	0.90	
(2)	1.00	0.30	2.00	2.00	3.95	0.50	1.25	0.14	2.00	0.60	0.95	
(3)	2.00	0.35	4.00	3.50	4.45	0.60	1.50	0.18	3.00	0.65	0.99	
(4)	3.50	0.40	7.00	6.50	6.95	0.60	1.75	0.24	5.00	0.75	1.25	
3. Printing per side in 4 color process:												
(a)	Makeready and setup charge											
(1)	250.00	800.00	285.00	225.00	300.00	NB	300.00	645.00	270.00	225.00	350.00	
(2)	250.00	820.00	285.00	225.00	325.00	NB	300.00	645.00	270.00	225.00	390.00	
(3)	300.00	850.00	285.00	250.00	350.00	NB	300.00	675.00	270.00	225.00	400.00	
(4)	350.00	860.00	285.00	350.00	400.00	NB	450.00	720.00	270.00	225.00	500.00	
(b)	Running, per 1,000 copies											
(1)	7.00	5.00	7.00	6.00	12.25	NB	5.20	5.75	5.00	5.75	8.00	
(2)	9.00	6.50	11.00	8.00	16.25	NB	6.00	7.70	7.00	7.00	8.25	
(3)	12.00	9.00	11.00	10.50	19.75	NB	10.50	8.95	9.00	9.50	9.00	
(4)	18.00	17.00	17.75	17.00	29.75	NB	13.12	17.25	11.00	18.50	9.75	
III. PAPER (Per Pound):												
(a)	Index ... 200 (110) ...											
(1)	1.00	0.90	1.10	1.00	0.80	0.75	0.95	1.012	0.90	0.90	0.75	
(2)	1.50	1.02	1.35	1.25	1.25	NB	1.10	1.078	0.95	0.97	0.85	
(b)	Ledger ... 120 (32) ...											
(1)	1.00	1.35	1.20	0.98	1.25	0.75	1.20	1.342	0.95	1.40	1.50	
(2)	1.75	1.50	1.60	1.70	1.75	NB	1.53	1.419	1.20	1.55	1.75	
(c)	Offset Book ... 75 (50) ...											
(1)	0.61	0.65	0.74	0.57	0.60	0.55	0.64	0.704	0.70	0.61	0.68	
(d)	Offset Book ... 90 (60) ...											
(1)	0.60	0.68	0.80	0.56	0.60	0.55	0.64	0.682	0.70	0.61	0.90	
(e)	Litho coated Book ... 105 (70) ...											
(1)	0.82	0.70	0.90	0.75	0.80	NB	0.85	0.902	1.20	0.80	1.10	
(f)	No. 1 Litho coated Book ... 120 (80) ...											
(1)	0.93	0.85	0.94	0.85	0.80	NB	1.04	1.110	1.30	0.83	1.08	
(g)	No. 2 Litho coated Book ... 105 (70) ...											
(1)	0.85	0.75	0.90	0.78	0.80	NB	0.94	0.946	1.25	0.81	1.09	
(h)	Matte coated Book ... 90 (60) ...											
(1)	0.84	0.70	0.90	0.75	0.80	NB	0.92	0.968	1.20	0.82	1.20	
(i)	Matte coated Book ... 105 (70) ...											
(1)	0.85	0.75	0.92	0.75	0.80	NB	0.92	1.000	1.20	0.81	0.97	

Program No. A175-M Term 01/01/03 thru 12/31/03												
Title: Multiple and Process Color Forms, Brochures and Fliers												
		IPI Graphics	Image Graphics	Krieg/Taylor	McDonald & Eudy Printers	Monarch Litho Inc	Professional Printing of KS	Sioux Printing	Stephenson Printing	The Printing Press	Thorner Press	York Graphic Services
(j)	No. 2 dull coated text ... 150 (100) ...											
(1)	White	0.95	0.80	1.00	0.85	0.85	NB	1.14	0.979	1.20	0.84	0.98
(k)	Cream white 100% Artificial Parchment ... 177 (47) ...											
(1)	White	4.35	4.25	3.25	4.00	3.30	NB	5.00	4.213	1.40	5.00	4.00
(l)	Vellum-Finish Cover ... 135 (50) ...											
