

AWARD: <i>COPS PUBLICATIONS</i>		Page 01 of 04		P R O G R A M 1 1 - S							
TERM: MAY 1, 2007 thru APRIL 30, 2008				GRAY GRAPHICS		QUINTESSENTIAL COLOR		MCDONALD & EUDY		CURRENT CONTRACTOR:	
DEPT OF JUSTICE (COPS)		BASIS OF AWARD		Capitol Heights, MD		Upper Marlboro, MD		Temple Hills, Maryland		MCDONALD & EUDY	
PROGRAM 11-S		UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	PREPRESS:										
(a)	Trim/Page-size unit up to & including 7-1/2 x 9-1/2"....per film/per page/side----	6786	5.00	33,930.00	5.00	33,930.00	4.00	27,144.00	6.00	40,716.00	
(b)	Trim/Page-size unit over 7-1/2 x 9-1/2", to to & incl., 9 x 12"....per film/per page/side---	6392	6.00	38,352.00	5.00	31,960.00	4.00	25,568.00	6.00	38,352.00	
(c)	Digital Color Content, or similar proofs up to & incl., 7-1/2 x 9-1/2".....per trim/page-size unit-----	3780	5.00	18,900.00	1.00	3,780.00	1.25	4,725.00	1.25	4,725.00	
(d)	Digital Color Content, or similar proofs over 7-1/2 x 9-1/2", up to and incl, 9 x 12"....per trim/page-size unit-----	4602	6.00	27,612.00	1.25	5,752.50	1.25	5,752.50	1.50	6,903.00	
(e)	Digital One-Piece Composite Laminated Color Proofs, up to & incl., 7-1/2 x 9-1/2" ...per trim/page-size unit-----	160	30.00	4,800.00	40.00	6,400.00	16.00	2,560.00	16.00	2,560.00	
(f)	Digital One-Piece Composite Laminated Color Proofs, over 7-1/2 x 9-1/2", up to & incl., 9 x 12"....per trim/page-size unit----	80	30.00	2,400.00	40.00	3,200.00	16.00	1,280.00	16.00	1,280.00	
(g)	System Timework.....per hour-----	10	85.00	850.00	120.00	1,200.00	60.00	600.00	75.00	750.00	
II.	PRINTING & BINDING:										
1.	BROCHURES (8-1/2 x 11"):										
(a)	Printing in a Single Ink Color. . .per side. . .										
(1)	MAKEREADY/SETUP-----	2	100.00	200.00	125.00	250.00	150.00	300.00	NEW	0.00	
(2)	RUNNING/1,000 COPIES-----	1	8.00	8.00	10.00	10.00	20.00	20.00	ITEM	0.00	
(b)	Printing in Each Add'l Ink Color. . .per color/per side. . .										
(1)	MAKEREADY/SETUP-----	2	50.00	100.00	100.00	200.00	150.00	300.00	' '	0.00	
(2)	RUNNING/1,000 COPIES-----	1	5.00	5.00	8.00	8.00	20.00	20.00	' '	0.00	
(c)	Printing in 4-Color Process. . .per side. . .										
(1)	MAKEREADY/SETUP-----	1	300.00	300.00	300.00	300.00	350.00	350.00	' '	0.00	
(2)	RUNNING/1,000 COPIES-----	1	20.00	20.00	20.00	20.00	25.00	25.00	' '	0.00	
2.	BROCHURES (17 x 11"):										
(a)	Printing in a Single Ink Color. . .per side. . .										
(1)	MAKEREADY/SETUP-----	10	150.00	1,500.00	125.00	1,250.00	150.00	1,500.00	125.00	1,250.00	
(2)	RUNNING/1,000 COPIES-----	68	10.00	680.00	8.00	544.00	7.50	510.00	7.50	510.00	
(b)	Printing in Each Add'l Ink Color. . .per color/per side. . .										
(1)	MAKEREADY/SETUP-----	4	75.00	300.00	100.00	400.00	150.00	600.00	125.00	500.00	
(2)	RUNNING/1,000 COPIES-----	20	6.00	120.00	7.00	140.00	6.00	120.00	6.00	120.00	
(c)	Printing in 4-Color Process. . .per side. . .										
(1)	MAKEREADY/SETUP-----	2	350.00	700.00	300.00	600.00	375.00	750.00	300.00	600.00	
(2)	RUNNING/1,000 COPIES-----	20	25.00	500.00	17.00	340.00	16.00	320.00	16.00	320.00	
3.	BROCHURES (25-1/2 x 11"):										
(a)	Printing in a Single Ink Color. . .per side. . .										
