

Program No 69-S Term 04/01/06 To 03/31/07											
TITLE: AGRICULTURAL MANUALS AND AMENDMENTS											
											(03-06 CONT.)
			GRAY GRAPHICS			McDONALD & EUDY		GOODWAY GPHCS		GOODWAY GPHCS	
			Cptl Heights, MD			Temple Hills, MD		Springfield, VA		Springfield, VA	
ITEM NO	DESCRIPTION	AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
I.	PREPRESS:										
.....(a).	Trim/Page-size unit from electronic file.....per color/per page.....	162	4.00	648.00	1.50	243.00	5.00	810.00	3.00	486.00	
.....(b).	Triim/Page-size unit from camera copy.....per color/per page.....	3489	1.00	3,489.00	3.00	10,467.00	1.00	3,489.00	0.75	2,616.75	
.....(c).	Graphics.....per graphic.....	6	10.00	60.00	25.00	150.00	10.00	60.00	8.00	48.00	
.....(d).	Digital color-content proofs....per trim/page size unit.....	60	5.00	300.00	1.75	105.00	5.00	300.00	1.00	60.00	
.....(e).	Digital one-piece composite laminated color proofs.....per trim/page size unit.....	180	30.00	5,400.00	8.00	1,440.00	5.00	900.00	6.00	1,080.00	
.....(f).	System Timework.....per hour....	4	85.00	340.00	75.00	300.00	50.00	200.00	50.00	200.00	
II.	PRINTING, BINDING, PACKING AND DISTRIBUTION:										
.....(a)...	4-PAGE PRODUCT:										
	Printing in a single ink color...per product:										
	Makeready and/or setup:										
.....(2)	Format B.....	8	100.00	800.00	125.00	1,000.00	60.00	480.00	60.00	480.00	
	Running per 100 copies:										
.....(4)	Format B.....	2444	2.50	6,110.00	1.35	3,299.40	1.00	2,444.00	1.00	2,444.00	
.....(b)...	SADDLE-WIRE STITCHED:										
	Printing in a single ink color: 8-1/2 x 11" (including binding).....per page:										
	Makeready and/or setup:										
.....(1)	Format A.....	32	5.00	160.00	5.00	160.00	4.00	128.00	4.00	128.00	
.....(2)	Format B.....	2292	5.00	11,460.00	5.00	11,460.00	4.50	10,314.00	0.17	389.64	
	Running per 100 copies:										
.....(3)	Format A.....	400	0.20	80.00	0.14	56.00	0.17	68.00	4.00	1,600.00	
.....(4)	Format B.....	77372	0.18	13,926.96	0.14	10,832.08	0.12	9,284.64	0.12	9,284.64	
.....(c)...	PERFECT BOUND:										
	Printing in a single ink color, (including binding) per page:										
	Makeready and/or setup:										
.....(2)	Format B.....	1488	4.00	5,952.00	3.50	5,208.00	3.50	5,208.00	3.00	4,464.00	
	Running per 100 copies:										
.....(4)	Format B.....	73336	0.15	11,000.40	0.11	8,066.96	0.11	8,066.96	0.10	7,333.60	
.....(d)...	SEPARATE COVER:										
	Printing in a single ink color per page:										
	Makeready and/or setup:										
.....(1)	Format A.....	8	20.00	160.00	25.00	200.00	15.00	120.00	15.00	120.00	
.....(2)	Format B.....	96	20.00	1,920.00	25.00	2,400.00	20.00	1,920.00	0.50	48.00	
	Running per 100 copies:										
.....(3)	Format A.....	104	1.00	104.00	1.00	104.00	0.50	52.00	15.00	1,560.00	
.....(4)	Format B.....	2508	1.00	2,508.00	1.00	2,508.00	0.50	1,254.00	0.50	1,254.00	
.....(e)...	ADDITIONAL COLOR(S):										
	Printing text or cover in a color in addition to the first single ink color press run charged under items (a) through (d).....per color/per page:										
	Makeready and/or setup:										
.....(1)	Format A.....	2	20.00	40.00	20.00	40.00	10.00	20.00	20.00	40.00	
.....(2)	Format B.....	630	20.00	12,600.00	20.00	12,600.00	10.00	6,300.00	0.50	315.00	
	Running per 100 copies:										
.....(3)	Format A.....	25	3.00	75.00	0.20	5.00	0.20	5.00	20.00	500.00	
.....(4)	Format B.....	24472	3.00	73,416.00	0.20	4,894.40	0.20	4,894.40	0.50	12,236.00	

										(03-06 CONT.)