(1)	White	1.10	1.40	1.25	1.00	0.95	0.75	1.11	1.463	1.10	1.46	1.90
(2)	Colored	1.75	1.60	1.60	1.65	1.50	NB	1.33	1.770	1.95	1.58	3.25
(m)	Matte coated Cover ... 175 (65) ...											
(1)	White	0.95	1.60	1.00	0.85	0.85	NB	1.00	1.155	1.20	0.83	1.20
(n)	Litho coated Cover ... 160 (60) ...											
(1)	White	0.97	1.00	1.00	0.85	0.85	NB	1.04	1.177	1.20	0.84	1.20
(o)	Litho coated Cover ... 215 (80) ...											
(1)	White	0.87	0.85	1.15	0.85	0.85	NB	1.04	1.199	1.20	0.83	1.25
(p)	Dull coated Cover ... 160 (60) ...											
(1)	White	1.10	1.00	1.00	0.95	0.90	NB	1.10	1.220	1.20	0.84	1.35
(q)	Dull coated Cover ... 215 (80) ...											
(1)	White	1.05	0.85	1.25	0.95	0.90	NB	1.10	1.199	1.20	0.83	1.25
(r)	No. 1 gloss coated Cover 215 (80) ...											
(1)	White	1.05	1.00	1.25	0.95	0.90	NB	1.18	1.287	1.40	0.84	1.25
(s)	No. 1 gloss coated Cover 270 (100) ...											
(1)	White	1.10	1.00	1.25	0.95	0.90	NB	1.20	1.298	1.40	0.84	1.37
(t)	No. 2 gloss coated Cover 215 (80) ...											
(1)	White	1.00	1.00	1.15	0.95	0.90	NB	1.08	1.243	1.25	0.83	1.42
(u)	No. 1 dull coated Cover ... 215 (80) ...											
(1)	White	1.10	1.14	1.35	0.95	0.90	NB	1.20	1.331	1.40	0.85	1.39
(v)	No. 2 dull coated Cover ... 215 (80) ...											
(1)	White	1.05	1.00	1.25	0.95	0.90	NB	1.20	1.287	1.25	0.83	1.28
IV. ADDITIONAL OPERATIONS:												
1.	Folding (up to 4 folds) ... per 1,000 forms ...	7.00	5.00	6.00	6.00	6.00	3.00	7.00	2.88	4.00	3.75	6.50
2.	Perforating or scoring ...											
(a)	Makeready (each perforation or score) ... each line	50.00	50.00	50.00	50.00	30.00	20.00	50.00	55.50	25.00	25.00	45.00
(b)	Running per 1,000 copies	6.00	10.00	7.00	5.00	8.00	0.90	7.00	8.80	4.00	2.50	8.00
3.	Shrink-film packaging: ...											
(a)	Up to 60 645 mm ... each package											
(1)	Up to 100 forms	0.25	0.21	0.30	0.20	0.20	0.15	0.25	0.20	0.20	0.15	0.19
(2)	Over 100, up to 500 forms	0.30	0.25	0.35	0.25	0.28	0.18	0.30	0.22	0.20	0.18	0.25
(3)	Over 500 forms	0.35	0.12	0.40	0.30	0.37	0.20	0.35	0.24	0.20	0.20	0.25
(b)	Over 60 645 (94) ... each package											
(1)	Up to 100 forms	0.35	0.25	0.50	0.30	0.30	0.20	0.35	0.21	0.25	0.20	0.40
(2)	Over 100, up to 500 forms	0.40	0.26	0.60	0.35	0.35	0.23	0.40	0.23	0.25	0.22	0.45
(3)	Over 500 forms	0.45	0.29	0.70	0.40	0.43	0.25	0.40	0.25	0.25	0.24	0.45
V. PACKING AND SEALING FOR DISTRIBUTION:												
1.	Bulk shipments (other than by mail):											
(a)	Packing and sealing shipping containers ... each container	2.00	2.00	2.00	1.50	1.50	0.80	2.00	0.79	1.50	0.95	1.25
(b)	Palletizing ... each pallet	20.00	30.00	20.00	15.00	20.00	15.00	20.00	25.15	25.00	20.00	25.00
2.	Mailing: ... the cost of affixing labels											
(a)	Affixing furnished labels on single copies ... per 100 labels	4.00	5.25	6.00	4.25	6.00	2.50	5.00	2.21	6.00	2.50	5.00
(b)	Single and multiple copies in kraft envelope ... each envelope	0.25	0.50	0.50	0.22	0.35	0.25	0.50	0.92	0.60	0.20	0.35
(c)	Multiple copies over 200 leaves ... each bag	1.00	0.88	2.00	0.75	0.90	0.65	1.50	1.97	1.50	0.65	0.75
(d)	Quantities over 5.4 kg ... each container	2.00	1.00	4.00	1.75	1.50	0.85	2.00	2.17	1.50	1.25	1.50
(e)	Seal-O-Matic or similar ... per 100 copies	2.00	3.00	2.00	1.75	2.40	1.10	5.00	0.80	6.00	1.25	3.00
(f)	Bar coding packages/cartons ...											
