

COMPUTER TRAINING BROCHURES

ITEM NO.	DESCRIPTION	GRAY GRAPHICS C. HEIGHTS, MD. UNIT RATE	COST	PS ENTERPRISES, INC. T. HILLS, MD. UNIT RATE	COST	MCDONALD & EUDY T. HILLS, MD. UNIT RATE	COST	CURRENT CONTRACTOR MCDONALD & EUDY UNIT RATE	COST
I	PREPRESS:								
(a)	Trim/Page unit produced from electronic file	316	3,160.00	9.00	2,844.00	8.00	2,528.00	8.00	2,528.00
	per page.....								
(b)	Line.....per illustration.....	57	285.00	4.00	228.00	5.00	285.00	5.00	285.00
(c)	Square-finish halftone.....per illustration.....	53	530.00	8.00	424.00	8.00	424.00	8.00	424.00
(d)	Comb. line and halftone.....per illustration.....	20	300.00	15.00	300.00	13.00	260.00	13.00	260.00
II	PRINTING AND BINDING:								
	Printing in black or a single ink color:								
(a)	Complete cover....per cover.....	5	750.00	150.00	960.00	150.00	750.00	150.00	750.00
(1)	Makeready and/or Setup.....								
(2)	Running Per 100 copies.....	419	4,190.00	8.05	3,624.35	9.75	4,085.25	9.75	4,085.25
(b)	Text.....per page.....	304	1,976.00	9.50	2,888.00	6.75	2,052.00	6.75	2,052.00
(1)	Makeready and/or Setup.....								
(2)	Running Per 100 copies.....	25720	28,292.00	1.20	30,864.00	1.05	27,006.00	1.00	25,720.00
	Printing in one additional color:								
(c)	Complete cover....per cover.....	1	150.00	133.00	133.00	150.00	150.00	150.00	150.00
(1)	Makeready and/or Setup.....								
(2)	Running Per 100 copies.....	77	231.00	0.75	57.75	2.00	154.00	2.00	154.00
(d)	Text.....per page.....	8	280.00	12.00	96.00	30.00	240.00	35.00	280.00
(1)	Makeready and/or Setup.....								
(2)	Running Per 100 copies.....	616	924.00	0.75	462.00	1.00	616.00	1.25	770.00
III	PACKING AND DISTRIBUTION:								
(a)	Bulk shipments (other than by mail):								
	Packing and sealing shipping containers.....	871	871.00	1.15	1,001.65	1.25	1,088.75	1.25	1,088.75
	.....per container.....								
(b)	Mailing:								
	Affixing furnished labels on single copies	188	752.00	5.75	1,081.00	6.50	1,222.00	7.50	1,410.00
	(self-mailer).....per 100 labels.....								
(c)	Sglimult cps kft envs to 200 lbs..per env.....	5198	1,819.30	0.23	1,195.54	0.20	1,039.60	0.20	1,039.60
(d)	Sglimult cps kft envs over 200 lbs..per bag.....	52	44.20	0.90	46.80	1.25	65.00	1.25	65.00
(e)	Quantities over 12 to 40 lbs..per container.....	164	205.00	1.15	188.60	1.50	246.00	1.75	287.00
	CONTRACTOR TOTALS		\$44,759.50	1.00%	\$46,394.69	1.00%	\$42,211.60	1.00%	\$41,401.60
	DISCOUNT		\$447.60		\$463.95		\$422.12		\$414.02
	DISCOUNTED TOTALS		\$44,311.90		\$45,930.74		\$41,789.48		\$40,987.58
							AWARDED		