(1)	MAKEREADY/SETUP-----	4	200.00	800.00	150.00	600.00	150.00	600.00	150.00	600.00	
(2)	RUNNING/1,000 COPIES-----	40	12.00	480.00	14.00	560.00	13.00	520.00	13.00	520.00	
(b)	Printing in Each Add'l Ink Color. . .per color/per side. . .										
(1)	MAKEREADY/SETUP-----	4	100.00	400.00	125.00	500.00	150.00	600.00	150.00	600.00	
(2)	RUNNING/1,000 COPIES-----	40	12.00	480.00	10.00	400.00	12.00	480.00	12.00	480.00	
(c)	Printing in 4-Color Process. . .per side. . .										
(1)	MAKEREADY/SETUP-----	1	400.00	400.00	350.00	350.00	350.00	350.00	300.00	300.00	
(2)	RUNNING/1,000 COPIES-----	10	30.00	300.00	35.00	350.00	30.00	300.00	30.00	300.00	
4.	SADDLE-STITCH PRODUCTS: (5-1/2 x 9-1/2" or 7 x 9", incl. Binding):										
(a)	Printing Text Pages in a Single Ink Color. . .per page. . .										
(1)	MAKEREADY/SETUP-----	2248	8.00	17,984.00	8.00	17,984.00	7.00	15,736.00	7.00	15,736.00	
(2)	RUNNING/1,000 COPIES-----	20320	2.50	50,800.00	2.75	55,880.00	1.60	32,512.00	2.88	58,521.60	
(b)	Printing Text Pages in Each Add'l Ink Color. . .per color/per page. . .										
(1)	MAKEREADY/SETUP-----	260	14.00	3,640.00	10.00	2,600.00	20.00	5,200.00	14.00	3,640.00	
(2)	RUNNING/1,000 COPIES-----	1640	1.25	2,050.00	1.00	1,640.00	1.50	2,460.00	1.35	2,214.00	
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DEPT OF JUSTICE (COPS)		BASIS OF AWARD	GRAY GRAPHICS Capitol Heights, MD		QUINTESSENTIAL COLOR Upper Marlboro, MD		MCDONALD & EUDY Temple Hills, Maryland		CURRENT CONTRACTOR: MCDONALD & EUDY		
PROGRAM 11-S			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
II.	PRINTING & BINDING: (cont'd)										
4.(c)	Printing Covers 1 and 4 or 2 and 3 in a Single Ink Color . . .per side . . .										
(1)	MAKEREADY/SETUP-----	62	125.00	7,750.00	100.00	6,200.00	100.00	6,200.00	100.00	6,200.00	
(2)	RUNNING/1,000 COPIES-----	560	20.00	11,200.00	15.00	8,400.00	15.00	8,400.00	15.00	8,400.00	
(d)	Printing Covers 1 and 4 or 2 and 3 in Each Add'l Ink Color . . .per color/per side . . .										
(1)	MAKEREADY/SETUP-----	60	75.00	4,500.00	100.00	6,000.00	75.00	4,500.00	75.00	4,500.00	
(2)	RUNNING/1,000 COPIES-----	540	10.00	5,400.00	8.00	4,320.00	10.00	5,400.00	10.00	5,400.00	
(e)	Printing Covers 1 and 4 or 2 and 3 in 4-Color Process . . .per side . . .										
(1)	MAKEREADY/SETUP-----	8	300.00	2,400.00	300.00	2,400.00	275.00	2,200.00	275.00	2,200.00	
(2)	RUNNING/1,000 COPIES-----	40	30.00	1,200.00	30.00	1,200.00	30.00	1,200.00	28.00	1,120.00	
(f)	Varnishing Covers 1 and 4 . . .per side . . .										
(1)	MAKEREADY/SETUP-----	70	100.00	7,000.00	50.00	3,500.00	75.00	5,250.00	100.00	7,000.00	
(2)	RUNNING/1,000 COPIES-----	610	5.00	3,050.00	5.00	3,050.00	7.00	4,270.00	10.00	6,100.00	
5.	SADDLE-STITCH PRODUCTS: (8-1/2 x 11", Including Binding).										
(a)	Printing Text Pages in a Single Ink Color . . .per page . . .										
(1)	MAKEREADY/SETUP-----	904	8.00	7,232.00	10.00	9,040.00	7.00	6,328.00	7.00	6,328.00	
(2)	RUNNING/1,000 COPIES-----	3488	2.50	8,720.00	3.00	10,464.00	1.60	5,580.80	2.88	10,045.44	
(b)	Printing Text Pages in Each Add'l Ink Color . . .per color/per page . . .										