										GOODWAY GPHCS
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.....(f)...	VARNISHING.....PER PAGE:									
	Makeready and/or setup:	25	20.00	500.00	25.00	625.00	25.00	625.00	20.00	500.00
	Running per 100 copies:	1256	1.00	1,256.00	0.50	628.00	0.50	628.00	1.00	1,256.00
	PAPER (Per 100 leaves):									
(a).....	White Offset Book (50-lb):									
.....(1)	Format A.....	56	0.54	30.24	0.56	31.36	0.56	31.36	0.50	28.00
.....(2)	Format B.....	15776	0.60	9,465.60	0.58	9,150.08	0.56	8,834.56	0.54	8,519.04
(b).....	White Offset Book (60-lb):									
.....(1)	Format A.....	124	0.64	79.36	0.66	81.84	0.66	81.84	0.60	74.40
.....(2)	Format B.....	42708	0.68	29,041.44	0.68	29,041.44	0.66	28,187.28	0.64	27,333.12
(c).....	Colored Writing (20-lb):									
.....(1)	Format A.....	12	0.85	10.20	0.80	9.60	0.88	10.56	1.00	12.00
.....(2)	Format B.....	17562	1.00	17,562.00	0.80	14,049.60	0.88	15,454.56	1.00	17,562.00
(d).....	White or Colored Index (110-lb):									
.....(1)	Format A.....	24	2.00	48.00	3.00	72.00	2.50	60.00	2.00	48.00
.....(2)	Format B.....	1092	3.00	3,276.00	3.00	3,276.00	3.00	3,276.00	2.00	2,184.00
(e).....	White Litho Coated Book (70-lb):									
.....(1)	Format A.....	8	1.00	8.00	1.30	10.40	1.20	9.60	1.20	9.60
.....(2)	Format B.....	530	1.20	636.00	1.30	689.00	1.20	636.00	1.20	636.00
(f).....	White or Colored Vellum-Finish Cover (50-lb):									
.....(1)	Format A.....	20	3.00	60.00	3.50	70.00	3.00	60.00	2.00	40.00
.....(2)	Format B.....	80	3.50	280.00	3.50	280.00	4.00	320.00	2.00	160.00
(g).....	White Litho Coated Cover (80-lb):									
.....(1)	Format A.....	8	4.00	32.00	4.50	36.00	3.00	24.00	3.50	28.00
.....(2)	Format B.....	84	5.00	420.00	4.50	378.00	5.00	420.00	3.50	294.00
IV.	ADDITIONAL OPERATIONS:									
.....(a)	Wrapping and shrink-film packaging.....per package.....	6339	0.20	1,267.80	0.12	760.68	0.15	950.85	0.15	950.85
.....(b)	Drilling (each run).....per 100 leaves.....	13662	0.05	683.10	0.03	409.86	0.03	409.86	0.03	409.86
.....(c)	Perforating-on-fold.....per 100 copies.....	2	2.00	4.00	2.50	5.00	3.50	7.00	2.00	4.00
.....(d)	Additional folding.....per 100 copies.....	6	1.00	6.00	0.50	3.00	2.00	12.00	NC	
V.	PACKING, SEALING AND DISTRIBUTION:									
	BULK SHIPMENTS (OTHER THAN BY MAIL):									
.....(a)	Packing and sealing shipping containers (up to approximately 45 lbs capacity).....each container.....	12	-----		3.50	42.00	2.00	24.00	2.00	24.00
	MAILING:									
.....(b)	Generating and/or affixing labels and insert single or multiple copies (up to 200 leaves) into kraft envelopes.....per 100 copies.....	3	-----		65.00	195.00	65.00	195.00	65.00	195.00
.....(c)	Single or Multiple copies on Jiffy Bags.....per 100 bags.....	3	-----		85.00	255.00	100.00	300.00	100.00	300.00
	CONTRACTOR TOTALS					\$135,637.70		\$116,875.47		\$107,255.50
	DISCOUNT		1.00%		1.00%	\$1,356.38	1.00%	\$1,168.75	1.00%	\$1,072.56
	DISCOUNTED TOTALS					\$134,281.32		\$115,706.72		\$106,182.94