(1)	Makeready ...	50.00	55.00	100.00	75.00	50.00	38.00	NB	62.50	25.00	50.00	60.00
(2)	Per 100 Inner Packages	20.00	14.00	20.00	25.00	8.00	1.00	NB	0.38	8.00	1.00	8.00
(3)	Per Carton	0.20	0.25	0.30	0.20	0.15	0.15	NB	0.04	0.50	0.25	1.00

Program No. A175-M Term 01/01/03 thru 12/31/03											
Title: Multiple and Process Color Forms, Brochures and Fliers											
	IPI Graphics	Image Graphics	Krieg/Taylor	McDonald & Eudy Printers	Monarch Litho Inc	Professional Printing of KS	Sioux Printing	Stephenson Printing	The Printing Press	Thorner Press	York Graphic Services
VI. SHIPPING CHARGES:											
(a) Cost per 45.359kg (cwt) ...											
(A) Shipments over 54.4 kg (120 LBS.) ...	14.00	16.00	30.00	13.50	35.00	26.00	51.80	15.91	25.00	19.00	18.00
(B) Shipments over 453.59 kg (1,000 LBS.) ...	9.00	11.00	26.00	9.00	25.00	22.00	29.90	9.28	21.00	12.00	10.00
(C) Shipments Exceeding 4535.9 kg (10,000 LBS.) ...	6.50	6.00	22.00	8.40	15.00	17.00	23.90	6.22	16.00	10.00	7.95
(b) Cost per 45.359kg (cwt) ...											
(A) Shipments over 54.4 kg (120 LBS.) ...	12.00	14.00	24.00	11.50	30.00	25.00	63.56	12.95	25.00	17.00	18.00
(B) Shipments over 453.59 kg (1,000 LBS.) ...	8.00	9.00	22.00	8.00	22.00	21.00	31.78	7.05	19.00	10.50	8.80
(C) Shipments Exceeding 4535.9 kg (10,000 LBS.) ...	7.00	5.50	14.00	7.50	14.00	17.00	29.78	4.85	14.00	9.00	6.00
(c) Cost per 45.359kg (cwt) ...											
(A) Shipments over 54.4 kg (120 LBS.) ...	7.50	8.00	22.00	5.50	28.00	25.00	40.12	11.30	18.00	17.00	18.00
(B) Shipments over 453.59 kg (1,000 LBS.) ...	5.00	6.00	21.00	4.00	20.00	21.00	20.06	6.12	15.00	12.00	5.75
(C) Shipments Exceeding 4535.9 kg (10,000 LBS.) ...	4.50	5.00	18.00	3.50	12.00	17.00	18.06	4.54	9.00	11.00	4.65
(d) Cost per 45.359kg (cwt) ...											
(A) Shipments over 54.4 kg (120 LBS.) ...	14.50	12.00	40.00	13.35	26.00	26.00	66.52	19.28	21.00	20.00	18.00
(B) Shipments over 453.59 kg (1,000 LBS.) ...	10.00	8.00	30.00	9.00	19.00	20.00	33.26	11.81	19.00	12.50	10.30
(C) Shipments Exceeding 4535.9 kg (10,000 LBS.) ...	9.00	7.50	25.00	8.75	11.50	17.00	31.26	7.73	14.00	11.25	8.40
(e) Cost per 45.359kg (cwt) ...											