(1)	MAKEREADY/SETUP-----	396	14.00	5,544.00	12.00	4,752.00	20.00	7,920.00	15.00	5,940.00	
(2)	RUNNING/1,000 COPIES-----	1584	1.25	1,980.00	1.25	1,980.00	1.50	2,376.00	1.50	2,376.00	
(c)	Printing Text Pages in 4-Color Process . . .per page . . .										
(1)	MAKEREADY/SETUP-----	64	45.00	2,880.00	125.00	8,000.00	65.00	4,160.00	40.00	2,560.00	
(2)	RUNNING/1,000 COPIES-----	480	5.00	2,400.00	6.50	3,120.00	5.50	2,640.00	5.20	2,496.00	
6.	PERFECT BOUND PRODUCTS: 8-1/2 x 11" Including Binding).										
(a)	Printing Text Pages in a Single Ink Color . . .per page . . .										
(1)	MAKEREADY/SETUP-----	2852	6.00	17,112.00	8.00	22,816.00	5.00	14,260.00	5.00	14,260.00	
(2)	RUNNING/1,000 COPIES-----	14280	3.00	42,840.00	4.00	57,120.00	2.20	31,416.00	4.00	57,120.00	
(b)	Printing Text Pages in Each Add'l Ink Color . . .per color/per page . . .										
(1)	MAKEREADY/SETUP-----	1262	12.00	15,144.00	10.00	12,620.00	20.00	25,240.00	20.00	25,240.00	
(2)	RUNNING/1,000 COPIES-----	6310	1.50	9,465.00	1.25	7,887.50	1.50	9,465.00	1.50	9,465.00	
(c)	Printing Text Pages in 4-Color Process . . .per page . . .										
(1)	MAKEREADY/SETUP-----	16	40.00	640.00	180.00	2,880.00	55.00	880.00	40.00	640.00	
(2)	RUNNING/1,000 COPIES-----	80	6.00	480.00	10.00	800.00	7.50	600.00	6.60	528.00	
7.	COVERS: (8-1/2 x 11", Including Binding).										
(a)	Printing Covers 1 and 4 or 2 and 3 in a Single Ink Color . . .per side . . .										
(1)	MAKEREADY/SETUP-----	64	100.00	6,400.00	100.00	6,400.00	100.00	6,400.00	100.00	6,400.00	
(2)	RUNNING/1,000 COPIES-----	277	20.00	5,540.00	15.00	4,155.00	20.00	5,540.00	15.00	4,155.00	
(b)	Printing Covers 1 and 4 or 2 and 3 in Each Add'l Ink Color . . .per color/per side . . .										
(1)	MAKEREADY/SETUP-----	52	75.00	3,900.00	100.00	5,200.00	75.00	3,900.00	75.00	3,900.00	
(2)	RUNNING/1,000 COPIES-----	241	10.00	2,410.00	8.00	1,928.00	10.00	2,410.00	10.00	2,410.00	
(c)	Printing Covers 1 and 4 or 2 and 3 in 4-Color Process . . .per side . . .										
(1)	MAKEREADY/SETUP-----	6	350.00	2,100.00	300.00	1,800.00	275.00	1,650.00	275.00	1,650.00	
(2)	RUNNING/1,000 COPIES-----	60	30.00	1,800.00	30.00	1,800.00	30.00	1,800.00	28.00	1,680.00	
(d)	Varnishing Covers 1 and 4 and Spine . . .per cover . . .										
(1)	MAKEREADY/SETUP-----	38	100.00	3,800.00	50.00	1,900.00	100.00	3,800.00	100.00	3,800.00	
(2)	RUNNING/1,000 COPIES-----	171	5.00	855.00	5.00	855.00	7.00	1,197.00	10.00	1,710.00	
8.	SPIRAL-BOUND PRODUCTS: (7 x 9" and 8-1/2 x 11", Including Binding).										
(a)	Printing Text Pages in a Single Ink Color . . .per page . . .										
(1)	MAKEREADY/SETUP-----	1628	20.00	32,560.00	12.00	19,536.00	5.00	8,140.00	NEW	0.00	
(2)	RUNNING/1,000 COPIES-----	8140	6.00	48,840.00	5.75	46,805.00	1.10	8,954.00	ITEM	0.00	
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DEPT OF JUSTICE (COPS)		BASIS OF AWARD	GRAY GRAPHICS Capitol Heights, MD		QUINTESSENTIAL COLOR Upper Marlboro, MD		MCDONALD & EUDY Temple Hills, Maryland		CURRENT CONTRACTOR: MCDONALD & EUDY		
PROGRAM 11-S			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	

	9-1/2"-----	800	7.00	5,600.00	8.00	6,400.00	6.95	5,560.00	NEW	0.00
(2)	FORMAT B: Over 7-1/2 x 9-1/2", up to and Including 9 x 12"-----	210	8.00	1,680.00	9.00	1,890.00	6.95	1,459.50	' '	0.00
(c)	White Litho Gloss Coated Book (60-lb) . . .									
(2)	FORMAT B: Over 7-1/2 x 9-1/2", up to and Including 9 x 12"-----	24	12.00	288.00	12.00	288.00	13.75	330.00	11.50	276.00
(d)	White Litho Gloss Coated Book (70-lb) . . .									
(2)	FORMAT B: Over 7-1/2 x 9-1/2", up to and Including 9 x 12"-----	160	12.50	2,000.00	13.00	2,080.00	14.75	2,360.00	11.00	1,760.00
(e)	White No. 1 Coated Cover Gloss Finish (80-lb) . . .									
(1)	FORMAT A: Up to and Including 7-1/2 x 9-1/2"-----	810	45.00	36,450.00	35.00	28,350.00	37.00	29,970.00	46.00	37,260.00
(2)	FORMAT B: Over 7-1/2 x 9-1/2", up to and Including 9 x 12"-----	342	55.00	18,810.00	40.00	13,680.00	37.00	12,654.00	46.00	15,732.00
(f)	White No. 1 Coated Cover Gloss Finish (100-lb) . . .									
(1)	FORMAT A: Up to and Including 7-1/2 x 9-1/2"-----	435	60.00	26,100.00	40.00	17,400.00	47.00	20,445.00	60.00	26,100.00
(2)	FORMAT B: Over 7-1/2 x 9-1/2", up to and Including 9 x 12"-----	444	70.00	31,080.00	50.00	22,200.00	47.00	20,868.00	60.00	26,640.00
IV.	ADDITIONAL OPERATIONS:									
(a)	Folding up to 2-Parallel and Angle Folds. . . per 1,000 brochures-----	2	10.00	20.00	20.00	40.00	15.00	30.00	NEW	0.00
(b)	Folding up to 4-Parallel and Angle Folds. . . per 1,000 brochures-----	40	15.00	600.00	20.00	800.00	15.00	600.00	' '	0.00
(c)	Tab Sealing Brochures...per 1,000 brochures	10	25.00	250.00	35.00	350.00	20.00	200.00	20.00	200.00
(d)	Folding Pamphlets of 16-Pages or Less with 1 or 2 Add'l Folds.....per 1,000 pamphlets----	60	25.00	1,500.00	20.00	1,200.00	10.00	600.00	15.00	900.00
(e)	Laminating Covers 1 and 4 or 2 and 3... per side-----	40	300.00	12,000.00	500.00	20,000.00	200.00	8,000.00	NEW	0.00
V.	PACKING & SEALING FOR DISTRIBUTION:									
	Packing and Sealing Shipping Containers (up to approx., 45-lbs).....per container-----	7292	1.50	10,938.00	1.25	9,115.00	1.40	10,208.80	1.40	10,208.80
VI.	PREMIUM PAYMENTS: (SEE % INCREASE).									
	CONTRACTOR SUBTOTALS			\$876,860.60		\$823,579.50		\$687,801.40		\$650,844.74
	CONTRACTOR PAPER TOTALS			\$283,543.60		\$267,680.00		\$231,055.80		\$254,414.90
	SUBTOTAL LESS PAPER			\$593,317.00		\$555,899.50		\$456,745.60		\$396,429.84
	ACCELERATED SCHEDULE	15.00%		\$88,997.55		\$83,384.93		\$68,511.84		\$59,464.48
	PERCENTAGE INCREASE		10.00%	\$8,899.76	5.00%	\$4,169.25	5.00%	\$3,425.59	5.00%	\$2,973.22
	SUBTOTALS PLUS PERCENTAGE INCREASE			\$885,760.36		\$827,748.75		\$691,226.99		\$653,817.96
	DISCOUNT		1.00%	\$8,857.60	5.00%	\$41,387.44	1.00%	\$6,912.27	1.00%	\$6,538.18
	DISCOUNTED TOTALS			\$876,902.76		\$786,361.31		\$684,314.72		\$647,279.78
								AWARDED		