(A) Shipments over 54.4 kg (120 LBS.) ...	16.50	14.00	40.00	15.75	24.00	23.00	28.34	19.92	24.00	20.25	19.00
(B) Shipments over 453.59 kg (1,000 LBS.) ...	13.50	11.00	30.00	12.20	18.00	17.00	14.17	12.34	20.00	12.25	12.00
(C) Shipments Exceeding 4535.9 kg (10,000 LBS.) ...	11.50	10.00	25.00	11.00	11.00	13.00	12.17	7.24	12.00	10.75	6.00
(f) Cost per 45.359kg (cwt) ...											
(A) Shipments over 54.4 kg (120 LBS.) ...	23.50	20.00	40.00	22.00	23.00	18.00	22.16	23.87	24.00	29.00	22.00
(B) Shipments over 453.59 kg (1,000 LBS.) ...	18.50	16.50	30.00	17.70	17.00	15.00	11.08	15.30	20.00	17.75	11.90
(C) Shipments Exceeding 4535.9 kg (10,000 LBS.) ...	16.50	14.00	25.00	15.80	10.00	12.00	10.08	12.32	12.00	15.00	8.65
(g) Cost per 45.359kg (cwt) ...											
(A) Shipments over 54.4 kg (120 LBS.) ...	21.50	21.00	50.00	21.00	23.00	18.00	47.16	26.00	28.00	30.00	22.00
(B) Shipments over 453.59 kg (1,000 LBS.) ...	17.50	16.00	42.00	17.35	16.00	15.00	23.58	22.64	23.00	17.75	15.90
(C) Shipments Exceeding 4535.9 kg (10,000 LBS.) ...	16.00	14.00	38.00	15.55	9.50	16.00	21.58	12.82	18.00	15.00	11.00
(h) Cost per 45.359kg (cwt) ...											
(A) Shipments over 54.4 kg (120 LBS.) ...	24.00	23.00	50.00	23.25	22.00	24.00	47.16	29.68	38.00	30.00	25.00
(B) Shipments over 453.59 kg (1,000 LBS.) ...	20.50	19.00	42.00	19.50	15.00	20.00	23.58	18.50	33.00	17.75	18.00
(C) Shipments Exceeding 4535.9 kg (10,000 LBS.) ...	18.50	16.00	38.00	17.70	8.50	17.00	21.58	14.28	28.00	15.00	17.00
(i) Cost per 45.359kg (cwt) ...											
(A) Shipments over 54.4 kg (120 LBS.) ...	31.50	28.50	60.00	30.65	18.00	28.00	58.96	33.78	44.00	34.50	29.00
(B) Shipments over 453.59 kg (1,000 LBS.) ...	25.50	22.50	52.00	24.60	14.00	28.00	29.48	27.54	38.00	20.00	22.00
(C) Shipments Exceeding 4535.9 kg (10,000 LBS.) ...	23.50	20.00	48.00	22.00	6.00	20.00	27.48	18.36	33.00	16.00	14.00
(j) Cost per 45.359kg (cwt) ...											
(A) Shipments over 54.4 kg (120 LBS.) ...	39.50	34.00	60.00	38.00	25.00	30.00	58.48	34.68	44.00	34.50	28.00
(B) Shipments over 453.59 kg (1,000 LBS.) ...	31.50	26.00	52.00	30.20	16.00	29.00	29.24	22.23	38.00	20.00	26.00
(C) Shipments Exceeding 4535.9 kg (10,000 LBS.) ...	23.00	25.00	48.00	22.80	8.00	22.00	27.24	16.22	33.00	16.00	21.00
(k) Cost per 45.359kg (cwt) ...											
(A) Shipments over 54.4 kg (120 LBS.) ...	5.00	8.00	15.00	5.00	30.00	24.00	63.16	12.30	18.00	17.00	11.00
(B) Shipments over 453.59 kg (1,000 LBS.) ...	3.50	6.00	14.00	3.00	22.00	18.00	31.58	6.42	15.00	12.00	8.00
(C) Shipments Exceeding 4535.9 kg (10,000 LBS.) ...	2.50	4.00	12.00	2.25	14.00	17.00	29.58	1.01	9.00	11.00	4.95
VII. PREMIUM PAYMENTS:											
(a) Percentage increase (1 to 5 workdays) ...	20%	10%	20%	15%	40%	20%	NB	22%	NB	20%	28%
(b) Percentage increase (Level II work) ...	5%	5%	10%	5%	10%	5%	NB	5%	NB	5%	15%
DISCOUNT:	5%	1%	Net	1%	2%	1%	Net	2%	0.25%	2%	2%